# PEASE DEVELOPMENT AUTHORITY Thursday, October 15, 2015

# **BOARD AGENDA**

Time: 8:00 a.m.

Place: 55 International Drive, Pease International Tradeport

Portsmouth, New Hampshire

#### **AGENDA**

- I. Call to Order (Bald)
- II. Acceptance of Meeting Minutes: August 13, 2015 and September 14, 2015\*
- III. Public Comment
- IV. Old Business
  - A. Lonza Biologics, Inc.\* 101 International Drive\* (Lamson)
- V. Audit Committee Report\* (Bohenko)
  - A. Reports
    - 1. Management Representation Letter\*\*
    - 2. Executive Summary of Audit Engagement\*\*
    - 3. Auditor Required Communication Letter\*\*
  - B. Approvals
    - Certified Financial Statements and A-133 Audit\* (Loughlin)
- VI. Finance
  - A. Financial Reports
    - 1. Operating Result for Two Month Period Ending August 31, 2015\*
    - 2. Nine Month Cash Flow Projections to June 30, 2016\*
- VII. Licenses/Easements/Rights of Way/Options
  - A. Approvals
    - 1. C & J Bus Lines Extension of Right of Entry\* (Allard)
    - 2. Lonza Biologics, Inc. Parking License Extension\* (Bohenko)
- VIII. Leases
  - A. Reports
    - 1. Martin's Point Healthcare, Inc.\*
    - 2. Shaines & McEachern Company Portsmouth, LLC\*
    - 3. 222 International, LP\*
  - B. Approvals
    - 1. Allegiant Air, LLC Lease Amendment\* (Preston)
    - 2. Enterprise Rent A Car Company Lease Amendment\* (Torr)
- IX. Signs
  - A. Reports
    - 1. Lonza Biologics, Inc. 282 Corporate Drive\*

# X. Contracts/Agreements

- A. Reports\*
  - 1. Employee Assistance Program
  - 2. East Coast Heating & Air Conditioning Skyhaven Airport
  - 3. ETS Corporation Golf Course
  - 4. Childs HVAC Portsmouth Fish Pier

# B. Approvals

- 1. Advanced Excavating and Paving, Inc. Street Lights\* (Torr)
- 2. Tradebe Environmental Services, LLC Clean Oil Water Separator\* (Lamson)

# XI. Executive Director's Reports/Approvals

- A. Reports
  - 1. Human Resources Position
  - 2. Golf Course Operations
    - a) Blue Nine Course Usage Report\*
  - 3. Airport Operations
    - a) Skyhaven Airport
    - b) PSM
    - c) Noise Line Reports
      - 1) August, 2015\*
      - 2) September, 2015\*
- B. Approvals
  - 1. Bills for Legal Services\* (Allard)

# XII. Port Committee Report\* (Loughlin)

- A. Reports
  - 1. High Speed Ferry Service

# XIII. Division of Ports and Harbors

- A. Reports
  - 1. Port Advisory Council
  - 2. Commercial Mooring for Hire\*
  - 3. Commercial Mooring Transfer\*

# B. Approvals

- 1. Pda 700 Adoption\* (Bohenko)
- 2. Port Security Grant Acceptance\* (Loughlin)
- 3. Pilot Reappointment\* (Torr)
- 4. Sunrise Adventure Charters Right of Entry\* (Preston)
- 5. Bills for Legal Services\* (Allard)

#### XIV. New Business

#### XV. Upcoming Meetings

Finance Committee Nov. 16, 2015 Board of Directors Nov. 19, 2015

All Meetings begin at 8 a.m. unless otherwise posted.



XVI. Directors' Comments

XVII. Adjournment

# XVIII. Press Questions

\* Related Materials Attached

\*\* Related Materials Previously Sent

\*\*\* Related Materials will be provided under separate cover

Materials to be distributed at Board Meeting

Confidential Materials

# PEASE DEVELOPMENT AUTHORITY ("PDA") BOARD OF DIRECTORS MEETING MINUTES

Thursday, August 13, 2015

Presiding:

George M. Bald, Chairman

Present:

Robert A. Allard, Treasurer; John P. Bohenko; Margaret F. Lamson; Peter J. Loughlin,

Vice Chairman; Robert F. Preston; and Franklin G. Torr

Attending:

David R. Mullen, PDA Executive Director; Lynn Marie Hinchee, PDA General Counsel;

PDA staff members; members of the public;

#### I. Call to Order

Chairman Bald called the meeting to order at 8:07 a.m. in the Board conference room at 55 International Drive, Pease International Tradeport, Portsmouth, New Hampshire.

# II. Acceptance of Meeting Minutes: June 15, 2015

Director Lamson <u>moved</u> and Director Allard <u>seconded</u> that The Pease Development Authority Board of Directors hereby accept the Minutes of the June 15, 2015 Board meeting. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; <u>motion</u> carried.

#### III. Public Comment

Bob Hassold, Chairman of Promote Our Port, ("POP") made comments regarding: POP's interest in the Market Street Terminal activities; PDA Board's vision for developing the Tradeport; and the Board's need to have a vision for development of the Market Street Terminal; upgrades to the Tradeport including the multi-use path. Director Lamson commended Director Loughlin for his efforts regarding the landscaping of the Tradeport. Director Loughlin noted that numerous people were involved in developing the Tradeport. Mr. Hassold commended the Board for their efforts in developing the Tradeport and asked that the Board work with POP on developing the Market Street Terminal.

### IV. Old Business

No old business was presented.

#### V. Golf Committee Report

Director Bohenko, Golf Committee Chair, reported that the Golf Committee met at the Pease Golf Course on August 12, 2015. The Committee reviewed a memorandum prepared at the Chairman's request regarding the release of real property. The Committee then reviewed the proposed golf course clubhouse kitchen modifications budgeted at \$225,000 needed to accommodate the increased restaurant business, the restaurant commission schedule, and the project debt repayment. The Committee recommended that the contract for restaurant operations with John Tinios/Galley Hatch be extended for a three year period and that the commission rate be changed from a performance based scale to a flat rate of 17% of the restaurant gross sales effective November 1, 2016. Director Bohenko commended and thanked David Mullen, PDA Executive Director, and PDA staff for their efforts on the kitchen project. The Committee also recommended the purchase of a tractor for use by the Golf Course Maintenance Department. Director Preston informed the Board that John Tinios/Galley Hatch has worked with PDA for a number of years and the restaurant is a good asset to the PDA and the State. Director Preston is pleased with contract. Director Allard is pleased with Mr. Tinios' restaurant operations. The restaurant provides a good product and has worked well for the Tradeport. Director Allard felt that a fair contract was negotiated. Director Lamson noted that the restaurant is well maintained and she commended Scott DeVito, PGA General Manager, for all of his efforts at the Golf Course.

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# 1. Pease Golf Course Clubhouse Kitchen Modifications

Director Preston <u>moved</u> and <u>Director Allard seconded</u> that In consideration of Pease Development Authority (PDA) making improvements to the kitchen at the Pease Golf Course Clubhouse to improve operational efficiencies and in accordance with the recommendation of the PDA Golf Committee, the Board of Directors hereby authorizes the Executive Director to enter into an Amendment No. 3 to the Food and Beverage Service Concession Agreement at Pease Golf Course with Galley Hatch Restaurant, Inc., d/b/a Grill 28 on the following terms and conditions:

- 1. Extend the Agreement for a period of three years commencing November 1, 2016 through October 31, 2019 with the applicable fee on gross sales being set at 17% for the entire three year time period;
- 2. Include one (1) one (1) year option to extend the Agreement from November 1, 2019 through October 31, 2020 on the same terms and conditions as years 2016 through 2019.
- 3. Delete Galley Hatch's early termination rights effective immediately through October 31, 2019 but reinstate the right on terms and conditions set forth in Amendment No. 2 to the Agreement for the Option period; and
- 4. All other terms and conditions of the Agreement, except as otherwise amended, remaining in full force and effect. Discussion: None. Disposition: Resolved by unanimous vote for; motion carried.

### B. Approvals

#### 1. PDA Golf Course - Tractor

Director Preston <u>moved</u> and Director Lamson <u>seconded</u> that In accordance with the recommendation of the Pease Golf Committee, the PDA Board of Directors hereby authorizes the Executive Director to enter into a contract with James R. Rosencrantz & Sons, Inc. of Kensington, NH, for the purchase and delivery of a diesel tractor for use by the Pease Golf Course Maintenance Department in a total amount not to exceed \$34,750.00; all in accordance with the memorandum from Scott DeVito, PGA General Manager, dated August 4, 2015 attached hereto. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; <u>motion</u> carried.

#### VI. Finance

# A. Financial Reports

### 1. Operating Results for Twelve Month Period Ending June 30, 2015

Irv Canner, PDA Director of Finance, reported on the status of the PDA FY 2015 finances for the twelve period ending June 30, 2015. The report is preliminary as the FY 2015 accounting books have not closed. The annual external audit will begin on September 8, 2015. Revenues are on budget and expenses are slightly under budget by 3.7%. The net operating income is \$2.4 million (above budget by approximately \$400,000). PDA received approximately \$13.9 million in revenues including fee revenues from the Golf Course and wharfage/dockage at the Market Street Terminal, which were both above budget. Grill 28 concession revenues are also above budget with the restaurant experiencing its highest one month gross sales in July, 2015. Mr. Canner reviewed the wages and benefits. The number of seasonal employees have started to reduce as the summer season draws to a close. Three positions remain open on the organizational chart. Utilities are over budget due in part to increased electricity consumption. Fuel expenses are lower for the period. Mr. Canner reviewed the balance sheet and the variances including construction costs, debt repayment of the fixed loan with Provident Bank, and use of the revolving line of credit (which will continue to be used for non-grant related projects). The Business Units analysis showed that enplanements at Portsmouth International Airport at Pease have exceeded

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21,000 for the calendar year. Skyhaven Airport will end the fiscal year with an operating loss of approximately \$109,000. Revenues at Skyhaven were lower due in part to hangar vacancies and lower fuel sales. With the completion of the runway work at Skyhaven, fuel sales have begun to increase. Since the transfer of Skyhaven Airport to PDA, PDA has funded \$1.5 million in an operating deficiency including capital improvements, and operations and maintenance. Director Bohenko confirmed that the deficiency is part of the PDA balance sheet and affects PDA's net position. Director Bohenko suggested that a letter be sent to the State outlining PDA's activities and support of Skyhaven. Director Allard felt it is important that the State understand what PDA has done for Skyhaven. Chairman Bald felt that PDA's efforts at Skyhaven are beneficial to the State and that Skyhaven is very well run. Mr. Canner reported that capital improvements of \$4.3 million (grant and non-grant funded) have been done at Skyhaven. Director Lamson agreed that a letter should be sent to the State. Chairman Bald felt that a letter would be a good reminder to the State of PDA's work and he will have a letter sent.

Mr. Canner reviewed the Golf Course operations. Rounds of golf are 30% ahead for the same period last year; and fee revenues have increased. PDA netted approximately \$73,000 from bar and grill sales for FY 2015 based on approximately \$1.423 million in gross sales. Bar and grill sales for July, 2015 was approximately \$176,000. Simulator revenues were also ahead of last year's. The Division of Ports and Harbors unrestricted funds' operating revenues and operating expenses for the period are equal. The Rye Harbor and Hampton Harbor marinas operated at a loss while the Market Street Terminal revenues operated at a profit which offset the marinas' losses. The Revolving Loan fund, ("RLF") a restricted fund, has seen in increase in loan repayments. The RLF currently has 68% of its available funds out in loans. To avoid sequestration of funds, the total loan portfolio ratio must be at 75%. Director Allard asked how long the RLF sequestered funds can be held. Mr. Canner reported that the loan ratio must be brought up to 75% within two years the already sequestered funds would be withdrawn. Mr. Canner reported that a loan is pending that should help correct the imbalance. If the loan goes through, PDA will request a release of the sequestered funds of \$43,000.

Director Bohenko questioned the composition of the Statement of Net Position reports. Mr. Canner had compiled the reports to show the importance of segment reporting. An appendix will be added to PDA's FY 2015 certified financial statements that contains the supplemental reports and show the breakdown. Director Bohenko and Mr. Canner discussed how the reports reflect the PDA's overall financial position. Mr. Canner confirmed that the supplemental statements will be included in the certified financial statements to provide a clearer picture of PDA's financial position.

# 2. Nine Month Cash Flow Projections to April 30, 2016

Mr. Canner reviewed PDA cash flow projections for the nine month period ending April 30, 2016. Mr. Canner reviewed the status of PDA revolving line of credit and that PDA's fixed debts. During the next nine months, PDA expects to spend \$4.1 million in capital expenditures to be paid for with grant and non-grant funds. Projects include completion of the Skyhaven Airport runway, improvements to the Pease Airport Terminal bathrooms, and the Terminal roof. PDA expects to receive approximately \$2.3 million in grant funds during this period. Mr. Canner reviewed some of the proposed projects including the Golf Course clubhouse kitchen modifications. Director Bohenko asked that the Finance Committee discuss the Division of Ports and Harbors' cash flow schedules.

### VII. Licenses/Easements/Rights of Way/Options

#### A. Approvals

#### 1. Georgia-Pacific Gypsum, LLC – ROE Extension

Director Lamson <u>moved</u> and Director Loughlin <u>seconded</u> that The Pease Development Authority Board of Directors hereby authorizes the Executive Director to execute an extension to the Right of Entry with Georgia-Pacific Gypsum, LLC consistent with the FAA letters of approval

dated April 8 and July 21, 2015 (attached) for use of a portion of the North Apron to store trailers. The Right of Entry shall be extended for a period of six (6) months beginning October 5, 2015 through April 5, 2016 on the same terms and conditions set forth in the Right of Entry dated March 31, 2015 attached hereto. <u>Discussion</u>: Director Allard asked when the Air Guard expansion on their hangars will begin. Mr. Mullen expects the work to begin this year. <u>Disposition</u>: Resolved by unanimous vote for; motion carried.

#### VIII. Leases

#### A. Reports

In accordance with the "Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements", Mr. Mullen reported on the following subleases:

### 1. Pioneer New Hampshire, LLC

Pioneer New Hampshire, LLC entered into subleases with: a) Lonza Biologics, Inc. for 5,535 square feet at 110 Corporate Drive on a month to month term basis; and b) ASCA, Inc. for 2,000 square feet at 112 Corporate Drive for a base term of three years. Director Lamson approved the subleases.

#### 2. 200 International, LP

200 International, LP entered into a sublease with Tradeport Counseling and Mediation Associates for 1,896 square feet at 200 International Drive for a base term of five years. Director Lamson approved the sublease.

# 3. Two International Group, LLC

Two International Group, LLC entered into a sublease with Advanced Patient Advocacy, LLC at 2 International Drive for 20,314 square feet for a base term of five years. Director Lamson approved the sublease.

#### B. Approvals

#### 1. Port City Air, Inc. – Hangar 229 Lease Agreement

Director Bohenko <u>moved</u> and Director Torr <u>seconded</u> that The Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to complete negotiations and enter into Lease Agreement with Port City Air, Inc. (or its nominee) for Hangar 229; all in accordance with the memorandum of David R. Mullen, Executive Director, dated July 30, 2015 attached hereto. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; <u>motion</u> carried.

### 2. Port City Air Leasing, Inc. – Multi-Hangar Lease Amendment

Director Allard <u>moved</u> and Director Torr <u>seconded</u> that The Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to enter into Lease Amendment No. 1 with Port City Air Leasing, Inc. (or its nominee) for Hangars 205, 212, and 213 ("multi-hangars"); all in accordance with the memorandum of David R. Mullen, Executive Director, dated July 30, 2015 attached hereto. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; <u>motion</u> carried.

# 3. Port City Air, Inc. - Fuel Farm Lease Amendment

Director Loughlin <u>moved</u> and Director Allard <u>seconded</u> that The Pease Development Authority Board of Directors hereby approves of and authorizes the Executive Director to complete negotiations and enter into Lease Amendment No. 4 with Port City Air, Inc. (or its nominee) for the fuel farm facility located behind Hangar 227; all in accordance with the memorandum of David R. Mullen, Executive Director, dated July 30, 2015 attached hereto. <u>Discussion</u>: Director Lamson asked about the location of the fuel farm. Robert Jesurum, of Port City Air, Inc., informed the Board that the fuel farm is located adjacent to Hangar 227 (the former Pan Am hangar). Port City Air also has a fuel farm located at 104 Grafton Drive. <u>Disposition</u>: Resolved by unanimous vote for; motion carried.

# IX. Signs

### A. Approvals

### 1. Andover Healthcare, Inc. – 130 International Drive

Director Torr <u>moved</u> and Director Preston <u>seconded</u> that The Pease Development Authority Board of Directors hereby approves of the proposed sign by Castlerock, LLC for Andover Healthcare, Inc. at 130 International Drive; all in accordance with the memorandum of Maria J. Stowell, P.E., Manager - Engineering, dated July 24, 2015 and attached hereto. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; <u>motion</u> carried.

# 2. Loftware, Inc. - 249 Corporate Drive

Director Preston <u>moved</u> and Director Torr <u>seconded</u> that The Pease Development Authority Board of Directors hereby approves of the proposed sign by 249 Corporate Drive, LLC for Loftware, Inc. at 249 Corporate Drive; all in accordance with the memorandum of Maria J. Stowell, P.E., Manager - Engineering, dated July 2, 2015 and attached hereto. <u>Discussion</u>: Director Loughlin commended Maria Stowell, PDA Manager - Engineering, and PDA staff for the oversight of the signs on the Tradeport. Chairman Bald noted that it is the staff's attention to detail that keeps the Tradeport looking good. <u>Disposition</u>: Resolved by unanimous vote for; <u>motion</u> carried.

#### 3. IPSUMM, Inc. – 68 New Hampshire Avenue

Director Lamson <u>moved</u> and Director Torr <u>seconded</u> that The Pease Development Authority Board of Directors hereby approves of the proposed sign by Cinthesys Real Estate Management, LLC for IPSUMM, Inc. at 68 New Hampshire Avenue; all in accordance with the memorandum of Maria J. Stowell, P.E., Manager - Engineering, dated August 5, 2015 and attached hereto. <u>Discussion:</u> Ms Stowell presented a revised drawing of the sign that showed a minor modification to the sign's border. <u>Disposition:</u> Resolved by unanimous vote for; <u>motion</u> carried.

# X. Contracts/Agreements

# A. Reports

In accordance with Article 3.9.1.1 of the PDA Bylaws, Mr. Mullen reported that PDA entered into the following contracts:

#### 1. Fishnet Media, LLC – Golf Course Website

PDA contracted with Fishnet Media, LLC for work on the Pease Golf Course website. The expenditure of \$9,750.00 was an approved budget item.

#### 2. Four Seasons Fence - Perimeter Fence Pedestrian Gate

PDA contracted with Four Seasons Fence for the purchase and installation of materials to connect the Airport perimeter chain link fence to a new pedestrian gate. The expenditure of \$1,600 was approved by Vice Chairman Loughlin.

# 3. CR Gray - Welcome Signs

PDA contracted with CR Gray (Stone carver) for the purchase and installation of two granite signs, one located on Exeter Street and one located at the new Arboretum Drive entrance. The expenditure of \$9,878.00 was approved by Vice Chairman Loughlin. <u>Discussion</u>: Mr. Mullen informed the Board that a correction needs to be made to the Exeter Street sign and will not be installed until early October. Director Lamson confirmed the location of the new sign on Arboretum Drive.

# 4. Honeywell Building Solutions - Camera Parts

PDA contracted with Honeywell Building Solutions for the provision and installation of repair parts to a video surveillance camera used at the Airport Terminal. The expenditure of \$3,725.00 was approved by Vice Chairman Loughlin.

### XI. Executive Director's Reports/Approvals

### A. Reports

#### 1. Golf Course Operations

Scott DeVito, PGA General Manager, reported on the activities at the Golf Course. In July 10,398 rounds of golf were played which is the highest number of rounds ever played at Pease in a month. Aerifying of the greens will begin on August 24<sup>th</sup>. Nine functions are scheduled for September. After a late April start to the season, the activity at the Golf Course has been steady.

Director Bohenko asked for a report to be presented to the Board regarding the usage of the Blue Nine for this season and next season, including: revenues, expenses, costs of chemicals used to maintain the course; staffing costs; the revenues lost by not charging for carts used on the Blue Nine; and a comparison in terms of usage to the other two courses to determine the Blue 9's profitability. Mr. DeVito informed the Board that the point of service sales system tracks some of the information and he will coordinate with the Finance Department to prepare the report. Mr. DeVito noted that there are incentives to use the Blue 9 for tournament play and that there are golfers who regularly play the Blue 9.

#### 2. Airport Operations

Bill Hopper, Airport Manager, reported on the aviation activities.

# a) Skyhaven Airport

Ground maintenance in ongoing. The runway extension is almost finished. Fuels sales have increased due to more planes flying due to lower fuel prices and that the renovated runway is open. Director Allard asked if all of the Skyhaven hangars are occupied. Mr. Hopper reported that the hangar rentals are going well. The hangars are being reviewed to see if renovations or replacements are needed.

#### b) PSM

Enplanements have decreased due to a reduced number of troop flights. Allegiant Airlines' Florida service is doing well. Allegiant will take a 6 week hiatus. New flights to Fort Lauderdale, Florida will begin in October. Flights to Punta Gorda and Sanford, Florida will resume in November.

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Troop flights have increased in August.

Director Bohenko inquired about the C5 training flights that took place in mid-July. He asked if the aviation activities could be posted on PDA's website to give people information about the activities. Director Bohenko suggested that PDA should use Twitter to send out information to interested people. Director Lamson reported that she has also received inquiries from Newington residents about the aviation activities. Chairman Bald asked the Mr. Hopper work with IT to see what may be done to keep residents informed about aviation activities and report back to the Board.

Director Torr asked about the status of Mike Davis's project to rehabilitate the Jet-A fuel farm at Skyhaven Airport. Mr. Hopper reported that Mr. Davis is working with NH DES and Lakes Region Environmental to get the fuel farm on line.

# c) Noise Line Report (1) June, 2015

Mr. Hopper reported that a total of 52 inquiries were made to the noise line in June, 2015. Forty-eight of the inquiries were related to helicopter activities (including 23 inquiries from one resident); three inquiries from were related to fixed wing aircraft activity; and one e-mail with a derogatory comment was received.

### (2) July, 2015

Mr. Hopper reported that a total of 88 inquiries were made to the noise line in July, 2015. Fifty-six of the inquiries were related to helicopter activities (with 40 inquiries from one resident) including a LifeFlight; thirty inquiries were related to fixed wing aircraft activity (with 13 inquiries from one resident); one inquiry was related to a copy of the Noise Exposure map; and one inquiry was related to the F-16s.

#### B. Approvals

#### 1. Allegiant Air – Marketing

Director Preston moved and Director Torr seconded that The Pease Development Authority Board of Directors authorizes the Executive Director to expend up to \$135,000 in matching funds in connection with the cooperative marketing program with Allegiant Air, LLC and further authorizes the expenditure of an additional \$65,000 in funds to be utilized in PDA's separate effort to promote Allegiant's passenger service as well as the Airport. Discussion: Mr. Mullen informed the Board that on behalf of PDA, I Heart radio conducted a successful radio reverse marketing promotion in Florida for six weeks. As a result, the rental car activity for Florida passengers visiting the area doubled. Mr. Hopper has found that a number of Florida passengers are coming to the area to enjoy summer in New England. Disposition: Resolved by unanimous vote for; motion carried.

# 2. Bills for Legal Services

Director Loughlin <u>moved</u> and Director Allard <u>seconded</u> that The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$14,791.44 for legal services rendered to the Pease Development Authority by:

1. Anderson & Kreiger, LLP Through June 30, 2015 \$14,791.44

Discussion: None. Disposition: Resolved by unanimous vote for; motion carried.

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#### XII. **Division of Ports and Harbors**

#### A. Reports

#### 1. Port Advisory Council

Geno Marconi, Division Director, reported that the Port Advisory Council did not meet in August.

#### 2. Capital Budget Overview Committee - Expenditure Report

Mr. Marconi reported the Capital Budget Overview Committee ("CBOC") authorized the Division to spend up to \$50,000 from the Harbor Dredging and Pier Maintenance Fund for repairs to Division facilities as needed (subject to PDA Board approval). Repairs were made to the CCTV security system at the Hampton Harbor Marine facility that was damaged by lightning; and to the broken pilings at the Portsmouth Fish Pier. The CBOC has subsequently approved an additional expenditure of \$50,000 for repairs.

#### 3. **Commercial Mooring for Hire Permit**

Mr. Marconi reported that in accordance with the "Delegation to Executive Director: Consent, Approval and Execution of Commercial Mooring for Hire Permits", PDA approved of the following Commercial Moorings for Hire permit:

|                     |                   |          | Date of  |
|---------------------|-------------------|----------|----------|
| Applicant           | Number of Permits | Business | Approval |
| Southend Yacht Club | 1                 | Marina   | 7/2/15   |

#### 4. Commercial Mooring Transfer

Mr. Marconi reported that in accordance with the "Delegation to Executive Director: Consent, Approval and Execution of Mooring Permit Transfers", commercial moorings were transferred for:

Date of

Seabrook Harbor

Permit No. 6089 Business

Approval

Transferor:

Robert Tonkin

Commercial Fishing

8/3/15

Transferee:

Mitchell Filson

#### 5. Miscellaneous

Mr. Marconi reported that the Port Committee will meet on August 27, 2015 at 8 a.m. at the Market Street Terminal office to meet with "Promote Our Port" regarding POP's ideas for the Port. Director Preston questioned the losses at the marine facilities and the Portsmouth Fish Pier and wondered if fees should be increased. Mr. Marconi reported that the commercial and charter fishing businesses have reduced their activities due to the new fishing regulations. Recreational boating activity is also down. As a result of the reduced activities, parking revenues and fuel sales are also down. DPH will continue to monitor the situation.

#### В. Approvals

#### Pda 700 - Conditional Approval 1.

Director Bohenko moved and Director Allard seconded that In accordance with the provisions of RSA 541-A, Administrative Procedure Act, the PDA Board of Directors hereby amends Pda 700 Slip Permits; State-Owned Restricted Piers as conditionally approved by the Joint Legislative

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Committee on July 16, 2015 and adopts the Conditional Approval Response - Annotated Text 8-13-15 (attached hereto);

Further, the PDA Board of Directors hereby authorizes the Division Director to take any necessary or recommended action in accordance with RSA 541-A, in furtherance of this matter. <u>Discussion:</u> None. <u>Disposition:</u> Resolved by unanimous vote for; motion carried.

# 2. Bills for Legal Services

Director Torr <u>moved</u> and Director Lamson <u>seconded</u> that The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$861.50 for legal services rendered to the Division of Ports and Harbors by:

1. Sheehan Phinney Bass + Green Through June 30, 2015

\$861.50

Discussion: None. Disposition: Resolved by unanimous vote for; motion carried.

### XIII. Special Events Report

Marie Aleksy, PDA Paralegal, reported on the following special events that will take place on the Tradeport:

#### 1. Pedal for Paws - Bike Ride

On Saturday, August 22, 2015, the Portsmouth Naval Shipyard Unions will sponsor a "Pedal for Paws" charity bicycle ride and a dog "meet and greet". Funds raised will be used to support the Cocheco Valley Humane Society programs.

# 2. Bottomline Technologies – 5k Road Race

On Saturday, September 12, 2015, Bottomline Technologies will sponsor a 5k road race. Funds raised will be used to support the Families First Health and Support Center programs.

#### XIV. New Business

No new business was brought before the Board.

# XV. Upcoming Meetings

Chairman Bald announced that the following meetings were scheduled to be held:

| Port Committee            | August 27, 2015    | 8:00 a.m. (555 Market Street) |
|---------------------------|--------------------|-------------------------------|
| Finance Committee         | September 14, 2015 | 8:00 a.m.                     |
| <b>Board of Directors</b> | September 17, 2015 | 8:00 a.m.                     |

<u>Discussion</u>: Due to scheduling conflicts of Chairman Bald and Director Loughlin, the September Board meeting was <u>cancelled</u>. Director Lamson requested that the Finance Committee meeting be held as scheduled. After a review of Directors' schedules and pending projects, the <u>revised</u> meeting schedule was set as follows:

| Port Committee            | August 27, 2015    | 8:00 a.m. (555 Market Street) |
|---------------------------|--------------------|-------------------------------|
| Finance Committee         | September 14, 2015 | 8:00 a.m.                     |
| <b>Board of Directors</b> | October 15, 2015   | 8:00 a.m.                     |

All Meetings begin at 8 a.m. unless otherwise posted.

#### XVI. Directors' Comments

Director Bohenko asked that a presentation by the Citizens' Advisory Board and City of Portsmouth be put on the October Board meeting regarding the Haven Well. Director Bohenko reported that the City and PDA are working cooperatively on the EPA Section 330 claim regarding the Haven Well and the Air Force's responsibility for the treatment of the well. Director Bohenko reviewed the preliminary results of the related blood testing and felt the presentation would provide the Board with a better understanding of the matter.

Director Loughlin asked that the staff provide Chairman Bald with information to be included in the proposed letter to the State at the Chairman's discretion. Chairman Bald informed the Board that he will draft a letter that will include information about all of the PDA facilities.

Director Bohenko inquired again about the possibility of installing cameras in the Board room to record and live stream the Board meetings to give more people the opportunity to watch the meetings. Directors Preston and Lamson agreed with the idea. Chairman Bald asked that staff review the matter.

### XVII. Adjournment

Director Allard <u>moved</u> and Director Bohenko <u>seconded</u> to **adjourn the Board meeting.** <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote; <u>motion</u> carried. Meeting adjourned at 9:25 a.m.

### **XVIII. Press Questions**

No press attended the meeting.

Respectfully submitted,

David R. Mullen

Executive Director/Secretary

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# PEASE DEVELOPMENT AUTHORITY ("PDA") SPECIAL BOARD OF DIRECTORS MEETING MINUTES

Monday, September 14, 2015

Presiding:

Robert A. Allard, Treasurer;

Present:

John P. Bohenko; Margaret F. Lamson; Robert F. Preston; and Franklin G. Torr

Absent:

George M. Bald, Chairman; Peter J. Loughlin, Vice Chairman;

Attending:

David R. Mullen, PDA Executive Director; Lynn Marie Hinchee, PDA General Counsel;

PDA staff members; members of the public;

#### I. Call to Order

Director Allard, Acting Chair, called the meeting to order at 8:38 a.m. in the Board conference room at 55 International Drive, Pease International Tradeport, Portsmouth, New Hampshire.

#### II. Public Comment

There were no public comments.

# III. Golf Committee Report

Director Bohenko, Golf Committee Chair, reported that the Golf Committee met on September 14, 2015. The Committee reviewed the proposals for the clubhouse kitchen modifications and the fuel pad and recommended that the Board approve the proposals as presented.

### A. Approvals

#### 1. Clubhouse Kitchen Modifications

Director Preston <u>moved</u> and Director Torr <u>seconded</u> that In accordance with the recommendation of the Pease Golf Committee, the Pease Development Authority Board of Directors hereby authorizes the Executive Director to:

- 1. enter into an amendment to the Construction Management Contract with Pine Brook Corporation for the Pease Golf Course Clubhouse kitchen modification project to include a guaranteed maximum price of \$214,951 for construction phase services; and
- 2. expend up to \$4,482 for PDA furnishings and a project contingency;

all in accordance with the memorandum of Maria J. Stowell, P.E., Engineering Manager, dated September 10, 2015, attached hereto. <u>Discussion:</u> None. <u>Disposition</u>: Resolved by unanimous vote for; <u>motion</u> carried.

#### 2. Fuel Tank Pad

Director Bohenko <u>moved</u> and Director Preston <u>seconded</u> that In accordance with the recommendation of the Pease Golf Committee, the PDA Board of Directors hereby authorizes the Executive Director to enter into an amendment to the Construction Management Contract with Pine Brook Corporation in an amount not to exceed \$15,964 for the construction of a concrete fuel pad adjacent to the Golf Course maintenance garage; all in accordance with the memorandum from Maria J. Stowell, P.E. Manager - Engineering, dated September 10, 2015 attached hereto.

In accordance with the provisions of RSA 12:G:8, VIII, the Board justifies the waiver of the RFP

requirement for the project based on the following:

- 1. In accordance with PDA's bid process, Pine Brook was previously selected as construction manager for the Golf Course Clubhouse kitchen project;
- 2. In accordance with NH DES regulations, the concrete pad must be installed no later than February 7, 2016; and
- 3. It would be efficient to have the maintenance garage fuel pad installed in conjunction with the work on the Golf Course Clubhouse kitchen modification project.

Note: 5 Affirmative Votes are required. <u>Discussion:</u> Director Lamson expressed her concern about the cost of the project. <u>Disposition:</u> Resolved by unanimous <u>roll</u> call vote for; <u>motion</u> carried.

# IV. Signs

A. Approvals

1. NH ANG - Directory Signs

Director Lamson <u>moved</u> and Director Torr <u>seconded</u> that The Pease Development Authority Board of Directors hereby approves of the proposed directional signs for the NH Air National Guard to be located in the Pease Boulevard, New Hampshire Avenue, and Arboretum Drive rights-of-way; all in accordance with the memorandum of Maria J. Stowell, P.E., Manager - Engineering, dated September 10, 2015 and attached hereto. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; <u>motion</u> carried.

# V. Contracts/Agreements

- A. Approvals
  - 1. Eversource Street Lights

Director Torr <u>moved</u> and Director Preston <u>seconded</u> that **In accordance with the** recommendation of the Pease Development Authority Finance Committee, the PDA Board of Directors hereby authorizes the Executive Director to:

- 1. enter into a contract with Speclines of Sandown, New Hampshire, for the purchase of six (6) LED fixtures in a total amount not to exceed \$7,170; and
- 2. enter into a contact with and prepay Eversource\$75,869.00 to:
  - a. remove six (6) designated street lights on the Tradeport in anticipation of the installation of six (6) LED lights;
  - b. install six (6) LED lights; and
  - c. energize the underground conduit system.

all in accordance with the memorandum of Maria J. Stowell, P.E., Manager - Engineering, dated September 10, 2015 attached hereto. <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote for; motion carried.

#### VI. New Business

No new business was brought before the Board.

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# VII. Upcoming Meetings

Director Allard announced that the following meetings were scheduled to be held:

**Audit Committee** 

October 13, 2015

8:00 a.m. (Tuesday)

Board of Directors

October 15, 2015

8:00 a.m.

All Meetings begin at 8 a.m. unless otherwise posted.

#### VIII. Directors' Comments

In response to Director Bohenko, Geno Marconi, Division Director, reported that the Cianbro operations at the Market Street Terminal are going very well. Cianbro has been very helpful with some operations at the Port that have provided cost savings to DPH. Director Bohenko asked that as the Market Street improvement project goes forward that the staff review the Isles of Steamship Company area for long term improvement to provide a unifying look of buildings and landscaping on Market Street. Mr. Marconi reported that DPH has worked with the City in the past on improvement projects and will continue to do so.

Director Allard inquired about the Golf Course kitchen modifications. Scott DeVito, PGA General Manager, reported that discussions were held with Pine Brook Corporation to try to keep the clubhouse kitchen and restaurant open during the renovations. The improvements will help with the kitchen operations by providing more prep area. Director Bohenko asked if the assistant pro position was filled and if there were any female applicants. Mr. DeVito reported that the position remains open as the current Golf Course staff has covered the lessons. No decision has been made yet to fill it and may not be filled for another season. Mr. DeVito expects to receive applications from female golf pros if a full time position is offered.

# IX. Adjournment

Director Lamson <u>moved</u> and Director Torr <u>seconded</u> to <u>adjourn the Board meeting.</u> <u>Discussion</u>: None. <u>Disposition</u>: Resolved by unanimous vote; <u>motion</u> carried. Meeting adjourned at 8:52 a.m.

### X. Press Questions

No press attended the meeting.

Respectfully submitted,

David R. Mullen

Executive Director/Secretary



# MOTION

Director Lamson:

The Pease Development Authority Board of Directors hereby approves of and authorizes Lonza Biologics, Inc. ("Lonza") to make exterior changes to Lonza's premises located at 101 International Drive, as outlined and in accordance with the terms and conditions set forth in the memorandum of Maria J. Stowell, P.E., Manager – Engineering, dated October 5, 2015 attached hereto.

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ph: 603-433-6088

fax: 603-427-043.

www.peasedev.org



# **MEMORANDUM**

To:

David Mullen, Executive Director

From:

Maria J. Stowell, P.E., Engineering Manager

Date:

October 5, 2015

Subject:

Lonza - Building Addition and Additional Site Work

Lonza Biologics continues to plan the fit up of its existing shell and is currently considering the addition of an elevator shaft and receiving/loading area on the south side of the 101C expansion. Attached you will find drawings depicting the proposed expansion. As you can see, the proposed addition is minor (2,619 square feet) compared to the existing building footprint (250,000 square feet). In addition to this work, a new duct bank is proposed to serve a previously approved fit up for the CT Expansion. The CT Expansion was conceptually approved by the Board of Directors at the June meeting and recommended for approval by City of Portsmouth Planning Board in July. Since the new work is minor in nature, the exterior design is consistent with the current building aesthetics, there is no impact on traffic, safety, and intensity of use it is proposed to address this proposal administratively. Currently, staff is working with the City Planning Department for their concurrence on the administrative review.

At next week's Board meeting please seek approval for the exterior changes proposed by Lonza.

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ph: 603-433-6088

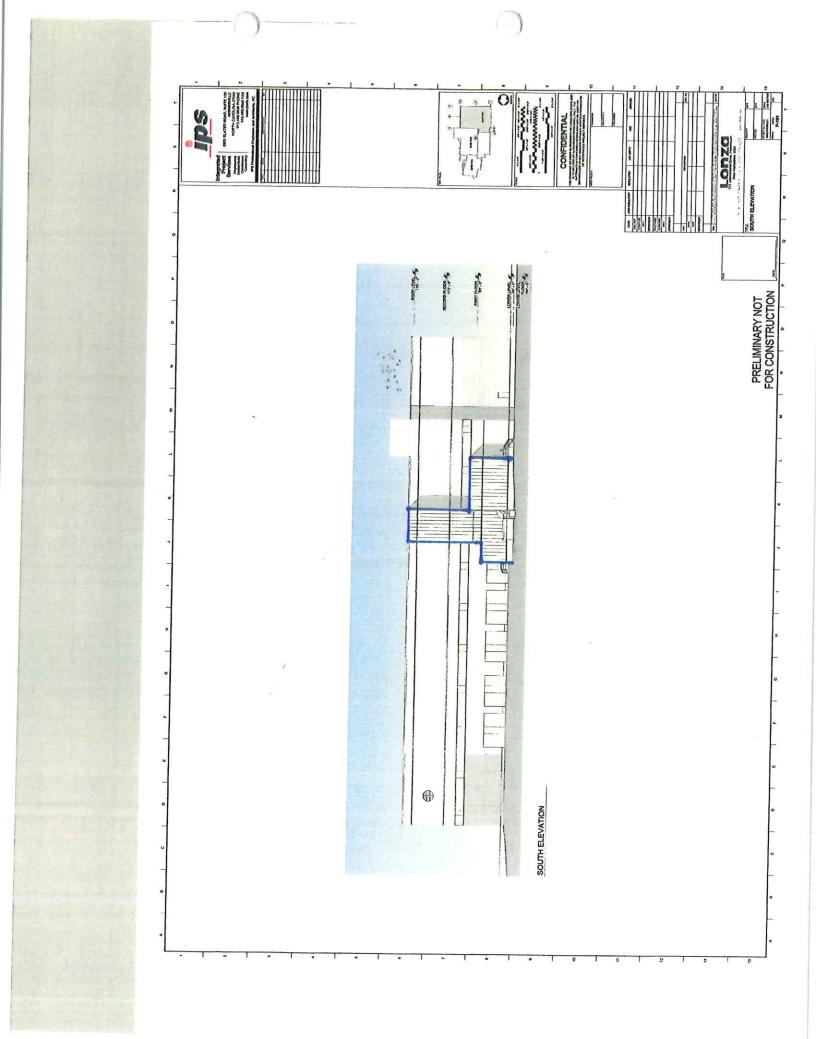
fax: 603-427-0433

www.peasedev.org

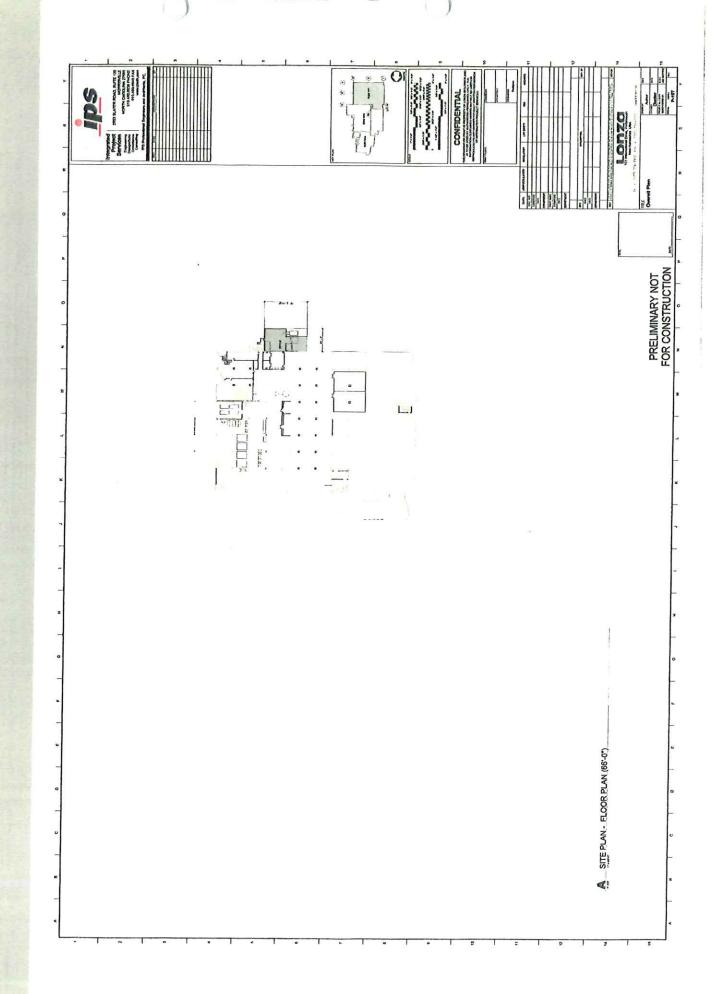
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# PEASE DEVELOPMENT AUTHORITY Tuesday, October 13, 2015



### **AUDIT COMMITTEE AGENDA**

Time:

8:00 A.M.

Place:

55 International Drive

Pease International Tradeport

Portsmouth, New Hampshire 03801

- I. Call to Order (Bohenko)
- II. Acceptance of Committee Meeting Minutes: April 1, 2015\*
- III. Public Comment
- IV. FY 2015 External Audit (Canner and Berry Dunn)

### A. Reports

- 1. Management Representation Letter \*
- 2. Executive Summary of Audit Engagement \*
- 3. Auditor Required Communication Letter \*

## B. Approvals

- 1. Certified Financial Statements and A-133 Audit of Federal Awards \* + (Loughlin)
- V. Next Meeting- TBD
- VI. Director's Comments
- VII. Adjournment
- VIII. Press Questions
- \* Related Materials Attached
- + Proposed Motion

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### MOTION

### Director Loughlin:

In accordance with the recommendation of the Pease Development Authority Audit Committee, the PDA Board of Directors accepts receipt of the certified Annual Financial Statement for the years ended June 30, 2015 and 2014 and the OMB Circular A–133 audit of Federal Awards for the year ended June 30, 2015; all as otherwise prepared and submitted by the PDA's independent auditor Berry, Dunn, McNeill and Parker, LLC; and further authorizes the Executive Director to forward the certified Financial Statement to the State of New Hampshire for inclusion in the Comprehensive Annual Financial Report.

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# **Pease Development Authority**

# Financial Statements and Management's Discussion and Analysis

Years Ended June 30, 2015 and 2014 With Independent Auditor's Report



### FINANCIAL STATEMENTS

## Years Ended June 30, 2015 and 2014

## **TABLE OF CONTENTS**

|   | Page(s) |
|---|---------|
| Board of Directors  | 1       |
| Financial Highlights  | 2       |
| Independent Auditor's Report  | 3-4     |
| Management's Discussion and Analysis of Financial Condition and Results of Operations | 5-14    |
| Audited Financial Statements:   |         |
| Statements of Net Position  | 15      |
| Statements of Revenues, Expenses and Changes in Net Position                          | 16      |
| Statements of Cash Flows  | 17-18   |
| Notes to Financial Statements   | 19-34   |
| Required Supplementary Information  | 35-36   |

### **BOARD OF DIRECTORS**

George M. Bald, Chairman Appointed by the New Hampshire State Governor and Executive Council

Peter J. Loughlin, Vice Chairman Appointed by the City of Portsmouth and Town of Newington

Robert A. Allard, Treasurer Appointed by the New Hampshire Speaker of the House

> John P. Bohenko Appointed by the City of Portsmouth

> Margaret F. Lamson
> Appointed by the Town of Newington

Robert F. Preston
Appointed by the New Hampshire Senate President

Franklin G. Torr Appointed by Strafford County Legislative Delegation

David R. Mullen
Executive Director and Secretary
Hired by the Pease Development Authority Board of Directors

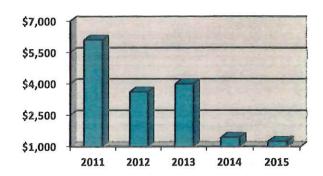


# PEASE DEVELOPMENT AUTHORITY FINANCIAL HIGHLIGHTS (UNAUDITED)

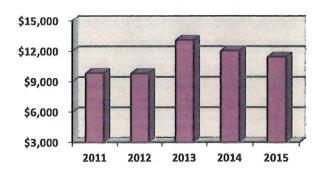
(\$ in Thousands)

|                              | 2     | 011   |      | 2012   |     | 2013   |     | 2014   |     | 2015   |
|------------------------------|-------|-------|------|--------|-----|--------|-----|--------|-----|--------|
| <b>Consolidated Revenues</b> |       |       |      |        |     |        |     |        |     |        |
| Tradeport                    | \$ 9  | ,056  | \$   | 9,220  | \$  | 7,926  | \$  | 7,631  | \$  | 7,826  |
| <b>Ports and Harbors</b>     | 2     | 2,533 | 1172 | 2,848  | -   | 4,223  |     | 2,773  |     | 2,762  |
| Golf Course                  | 1     | 1,749 |      | 1,926  |     | 1,658  |     | 1,621  |     | 2,197  |
| Aviation                     | 1     | 1,110 | _    | 1,124  | _   | 1,232  | _   | 1,173  |     | 1,117  |
| Total                        | \$ 14 | 1,448 | \$_  | 15,118 | \$_ | 15,039 | \$_ | 13,198 | \$_ | 13,902 |

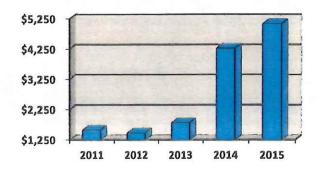
## UNRESTRICTED CASH AND CASH EQUIVALENTS



OPERATING EXPENSES (EXCLUDING DEPRECIATION)



**CONTRIBUTED CAPITAL** 



Debt outstanding continues to be reduced but recent Skyhaven Airport and Tradeport renovations have required new short term borrowings:

| June 30 | Amount    |
|---------|-----------|
| 2011    | \$ 10,646 |
| 2012    | 3,359     |
| 2013    | 3,532     |
| 2014    | 4,307     |
| 2015    | 3,345     |

Capital assets, primarily due to third party grant funding and renovations to the golf course and harbor facilities, have continued to increase during the past several years:

| June 30 | Amount     |
|---------|------------|
| 2011    | \$ 138,519 |
| 2012    | 140,678    |
| 2013    | 146,771    |
| 2014    | 154,410    |
| 2015    | 160,155    |

Net cash provided by operating activities has been impacted during the past several years due to changes in the allowance for doubtful accounts:

| June 30 | Amount   |
|---------|----------|
| 2011    | \$ 4,167 |
| 2012    | 5,035    |
| 2013    | 3,859    |
| 2014    | 40       |
| 2015    | 2,774    |



### INDEPENDENT AUDITOR'S REPORT

Board of Directors of Pease Development Authority

### Report on the Financial Statements

We have audited the accompanying financial statements of Pease Development Authority (PDA), a component unit of the State of New Hampshire, as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise PDA's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the 2015 financial statements referred to above present fairly, in all material respects, the respective financial position of PDA as of June 30, 2015, and the changes in its net position and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.

Board of Directors of Pease Development Authority

### **Other Matters**

### Required Supplementary Information

U.S. generally accepted accounting principles require that Management's Discussion and Analysis on pages 5 to 14 and the required supplemental information on pages 35 to 36 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board (GASB), who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with U.S. generally accepted auditing standards, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements. The financial highlights section is presented for the purpose of additional analysis and is not a required part of the financial statements. The financial highlights section has not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

### Change in Accounting Principle

As disclosed in Note 3 to the basic financial statements, in 2015 PDA adopted new accounting guidance, GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, and GASB Statement No. 71, Pension Transition for Contributions Made Subsequent to the Measurement Date-an amendment of GASB Statement no. 68. Our opinion is not modified with respect to this matter.

Audit of the Basic Financial Statements as of and for the Year Ended June 30, 2014

The basic financial statements of PDA as of and for the year ended June 30, 2014 were audited by other auditors whose report dated October 3, 2014, expressed an unmodified opinion on those statements.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 5, 2015 on our consideration of PDA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering PDA's internal control over financial reporting and compliance.

Berry Dunn McNeil & Parker, LLC Manchester, NH

October 5, 2015

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (UNAUDITED)

This report identifies the Pease Development Authority's ("PDA") financial position and describes the PDA's financial activities over the past three fiscal years. This section of the PDA's annual financial report is known as "Management's Discussion and Analysis of Financial Condition and Results of Operations" ("MD&A") and presents our discussion and analysis of the PDA's consolidated financial performance during the fiscal years ended June 30, 2015, 2014 and 2013.

The MD&A is an analysis of the financial condition and operating results of the PDA and is intended to introduce the basic financial statements and notes to those statements. The MD&A must be presented in every financial report that includes basic financial statements prepared in accordance with accounting principles generally accepted in the United States of America. It is intended to provide an objective and easily readable analysis of the PDA's financial activities based on currently known facts, decisions, or conditions. This MD&A should be read in conjunction with the PDA's financial statements and accompanying notes.

### **Overview of the Financial Statements**

This annual report consists of three parts: a) Management's discussion and analysis; b) the basic audited financial statements which include notes explaining some of the information in the financial statements and provide detailed data; and c) required supplementary information.

The PDA is a self-supporting entity and follows enterprise fund reporting; accordingly, the financial statements are presented using the accrual basis of accounting. The component unit financial statements offer short and long-term financial information about the activities and operations of the PDA. These statements are presented in a manner similar to a private business.

The statements of net position show the financial position of PDA at the end of each fiscal year and includes all assets, deferred outflows of resources, liabilities, and deferred inflows of resources. The total net position is the difference between assets and deferred outflows of resources and liabilities and deferred inflows of resources. Over time, an increase in net position is one indicator of an institution's financial health.

The statements of changes in net position reports total operating revenues, operating expenses, nonoperating income (expense), contributed capital and the change in net position for the years ended June 30, 2015 and 2014.

The statements of cash flows summarize transactions involving cash and cash equivalents during each fiscal year. The statements provide an additional tool to assess the financial health of the institution and its ability to generate future cash flows to meet its obligations.

### **Change in Accounting Principle**

As disclosed in Note 3 to the basic financial statements, in 2015 the PDA adopted new accounting guidance, GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, and GASB Statement No. 71, Pension Transition for Contributions Made Subsequent to the Measurement Date-an amendment of GASB Statement No. 68 (the new accounting standards). The changes made to the basic financial statements to comply with the new accounting standards have been reported as an adjustment as of the beginning of the year ended June 30, 2015. Because it was not practical for PDA to determine the amounts of all deferred inflows of resources and outflows of resources related to the pension plan as of June 30, 2014, the beginning balances of deferred inflows of resources and deferred outflows of resources related to pensions have not been reported.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (UNAUDITED)

### Change in Accounting Principle (continued)

The impact of the adoption of the new accounting standards as of the beginning of the year ended June 30, 2015 was an increase in long-term liabilities related to the net pension liability amounting to \$4,163,828, an increase in the deferred outflows of resources of \$318,681 and a decrease in unrestricted net position of \$3,845,147.

#### **Current Assets**

Current assets are those assets that are expected to be used (sold or consumed) within a year, unlike non-current assets. Current assets are reflected on the statement of net position and are listed in order of increasing liquidity. The current asset position of a company is important, both for assessing its financial strength and for gauging its operational efficiency.

### Comparison of 2015 to 2014

### **Changes in Current Assets**

(\$ in Thousands)

|                           | ne 30,<br>2015 | ne 30,<br>2014 | \$ Decrease | % Decrease |
|---------------------------|----------------|----------------|-------------|------------|
| Cash and Cash Equivalents | \$<br>1,257    | \$<br>1,444    | (187)       | (13.0)     |
| Accounts Receivable - Net | 1,899          | 2,028          | (129)       | (6.4)      |
| Other Current Assets      | 471            | 534            | (63)        | (11.8)     |
| Total Current Assets      | \$<br>3,627    | \$<br>4,006    | (379)       | (9.5)      |

The PDA's current assets decreased by \$0.4 million or 9.5% primarily due to decreases in cash and cash equivalents to support construction activities across all business units. Accounts receivable included an allowance for doubtful accounts of approximately 0.9% and 0.2% of total accounts receivable at June 30, 2015 and 2014, respectively.

### Comparison of 2014 to 2013

### **Changes in Current Assets**

(\$ in Thousands)

|  | ne 30,<br>2014       | ne 30,<br>2013       | \$ Increase<br>(Decrease) | % Increase<br>(Decrease) |
|--|----------------------|----------------------|---------------------------|--------------------------|
| Cash and Cash Equivalents<br>Accounts Receivable - Net | \$<br>1,444<br>2,028 | \$<br>3,995<br>1,260 | (2,551)<br>768            | (63.9)<br>61.0           |
| Other Current Assets Total Current Assets              | \$<br>534<br>4,006   | \$<br>541<br>5,796   | (7)<br>(1,790)            | (1.3)<br>(30.9)          |

The PDA's current assets decreased by \$1.8 million or 30.9% primarily due to the \$2.6 million decrease in cash and cash equivalents to support construction activities across all business units. Offsetting this decrease was a \$0.8 million increase in accounts receivable reflective of the grant reimbursement project receivables associated with construction at the Pease International Tradeport (the "Tradeport"), Portsmouth International Airport at Pease ("PSM") and the Skyhaven Airport ("DAW"). Accounts receivable included an allowance for doubtful accounts of approximately 0.2% and 45.6% at June 30, 2014 and 2013, respectively.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (UNAUDITED)

### **Restricted Assets**

Restricted assets represent amounts that are subject to externally imposed restrictions on their use by creditors, grantors, laws, regulations, or through constitutional restrictions or enabling legislation.

### Comparison of 2015 to 2014

### **Changes in Restricted Assets**

(\$ in Thousands)

|  |    | ine 30,<br>2015 | ne 30,<br>2014 | \$ Increase | % Increase |
|--|----|-----------------|----------------|-------------|------------|
| Cash and Cash Equivalents              | \$ | 875             | \$<br>703      | 172         | 24.5       |
| Revolving Loan Fishery Fund Receivable | La | 987             | 942            | 45          | 4.8        |
| Total Restricted Assets                | \$ | 1,862           | \$<br>1,645    | 217         | 13.2       |

Total restricted assets increased by approximately 13.2% during the current fiscal year. Total assets associated with the Revolving Loan Fishery Fund had a composite valuation of approximately \$1.2 million at June 30, 2015 and 2014. There were 24 individual loans outstanding at June 30, 2015 versus 25 at June 30, 2014.

### Comparison of 2014 to 2013

### **Changes in Restricted Assets**

(\$ in Thousands)

|  | ine 30,<br>2014 | ne 30,<br>2013 | \$ Increase | % Increase |
|--|-----------------|----------------|-------------|------------|
| Cash and Cash Equivalents              | \$<br>703       | \$<br>695      | 8           | 1.2        |
| Revolving Loan Fishery Fund Receivable | 942             | <br>922        | 20          | 2.2        |
| Total Restricted Assets                | \$<br>1,645     | \$<br>1,617    | 28          | 1.7        |

Total restricted assets increased by approximately 1.7% during the 2014 fiscal year. Total assets associated with the Revolving Loan Fishery Fund had a composite valuation of \$1.2 million and \$1.1 million at June 30, 2014 and 2013, respectively. There were 25 individual loans outstanding at June 30, 2014 versus 23 at June 30, 2013.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (UNAUDITED)

#### **Capital Assets**

The PDA independently develops and maintains the Tradeport. Through the Division of Ports and Harbors (PDA-DPH), the PDA maintains and develops New Hampshire's ports, harbors, and navigable tidal rivers. Capital expenditures typically extend the useful life of an asset and can be financed through internal funds, grant related funding or through access to the capital markets.

### Comparison of 2015 to 2014

### **Changes in Capital Assets**

(\$ in Thousands)

|                                       | June 30,<br>2015 | June 30,<br>2014 | \$ Increase<br>(Decrease) | % Increase<br>(Decrease) |
|---------------------------------------|------------------|------------------|---------------------------|--------------------------|
| Land                                  | \$ 7,521         | \$ 7,499         | 22                        | 0.3                      |
| Buildings and Facilities Improvements | 128,142          | 126,492          | 1,650                     | 1.3                      |
| Equipment                             | 13,287           | 13,158           | 129                       | 1.0                      |
| Construction in Process               | 11,206           | 7,261            | 3,945                     | 54.3                     |
| Gross Capital Assets                  | 160,156          | 154,410          | 5,746                     | 3.7                      |
| Accumulated Depreciation              | (86,324)         | (80,131)         | 6,193                     | 7.7                      |
| Total Capital Assets                  | \$ 73,832        | \$ 74,279        | (447)                     | (0.6)                    |

PDA's capital expenditures totaled approximately \$5.8 million in the current year primarily in support of either federal or state funded projects. The more significant capital projects included runway reconstruction activities at both PSM and DAW. Approximately \$5.1 million of the total capital expenditures were associated with either federal or state funded projects.

### Comparison of 2014 to 2013

### **Changes in Capital Assets**

(\$ in Thousands)

|                                       | June 30,<br>2014 | June 30,<br>2013 | \$ Increase | % Increase        |
|---------------------------------------|------------------|------------------|-------------|-------------------|
| Land                                  | \$ 7,499         | \$ 5,139         | 2,360       | 45.9              |
| Buildings and Facilities Improvements | 126,492          | 121,965          | 4,527       | 3.7               |
| Equipment                             | 13,158           | 12,527           | 631         | 5.0               |
| Construction in Process               | 7,261            | 7,140            | 121         | 1.7               |
| Gross Capital Assets                  | 154,410          | 146,771          | 7,639       | <u>1.7</u><br>5.2 |
| Accumulated Depreciation              | (80,131)         | (74,140)         | 5,991       | 8.1               |
| Total Capital Assets                  | \$ 74,279        | \$ 72,631        | 1,648       | 2.3               |

The PDA's total capital assets increased by approximately \$1.6 million or 2.3%, mainly due to accelerated capital expenditures versus current year depreciation expense. During the current fiscal year, approximately \$7.6 million was expended on capital projects primarily in support of golf course renovations, repairs to the Hampton Harbor marine facility, and improvements at PSM. Approximately \$4.3 million of the total capital expenditures were associated with either federal or state funded projects.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (UNAUDITED)

### **Long-Term Liabilities**

The PDA borrowed money from the State of New Hampshire (the State) during its early years to finance its operations. Currently, the PDA owes no money to the State. Other monies were borrowed for capital improvements from local financial and municipal institutions.

### Comparison of 2015 to 2014

### Changes in Long-Term Liabilities (\$ in Thousands)

|   | ne 30,<br>2015 | ine 30,<br>2014 | \$ Increase<br>(Decrease) | % Increase<br>(Decrease) |
|---|----------------|-----------------|---------------------------|--------------------------|
| Net Pension Liability                   | \$<br>3,687    | \$<br>-         | 3,687                     | 100.0                    |
| Due to City of Portsmouth - Waste Water |                |                 | - a - Consultation        |                          |
| Treatment Facility                      | 465            | 582             | (117)                     | (20.1)                   |
| The Provident Bank LCN @ 3.11%          | = 1            | 928             | (928)                     | (100.0)                  |
| The Provident Bank LCN @ 3.46%          | -              | 142             | (142)                     | (100.0)                  |
| Advance from Tenant                     | -              | 13              | (13)                      | (100.0)                  |
| Total Long-Term Liabilities             | \$<br>4,152    | \$<br>1,665     | 2,487                     | 149.4                    |

The PDA increased its total noncurrent liabilities outstanding during the fiscal year by approximately \$2.5 million or 149.4%. The PDA recorded a net pension liability as of June 30, 2015 amounting to \$3.7 million in connection with the adoption of the new accounting standards. During the fiscal year, a total of \$1.7 million of total long-term debt was retired while \$0.8 million in new net borrowings under PDA's Revolving Line of Credit Facility, which went primarily to support working capital requirements, offset the decrease. It is anticipated that during fiscal year 2016, the PDA will need to continue to access the capital market to support scheduled capital improvements at both PSM and DAW. At the end of the 2015 fiscal year, PDA's overall cost of capital was approximately 3.1%.

### Comparison of 2014 to 2013

## Changes in Long-Term Liabilities (\$ in Thousands)

|   |    | ne 30,<br>2014 | ine 30,<br>2013 | \$ Decrease | % Decrease |
|---|----|----------------|-----------------|-------------|------------|
| The Provident Bank LCN @ 3.11%  Due to City of Portsmouth - Waste Water | \$ | 928            | \$<br>1,218     | (290)       | (23.8)     |
| Treatment Facility  |    | 582            | 698             | (116)       | (16.6)     |
| The Provident Bank LCN @ 3.46%  |    | 142            | 352             | (210)       | (59.7)     |
| Advance from Tenant   | :  | 13             | <br>39          | (26)        | (66.7)     |
| Total Long-Term Liabilities   | \$ | 1,665          | \$<br>2,307     | (642)       | (27.8)     |

The PDA decreased its total noncurrent liabilities outstanding during the fiscal year by approximately \$0.6 million or 27.8%. During the fiscal year, a total of \$1.3 million of total long-term debt was retired. The decrease was offset by \$2.0 million in new net borrowings under PDA's Revolving Credit Facility, which went primarily to support working capital requirements. At the end of the 2014 fiscal year, PDA's overall cost of capital remained at approximately 3.6%.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (UNAUDITED)

#### **Net Position**

Net position represents the difference between assets and liabilities. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balance of debt and adding back any unspent proceeds.

### Comparison of 2015 to 2014

### **Statements of Net Position**

(\$ in Thousands)

|  | June 30,<br>2015 | Restated<br>June 30,<br>2014 | \$ Increase<br>(Decrease) | % Increase<br>(Decrease) |
|--|------------------|------------------------------|---------------------------|--------------------------|
| Current Assets Restricted Assets Capital Assets Total Assets | \$ 3,627         | \$ 4,007                     | (380)                     | (9.5)                    |
|  | 1,862            | 1,645                        | 217                       | 13.2                     |
|  | 73,832           | 74,279                       | (447)                     | (0.6)                    |
|  | 79,321           | 79,931                       | (610)                     | (0.8)                    |
| Deferred Outflows of Resources                               | 413              |                              | 413                       | 100.0                    |
| Current Liabilities  | 5,363            | 6,816                        | (1,453)                   | (21.3)                   |
| Noncurrent Liabilities                                       | 4,761            | 1,665                        | 3,096                     | 185.9                    |
| Total Liabilities  | 10,124           | 8,481                        | 1,643                     | 19.4                     |
| Deferred Inflows of Resources                                | 472              |                              | 472                       | 100.0                    |
| Net Investment in Capital Assets                             | 72,641           | 70,157                       | 2,484                     | 3.5                      |
| Restricted Net Position                                      | 1,590            | 1,638                        | (48)                      | (2.9)                    |
| Unrestricted Net Position                                    | (5,093)          | (345)                        | (4,748)                   | 1,376.2                  |
| Total Net Position   | \$ 69,138        | \$ 71,450                    | (2,312)                   | (3.2)                    |

The PDA's total assets decreased \$0.6 million or 0.8% primarily due to lower cash and cash equivalents that were used to absorb construction expenditures across all business units. Restricted assets are primarily represented by the Revolving Loan Fishery Fund, which had an approximate value of \$1.2 million at June 30, 2015 and 2014.

The increase in deferred outflows of resources related to the pension plan and deferred inflows of resources is due to the adoption of the new accounting standards during the year during the year ended June 30, 2015.

The PDA's total liabilities increased by \$1.6 million or 19.4% primarily due to the adoption of the new accounting standards during the year ended June 30, 2015, net of decreases in long-term debt and lower construction related liabilities at the close of the fiscal year.

The PDA's net position decreased by \$2.3 million or 3.2%. This decrease is primarily due to the adoption of the new accounting standards offset by an increase in net position after contributed capital during the year ended June 30, 2015.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (UNAUDITED)

Net Position (continued)

### Comparison of 2014 to 2013

### **Statements of Net Position**

(\$ in Thousands)

|                                  | June 30,<br>2014 | June 30,<br>2013 | \$ Increase<br>(Decrease) | % Increase (Decrease) |
|----------------------------------|------------------|------------------|---------------------------|-----------------------|
| Current Assets                   | \$ 4,007         | \$ 5,796         | (1,789)                   | (30.9)                |
| Restricted Assets                | 1,645            | 1,616            | 29                        | 1.8                   |
| Capital Assets                   | 74,279           | 72,631           | 1,648                     | 2.3                   |
| Total Assets                     | 79,931           | 80,043           | (112)                     | (0.1)                 |
| Current Liabilities              | 6,816            | 5,610            | 1,206                     | 21.5                  |
| Noncurrent Liabilities           | 1,665            | 2,307            | (642)                     | (27.8)                |
| Total Liabilities                | 8,481            | 7,917            | 564                       | 7.1                   |
| Net Investment in Capital Assets | 70,157           | 69,763           | 394                       | 0.6                   |
| Restricted Net Position          | 1,638            | 1,616            | 22                        | 1.4                   |
| Unrestricted Net Position        | (345)            | 747              | (1,092)                   | (146.2)               |
| Total Net Position               | \$ 71,450        | \$ 72,126        | (676)                     | (0.9)                 |

The PDA's total assets decreased by \$0.1 million or 0.1% primarily due to lower cash and cash equivalents that were used to absorb construction expenditures across all business units. Restricted assets are primarily represented by the Revolving Loan Fishery Fund, which had an approximate value of \$1.2 million and \$1.1 million at June 30, 2014 and 2013, respectively.

The PDA's total liabilities increased by \$0.6 million or 7.1% primarily due to the \$2.0 million outstanding under the Revolving Line of Credit Facility. This increase was offset by decreases in accounts and retainage payable associated with construction activities at the PSM and Tradeport and the reduction in long-term debt.

The PDA's net position decreased by \$0.7 million or 0.9%. This decrease was primarily attributable to the reduction in unrestricted net position associated with the results of operations during the current fiscal year.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (UNAUDITED)

#### **Change in Net Position**

The PDA charges various types of fees for the rental or usage of its land and facilities.

### Comparison of 2015 to 2014

### Statements of Changes in Net Position

(\$ in Thousands)

|                                     | June 30,<br>2015 | June 30,<br>2014 | \$ Increase<br>(Decrease) | % Increase (Decrease) |
|-------------------------------------|------------------|------------------|---------------------------|-----------------------|
| Operating Revenues                  | 2013             | 2014             | (Decrease)                | (Decrease)            |
| Rental of Facilities                | \$ 9,168         | \$ 8,825         | 343                       | 3.9                   |
| Fee Revenues                        | 2,981            | 2,506            | 475                       | 19.0                  |
| Fuel Sales                          | 904              | 981              | (77)                      | (7.8)                 |
| Concession and Other Miscellaneous  | 849              | 886              | (37)                      | (4.2)                 |
| Total Operating Revenues            | 13,902           | 13,198           | 704                       | 5.3                   |
| Operating Expenses                  |                  |                  |                           |                       |
| Personnel Services and Benefits     | 6,556            | 6,285            | 271                       | 4.3                   |
| Depreciation                        | 6,222            | 5,992            | 230                       | 3.8                   |
| Building and Facilities Maintenance | 1,414            | 1,990            | (576)                     | (28.9)                |
| General and Administrative          | 777              | 1,221            | (444)                     | (36.4)                |
| Other                               | 2,593            | 2,536            | 57                        | 2.2                   |
| Total Operating Expenses            | 17,562           | 18,024           | (462)                     | (2.6)                 |
| Operating Loss                      | (3,660)          | (4,826)          | 1,166                     | 24.2                  |
| Nonoperating Income (Expense)       |                  |                  |                           |                       |
| Interest Expense                    | (128)            | (136)            | 8                         | (5.9)                 |
| Interest Income                     | 3                | 6                | (3)                       | (50.0)                |
| Gain on Insurance Proceeds          | 220              | 0. <del>-</del>  | 220                       | -                     |
| Gain on Sale of Capital Assets      | 1                | 2                | (1)                       | (50.0)                |
| Total Nonoperating Income (Expense) | 96               | (128)            | 224                       | 175.0                 |
| Loss Before Contributed Capital     | (3,564)          | (4,954)          | 1,390                     | 28.1                  |
| Contributed Capital                 | 5,096            | 4,278            | 818                       | 19.1                  |
| Change in Net Position              | \$ 1,532         | \$ (676)         | 2,208                     | 326.6                 |

Total operating revenues increased by \$0.7 million or 5.3% primarily due to fee revenues associated with golf course operations. Both member and public play has increased from the prior year due to restoration of the irrigation system and course conditions. To a lesser extent, rental of facilities increased by 3.9% due to slight increases in the Consumer Price Index and new lease contracts. Offsetting these increases was a decrease in fuel sales due to increased regulatory compliance associated with commercial fishing activities.

Total operating expenses decreased by \$0.5 million or 2.6% primarily due to lower facilities costs and bad debt expenses from the prior year. Offsetting these decreases were increases in personnel services and benefits along with elevated depreciation costs.

Total non-operating income (expense) increased by \$0.2 million due to a one-time gain on insurance proceeds.

The increase in contributed capital of \$0.8 million reflects the continued use of grant funding to support capital project initiatives at the PSM and or the DAW. During the year ended June 30, 2015, a total of \$5.7 was spent on the purchase of capital assets of which approximately \$5.1 million were either grant funded or supported by the State for purposes of the PDA-DPH.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (UNAUDITED)

### Change in Net Position (continued)

### Comparison of 2014 to 2013

### Statements of Changes in Net Position

(\$ in Thousands)

|                                     | June 30,<br>2014 | June 30,<br>2013 | \$ Increase<br>(Decrease) | % Increase (Decrease) |
|-------------------------------------|------------------|------------------|---------------------------|-----------------------|
| Operating Revenues                  | -                |                  |                           |                       |
| Rental of Facilities                | \$ 8,825         | \$ 9,067         | (242)                     | (2.7)                 |
| Fee Revenues                        | 2,506            | 3,319            | (813)                     | (24.5)                |
| State Appropriation                 |                  | 1,344            | (1,344)                   | (100.0)               |
| Fuel Sales                          | 981              | 915              | 66                        | 7.2                   |
| Concession and Other Miscellaneous  | 886              | 394              | 492                       | 124.9                 |
| Total Operating Revenues            | 13,198           | 15,039           | (1,841)                   | (12.2)                |
| Operating Expenses                  |                  |                  |                           |                       |
| Personnel Services and Benefits     | 6,285            | 5,904            | 381                       | 6.5                   |
| Depreciation                        | 5,992            | 6,053            | (61)                      | (1.0)                 |
| Building and Facilities Maintenance | 1,990            | 3,054            | (1,064)                   | (34.8)                |
| General and Administrative          | 1,221            | 1,741            | (520)                     | (29.9)                |
| Other                               | 2,536            | 2,374            | 162                       | 6.8                   |
| Total Operating Expenses            | 18,024           | 19,126           | (1,102)                   | (5.8)                 |
| Operating Loss                      | (4,826)          | (4,087)          | (739)                     | (18.1)                |
| Nonoperating Income (Expense)       |                  |                  |                           |                       |
| Interest Expense                    | (136)            | (107)            | (29)                      | 27.1                  |
| Interest Income                     | 6                | 11               | (5)                       | (45.5)                |
| Gain on Sale of Capital Assets      | 2                | 544              | (542)                     | (99.6)                |
| Total Nonoperating Income (Expense) | (128)            | 448              | (576)                     | (128.6)               |
| Loss Before Contributed Capital     | (4,954)          | (3,639)          | (1,315)                   | (36.1)                |
| Contributed Capital                 | 4,278            | 1,818_           | 2,460                     | 135.3                 |
| Change in Net Position              | \$ (676)         | \$ (1,821)       | 1,145                     | 62.9                  |

Total operating revenues decreased by \$1.8 million or 12.2% primarily due to the State providing \$1.3 million in operating funds during the prior fiscal year to assist in the Seabrook and Hampton Harbors dredging project. Fuel sales increased by 7.2% reflecting the commencement of fuel operations at Hampton Harbor marine facility. Offsetting this increase was a decrease in wharf and dockage activities at the PDA-DPH reflective of the economic climate.

Total operating expenses decreased by \$1.1 million or 5.8% primarily due to prior year dredging activities at Seabrook and Hampton Harbor and a \$1.0 million decrease in the allowance for doubtful accounts. The 6.5% increase in personnel services and benefits was primarily associated with escalating employee health care costs including retirement contributions, workers compensation, and to a lesser extent, increases in the reserve for employee sick and vacation accruals.

Total non-operating income (expense) trended lower by \$0.6 million due to the prior year one-time gain on disposal of assets and the increased debt service levels to support construction activities across all business units.

The increase in contributed capital of \$2.5 million is a direct result of capital projects that are either funded through the State for the PDA-DPH or grant funded initiatives primarily at the PSM. During 2014, a total of \$7.6 was expended on capital additions of which \$4.3 were either grant funded or supported by the State for purposes of the PDA-DPH.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (UNAUDITED)

### Contacting the PDA's Leadership Team

This financial report is designed to provide a general overview of the PDA's finances and to demonstrate the PDA's accountability for the grants that it receives. If you have questions about this report or need additional financial information, please contact David R. Mullen, Executive Director, at 55 International Drive Portsmouth, NH 03801 via email at <a href="mailto:d.mullen@peasedev.org">d.mullen@peasedev.org</a> or by telephone at 603.433.6088. (Visit our website at: <a href="www.peasedev.org">www.peasedev.org</a>)

### PEASE DEVELOPMENT AUTHORITY STATEMENTS OF NET POSITION June 30, 2015 and 2014

|  | 2015          | 2014          |
|--|---------------|---------------|
| ASSETS                                   |               |               |
| Current Assets:                          |               |               |
| Cash and Cash Equivalents                | \$ 1,256,867  | \$ 1,444,356  |
| Accounts Receivable - Net                | 1,899,183     | 2,028,218     |
| Other Assets                             | 471,040       | 533,925       |
| Total Current Assets                     | 3,627,090     | 4,006,499     |
| Restricted Assets:                       |               |               |
| Cash and Cash Equivalents                | 875,431       | 703,354       |
| Accounts Receivable - Net                | 986,602       | 942,049       |
| Total Restricted Assets                  | 1,862,033     | 1,645,403     |
| Capital Assets                           | 73,831,568    | 74,278,904    |
| Total Assets                             | 79,320,691    | 79,930,806    |
| DEFERRED OUTFLOWS OF RESOURCES           |               |               |
| Pension                                  | 412,837       |               |
| LIABILITIES                              |               |               |
| Current Liabilities:                     |               |               |
| Accounts Payable and Accrued Expenses    | 1,935,382     | 1,776,575     |
| Accounts Payable for Capital Assets      | 609,171       | 1,853,871     |
| Unearned Revenues                        | 547,761       | 543,461       |
| Revolving Line of Credit Facility        | 2,750,000     | 2,000,000     |
| Current Portion of Long-Term Liabilities | 129,344       | 641,551       |
| Total Current Liabilities                | 5,971,658     | 6,815,458     |
| Noncurrent Liabilities:                  |               |               |
| Net Pension Liability                    | 3,687,154     | -             |
| Other Long-Term Liabilities              | 465,158       | 1,665,273     |
| Total Noncurrent Liabilities             | 4,152,312     | 1,665,273     |
| Total Liabilities                        | 10,123,970    | 8,480,731     |
| DEFERRED INFLOWS OF RESOURCES            |               |               |
| Pension                                  | 471,774       |               |
| NET POSITION                             |               |               |
| Net Investment in Capital Assets         | 72,640,949    | 70,157,372    |
| Restricted For:                          |               |               |
| Revolving Loan Fishery Fund              | 1,152,625     | 1,135,864     |
| Harbor Dredging and Pier Maintenance     | 390,845       | 442,909       |
| Foreign Trade Zone                       | 46,493        | 59,057        |
| Unrestricted                             | (5,093,128)   | (345,127)     |
| Total Net Position                       | \$ 69,137,784 | \$ 71,450,075 |

See accompanying notes to financial statements.

# PEASE DEVELOPMENT AUTHORITY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION For the Years Ended June 30, 2015 and 2014

|   | 2015          | 2014          |
|---|---------------|---------------|
| Operating Revenues                                      |               |               |
| Rental of Facilities                                    | \$ 9,168,399  | \$ 8,824,515  |
| Fee Revenues:   |               |               |
| Golf Course Operations                                  | 1,718,627     | 1,212,592     |
| Mooring, Dockage, Pier Usage and Boat Registrations     | 1,128,829     | 1,142,036     |
| All Other   | 133,940       | 151,385       |
|   | 2,981,396     | 2,506,013     |
| Fuel Sales  | 904,031       | 980,890       |
| Concession and Other Miscellaneous                      | 847,934       | 886,659       |
| Total Operating Revenues                                | 13,901,760    | 13,198,077    |
| Operating Expenses                                      |               |               |
| Personnel Services and Benefits                         | 6,555,847     | 6,285,213     |
| Depreciation  | 6,222,153     | 5,991,422     |
| Building and Facilities Maintenance                     | 1,414,386     | 1,990,014     |
| General and Administrative                              | 776,825       | 1,220,616     |
| Utilities   | 964,542       | 871,681       |
| Professional Services                                   | 504,496       | 476,411       |
| All Other   | 1,123,254     | 1,188,373     |
| Total Operating Expenses                                | 17,561,503    | 18,023,730    |
| Operating Loss  | (3,659,743)   | (4,825,653)   |
| Nonoperating Income (Expense)                           |               |               |
| Gain on Sale of Capital Assets                          | 1,000         | 1,500         |
| Gain on Insurance Proceeds                              | 220,036       |               |
| Interest Income   | 3,474         | 6,423         |
| Interest Expense  | (127,638)     | (135,795)     |
| Total Nonoperating Income (Expense)                     | 96,872        | (127,872)     |
| Loss Before Contributed Capital                         | (3,562,871)   | (4,953,525)   |
| Contributed Capital                                     | 5,095,727     | 4,277,717     |
| Change in Net Position                                  | 1,532,856     | (675,808)     |
| Net Position at Beginning of Year, as Previously Stated | 71,450,075    | 72,125,883    |
| Cumulative Effect of Change in Accounting Principle     | (3,845,147)   |               |
| Net Position at Beginning of Year, as Restated          | 67,604,928    | 72,125,883    |
| Net Position at End of Year                             | \$ 69,137,784 | \$ 71,450,075 |

See accompanying notes to financial statements.

# PEASE DEVELOPMENT AUTHORITY STATEMENTS OF CASH FLOWS

## For the Years Ended June 30, 2015 and 2014

|   | <br>2015                      |     | 2014                     |
|---|-------------------------------|-----|--------------------------|
| Cash Flows From Operating Activities  |                               |     |                          |
| Cash Received from Customers  | \$<br>13,960,133              | \$  | 12,011,644               |
| Cash Payments to Personnel for Services and Benefits  | (6,622,376)                   |     | (6,202,919)              |
| Cash Payments to Suppliers of Goods and Services  | (4,590,038)                   | 100 | (5,769,066)              |
| Net Cash Provided (Used) by Operating Activities  | 2,747,719                     |     | 39,659                   |
| Cash Flows From Noncapital Financing Activities Net Borrowings on the Provident Bank Revolving  |                               |     |                          |
| Line of Credit Facility   | 750,000                       |     | 2,000,000                |
| Interest Paid on the Provident Bank Line of Credit Facility   | (61,194)                      |     | (33,427)                 |
| Net Cash Provided by Noncapital Financing Activities  | 688,806                       |     | 1,966,573                |
| Cash Flows From Capital and Related Financing Activities Contributed Capital by Federal and State Government Cash Received from Sale of Capital Assets Cash Received from Insurance Recoveries Purchase of Capital Assets | 5,095,727<br>1,000<br>220,036 |     | 4,277,717<br>1,500       |
| Interest Paid on Capital Debt   | (7,019,517)<br>(66,444)       |     | (7,468,598)<br>(102,368) |
| Repayment of Long-Term Liabilities  | (1,686,213)                   |     | (1,263,952)              |
| Net Cash Used by Capital and Related<br>Financing Activities  | (3,455,411)                   |     | (4,555,701)              |
| Cash Flows From Investing Activities  |                               |     |                          |
| Interest Income Received  | 3,474                         |     | 6,423                    |
| Decrease in Cash and Cash Equivalents   | (15,412)                      |     | (2,543,046)              |
| Cash and Cash Equivalents - Beginning of Year   | 2,147,710                     |     | 4,690,756                |
| Cash and Cash Equivalents - End of Year   | \$<br>2,132,298               | \$  | 2,147,710                |

# PEASE DEVELOPMENT AUTHORITY STATEMENTS OF CASH FLOWS

# For the Years Ended June 30, 2015 and 2014 (CONTINUED)

|   | 2015                            |    | 2014                                 |
|---|---------------------------------|----|--------------------------------------|
| Reconciliation of Operating Loss to Net Cash<br>Provided by Operating Activities        |                                 |    |                                      |
| Operating Loss  | \$<br>(3,659,743)               | \$ | (4,825,653)                          |
| Adjustments to Reconcile Operating Loss to<br>Net Cash Provided by Operating Activities |                                 |    |                                      |
| Depreciation Change in Allowance for Doubtful Accounts Tenant Rent                      | 6,222,153<br>22,000<br>(26,109) |    | 5,991,422<br>(1,050,000)<br>(26,109) |
| Changes in Operating Assets, Deferred Outflows and Liabilities:<br>Accounts Receivable  | 62,482                          |    | 260,875                              |
| Other Assets Deferred Outflows of Resources - Pension                                   | 62,885<br>(99,056)              |    | 6,782<br>-                           |
| Accounts Payable and Accrued Expenses Unearned Revenues                                 | <br>158,807<br>4,300            | (. | (399,549)<br>81,891                  |
| Net Cash Provided by Operating Activities   | \$<br>2,747,719                 | \$ | 39,659                               |
| Reconciliation of Noncash Activity:   |                                 |    |                                      |
| Acquisition of Capital Assets   | \$<br>5,774,817                 | \$ | 7,639,637                            |
| Less: Accounts Payable and Accrued Expenses as of Year-end                              | (609,171)                       |    | (1,853,871)                          |
| Add: Payments on Short-Term Trade Accounts to Finance Acquisitions of Capital Assets    | 1,853,871                       |    | 1,682,832                            |
| Payments for the Acquisition of Capital Assets  | \$<br>7,019,517                 | \$ | 7,468,598                            |

### 1. Reporting Entity

The Pease Development Authority ("PDA") is the successor entity to the Pease Redevelopment Commission ("PRC"). The PRC was created on March 21, 1989 by an act of the General Court of the State of New Hampshire (the "State"). The mandate of the PRC was to prepare a comprehensive plan for the conversion and redevelopment of Pease Air Force Base. The guiding principles of the plan were job creation, fiscal viability, economic development, and environmental quality.

Effective June 1, 1990, the PRC was dissolved and the PDA was established as its successor with the goals of converting and redeveloping the Pease International Tradeport ("Tradeport"). The PDA is a component unit of the State and is discretely presented in the Comprehensive Annual Financial Report of the State.

PDA is a body corporate and politic with a governing body of seven members. The Governor and State legislative leadership appoint four members and the City of Portsmouth ("COP") and the Town of Newington appoint three members.

Pursuant to Chapter 290, Laws of 2001, the New Hampshire State Port Authority ("Port"), a former department of the primary State government, was transferred to the PDA effective July 1, 2001. In doing so, the State authorized the transfer of functions, powers and duties of the Port to the PDA, acting through the Division of Ports and Harbors ("PDA-DPH"). The PDA-DPH is charged with the responsibility to: 1) plan for the maintenance and development of the ports, harbors and navigable tidal rivers of the State; 2) to foster and stimulate commerce and the shipment of freight; 3) aid in the development of salt water fisheries and associated industries; 4) cooperate with any federal agencies or departments in planning the maintenance, development, and use of the State ports, harbors, and navigable tidal rivers; and 5) plan, develop, maintain, use and operate land transportation facilities within a 15 mile radius of the PDA-DPH headquarters in Portsmouth, New Hampshire.

As a result of the transfer of the Port to the PDA, the Harbor Dredging and Pier Maintenance Fund was transferred to the PDA. This fund was set up for the purposes of initiating and implementing harbor dredging projects and maintaining public piers. On July 1, 2001, also as a result of the transfer of the Port to the PDA, the Revolving Loan Fishery Fund was transferred to the PDA. The Revolving Loan Fishery Fund was established in July 1994 by the Port through a Federal Economic Development Administration grant in the amount of \$810,000. The grant funds and related interest earned thereon provide a revolving loan fund to offer direct assistance to the fishing industry and to aid in the creation of economic opportunities within the industry.

Pursuant to Chapter 356, Laws of 2008, House Bill 65 was enacted by the State Legislature on July 11, 2008. The bill: 1) provides that service of non-classified employees of the PDA shall be credited as continuous State service for all purposes; 2) makes the PDA fund a nonlapsing fund for the benefit of the PDA-DPH; 3) requires a biennial report of the DPA-DPH; and 4) repeals provisions relative to coordination with the Department of Resources and Economic Development, reports on economic development programs and the Harbor Management Fund.

### 1. Reporting Entity (continued)

On May 12, 2008, the State, through House Bill 1168-FN-LOCAL, passed legislation that requires the New Hampshire Department of Transportation ("NHDOT") to negotiate a lease, which became effective November 1, 2008, with the PDA for the operation of Skyhaven Airport ("DAW") located in Rochester, New Hampshire. With the passage of Chapter 113, Laws of 2009, enacted on June 22, 2009, the NHDOT was directed to convey ownership of DAW to the PDA. The law required that the PDA accept ownership of, manage and operate, and act as the official Airport owner, operator, and sponsor. The PDA accepted this transfer of ownership, from and after July 1, 2009 with no liability relative to any regulatory matters or causes of action arising prior to November 1, 2008.

### 2. Summary of Significant Accounting Policies

### Basis of Accounting

The accompanying financial statements of the PDA were prepared in accordance with U.S. generally accepted accounting principles and as prescribed by the Governmental Accounting Standards Board ("GASB"), which is the primary standard-setting body for establishing governmental accounting and financial reporting principles. The PDA uses enterprise fund reporting, which uses the economic resources measurement focus and the accrual basis of accounting.

### Cash and Cash Equivalents

Cash and cash equivalents, for purposes of the Statements of Cash Flows, include unrestricted cash which is either held in demand deposit or short-term money market accounts, and highly liquid savings deposits and investments with original maturities less than three months from the date acquired.

The PDA maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The PDA has not experienced any losses in such accounts. Management believes it is not exposed to any significant risk on cash and cash equivalents.

### Accounts Receivable

Accounts receivable are carried at cost, less an allowance for doubtful accounts. Receivable balances also include outstanding loans from the Revolving Loan Fishery Fund, including principal plus accrued interest. Management provides an allowance for doubtful accounts based on an analysis of accounts that are delinquent based on payment terms. Accounts are written off when deemed uncollectible.

### Capital Assets

Land, equipment, and buildings and facilities improvements are stated at cost. Depreciation is computed using a straight-line method over the estimated useful lives of the assets, which is principally five to thirty-five years. Capital asset acquisitions that equal or exceed \$5,000 are capitalized. The cost of maintenance and repairs is charged against income as incurred, while significant renewals and betterments are capitalized. Capital assets are depreciated using the straight-line method over the following useful lives:

| Capital Asset                         | Years |  |
|---------------------------------------|-------|--|
| Buildings                             | 35    |  |
| Buildings and Facilities Improvements | 20    |  |
| Equipment                             | 5     |  |

### 2. Summary of Significant Accounting Policies (continued)

### Compensated Absences

Employees are granted sick and vacation leave in varying amounts. Upon retirement, termination, or death, certain employees are compensated for unused sick and vacation leave (subject to certain limitations) at their then current rates of pay. The liability for vacation leave is based on the amount earned but not used; for sick leave, it is an estimated amount based on the amount accumulated at the balance sheet date that would be paid upon termination. The liability for both amounts is included in accounts payable and accrued expenses and is calculated based on the pay or salary rates in effect as of the date of the statements of net position.

### **Unearned Revenues**

Unearned revenues include advance greens fees for the golf course, which are based upon a percentage allocation of the total days the course expects to operate. In addition, unearned revenues are recorded for mooring permits for the harbors and are based on the expiration date of the permit. Rental income received in advance is also classified as unearned revenues.

### **Net Pension Liability**

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the New Hampshire Retirement System ("NHRS") and additions to/deductions from the NHRS's fiduciary net position have been determined on the same basis as they are reported by the NHRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

### **Net Position**

Net position is presented in the following categories:

- Net investment in capital assets represents capital assets, net of long and short-term debt that relates to the purchase of those assets.
- Restricted for specific purpose represents amounts whose use is subject to an externally imposed restriction.
- *Unrestricted* represents the remaining balance of net position after the above net position categories have been determined.

When an expense is incurred for purposes for which both restricted and unrestricted net position are available, management applies unrestricted net position first, unless a determination is made to use restricted net position. The PDA's policy concerning which to apply first varies with the intended use and legal requirements. Management typically makes this decision on a transactional basis at the incurrence of the expenditure.

### Revenue Recognition

Income from rental of facilities is recognized over the term of the lease net of provisions for uncollectible accounts. Various other revenues are recorded when earned which is generally when the related services are performed.

### 2. Summary of Significant Accounting Policies (continued)

### Operating and Nonoperating Income and Expenses

The PDA distinguishes between operating revenues and expenses from nonoperating items in the preparation of its financial statements. The PDA's principal operating revenues result from charges to tenants for the lease or license of property, providing services, and delivering goods.

Operating expenses for the PDA include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating income and expenses.

### Contributed Capital and Grants

Federal grants, received on a reimbursement basis, are recorded as contributed capital when the related expenditures are capital related. Non-capital related grants are recognized as grant revenue on the Statements of Revenues, Expenses and Changes in Net Position as other miscellaneous revenues.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

### Reclassifications

Certain prior year amounts have been reclassified to conform to the current year presentation.

### 3. Change in Accounting Principle

During the year ended June 30, 2015 PDA adopted new accounting guidance, GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, and GASB Statement No. 71, Pension Transition for Contributions Made Subsequent to the Measurement Date-an amendment of GASB Statement No. 68 (the new accounting standards). The changes made to the basic financial statements to comply with the new accounting standards have been reported as an adjustment as of the beginning of the year ended June 30, 2015. Because it was not practical for PDA to determine the amounts of all deferred inflows of resources and outflows of resources related to the pension plan as of June 30, 2014, the beginning balances of deferred inflows of resources and deferred outflows of resources related to pensions have not been reported. The impact of the adoption of the new accounting standards as of the beginning of the year ended June 30, 2015 was as follows:

|  | July 1, 2015 |
|--|--------------|
| Net Pension Liability as of the measurement date of June 30, 2013                                | \$ 4,163,828 |
| Contributions made in 2014 after the measurement date included in deferred outflows of resources | (318,681)    |

### 4. Cash and Cash Equivalents

### Custodial Credit Risk

Custodial credit risk is the risk that in the event of a bank failure, the PDA's deposits may not be returned to it. State Statute RSA 12-G: 8 (XIII) empowers the PDA to invest and reinvest its funds and take and hold property as security for the payment of funds so invested. The PDA's investment policy is more restrictive than applicable New Hampshire law in that it restricts investments to the following: New Hampshire public deposit investment pool, federal agency securities, repurchase agreements, commercial paper, money market funds, and certificates of deposit. The PDA's policy does not explicitly address custodial credit risk,

As of June 30, 2015 and 2014, substantially all of the PDA's cash and equivalents were insured by the Federal Deposit Insurance Corporation and the Depositors Insurance Fund. At June 30, 2015 and 2014, cash and cash equivalents of \$37,340 and \$64,112, respectively, was collateralized by a Stand-by Letter of Credit at the Federal Home Loan Bank of Pittsburg and a Letter of Credit issued by the Federal Reserve Bank of Pittsburg.

### 5. Current Accounts Receivable - Net

Current accounts receivable - net was represented by the following at June 30:

|                                 | 2015      |      | 2014 |           |
|---------------------------------|-----------|------|------|-----------|
| Tenants                         | \$ 985,   | 075  | \$   | 490,262   |
| Intergovernmental               | 931,      | 108  |      | 1,542,956 |
| Allowance for Doubtful Accounts | (17,      | 000) |      | (5,000)   |
|                                 | \$ 1,899, | 183  | \$ 2 | 2,028,218 |

### 6. Restricted Cash and Cash Equivalents

Restricted cash and cash equivalents was represented by the following at June 30:

|                                      | 2015       | 2014       |
|--------------------------------------|------------|------------|
| Harbor Dredging and Pier Maintenance | \$ 448,856 | \$ 442,909 |
| Revolving Loan Fishery Fund          | 372,900    | 201,388    |
| Foreign Trade Zone                   | 53,675     | 59,057     |
|                                      | \$ 875,431 | \$ 703,354 |

### 7. Restricted Accounts Receivable - Net

Restricted accounts receivable was represented by the following at June 30:

|                                 | 2015       | 2014       |
|---------------------------------|------------|------------|
| Revolving Loan Fishery Fund     |            |            |
| Due Within One Year             | \$ 115,457 | \$ 125,901 |
| Due in More Than One Year       | 665,625    | 809,515    |
| Intergovernmental               | 202,702    | 1,990      |
| Tenants                         | 12,818     | 4,643      |
| Allowance for Doubtful Accounts | (10,000)   | •          |
|                                 | \$ 986,602 | \$ 942,049 |

### 8. Capital Assets

Capital asset activity for the year ended June 30, 2015 was as follows:

|   | Balance<br>July 1,<br>2014 | Additions                     | Disposals | Transfers   | Balance<br>June 30,<br>2015 |
|---|----------------------------|-------------------------------|-----------|-------------|-----------------------------|
|   |                            | 7.007.0715                    | Disposais | Hansiers    | 2013                        |
| Land  | \$ 7,499,464               | \$ -                          | \$ -      | \$ 21,322   | \$ 7,520,786                |
| Buildings and<br>Facilities<br>Improvements | 126,491,862                |                               |           | 1 650 022   | 120 141 005                 |
| improvements                                | 120,491,662                | -                             | -         | 1,650,023   | 128,141,885                 |
| Equipment                                   | 13,158,195                 | 귤                             | (29,761)  | 158,142     | 13,286,576                  |
| Construction in<br>Process                  | 7,260,757<br>154,410,278   | <u>5,774,817</u><br>5,774,817 | (29,761)  | (1,829,487) | 11,206,087<br>160,155,334   |
| Less Accumulated<br>Depreciation            | (80,131,374)               | (6,222,153)                   | 29,761    | -           | (86,323,766)                |
| Total Capital<br>Assets                     | \$ 74,278,904              | \$ (447,335)                  | \$ -      | \$ -        | \$ 73,831,568               |

Capital asset activity for the year ended June 30, 2014 was as follows:

|                                  | Balance<br>July 1,<br>2013 | Additions                     | Disposals | Transfers          | Balance<br>June 30,<br>2014     |
|----------------------------------|----------------------------|-------------------------------|-----------|--------------------|---------------------------------|
|                                  |                            |                               |           |                    |                                 |
| Land                             | \$ 5,139,351               | \$ -                          | \$ -      | \$ 2,360,113       | \$ 7,499,464                    |
| Buildings and<br>Facilities      | -                          |                               |           |                    |                                 |
| Improvements                     | 121,964,570                | -                             | =         | 4,527,292          | 126,491,862                     |
| Equipment                        | 12,526,580                 | =                             | -         | 631,615            | 13,158,195                      |
| Construction in<br>Process       | 7,140,140<br>146,770,641   | <u>7,639,637</u><br>7,639,637 |           | <u>(7,519,020)</u> | <u>7,260,757</u><br>154,410,278 |
| Less Accumulated<br>Depreciation | (74,139,952)               | (5,991,422)                   | ~         |                    | (80,131,374                     |
| Total Capital<br>Assets          | \$ 72,630,689              | \$ 1,648,215                  | \$ -      | \$ -               | \$ 74,278,904                   |

### 9. Unearned Revenues

Unearned revenues (which are recognized when cash, receivables or other assets are recorded prior to their being earned) consisted of the following at June 30:

|                             | 2015       | 2014       |
|-----------------------------|------------|------------|
| Mooring Permits             | \$ 246,962 | \$ 250,827 |
| Golf Course Membership Fees | 205,265    | 179,780    |
| All Other                   | 95,534     | 112,854    |
|                             | \$ 547,761 | \$ 543,461 |

Mooring permits and golf course membership fees are collected primarily during the months of January through March and amortized ratably over the corresponding seasons.

### 10. Revolving Line of Credit Facility

The PDA currently has a \$5,000,000 Line of Credit Facility ("LCF") secured through The Provident Bank, which matures December 31, 2016. The terms of the LCF provide that a) the loan shall bear interest at a per annum rate equal to the thirty (30) day Federal Home Loan Bank (Boston) plus 250 basis points; and b) the PDA shall maintain various covenants that are to be reported on periodically. As of June 30, 2015 and 2014, the interest rate was 2.86% and 2.81%, respectively. The proceeds of any draw on the LCF are to be used for general working capital purposes of the PDA. As of June 30, the following table reflects a complete reconciliation of the LCF for the years ended June 30:

|   | 2015         | 2014         |  |  |
|---|--------------|--------------|--|--|
| Amount Outstanding at Beginning of Year | \$ 2,000,000 | \$ -         |  |  |
| Drawdowns                               | 4,250,000    | 3,500,000    |  |  |
| Repayments                              | (3,500,000)  | (1,500,000)  |  |  |
| Amount Outstanding at End of Year       | \$ 2,750,000 | \$ 2,000,000 |  |  |

### 11. Due to City of Portsmouth - Waste Water Treatment Facility

In December 2000, the State Water Pollution Control Revolving Fund program's debt outstanding of \$6,444,630 was assigned to the COP. A supplemental loan agreement was entered into between the State Water Pollution Control Revolving Fund program and COP in order to finance the construction of the wastewater treatment plant upgrade. In conjunction with the assignment of the debt to COP, a similar portion of the leasehold improvement for the wastewater treatment facility was also transferred to COP. The PDA agreed to pay an amount totaling \$2,307,064 to COP. Annual payments plus interest at 4.50% are payable through 2020. Amounts totaling \$581,448 and \$697,738 were outstanding at June 30, 2015 and 2014, respectively. Debt service requirements at June 30, 2015 are as follows:

| Year | Principal  | Interest  | Total      |
|------|------------|-----------|------------|
| 2016 | \$ 116,290 | \$ 25,956 | \$ 142,246 |
| 2017 | 116,290    | 20,764    | 137,054    |
| 2018 | 116,290    | 15,573    | 131,863    |
| 2019 | 116,290    | 10,382    | 126,672    |
| 2020 | 116,288    | 5,192     | 121,480    |
|      | \$ 581,448 | \$ 77,867 | \$ 659,315 |

### 12. Line of Credit Note - The Provident Bank

The PDA has a \$2,500,000 State of New Hampshire Guaranteed Line of Credit Note ("LCN") through The Provident Bank. The State of New Hampshire has unconditionally guaranteed both the payment of the principal and interest on the LCN.

The proceeds of the LCN are made available to finance capital expenditures. The LCN, which is designated as a "qualified tax-exempt obligation" for the purposes of Section 265(b) (3) of the Internal Revenue Code, is a general obligation of the PDA, payable from all revenues of the PDA. The terms of the LCN provide that the interest rate, as associated with each drawdown, shall be based on the five year Municipal Market Data interest rate for the then prevailing Moody's rating of the State, plus 1.50%. In addition, the PDA shall maintain various covenants that are to be reported on periodically.

The initial LCN drawdown of \$1,000,000 was made on March 14, 2011 and carries a five-year maturity at an interest rate of 3.46%. Amounts totaling \$ 0 and \$351,103 were outstanding at June 30, 2015 and 2014, respectively.

The final LCN drawdown of \$1,500,000 was made on June 28, 2013 and carries a five-year maturity at an interest rate of 3.11%. Amounts totaling \$ 0 and \$1,218,820 were outstanding at June 30, 2015 and 2014, respectively.

### 13. Changes in Long-Term Liabilities

Long-term liability activity for the year ended June 30, 2015 was as follows:

|   | Balance<br>July 1,<br>2014 | Additions |            | Reductions     | Balance<br>June 30,<br>2015 | Due in<br>One<br>Year |  |
|---|----------------------------|-----------|------------|----------------|-----------------------------|-----------------------|--|
| Wiley to the To Mind to Mind !                            | WO. 2002 - 20              |           |            |                |                             |                       |  |
| Net Pension Liability                                     | \$ 4,163,828               | \$        | -          | \$ (476,674)   | \$ 3,687,154                | \$ -                  |  |
| Line of Credit Note<br>The Provident Bank<br>@ 3.11%      | 1,218,820                  |           | -          | (1,218,820)    | -                           |                       |  |
| City of Portsmouth -<br>Waste Water<br>Treatment Facility | 697,738                    |           |            | (116,290)      | 581,448                     | 116,290               |  |
| Line of Credit Note<br>The Provident Bank<br>@ 3.46%      | 351,103                    |           |            | (351,103)      | -                           | -                     |  |
| Advance from Tenant                                       | 39,163                     |           | <b>=</b> : | (26,109)       | 13,054                      | 13,054                |  |
|   | \$ 6,470,652               | \$        |            | \$ (2,188,996) | \$ 4,281,656                | \$ 129,344            |  |

### 13. Changes in Long-Term Liabilities (continued)

Long-term liability activity for the year ended June 30, 2014 was as follows:

|   | Balance<br>July 1,<br>2013 | Additions |   | Reductions     | Balance<br>June 30,<br>2014 | ue in<br>One<br>⁄ear |
|---|----------------------------|-----------|---|----------------|-----------------------------|----------------------|
| Note Payable -<br>The Provident Bank @                    |                            |           |   |                |                             |                      |
| 3.74%   | \$ 664,325                 | \$        | - | \$ (664,325)   | \$ -                        | \$                   |
| Line of Credit Note -<br>The Provident Bank               |                            |           |   |                |                             |                      |
| @ 3.11%   | 1,500,000                  |           | - | (281,180)      | 1,218,820                   | 290,425              |
| City of Portsmouth -<br>Waste Water<br>Treatment Facility | 814,013                    |           | - | (116,275)      | 697,738                     | 116,290              |
| Line of Credit Note -<br>The Provident Bank<br>@ 3.46%    | 553,275                    |           | _ | (202,172)      | 351,103                     | 208,727              |
| Advance from Tenant                                       | 65,272                     |           | * | (26,109)       | 39,163                      | 26,109               |
|   | \$3,596,885                | \$        | - | \$ (1,290,061) | \$ 2,306,824                | \$<br>641,551        |

### 14. Rental of Facilities

The PDA has leasing arrangements with various parties for the rental of land, buildings, office space, and airplane hangars. Rentals are generally based upon set rental fees with additional payments based upon gallons of fuel sold or dispensed, ramp parking fees per aircraft, and concession fees based upon a stated percentage of car rentals. Lease arrangements are primarily for periods ranging from one to fifty years. These leases meet the criteria for classification as operating leases. The PDA-DPH has leases, licenses, and other arrangements with various parties for the use of land, warehouse, and storage facilities.

At June 30, 2015, the projected minimum future revenue from noncancelable rental agreements is approximately:

| Year       | Amount         |
|------------|----------------|
| 2016       | \$ 8,239,000   |
| 2017       | 7,127,000      |
| 2018       | 6,633,000      |
| 2019       | 6,081,000      |
| 2020       | 5,937,000      |
| Thereafter | 82,106,000     |
|            | \$ 116,123,000 |

### 15. Municipal Service Fees

Effective July 1, 1998, the PDA entered into an amended municipal services agreement with COP and the Town of Newington to provide various municipal services, including police, fire, and public works at the Tradeport. This agreement specifies that PDA shall pay the COP a fee for the cost of services equal to the amount that would have been paid annually as *ad valorem* taxes excluding any school tax component in respect to such property within the Airport District. COP is responsible for service costs owed to the Town of Newington. This agreement excludes, as part of the allocated area, the space occupied by the PDA and any space for public use in the PSM Terminal. The agreement does include completed facilities other than the PDA's golf course or airport terminals within the Airport District operated by the PDA for public or other use. Any tenant located outside the Airport District, unless otherwise exempt from taxation, shall pay to the COP a payment in lieu of taxes in accordance with the provisions of the New Hampshire law. This agreement shall continue to be in force until one of the parties terminates the agreement in writing.

### 16. Airport Joint Use Agreement

On October 1, 2002, the Department of the Air Force and the PDA entered into an Airport Joint Use Agreement ("Agreement") regarding the required use of the airport facilities at the Tradeport by the New Hampshire Air National Guard as well as for other occasional government aircraft. Subject to the terms and conditions of the Agreement, the federal government has the use of the airport facilities in common with other users of the airport together with all necessary and conventional rights of ingress and egress to and from the related facilities located at the airport.

The federal government is responsible for the functions detailed in the Agreement, including, but not limited to, the following: air traffic control services, fire protection, and crash rescue. The PDA is responsible for certain services and functions, including, but not limited to, the following: maintenance of certain facilities, utilities, and other related services in connection with maintaining an airport facility in accordance with Federal Aviation Administration requirements. The current Agreement is effective through September 30, 2018.

### 17. Risk Management

The PDA is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; and natural disaster for which the PDA carries insurance.

The PDA has a comprehensive airport liability insurance policy that will provide coverage generally up to \$25,000,000 for each occurrence and in the aggregate in any one annual period of insurance. Other insurance coverage, which is carried includes automotive, crime, employment practices, fire, general liability, pollution, theft, and workers' compensation. There have been no significant changes in insurance coverage during the past fiscal year. Settlements did not exceed coverage amounts during fiscal years 2015 and 2014.

In addition to purchasing insurance coverages, the PDA maintains a risk transfer program. The PDA's agreements and leases include requirements to provide insurance coverage and coverage provisions, which include; 1) naming the PDA as an additional insured; 2) naming the PDA as loss payee on property coverage; 3) a waiver of subrogation; and 4) providing that such coverages be primary and non-contributing with respect to coverage the PDA maintains.

### 18. Defined Benefit Pension Plan

### Plan Description

The PDA participates in the New Hampshire Retirement System ("NHRS"), which, as governed by RSA 100-A, is a cost-sharing multiple-employer contributory public employee defined benefit pension plan qualified under section 401(a) of the Internal Revenue Code and funded through a trust, which is exempt from tax under Code section 501(a). NHRS is a contributory, defined benefit plan providing service, disability, death and vested retirement benefits to members and their beneficiaries. NHRS retired members receive a lifetime pension. Substantially, all full-time state employees, public school teachers and administrators, permanent firefighters and permanent police officers with in the State are eligible and required to participate in the NHRS. RSA 100-A specifies the benefit terms provided to the members of NHRS.

Although benefits are funded by member contributions, employer contributions and trust fund assets, NHRS computes benefits on the basis of members' Average Final Compensation ("AFC") and years of creditable service. Unlike a defined contribution plan, NHRS benefits provided to members are not dependent upon the amount of contributions paid into the NHRS or the investment return on trust assets.

To qualify for a normal service retirement, members must have attained the age of 60 years old. However, a member who commenced service on or after July 1, 2011 shall not receive a service retirement allowance until attaining the age of 65. The member may receive a reduced allowance after age 60 if the member has at least 30 years of creditable service. The allowance shall be reduced based on a formula, for each month by which the date on which benefits commence precedes the month after which the member attains 65 years of age, by ¼ of one percent.

For members retiring prior to the age of 65, the yearly pension amount is 1.67% of AFC, multiplied by years of creditable service. For members retiring at 65 or older, the yearly pension amount is 1.52% of AFC, multiplied by years of creditable service. For members vested prior to January 1, 2012, AFC is based on the highest three years of creditable service. For members not vested prior to January 1, 2012, or hired on or after July 1, 2011, AFC is based on a member's highest five years of creditable service. At age 65, the yearly pension amount is recalculated with an appropriate graduated reduction based on years and months of creditable service that the member has at the time of retirement.

### Contributions Required and Made

The Retirement Plan is financed by contributions from the members, the PDA, and investment earnings. Contributions required to cover that amount of cost not met by the members' contributions are determined by a biennial actuarial valuation by the Retirement Plan's actuary. By statute, the Board of Trustees of NHRS is responsible for the certification of employer contribution rates.

Commencing July 1, 2011, all Group I employees are responsible to accrue contributions at 7.00% while Group II (Police) employees accrue contributions at a rate of 11.55%.

In terms of the employer share of contributions made to the Retirement Plan, the pension contribution rate for Group I employees was 10.51% for the two-year period ending June 30, 2015. Effective July 1, 2015, the employer share was increased to 10.86% and will remain fixed through June 30, 2017.

For Group II employees, effective July 1, 2015, the contribution rate increased from 21.45% to 22.54% and will remain fixed through June 30, 2017.

### 18. Defined Benefit Pension Plan (continued)

### Plan Description (continued)

For the years ended June 30, 2015 and 2014, contributions to NHRS were \$360,425 and \$318,681, respectively.

<u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions</u>

At June 30, 2015, the PDA reported a liability of \$3,687,154 for its proportionate share of the net pension liability. The net pension liability is based on an actuarial valuation performed as of June 30, 2013 and a measurement date of June 30, 2014. The net pension liability was rolled forward from June 30, 2013 to June 30, 2014. The PDA's proportion of the net pension liability was based on a projection of the PDA's long-term share of contributions to the NHRS relative to the projected contributions of all participating employers as actuarially determined. At June 30, 2014, the PDA's proportion of the net pension liability was 0.0982%.

For the year ended June 30, 2015, the PDA recognized pension expense of \$261,369.

At June 30, 2015 the PDA reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|   | Deferred<br>Outflows of<br>Resources | Deferred Inflows<br>of Resources |
|---|--------------------------------------|----------------------------------|
| Net differences between projected and actual investment earnings on pension plan investments    | \$ -                                 | \$ 471,774                       |
| Changes in proportion and differences between employer contributions and share of contributions | 52,412                               | -                                |
| Contributions subsequent to the measurement date  | 360,425                              |                                  |
| Balances as of June 30, 2015  | \$ 412,837                           | \$ 471,774                       |

Amounts reported as deferred outflows related to pensions resulting from the PDA contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2016. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year Ended<br>June 30, | Amount     |
|------------------------|------------|
| 2016                   | \$ 104,840 |
| 2017                   | 104,840    |
| 2018                   | 104,841    |
| 2019                   | 104,841    |
|                        | \$ 419,362 |

### 18. Defined Benefit Pension Plan (continued)

### **Actuarial Assumptions**

The total pension liability was determined by a roll forward of the actuarial valuation as of June 30, 2013, using the following actuarial assumptions, which, accordingly, apply to both 2014 and 2013 measurements:

Inflation 3.0%

Salary increases 3.75 – 5.8% average, including inflation

Investment rate of return 7.75%, net of pension plan investment expense,

including inflation

Mortality rates were based on the RP-2000 mortality table, projected to 2020 with Scale AA. The table includes a margin of 15% for men and 17% for women for mortality improvements.

The actuarial assumptions used in the June 30, 2013 valuation were based on the results of the most recent actuarial experience study, which was for the period of July 1, 2005 – June 30, 2010.

### Long-Term Rates of Return

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation.

Following is a table present target allocations and long-term rates of return for 2014 and 2013:

|   |                          | Weighted Average Long-Ter<br>Expected Real Rate of Retu |        |  |  |  |
|---|--------------------------|---|--------|--|--|--|
| Asset Class   | Target<br>Allocation     | 2014  | 2013   |  |  |  |
| Large Cap Equities  | 22.50%                   | 3.25%   | 3.75%  |  |  |  |
| Small/Mid Cap Equities<br>Total Domestic Equity               | <u>7.50</u><br>30.00     | 3.25  | 4.00   |  |  |  |
| International Equities (Unhedged)                             | 13.00                    | 4.25  | 4.75   |  |  |  |
| Emerging International Equities<br>Total International Equity | 7.00<br>20.00            | 6.50  | 6.75   |  |  |  |
| Core Bonds  | 18.00                    | (0.47)  | (0.96) |  |  |  |
| High-Yield Bonds  | 1.50                     | 1.50  | 2.00   |  |  |  |
| Global Bonds (Unhedged)                                       | 5.00                     | (1.75)  | (2.25) |  |  |  |
| Emerging Market Debt (External)<br>Total Fixed Income         | <u>0.50</u><br>25.00     | 2.00  | 1.00   |  |  |  |
| Private Equity  | 5.00                     | 5.75  | 6.00   |  |  |  |
| Private Debt  | 5.00                     | 5.00  | 5.50   |  |  |  |
| Real Estate   | 10.00                    | 3.25  | 3.00   |  |  |  |
| Opportunistic Total Alternative Investments Total             | 5.00<br>25.00<br>100.00% | 2.50  | 2.63   |  |  |  |

### 18. Defined Benefit Pension Plan (continued)

### Discount Rate

The discount rate used to measure the total pension liability was 7.75%. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer service cost contributions are projected based on the expected payroll of current members only. Employer contributions are determined based on the pension plan's actuarial funding policy and as required by RSA 100-A:16. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

### Sensitivity Analysis

The following presents the PDA's proportionate share of the net pension liability calculated using the discount rate of 7.75%, as well as what the PDA's proportionate share of the pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the current rate:

|  | 1% Decrease<br>(6.75%) | Current<br>Discount Rate<br>(7.75%) | 1% Increase<br>(8.75%) |  |
|--|------------------------|-------------------------------------|------------------------|--|
| PDA's proportionate share of the net pension liability | \$ 4,856,582           | \$ 3,687,154                        | \$ 2,700,567           |  |

### Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued NHRS annual report available from NHRS website at https://www.nhrs.org.

### 19. Other Post-Employment Benefits

In addition to providing pension benefits, NHRS administers four cost-sharing multiple-employer defined postemployment medical subsidiary healthcare plans designated in statute by membership type. The four plans are Group II Police Officer and Firefighters, Group I Teachers, Group I Political Subdivision Employees and Group I State Employees. Collectively, they are referred to as the OPEB Plans.

RSA 21-I: 30 specifies that the State provide certain health care insurance benefits for retired employees. These benefits include group hospitalization, hospital medical care and surgical care. Substantially all of the State's employees who were hired on or before June 30, 2003 and have 10 years of service, may become eligible for these benefits if they reach normal retirement age while working for the State and receive their pensions on a periodic basis rather than a lump sum. During fiscal year 2004, legislation was passed that requires State Group I employees hired on or after July 1, 2003 to have 20 years of State service in order to qualify for health coverage benefits.

### 19. Other Post-Employment Benefits (continued)

These and similar benefits for active employees are authorized by RSA 21-I: 30 and provided through the Employee and Retiree Benefit Risk Management Fund (the "Fund"), which is the State's self-insurance fund implemented in October 2003 for active State employees and retirees.

The State Legislature has indicated it plans to only partially fund (on a pay-as-you-go basis) the annual required contribution (ARC), an actuarially determined rate in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities over a period not to exceed 30 years.

Plan members are not required to contribute to the OPEB Plans. The PDA makes annual contributions to the OPEB Plans equal to the amount required by RSA 100-a:52, which was 1.62% of covered compensation during the years ended June 30, 2015, 2014 and 2013. The PDA's contributions to NHRS for the OPEB Plans for the years ended June 30, 2015, 2014 and 2013 were \$55,556, \$49,121 and \$45,488, respectively, which were equal to its ARC.

Detailed information about the OPEB's fiduciary net position is available in is available in the separately issued NHRS annual report available from NHRS website at https://www.nhrs.org.

### 20. Commitments and Contingencies

### Water Quality Improvement

In January 2013, the PDA-DPH completed construction of the Storm Water Management System Modifications and Improvements, including the installation shore side of new drainage lines and catch basins and the addition of primary storm water treatment devices. The PDA-DPH sought and received from the State the release of \$1,000,000 for construction of these improvements and modifications as well as potential additional costs associated with permitting and additional environmental investigations and review.

### Subsurface Investigation

In addition, during site subsurface investigations conducted at the Market Street Terminal, (performed, in part, to support the foregoing storm water system improvements), the PDA-DPH's environmental consultant found several areas of subsurface soils contaminated with significant levels of the heavy metal mercury. Initial investigations reveal that this contamination is most likely associated with a commercial wood preservation process that was located on a portion of the site and probably operated on the site sometime after 1875 and terminated operations before the State acquired title to the property in the 1960's and prior to July 1, 2001 when the PDA-DPH operations were transferred from the State to the PDA. The completed study has been submitted to the New Hampshire Department of Environmental Services and management is awaiting its review and comment. As of June 30, 2015, no liability has been recorded for future pollution remediation obligations.

### Main Ship Wharf Rehabilitation and Expansion

The PDA-DPH submitted an application to the United States Department of Transportation requesting funding for the rehabilitation and expansion on the main ship wharf at the Market Street Marine Terminal on the Piscataqua River in Portsmouth, New Hampshire. The project provides direct access to ships for the entire length of the main wharf, assuring continued use for ocean commerce and greatly enhancing safety, functionality and operational efficiency.

### 20. Commitments and Contingencies (continued)

### Main Ship Wharf Rehabilitation and Expansion (continued)

The proposed expansion is estimated to cost \$18,300,000 of which the State of New Hampshire is committed to providing \$5,000,000 toward the project. Grant funding of \$13,300,000 would complete the financing for these critical improvements. The PDA-DPH continues to evaluate grant funding sources for this project.

### **Grant Administration**

The PDA receives federal grants, which are subject to review and audit by the grantor agencies. Although these audits could result in expenditure disallowances under the terms of the grants, it is believed that any required reimbursements would not have a material effect on the financial statements.

### **Construction Contracts**

The PDA had commitments under construction contracts associated with federal grants totaling approximately \$1,614,000 and \$5,797,000 at June 30, 2015 and 2014, respectively.

### **Litigation**

From time to time, the PDA is involved in pending or threatened lawsuits encountered in the normal course of business. Management of the PDA believes that the ultimate outcome of these matters, to the extent not covered by insurance, will not have a material impact on the PDA's financial position or operations.

### 21. Subsequent Event

GASB Statement No. 75 Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions was issued in June 2015. The primary objective of this Statement is to improve accounting and financial reporting by state and local governments for postemployment benefits other than pension (other postemployment benefits or OPEB). It also improves information provided by state and local governmental employers about financial support for OPEB that is provided by other entities. This Statement results from a comprehensive review of the effectiveness of existing standards of accounting and financial reported for all OPEB with regard to providing decision-useful information, supporting assessments of accountability and interperiod equity, and creating additional transparency. The provisions of this Statement will be effective for the PDA beginning with its year ending June 30, 2018. Management has not currently determined what impact the implementation of this Statement will have on the financial statements.

REQUIRED SUPPLEMENTARY INFORMATION

### PEASE DEVELOPMENT AUTHORITY REQUIRED SUPPLEMENTARY INFORMATION June 30, 2015, 2014 and 2013

### **Schedule of Collective Net Pension Liability**

|   | JUNE 30, |           |    |           |
|---|----------|-----------|----|-----------|
|   |          | 2014      |    | 2013      |
| Employer Proportion of the Collective Net Pension Liability   |          | 0.00020/  |    | 0.00670/  |
| Employer Proportion of the Collective Net Pension Elability   |          | 0.0982%   |    | 0.0967%   |
| Employer's Proportionate Share of the Collective<br>Net Pension Liability   | \$       | 3,687,154 | \$ | 4,163,828 |
| Employer's Covered-Employee Payroll   | \$       | 3,029,000 | \$ | 2,843,000 |
| Employer's Proportionate Share of the Collective<br>Net Pension Liability as a Percentage of the Employer's<br>Covered-Employee Payroll |          | 122%      |    | 146%      |
| Plan Fiduciary Net Position as a Percentage of the Total Pension Liability  |          | 66.32%    |    | 59.81%    |

Schedule is intended to show 10 years. Additional years will be added as they become available.

### **Schedule of Employer Contributions**

|  | JUNE 30, |           |    |           |    |           |
|--|----------|-----------|----|-----------|----|-----------|
|  |          | 2015      |    | 2014      |    | 2013      |
| Required Employer Contribution   | \$       | 360,425   | \$ | 318,681   | \$ | 241,055   |
| Actual Employer Contributions  | \$       | 360,425   | \$ | 318,681   | \$ | 241,055   |
| Excess/(Deficiency) of Employer<br>Contributions                                       | \$       | -         | \$ | n=1       | \$ | -9        |
| Employer's Covered-Employee Payroll  | \$       | 3,430,000 | \$ | 3,029,000 | \$ | 2,843,000 |
| Employer Contribution as a Percentage<br>of the Employer's<br>Covered-Employee Payroll |          | 10.51%    |    | 10.52%    |    | 8.48%     |

Schedule is intended to show 10 years. Additional years will be added as they become available.

### PEASE DEVELOPMENT AUTHORITY REQUIRED SUPPLEMENTARY INFORMATION June 30, 2015, 2014 and 2013

### Notes to the Required Supplementary Information

Valuation Date:

June 30, 2009 for determining the Fiscal Year 2013 contributions

June 30, 2011 for determining the Fiscal Year 2014 contributions

June 30, 2013 for determining the Net Pension Liability

Notes:

The roll-forward of total pension liability from June 30, 2013 to June 30,

2014 reflects expected service cost and interest reduced by actual benefit

payments and administrative expenses.

Actuarial determined contribution rates for the 2012-2013 biennium were determined based on the June 30, 2009 actuarial valuation. Actuarial determined contribution rates for the 2014-2015 biennium were

determined based on the June 30, 2011 actuarial valuation.

### **Pease Development Authority**

### Reports Required by *Government Auditing*Standards and OMB Circular A-133

Year Ended June 30, 2015



### REPORTS REQUIRED BY GOVERNMENT AUDITING STANDARDS AND OMB CIRCULAR A-133

### Year Ended June 30, 2015

### **TABLE OF CONTENTS**

|   | Page(s) |
|---|---------|
| Independent Auditor's Report on Internal Control Over Financial Reporting<br>And on Compliance and Other Matters Based on an Audit of Financial<br>Statements Performed in Accordance with <i>Government Auditing Standards</i> | 1-2     |
| Independent Auditor's Report on Compliance for Each Major Program<br>and Report on Internal Control Over Compliance as Required by<br>OMB Circular A-133  | 3-5     |
| Schedule of Expenditures of Federal Awards  | 6       |
| Notes to Schedule of Expenditures of Federal Awards   | 7       |
| Schedule of Findings and Questioned Costs:  |         |
| Section I – Summary of Auditor's Results  | 8       |
| Section II – Findings Relating to the Financial Statements Which are<br>Required to be Reported in Accordance with <i>Government</i><br>Auditing Standards  | 9       |
| Section III – Findings and Questioned Costs for Federal Awards  | 9       |
| Summary of Schedule of Prior Audit Findings   | 10      |



### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Pease Development Authority

We have audited, in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the accompanying financial statements of Pease Development Authority (PDA), a component unit of the State of New Hampshire, as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise PDA's basic financial statements as listed in the table of contents thereto, and have issued our report thereon dated October 5, 2015.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered PDA's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of PDA's internal control. Accordingly, we do not express an opinion on the effectiveness of PDA's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Directors
Pease Development Authority

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether PDA's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our auditing procedures disclosed no instances of noncompliance or other matters that are required to be reported in accordance with *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of PDA's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering PDA's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Berry Dunn McNeil & Parker, LLC Manchester, New Hampshire

October 5, 2015



### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR THE MAJOR PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AS REQUIRED BY OMB CIRCULAR A-133

Board of Directors Pease Development Authority

### Report on Compliance for the Major Federal Program

We have audited Pease Development Authority's (PDA) compliance with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that could have a direct and material effect on its major federal program for the year ended June 30, 2015. PDA's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for PDA's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with U.S. generally accepted auditing standards; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about PDA's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of PDA's compliance.

Board of Directors Pease Development Authority

### Opinion on the Major Federal Program

In our opinion, PDA complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2015.

### **Report on Internal Control Over Compliance**

Management of PDA is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered PDA's internal control over compliance with the types of requirements that could have a direct and material effect on its major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of PDA's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that were not identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Board of Directors Pease Development Authority

### Report on Schedule of Expenditures of Federal Awards Required by OMB Circular A-133

We have audited the basic financial statements of PDA as of and for the year ended June 30, 2015, and the related notes to the financial statements. We issued our report thereon dated October 5, 2015, which contained an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the basic financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by OMB Circular A-133 and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with U.S. generally accepted auditing standards. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the basic financial statements as a whole.

Berry Dunn McHeil & Parker, LLC

Manchester, New Hampshire October 5, 2015

### SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

### Year Ended June 30, 2015

| Federal Grant/Pass-Through Grantor/Program Title  | Federal<br>CFDA Number                                   | 2015<br>Federal<br>Expenditures                               |
|---|--|---|
| <u>U.S. Department of Commerce</u> :  |  |   |
| Direct: Economic Adjustment Assistance: 01-19-63007   | 11.307   | \$ 1,170,658  |
| Public Works Assistance – Building Demolition 01-01-14139   | 11.300   | 2,174   |
| Total U.S. Department of Commerce   |  | 1,172,832   |
| U.S. Department of Homeland Security:   |  |   |
| Direct:   |  |   |
| Disaster Grant - Public Assistance  | 97.036   | 21,070  |
| Port Security Grant Program   | 97.056   | 15,445  |
| Total U.S. Department of Homeland Security  |  | 36,515  |
| U.S. Department of Transportation:  |  | •   |
| Direct: Airport Improvement Program: 3-33-0016-49-2011 3-33-0016-52-2012 3-33-0016-54-2012 3-33-0016-55-2012  | 20.106<br>20.106<br>20.106<br>20.106                     | 43,135<br>10,870<br>1,458<br>12,780                           |
| Pass-Through State of New Hampshire: New Hampshire Department of Transportation: Airport Improvement Program: |  | ,   |
| SPG-15-04-2012<br>SPG-15-05-2012<br>SPG-16-01-2013<br>SPG-16-02-2013<br>SPG-16-03-2013<br>ISTEA               | 20.106<br>20.106<br>20.106<br>20.106<br>20.106<br>20.205 | 20,527<br>3,022,435<br>6,070<br>541,899<br>462,189<br>431,745 |
| Total United States Department of Transportation  |  | 4,553,108   |
| Total Expenditures of Federal Awards  |  | \$ <u>5,762,455</u>   |

See accompanying notes to the schedule of expenditures of federal awards

### NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year Ended June 30, 2015

### 1. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) presents the expenditures of federal programs administered by Pease Development Authority (PDA), an entity as defined in Note 1 to PDA's basic financial statements, during the year ended June 30, 2015. Because the Schedule presents only a selected portion of the operations of PDA, it is not intended to and does not present the financial position, changes in net position or cash flows of PDA.

The information in the Schedule is presented in accordance with the requirements of Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Government and Non-Profit Organizations.

### 2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in OMB Circular A-87, Cost Principles for State and Local Governments, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Pass-through entity identifying numbers are presented where available.

### 3. Calculation of Economic Adjustment Assistance Grant Expenditures

Economic Adjustment Assistance grant expenditures reported in the Schedule of Expenditures of Federal Awards have been calculated as follows:

| Balance of revolving loan fund loans outstanding        | \$<br>781,082   |
|---|-----------------|
| Cash and cash equivalent balances                       | 372,900         |
| Administrative expenses paid out during the fiscal year | 16,676          |
|   | \$<br>1,170,658 |

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Year Ended June 30, 2015

### Section I. – <u>Summary of Auditor's Results</u>

### Financial Statements

| Type of auditor's report issued:<br>Internal control over financial reporting:   | <u>Unmodified</u>                            |
|--|--|
| Material weakness(es) identified? Significant deficiency(ies) identified not considered to   | yes <u>X</u> no                              |
| be material weaknesses?  | yes <u>X</u> none reported                   |
| Noncompliance material to financial statements noted?  | yes <u>X</u> no                              |
| <u>Federal Awards</u>  |  |
| Internal control over major programs:  Material weakness(es) identified?  Significant deficiency(ies) identified not considered to be material weaknesses? | yes <u>X</u> no                              |
| Type of auditor's report issued on compliance for major programs:  | yes <u>X</u> none reported <u>Unmodified</u> |
| Any audit findings disclosed that are required to be reported in accordance with Circular A-133, Section .510(a)?  | yes <u>X</u> No                              |
| Identification of major programs:  |  |
| Name of Federal Program or Cluster   | CFDA Number(s)                               |
| U.S. Department of Transportation:<br>Airport Improvement Program  | 20.106                                       |
| Dollar threshold used to distinguish between<br>Type A and Type B programs:  | \$300,000                                    |
| Auditee qualified as low-risk auditee?   | X_ Yes                                       |

### SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONCLUDED)

Year Ended June 30, 2015

### Section II. - Findings Relating to the Financial Statements Which are Required to be Reported in Accordance with Government Auditing Standards

None noted

### Section III. - Findings and Questioned Costs for Federal Awards

None noted

### SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

Year Ended June 30, 2015

NONE



### FOR THE TWO MONTH PERIOD FY 2016 FINANCIAL REPORT **ENDING AUGUST 31, 2015**

BOARD OF DIRECTORS MEETING OCTOBER 15, 2015





# PO DA

|                | CONSOLIDATED STATEMENT OF REVENUES AND EXPENSES FOR THE TWO MONTH PERIOD ENDING  | O STATEMEN<br>MONTH PERI                         | PERIOD ENDING                           | NEVEN                     | IUES A                      | ND E)                              | (PENS                       | ES                        |
|----------------|--|--|---|---------------------------|-----------------------------|------------------------------------|-----------------------------|---------------------------|
|                | AUGUST 31, 2015  | 15 AND 2014                                      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                           |                             |                                    | (\$,000 \$)                 | (\$,00                    |
| F <sub>N</sub> | FY 2016 BUDGET VARIANCE ANALYSIS   |  | YEAR TO<br>DATE<br>ACTUAL               | YEAR TO<br>DATE<br>BUDGET | CURRENT<br>YEAR<br>VARIANCE | PRIOR<br>YEAR TO<br>DATE<br>ACTUAL | YEAR TO<br>YEAR<br>VARIANCE | CURRENT<br>YEAR<br>BUDGET |
| •              | OPERATING REVENUES-<br>HIGHER BY 3.0%  | OPERATING REVENUES (PAGE #3)                     | 3,036                                   | 2,947                     | 8                           | 2,872                              | 164                         | 14,119                    |
|                | LOWER THAN ANTICIPATED FUEL SALES  | <b>OPERATING EXPENSES</b>                        |   |                           |                             |                                    |                             |                           |
|                | WITHIN THE DPH, OFFSET BY:  INCREASED GOLF FEES. DLIF  | PERSONNEL SERVICES AND BENEFITS (PAGE #4 AND #5) | 926                                     | 1,028                     | (72)                        | 1,000                              | (44)                        | 5,824                     |
|                |  | BUILDINGS AND FACILITIES MAINTENANCE             | 293                                     | 306                       | (13)                        | 247                                | 46                          | 2,383                     |
|                | REVENUES FROM HIGHER<br>GRILL 28 SALES.  | GENERAL AND<br>ADMINISTRATIVE                    | 118                                     | 123                       | (5)                         | 115                                | 8                           | 720                       |
| •              | OPERATING COSTS-   | UTILITIES (PAGE #6)                              | 88                                      | 104                       | (16)                        | 72                                 | 16                          | 842                       |
|                | LOWER BY 17.6%   | PROFESSIONAL SERVICES                            | 0                                       | 65                        | (26)                        | 00                                 | Н                           | 350                       |
|                | GENERAL UNDERRUNS ACROSS THE<br>BOARD DUE TO ACCELERATED FY 2015<br>CUT-OFF PROCEDURES. FUEL<br>PROCLIREMENT COSTS I OWED THE TO | MARKETING AND PROMOTION                          | 47                                      | 53                        | (9)                         | 16                                 | 31                          | 320                       |
|                | LOWER DPH FUEL SALES.  | ALL OTHER (PAGE #6)                              | 260                                     | 471                       | (211)                       | 384                                | (124)                       | 1,356                     |
|                | INDIRECT LABOR ALLOCATION TO<br>BUILDINGS AND FACILITIES NOT   |  | 1,771                                   | 2,150                     | (379)                       | 1,842                              | (71)                        | 11,795                    |
|                | BUDGETED.  | OPERATING INCOME                                 | 1,265                                   | 797                       | 468                         | 1,030                              | 235                         | 2,324                     |
| *              | NONOPERATING (INCOME) AND EXPENSES   | NONOPERATING (INCOME) AND EXPENSE                | 16                                      | 11                        | S                           | 19                                 | (3)                         |                           |
|                | INCREASED SHORT TERM BORROWINGS<br>TO SUPPORT CONSTRUCTION RELATED<br>ACTIVITIES- PSM AND SKYHAVEN                               | DEPRECIATION                                     | 1,028                                   | 984                       | 4                           | 1,037                              | 6)                          | 5,958                     |
|                |  | NET OPERATING INCOME                             | 221                                     | (198)                     | 410                         | (26)                               | 247                         | (3,701)                   |

### CONSOLIDATED OPERATING REVENUES FOR THE TWO MONTH PERIOD ENDING **AUGUST 31, 2015 AND 2014**

(\$,000 \$)

| FEE REVENUE  | FEE REVENUES YEAR TO DATE |                          | YEAR TO<br>DATE<br>ACTUAL | YEAR TO<br>DATE<br>BUDGET | CURRENT<br>YEAR<br>VARIANCE | PRIOR<br>YEAR TO<br>DATE | YEAR TO<br>YEAR<br>VARIANCE | CURRENT<br>YEAR<br>BUDGET |
|--|---------------------------|--------------------------|---------------------------|---------------------------|-----------------------------|--------------------------|-----------------------------|---------------------------|
| 10%  |                           |                          |                           |                           |                             | ACTUAL                   |                             |                           |
| 7%   |                           | RENTAL OF<br>FACILITIES  | 1,785                     | 1,630                     | 155                         | 1,581                    | 204                         | 9.395                     |
| 11%  |                           | FEE REVENUES (SEE CHART) | 765                       | 732                       | 33                          | 804                      | (33)                        | 2,746                     |
| 1%   | 989                       | FUEL SALES (SEE CHART)   | 271                       | 417                       | (146)                       | 350                      | (2)                         | 1,095                     |
|  |                           | CONCESSION REVENUE       | 64                        | 37                        | 27                          | 37                       | 27                          | 293                       |
| #GOLF MEMBERSHIPS  | WHARFAGE AND DOCKAGE      | GOLF                     | 57                        | 43                        | 14                          | 49                       | ∞                           | 180                       |
| = PARKING FEES   | GOLF SIMULATOR            | ALL OTHER- NET           | 94                        | 88                        | 91                          | 51                       | 43                          | 410                       |
| TALL COLOR AND MEDICAL COLOR OF THE PROPERTY O | ALLOIMER                  |                          | 3,036                     | 2,947                     | 68                          | 2,872                    | 164                         | 14,119                    |

| FUEL ANALYSIS        | SALES | BUDGETED<br>SALES | SALES | ACTUAL | BUDGETED | COGS  |
|----------------------|-------|-------------------|-------|--------|----------|-------|
| KYHAVEN AIRPORT      | 30    | 34                | (4)   | 22     | 31       | (6)   |
| PORTSMOUTH FISH PIER | 126   | 214               | (88)  | 93     | 201      | (108) |
| YE HARBOR            | 52    | 70                | (18)  | 43     | 69       | (26)  |
| HAMPTON HARBOR       | 63    | 66                | (36)  | 46     | 96       | (20)  |
|                      | 271   | 417               | (146) | 204    | 397      | (193) |

### FOR THE TWO MONTH PERIOD ENDING CONSOLIDATED PERSONNEL SERVICES **AUGUST 31, 2015**

| (\$,000 <b>\$</b> ) | YEAR<br>TO DATE<br>ACTUAL | YEAR<br>TO DATE<br>BUDGET | CURRENT<br>YEAR<br>VARIANCE | PRIOR<br>YEAR<br>TO DATE<br>ACTUAL | 17 2                   |     |             | v          | STAFF ANALYSIS | NALY | SIS |                     |                     |       |
|---------------------|---------------------------|---------------------------|-----------------------------|------------------------------------|------------------------|-----|-------------|------------|----------------|------|-----|---------------------|---------------------|-------|
| WAGES BENEFITED     | 209                       | 909                       | 2                           | 290                                |                        | SAL | SAL/<br>NON | HR/<br>BEN | HR/<br>NON     | S    | CON | AUG<br>MONTH<br>END | JUL<br>MONTH<br>END | MONTH |
| NONBENEFITED        | 143                       | 144                       | (1)                         | 161                                | GOLF COURSE            | S   | 1           |            | -              | 49   | 1   | 55                  | 56                  | 56    |
| ACCRUED             | (20)                      | 18                        | 000                         | 39                                 | ENGINEERING            | m   | 1           | Н          | 1              | 1    | 1   | 4                   | 4                   | 4     |
| VACATION AND SICK   |                           |                           | 3                           | 0                                  | PORTSMOUTH<br>AIRPORT  | m   | r           | 7          | 3              | •    | 1   | 13                  | 14                  | 16    |
|                     |                           |                           |                             |                                    | SKYHAVEN               | •   |             | 1          | 2              | 1    | 1   | 7                   | 2                   | 2     |
| TRANSFER OUT        | (62)                      | (89)                      | (9)                         | (75)                               | MAINTENANCE            | -   | )           | 14         | •              | 1    | •   | 15                  | 16                  | 1 4   |
| FRINGE              | 989                       | 669                       | (13)                        | 710                                | RESOURCE<br>MANAGEMENT | •   | 0           | -          | 1              | 9    | 9   | 7                   | 2                   | 7     |
| BENEFITS            |                           |                           |                             |                                    | PORT                   | -   | 9           | σ          | 0              | 4    | 5   | 70                  | Ļ                   |       |
| HEALTH INSUR        | 164                       | 173                       | (6)                         | 164                                | AUTHORITY              |     |             | ò          | 24             | 2    |     | 10                  | CS                  | 37    |
| RETIREMENT          |                           |                           |                             |                                    | LEGAL                  | 2   | 0.          | -          |                | ħ.   | 1   | m                   | m                   | m     |
| FICA                | 22                        | 59                        | (2)                         | 58                                 | EXECUTIVE              | 2   | -           | -          | •              | į.   | 22  | 4                   | 4                   | 4     |
| DENTAL              | Н                         | 12                        | (11)                        | 11                                 | FINANCE                | 2   | 1           | က          | -1             | ű    | -   | 9                   | 9                   | · v   |
| ALL OTHER           | 79                        | 113                       | (46)                        | 38                                 |                        | 20  | H           | 37         | 16             | 62   | N   | 138                 | 142                 | 141   |
|                     | 289                       | 357                       | (89)                        | 271                                |                        |     |             |            |                |      |     |                     |                     |       |
| TRANSFER OUT        | (19)                      | (28)                      | 61                          | 19                                 |                        |     |             |            |                |      |     |                     |                     |       |
|                     | 270                       | 329                       | (65)                        | 290                                |                        |     |             |            |                |      |     |                     |                     |       |
|                     | 926                       | 1,028                     | (72)                        | 1,000                              |                        |     |             |            |                |      |     |                     |                     |       |

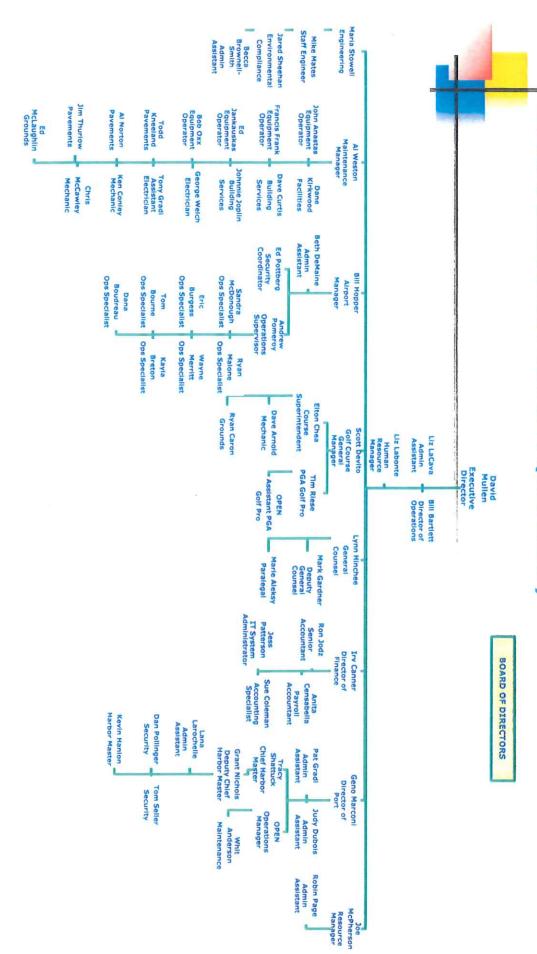
## CONSOLIDATED OTHER OPERATING EXPENSES FOR THE TWO MONTH PERIOD ENDING AUGUST 31, 2015 AND 2014

|          | 0         | 300         | 8                        | 900                   | 1500                           | TOOL                           | 2100               | 2400                                      |     | -   |              |                |             |            |             |             |                                    |
|----------|-----------|-------------|--------------------------|-----------------------|--------------------------------|--------------------------------|--------------------|---|-----|-----|--------------|----------------|-------------|------------|-------------|-------------|------------------------------------|
| S102 As  | TRADEPORT |             | 458<br>446<br>405<br>399 | FY 2012 3,133         | FY 2014 3,556<br>FY 2013 3,312 | <b>TOTAL KWH</b> FY 2015 3,691 |                    | KWH CONS                                  |     |     | WATER        | PROPANE        | GAS AND OIL | NATURAL    | DISPOSAL    | ELECTRICITY | UTILITIES                          |
| P) M     |           |             |                          |                       |                                |                                | 1,968              | KWH CONSUMPTION ANALYSIS BY BUSINESS UNIT |     | 88  | 7            | 4              |             | 2          | 23          | 52          | YEAR TO<br>DATE<br>ACTUAL          |
| SKYHAVEN |           | 94 94 88 77 |                          |                       | DPH                            | SKYHAVEN                       | TRADEPORT          | ANALYSIS E                                |     | 104 | 12           | 1              |             | 11         | 15          | 55          | YEAR TO<br>DATE<br>BUDGET          |
| GOUF     |           |             | 425                      | 146                   | 102                            | 342<br>11                      | <b>2016</b>        | BUSINES                                   | 27  | 4   | 7            | 4              |             | 2          | 18          | 41          | PRIOR<br>YEAR TO<br>DATE<br>ACTUAL |
| DPH      |           |             | 524<br>500 502 472       | <u>583</u> <u>561</u> | 94<br>80<br>63<br>70           |                                | 2015 2014<br>79 87 | S UNIT                                    | 842 |     | 73           | 63             |             | 106        | 92          | 508         | CURRENT<br>YEAR<br>BUDGET          |
|          |           |             | GOLF CART<br>LEASE       | GOLF<br>MERCHANDISE   | COAST TROLLEY                  | FUEL                           |                    | ALL OTHER                                 |     |     | THE CHIEF NE | ALL OTHER- NET | AUDIT       | TECHNOLOGY | INFORMATION | LEGAL       | PROFESSIONAL<br>SERVICES           |
|          | 200       | 260         | 21                       | 35                    | î                              | 204                            | ACTUAL             | YEAR TO                                   |     | 19  | 7            | J.             | <u></u>     | σ          |             | 9.          | YEAR TO<br>DATE<br>ACTUAL          |
|          | 1/4       | 1           | 28                       | 26                    | 20                             | 397                            | BUDGET             |   |     | 65  | 1-4          |                | 26          | 12         |             | 23          | YEAR TO<br>DATE<br>BUDGET          |
|          | 384       |             | 31                       | 26                    | , !                            | 327                            | DATE<br>ACTUAL     |   |     | [00 | 2            |                |             | 6          |             | 2000        | PRIOR YEAR TO DATE                 |
|          | 1,356     |             | 64                       | 153                   | 120                            | 1 010                          | YEAR<br>BUDGET     | CURRENT                                   |     | 350 | 72           | 8              | D.          | 77         | ,           | 136         | CURRENT<br>YEAR<br>BUDGET          |

(KWH (000'S)

2102 Adm

(\$ 000°s)



### CONSOLIDATED NONOPERATING (INCOME) EXPENSE FOR THE TWO MONTH PERIOD ENDING **AUGUST 31, 2015 AND 2014**

(\$,000 \$)

|                  | YEAR TO DATE ACTUAL | YEAR<br>TO DATE<br>BUDGET | PRIOR<br>YEAR TO<br>DATE<br>ACTUAL | CURRENT<br>YEAR<br>BUDGET | INTERES            | INTEREST EXPENSE |                  |
|------------------|---------------------|---------------------------|------------------------------------|---------------------------|--------------------|------------------|------------------|
| INTEREST         | 16                  | 12                        | 21                                 | 71                        |                    | YEAR TO<br>DATE  | FISCAL<br>BUDGET |
| INTEREST         |                     | ξ                         | ξ                                  | •                         | PROVIDENT<br>BANK  | 12               | 45               |
| INCOME AND OTHER |                     |                           | (T)                                | (4)                       | CITY OF PORTSMOUTH | 4                | 26               |
| (GAIN) / LOSS    | i                   | 41                        | (1)                                |                           | TOTAL              | 16               | 71               |
| ASSETS           |                     |                           |                                    |                           |                    |                  |                  |
|                  | 16                  | 11                        | 19                                 | 79                        |                    |                  |                  |
|                  |                     |                           |                                    |                           |                    |                  |                  |

NOTE:

1. SEE PAGE #15 FOR FURTHER INFORMATION REGARDING THE PDA CURRENT LONG TERM DEBT STRUCTURE AND CURRENT INTEREST RATES.

## CONSOLIDATED STATEMENT OF NET POSITION

(\$,000 \$)

## SUMMARY OF INTERGOVERNMENTAL RECEIVABLES AS OF AUGUST 31, 2015

(\$,000 \$)

| PROJECT NAME   | APPROVAL | PROJECT | GRANT | EXPENDED<br>TO DATE | PDA   | RECEIVED | BALANCE | AMOUNT    |
|--|----------|---------|-------|---------------------|-------|----------|---------|-----------|
| TRADEPORT MULTI-USE PATH   | 11-20-08 | CUS     | 0.00  |                     | SHAKE | ODAIE    | DUE PDA | SUBMITTED |
| TRADEPORT BUILDING DEMO AT 80 BOCHESTED  |          | 700     | 740   | 1,170               | (240) | 618      | 312     | 312       |
| PSM NOTSE EXPOSTIBLE MAD LIBRATE CTAR ALTON  | 12-21-11 | 800     | 400   | 759                 | (380) | 291      | 88      | 4         |
| PSM PAVEMENT AND DDATMACE RECENT AND DDATMACE RECENT AND DDATMACE RECENT RECENT AND DDATMACE RECENT  | 05-31-12 | 162     | 150   | 161                 | (12)  | 149      |         | -1        |
| DEM ATDENDET MANUAL DESIGNATION (FAA #54)  | 07-03-12 | 105     | 26    | 66                  | (8)   | 91       | 9       |           |
| DEM PLINIARY STATES AND SIGNAGE (FAA #55)  | 08-28-12 | 448     | 414   | 422                 | (32)  | 346      | 44      |           |
| PSM ASP CONSTBUCTION PROGRAM   | 04-16-13 | 78      | 74    | 92                  | (4)   | 49       | 00      |           |
| PSM PAVEMENT AND DRAWAGE   | 04-16-13 | 2,150   | 2,044 | 1,691               | (84)  | 1,594    | 13      |           |
| PSM OBSTRUCTION REMOVAL / DEDMITTING AND SECURE  | 11-06-13 | 1,310   | 1,244 | 1,110               | (22)  | 1,045    | 10      | ٠         |
| PSM RUNWAY 16-34 PRE-DESIGN  |          | ī       |       | 2                   | (2)   |          |         | 7         |
| PSM OBSTRUCTION MITIGATION DESIGN (FAA #49)  | 100      |         |       | 2                   | (2)   |          | ā       |           |
| SKYHAVEN RUNWAY 15-33 R.M.1 & S (SBG 05-2012)  | 05-23-11 | 318     | 318   | 283                 | •     | 244      | 39      |           |
| SKYHAVEN TAXILANE PAVEMENT AND DRAINAGE  | 06-18-14 | 3,790   | 3,601 | 3,363               | (319) | 2,774    | 270     | 265       |
| SKYHAVEN RUNWAY DESTGN AND DECON (CED. 02.00.00.00.00.00.00.00.00.00.00.00.00.0  |          | 1.      | •     | 11                  | (11)  | ,        | 00      |           |
| DPH RYE FLOATING DOCK BEDI ACEMENT   | 09-04-13 | 292     | 539   | 208                 | (22)  | 479      | 4       | 36        |
| DPH SEABROOK / HAMPTON DREDGING  |          |         |       | 78                  | (92)  | 2        | *       | 3         |
| DPH HAMPTON HARBOR PIED DENOVATIONS  |          |         |       | 1,681               | (109) | 1,572    | ·       | ,         |
| DPH WATER OUALTY IMPROVEMENT CCC MARKET  |          |         |       | 1,599               | (3)   | 1,596    | 1       | ï         |
| SOUTH TO SOUTH SOU |          |         |       | 1,923               | (925) | 866      | D       |           |

577

788

## SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF AUGUST 31, 2015

(\$,000 \$)

| PROJECT NAME                                 | BALANCE<br>AT<br>06-30-15 | CURRENT<br>YEAR<br>EXPENDITURES | TRANSFER TO<br>PLANT IN<br>SERVICE | NET CURRENT<br>YEAR<br>CHANGE | BALANCE<br>AT<br>08-31-15 |
|--|---------------------------|---------------------------------|------------------------------------|-------------------------------|---------------------------|
| PORTSMOUTH AIRPORT                           |                           |                                 |                                    |                               |                           |
| ASR CONSTRUCTION PROJECT (SBG 1602)          | 1,691                     | i                               | ř                                  | i                             | 1,691                     |
| PAVEMENT AND DRAINAGE RESTORATION (SBG 1603) | 1,110                     | Ī                               | ī                                  | T                             | 1,110                     |
| OBSTRUCTION MITIGATION DESIGN (FAA #49)      | 283                       | ¥i                              | i                                  | T.                            | 283                       |
| RUNWAY DEMAND AND LENGTH ANALYSIS (SBG 1601) | 76                        |                                 | ĬĬ8                                |                               | 76                        |
| AIRFIELD MARKING AND SIGNAGE (FAA #55)       | 12                        | ì                               | Tr.                                | Ti .                          | 12                        |
| PSM SIGN ENTRANCE                            | IO.                       | 19                              | i i                                | 19                            | 24                        |
| PSM TERMINAL BATHROOM RENOVATIONS            | 11                        | 9                               |                                    | 9                             | 17                        |
| PSM OBSTRUCTION PERMITTING AND DESIGN        | 2                         | G .                             | h                                  | 5                             | 2                         |
| JFE RUNWAY 16-34 PRE-DESIGN                  | 2                         | Mi                              | i                                  |                               | 2                         |
|  | 3,192                     | 25                              | 11                                 | 25                            | 3,217                     |

(\$,000 \$)

# SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF AIICHET 24 2012 AS OF AUGUST 31, 2015 (CONTINUED):

| PROJECT NAME   | BALANCE<br>AT<br>06-30-15 | CURRENT<br>YEAR<br>EXPENDITURES | TRANSFER TO<br>PLANT IN<br>SERVICE | NET CURRENT<br>YEAR<br>CHANGE | BALANCE  |
|--|---------------------------|---------------------------------|------------------------------------|-------------------------------|----------|
| SKYHAVEN AIRPORT   |                           |                                 |                                    |                               | 08-31-15 |
| RUNWAY 15-33 RECONSTRUCT-MARKING AND SIGNAGE (SBG 05-2012) | 3,358                     | S                               | 9                                  | 2                             | 3,363    |
| RUNWAY DESIGN AND RECONSTRUCTION (SBG 04-2012)             | 208                       |                                 | i                                  | W.                            | 208      |
| TAXILANE PAVEMENT AND DRAINAGE (SBG05-2012)                | 11                        | Ī                               | 10                                 | , il                          | 11       |
|  | 3,877                     | IO]                             | ii'                                | IN                            | 3,882    |
| MAINTENANCE ADMINISTRATION                                 | ii                        | H                               | n                                  |                               |          |
|  | 11                        | ñ                               | 11                                 |                               | - 11     |

# SUMMARY OF CONSTRUCTION WORK IN PROGRESS

(\$,00

| AS OF AUGUST 31, 2015 (CONTINUED): | .015 (contin              | UED):   |                                    |                               | 000 0                     | - |
|------------------------------------|---------------------------|---|------------------------------------|-------------------------------|---------------------------|---|
|                                    |                           |   |                                    |                               | 000 4)                    |   |
| PROJECT NAME                       | BALANCE<br>AT<br>06-30-15 | BALANCE CURRENT AT YEAR 06-30-15 EXPENDITURES | TRANSFER TO<br>PLANT IN<br>SERVICE | NET CURRENT<br>YEAR<br>CHANGE | BALANCE<br>AT<br>08-31-15 |   |
| GOLF COURSE                        |                           |   |                                    |                               |                           |   |
| CLUBHOUSE EXPANSION (DESIGN ONLY)  | 53                        | •   |                                    | 1                             | 53                        |   |
| GOLF WEBSITE UPGRADE               | 9                         | 2   | .11                                | 2                             | 80                        |   |
| CLUBHOUSE EQUIPMENT                | TI .                      | 2   | .10                                | 2                             | 2                         |   |
|                                    | 59                        | 41  | 11                                 | 41                            | 63                        |   |

# SUMMARY OF CONSTRUCTION WORK IN PROGRESS AS OF AUGUST 31, 2015 (CONTINUED):

| PROJECT NAME                                      | BALANCE<br>AT<br>06-30-15 | CURRENT<br>YEAR<br>EXPENDITI IDEC | TRANSFER TO<br>PLANT IN<br>SERVICE | NET CURRENT<br>YEAR | BALANCE  |
|---|---------------------------|-----------------------------------|------------------------------------|---------------------|----------|
| TRADEPORT   |                           |                                   |                                    | 19840               | 08-31-15 |
| ROUNDABOUT- BUILDING #90                          | 8                         | ¥1                                | 36                                 | 59                  | α        |
| STREET LIGHT REPLACEMENT                          | E                         | 2                                 |                                    | 2                   | 0 0      |
| LAND IMPROVEMENT AND BUILDING DEMO (80 ROCHESTER) | e                         | 1                                 | 7                                  |                     | v 1      |
|   | <b>©</b>                  | 12                                | п                                  | 21                  | 10       |

# AS OF AUGUST 31, 2015 (CONTINUED):

| PROJECT NAME                          | BALANCE<br>AT<br>06-30-15 | CURRENT<br>YEAR<br>EXPENDITURES | TRANSFER TO<br>PLANT IN<br>SERVICE | NET CURRENT<br>YEAR<br>CHANGE | BALANCE<br>AT<br>08-31-15 |
|---------------------------------------|---------------------------|---------------------------------|------------------------------------|-------------------------------|---------------------------|
| <b>DIVISION OF PORTS AND HARBORS</b>  |                           |                                 |                                    |                               |                           |
| WATER QUALITY IMPROVEMENT             | 1,923                     |                                 | 10                                 | E                             | 1,923                     |
| HAMPTON HARBOR DESIGN AND RENOVATIONS | 1,599                     | 1.                              | i                                  | 1                             | 1,599                     |
| SOUTH ACCESS BRIDGE REPLACEMENT       | 384                       | E                               | i                                  | ï                             | 384                       |
| MARKET STREET TRUCK SCALE REPLACEMENT | 103                       | 40                              | and the second                     | 40                            | 143                       |
| CAMERAS- NEWCASTLE PIER               | 25                        | 1                               | ij                                 | -                             | 26                        |
| RYE FLOATING DOCK REPLACEMENT         | 16                        | ī                               | Ţ.                                 |                               | 16                        |
| FACILITY SECURITY OFFICER TRAINING    | 15                        | 5                               | Ŋ                                  | 1                             | 15                        |
| TIGER GRANT APPLICATION               | 8                         | 4                               | 1                                  | 4                             | 7                         |
| CONDERSER REPLACEMENT- PFP            |                           | 4                               | •                                  | 4                             | 4                         |
|                                       | 4,068                     | 49                              | п                                  | 49                            | 4,117                     |
| TOTAL                                 | AL 11,204                 | 88                              | 11                                 | 88                            | 11,289                    |

### AS OF AUGUST 31, 2015

(\$,000 \$)

| TOTAL<br>AMOUNT<br>DUE         | 581   | 7                             | 288   |
|--------------------------------|---|-------------------------------|-------|
| LONG<br>TERM<br>PORTION        | 465   | 110                           | 465   |
| CURRENT                        | 116   | 7                             | 123   |
| DEBT HOLDER /<br>INTEREST RATE | CITY OF PORTSMOUTH- WATER POLLUTION CONTROL NOTE  @ 4.50% | TENANT<br>ADVANCES<br>(LONZA) | TOTAL |

#### SCHEDULE OF DEBT SERVICE REPAYMENT

| CITY OF PORTS NH @ 4.50% | 116  | 116  | 116  | 116  | 117  | 2                  |
|--------------------------|------|------|------|------|------|--------------------|
| FISCAL<br>YEAR           | 2016 | 2017 | 2018 | 2019 | 2020 | PAID IN FY<br>2016 |

TOTAL 581

### STATEMENT OF OPERATIONS FOR THE TWO MONTH PERIOD ENDING AUGUST 31, 2015 PORTSMOUTH AIRPORT

| FISCAL   PATER   PATER   PATER   PATER   PEAR  |             |   | The state of the s |                          | The second secon | YEAR TO | YEAR TO | YEAR TO | FISCAL  |
|--|-------------|---|--|--------------------------|--|---------|---------|---------|---------|
| 103   110   566   COPERATING   137   150   150   COPERATING     26   | ENUES 00's) | YEAR TO<br>DATE<br>ACTUAL                           | YEAR TO<br>DATE<br>BUDGET  | FISCAL<br>YEAR<br>BUDGET |  | ACTUAL  | DATE    | YEAR    | YEAR    |
| S   27   161   EXPENSES   139   160   (21)     S   2   13   AND BENETITS   140   151   (11)   1,   | LITTES      | 103   | 110  | 266                      | OPERATING<br>REVENUES  | 137     | 150     | (13)    | 957     |
| S   S   S   S   S   S   S   S   S   S  | SO AND      | 26  | 27   | 161                      | OPERATING<br>EXPENSES  |         |         |         |         |
| 3   167   FACILITIES MAINTENANCE   140   151   (11)     3   8   50   GENERAL AND   26   28   (2)     137   150   957   UTILITIES   28   27   1     ADMINISTRATIVE   282   272   1     ADMINISTRATIVE   282   272   272   273     ADMINISTRATIVE   273   273   273   273     ADMINISTRATIVE   273   273   273   273   273     ADMINISTRATIVE   273   273   273   273     ADMINISTRATION   273   273   273     ADMINISTRATIVE   273   273   273     ADMINISTRATIV   | GARS        | ın  | 2  | 13                       | PERSONNEL SERVICES AND BENEFITS  | 139     | 160     | (21)    | 949     |
| 3   8   50   GENERAL AND   26   28   (2)   | REVENUES    | (4)   | က  | 167                      | BUILDINGS AND<br>FACILITIES MAINTENANCE  | 140     | 151     | (11)    | 1,303   |
| 137   150   957   UTILITIES   28   27   1     PROFESSIONAL SERVICES       A4,820   | OTHER       | m   | 80   | 20                       | GENERAL AND<br>ADMINISTRATIVE  | 26      | 28      | (2)     | 168     |
| ## INPLANEMENT DATA  ##820 ##RKETING AND ##RKETING AND ##RKETING AND ##820 ##RKETING AND ##820 # |             | 137   | 150  | 226                      | UTILITIES  | 28      | 27      | 17      | 368     |
| MARKETING AND   3   4   (1)  |             | FNDIANE   | MENT DATA  |                          | PROFESSIONAL SERVICES  | 1       | 2       | - 1     |         |
| ALL OTHER   336   370   349    |             |   |  | 4                        |  | ED .    | 4       | (1)     | 24      |
| STATE   STAT   |             |   |  | 1                        | ALL OTHER  | Ÿ       | 90      |         | ·       |
| OPERATING INCOME   199) (220) 21 (37) (37) (37) (37) (37) (37) (37) (37)   |             | AND ADDRESS OF THE PARTY OF THE PARTY OF THE PARTY. | a a  | 22,                      | 460  | 336     | 370     | (34)    | 2,812   |
| NONOPERATING   CINCOME) AND   EXPENSE   CINCOME) AND   EXPENSE   CINCOME) AND   EXPENSE   CINCOME   CINC   |             | a de  |  |                          | OPERATING INCOME   | (199)   | (220)   | 21      | (1,855) |
| MAR APR MAY JUL AUG SEP OCT 110V DEC DEPRECIATION AND 648 601 47  AMORTIZATION AMORTIZATION AMORTIZATION AMORTIZATION (847) (821) (27) (27) (27) (27) (27) (27) (27) (27   |             |   |  |                          | NONOPERATING (INCOME) AND EXPENSE  | i jir   | ľ       | 0       | •       |
| 2015         2014         2013         NET OPERATING         (847)         (821)         (27)           27,907         27,907         12,433         INCOME         (821)         (27)   | MAR 2015    | MAY   |  | OCT NOV                  | r  | 648     | 601     | 47      | 3,600   |
|  | YEAR TO DA  |   | 3.5  | 2013                     | NET OPERATING INCOME   | (847)   | (821)   | (27)    | (5,455) |

# STATEMENT OF OPERATIONS FOR THE TWO MONTH PERIOD ENDING AUGUST 31, 2015 SKYHAVEN AIRPORT

(\$,000 \$)

| FISCAL<br>YEAR<br>BUDGET    | 265                                |          | 40                              | 113                                     | 35                            | 37               | 2                     |                         | 102             | 332                      | (67)             | 13                                      | 290                           | (357)                   |
|-----------------------------|------------------------------------|----------|---------------------------------|---|-------------------------------|------------------|-----------------------|-------------------------|-----------------|--------------------------|------------------|---|-------------------------------|-------------------------|
| YEAR TO<br>YEAR<br>VARIANCE | 9                                  |          |                                 | (17)                                    | (1)                           | (4)              | (1)                   |                         | (6)             | (32)                     | 56               | X                                       | (15)                          | 41                      |
| YEAR TO DATE BUDGET         | 09                                 |          | S                               | 19                                      | 9                             | 9                | H                     | •                       | 31              | 89                       | (8)              | (0)                                     | 52                            | (09)                    |
| YEAR TO<br>DATE<br>ACTUAL   | 55                                 |          | S                               | 2                                       | S                             | 2                | •                     | i                       | 22              | 36                       | 18               | •                                       | 37                            | (19)                    |
|                             | OPERATING<br>REVENUES<br>OPERATING | EXPENSES | PERSONNEL SERVICES AND BENEFITS | BUILDINGS AND<br>FACILITIES MAINTENANCE | GENERAL AND<br>ADMINISTRATIVE | UTILITIES        | PROFESSIONAL SERVICES | MARKETING AND PROMOTION | ALL OTHER- FUEL |                          | OPERATING INCOME | NONOPERATING<br>(INCOME) AND<br>EXPENSE | DEPRECIATION AND AMORTIZATION | NET OPERATING<br>INCOME |
|                             |                                    |          |                                 |   |                               |                  |                       |                         |                 |                          |                  |   |                               |                         |
| AL<br>R                     | 144                                | 120      | H                               | 265                                     | YTD                           | PRICE            | \$ 5.53               | \$ 4.37                 |                 | TOTAL                    | 31               | (667)                                   | (908)                         | (1,609)                 |
|                             | BUDG                               | 35 120   | i i                             | 60 265                                  | YTD AVE                       |                  | 15,831 \$ 5.53        | 6,684 \$ 4.37           | GRANT           |                          |                  | 2,834 (667)<br>458 (167)                | 318 (806)                     | 3,628 (1,609)           |
| 0                           | BUDGET BUDG                        | 35       | è                               | 09                                      | TOTAL                         |                  | 15,831                | ,684                    | GRANT           |                          |                  |   |                               |                         |
|                             | BUDGET BUDG                        |          | è                               |   | YEAR TO TOTAL                 | YEAR             | 5,773 15,831          | 6,684                   | DEBT GRANT      | REPAY FUNDS              | - 18             |   | 318                           | 3,628                   |
| YUEAR TO<br>DATE            | BUDGET BUDG                        | 35       | è                               | 09                                      | T YEAR TO TOTAL               | 015 2 222 45 022 | 2,773 15,831          | 6,684 6,684             | DEBT GRANT      | OPERA EXPEND REPAY FUNDS | 18 (5) - 18      | - 2,834                                 | (100) 318                     | (100) 3,628             |

(s,000 \$)

#### STATEMENT OF OPERATIONS FOR THE TWO MONTH PERIOD ENDING AUGUST 31, 2015 TRADEPORT

(\$,000 \$)

| 7,982  PERSONNEL SERVICES AND BENEFITS AND BENEFITS BUILDINGS AND FACILITIES MAINTENANCE GENERAL AND ADMINISTRATIVE UTILITIES PROFESSIONAL SERVICES MARKETING AND PROMOTION ALL OTHER | GSERVICES - SERVICES - SE ND S8 SE NITENANCE SE SE NITENANCE S8 SE NITENANCE S8 SE |             |      | 8,058 |
|---|--|-------------|------|-------|
|   | FRVICES  INTENANCE   |             |      |       |
|   | INTENANCE  | ] (b)  <br> | .95  | •     |
|   |  | 8 48        | 10   | 315   |
| UTILITIES PROFESSIONAL MARKETING AN PROMOTION ALL OTHER   | IVE  | 8           | (1)  | 55    |
| PROFESSIONAL MARKETING AN PROMOTION ALL OTHER   | 10   | 0 28        | (18) | 167   |
| MARKETING AN PROMOTION ALL OTHER  | AL SERVICES  | - 2         | (2)  | 10    |
| ALL OTHER   | AND 20   | 0           | 20   | Ť     |
|   |  | - 20        | (20) | 120   |
|   | 96   | 107         | (11) | 799   |
| OPERATING INCOME  | INCOME 1,465   | 5 1,299     | 166  | 7,391 |
| NONOPERATING<br>(INCOME) AND<br>EXPENSE   | TING   |             | K    | ű.    |
| DEPRECIATION AND AMORTIZATION   | ION AND 152  | 160         | (9)  | 096   |

(\$,000 \$)

INTEREST INCOME ON LOANS

RENTAL OF FACILITIES

OPERATING REVENUES 6,431

174

1,139

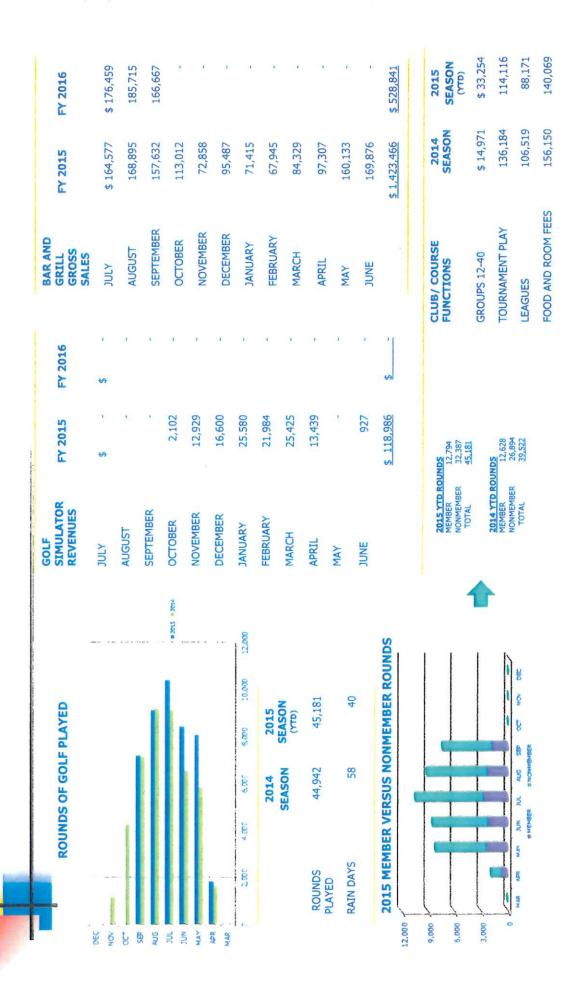
1,313

NET OPERATING INCOME

#### STATEMENT OF OPERATIONS FOR THE TWO MONTH PERIOD ENDING AUGUST 31, 2015 **GOLF COURSE**

| d/                                     | VEAD TO | VEAD TO | OF 0417               |                          | er oan wilden.                          |                           |                           |                          |       |
|--|---------|---------|-----------------------|--------------------------|---|---------------------------|---------------------------|--------------------------|-------|
| (\$,000 \$)                            | DATE    | DATE    | YEAR TO YEAR VARIANCE | FISCAL<br>YEAR<br>BUDGET | OPERATING<br>REVENUES                   | YEAR TO<br>DATE<br>ACTUAL | YEAR TO<br>DATE<br>BUDGET | FISCAL<br>YEAR<br>BUDGET |       |
| OPERATING<br>REVENUES                  | 722     | 295     | 127                   | 2,043                    | CONCESSION                              | 54                        | 32                        | 272                      | 2     |
| OPERATING<br>EXPENSES                  |         |         |                       |                          | FEE REVENUES                            |                           |                           |                          |       |
| PERSONNEL SERVICES                     | 183     | 196     | (13)                  | 915                      | GOLF FEES                               | 522                       | 438                       | 1,140                    | 0     |
| AND BENEFITS                           |         |         |                       |                          | MEMBERSHIPS                             | 84                        | 78                        | 320                      | 0     |
| BUILDINGS AND<br>FACILITIES MAINTENNCE | 75      | 52      | 23                    | 363                      | SIMULATOR                               |                           | r                         | 116                      | S     |
| GENERAL AND<br>ADMINISTRATIVE          | 36      | 29      | 7                     | 155                      | GOLF LESSONS                            | וטו                       | 41                        | 15                       | IO    |
|  |         |         |                       |                          |   | 611                       | 520                       | 1,591                    |       |
| UTILITIES                              | 19      | 25      | (9)                   | 150                      | MERCHANDISE                             | 22                        | 43                        | 180                      | 0     |
| PROFESSIONAL SERVICES                  | 1       | 2       | (1)                   | 0                        | AND OTHER                               |                           |                           |                          |       |
| MARKETING AND PROMOTION                | 80      | 6       | (1)                   | 55                       |   | 722                       | 295                       | 2,043                    | m!    |
| ALL OTHER                              | 52      | 23      | 2                     | 218                      | BUSINESS                                | COLIBRE                   | 000                       |                          |       |
|  | 377     | 366     | 11                    | 1,866                    | ANALYSIS SHOP                           | 2                         | BEV                       | SIM                      | TOTAL |
| OPERATING INCOME                       | 345     | 229     | 116                   | 177                      | (D                                      | 57 610                    | 55                        | 1                        | 722   |
| (INCOME) AND                           |         |         | 1                     |                          | U                                       | 44 289                    | 37                        | 7                        | 377   |
| DEPRECIATION AND                       | 89      | 52      | 16                    | 392                      | EXPENSES<br>(EXCLUDING<br>DEPRECIATION) |                           | Č                         | c                        |       |
| NET OPERATING INCOME                   | 27.7    | 177     | 100                   | (215)                    | NET<br>OPERATING<br>INCOME              | 13 321                    | 18                        |                          | 345   |

#### **KEY GOLF COURSE BENCHMARKING DATA** AS OF SEPTEMBER 30, 2015



#### PORT AUTHORITY OF NEW HAMPSHIRE (UNRESTRICTED) STATEMENT OF OPERATIONS FOR THE TWO MONTH PERIOD ENDING AUGUST 31, 2015

|   | YEAR              | YEAR TO | YEAR TO | FISCAL |  |                       | VEAD              | CH 0407                 | CH CATA               |        | i      |
|---|-------------------|---------|---------|--------|--|-----------------------|-------------------|-------------------------|-----------------------|--------|--------|
|   | TO DATE<br>ACTUAL | DATE    | YEAR    | YEAR   |  | OPERATING<br>REVENUES | TO DATE<br>ACTUAL | DATE                    | YEAR TO YEAR VARIANCE | YEAR   |        |
| OPERATING<br>REVENUES                   | 541               | 717     | (176)   | 2,654  |  | FACILITY RENTALS      | 107               | 64                      | 43                    | 537    |        |
| OPERATING<br>EXPENSES                   |                   |         |         |        |  | CONCESSION            | S                 | 4                       | H                     | 6      |        |
| PERSONNEL SERVICES AND BENEFITS         | 194               | 213     | (19)    | 1.188  |  | FEE REVENUE           |                   |                         |                       |        |        |
| BUILDINGS AND FAC                       | 13                | 25      | (12)    | 325    |  | MOORING FEES          | 55                | 95                      | (1)                   | 335    |        |
| AND MAINTENANCE                         |                   |         | (24)    | 243    |  | PARKING               | 71                | 11                      | (9)                   | 142    |        |
| GENERAL AND ADMINISTRATIVE              | 19                | 16      | 3       | 26     |  | REGISTRATIONS         | 10                | O.                      | 10                    | 165    |        |
| UTILITIES                               | 29                | 17      | 12      | 114    |  | WHARF / DOCK          | 6/                | 28                      | (55)                  | 250    |        |
| PROFESSIONAL                            | r                 | 3       | (3)     | 18     |  |                       | 145               | 197                     | (52)                  | 892    |        |
| SERVICES                                |                   | ž.      |         |        |  | FUEL SALES            | 241               | 383                     | (142)                 | 975    |        |
| MARKETING AND PROMOTION                 | •                 | •       | 1       | 2      |  | ALL OTHER             | 43                | 69                      | (56)                  | 241    |        |
| ALL OTHER - FUEL                        | 182               | 367     | (185)   | 917    |  | TOTAL                 | 541               | 717                     | (176)                 | 2,654  |        |
|   | 437               | 641     | (204)   | 2.561  | BUSINESS   | HAMPTON               | RYE PC            | PORTSMOUTH<br>FISH PIER | MARKET H              | HARBOR |        |
| OPERATING INCOME                        | 104               | 92      | 28      | 93     | ANALYSIS   |                       |                   |                         |                       |        | NIFICA |
| NONOPERATING<br>(INCOME) AND<br>EXPENSE |                   | •       |         |        | OPERATING<br>REVENUES                                | 104                   | 104               | 131                     | 137                   | 49     | н      |
| DEPRECIATION AND AMORTIZATION           | 101               | 76      | 4       | 576    | OPERATING<br>EXPENSES<br>(EXCLUDING<br>DEPRECIATION) | 73                    | 62                | 110                     | 72                    | 73     | 47     |
| NET OP INCOME                           | MI                | (21)    | 24      | (483)  | NET OP INC   | 31                    | 42                | 21                      | <u>65</u>             | 6      | (46)   |

#### STATEMENT OF OPERATIONS FOR THE TWO MONTH PORT AUTHORITY OF NEW HAMPSHIRE (RESTRICTED) PERIOD ENDING AUGUST 31, 2015

|   |                 |                 |                 |        |   |         |         |          | (\$,000 \$) |
|---|-----------------|-----------------|-----------------|--------|---|---------|---------|----------|-------------|
| ŀ                                       | YEAR TO<br>DATE | YEAR TO<br>DATE | YEAR TO<br>YEAR | FISCAL | FOREIGN                                 | YEAR TO | YEAR TO | YEAR TO  | FISCAL      |
| HARBOR                                  | ACTUAL          | BUDGET          | VARIANCE        | BUDGET | TRADE                                   | ACTUAL  | BUDGET  | VARIANCE | BUDGET      |
| OPERATING<br>REVENUES                   | 10              | 12              | (2)             | 102    | OPERATING<br>REVENUES                   | 9       | 1       | וטו      | N           |
| OPERATING EXPENSES                      |                 |                 |                 |        | OPERATING EXPENSES                      |         |         |          |             |
| PERSONNEL SERVICES<br>AND BENEFITS      | 2.              | -1              |                 | vi I   | PERSONNEL SERVICES AND BENEFITS         | 2       | .1.     | 1        | .1          |
| BUILDINGS AND<br>FACILITIES MAINTENANCE | 6               | i i             |                 | i,     | BUILDINGS AND FACILITIES MAINTENANCE    | 1       | i i i   | Ti.      | a a         |
| GENERAL AND ADMINISTRATIVE              | 4               |                 |                 | ī      | GENERAL AND ADMINISTRATIVE              |         | 1       | (1)      | 2           |
| UTILITIES                               |                 | *.              | (*)             | ,      | UTILITIES                               | r       | •       | ī        | 3           |
| PROFESSIONAL SERVICES                   | Y.              | *1              | 1               |        | PROFESSIONAL SERVICES                   | 21      | ı       | ÷        |             |
| MARKETING AND PROMOTION                 | 3               | 4               |                 | •      | MARKETING AND PROMOTION                 |         | -       | (1)      | <b>ω</b>    |
| ALL OTHER                               | 7               | E               | · ·             | 0      | ALL OTHER                               | 1       | 2       | •        | Ē           |
|   | iii             | 1.1             | 300             | 11     |   | (1)     | 2       | (2)      | 10          |
| OPERATING INCOME                        | 10              | 12              |                 | 102    | OPERATING INCOME                        | 9       | (1)     | 7        | (5)         |
| NONOPERATING<br>(INCOME) AND<br>EXPENSE | ii.             | •               | ī               | d      | NONOPERATING<br>(INCOME) AND<br>EXPENSE | ×       | *       | , i      | i           |
| DEPRECIATION AND AMORTIZATION           | 2               | 2               |                 | 13     | DEPRECIATION AND AMORTIZATION           | 100     | - Ü     | *        | 3           |
| NET OPERATING INCOME                    | 001             | 10              | (2)             | 88     | NET OPERATING<br>INCOME                 | 91      | 7       | 7        | (5)         |

23

### STATEMENT OF OPERATIONS FOR THE TWO MONTH PERIOD ENDING AUGUST 31, 2015

# PORT AUTHORITY OF NEW HAMPSHIRE (RESTRICTED)

(CONTINUED)

|   |                           |                           |                             |                          |                       |                                    |              | (\$ 000 \$) |
|---|---------------------------|---------------------------|-----------------------------|--------------------------|-----------------------|------------------------------------|--------------|-------------|
| DEVOLVENC                               | YEAR TO<br>DATE<br>ACTUAL | YEAR TO<br>DATE<br>BUDGET | YEAR TO<br>YEAR<br>VARIANCE | FISCAL<br>YEAR<br>BUDGET |                       |                                    |              |             |
| LOAN FUND                               |                           |                           |                             |                          | REVOL                 | REVOLVING LOAN FUND RECONCILIATION | D RECONCILIA | NOIL        |
| OPERATING                               | וכו                       | 7                         | (2)                         | 36                       |                       |                                    |              |             |
| REVENUES                                |                           |                           |                             |                          |                       | BALANCE AT<br>08-31-2105           | BALANCE AT   | BALANCE AT  |
| EXPENSES                                |                           |                           |                             |                          | CASH BALANCES         |                                    |              |             |
| PERSONNEL SERVICES                      | •                         |                           |                             | 9                        | GENERAL FUNDS         | 372                                | 330          | 158         |
| BUILDINGS AND FACILITIES MAINTENANCE    |                           | i.i.                      | i                           | 1                        | RESTRICTED<br>FUNDS   | 43                                 | 43           | 43          |
| GENERAL AND<br>ADMINISTRATIVE           | ž.                        | •                         | i                           |                          | LOANS                 | 415                                | 373          | 201         |
| UTILITIES                               | 9                         |                           |                             | ٠                        | CUESTANDING           | 1                                  |              |             |
| PROFESSIONAL SERVICES                   | 2                         | 4                         | (2)                         | 22                       | LONG TERM             | 627                                | 115          | 126 809     |
| MARKETING AND PROMOTION                 | 1                         | i i                       | 16                          | 4                        |                       | 742                                | 781          | 935         |
| ALL OTHER                               |                           | i                         | ā                           | T                        |                       | 1,157                              | 1,154        | 1,136       |
|   | 2                         | 41                        | (2)                         | 22                       | CAPITAL               | 64.1                               | 2.79         | 82.3        |
| OPERATING INCOME                        | c                         | 2                         | •                           | 14                       | RATE- %               |                                    |              |             |
| NONOPERATING<br>(INCOME) AND<br>EXPENSE |                           |                           |                             |                          | FUND<br>DEFICIENCY- % | (10.9)                             | (7.3)        | ñ           |
| DEPRECIATION AND AMORTIZATION           | ē                         | ř                         | ï                           | 107                      |                       |                                    |              |             |
| NET OPERATING INCOME                    | ml                        | ml                        | 3.1                         | 14                       |                       |                                    |              |             |

# PEASE DEVELOPMENT AUTHORITY

# STATEMENT OF NET POSITION (EXCLUDING PORT AUTHORITY OF NEW HAMPSHIRE)

| ı        |  |                             |                |                |                                      | (\$,000 <b>\$</b> ) | (\$,0          |
|----------|--|-----------------------------|----------------|----------------|--------------------------------------|---------------------|----------------|
| •        | DISCUSSION AND ANALYSIS  | ASSETS                      | JUN 30<br>2015 | AUG 31<br>2015 | LIABILITIES                          | JUN 30<br>2015      | AUG 31<br>2015 |
| ٠        | CONTINUED FINANCIAL OBLIGATION<br>TO SUPPORT NONGRANT RELATED<br>CAPITAL PROJECTS AND DERT       | CURRENT ASSETS              |                |                | ACCOUNTS PAYABLE AND ACCRUED EXPENSE | 1,647               | 1,627          |
|          | REPAYMENT.   | CASH AND INVESTMENTS        | 296            | 749            | UNEARNED REVENUE                     | 230                 | 134            |
| ٠        | REVENUE ESCALATION / CPI HAS BEEN<br>EXCEEDED BY COST ESCALATION<br>RELATIVE TO LABOR AND FRINGE | ACCOUNTS RECEIVABLE-<br>NET | 1,197          | 1,187          | REVOLVING DEMAND NOTE                | 2,750               | 1,200          |
|          | BENEFITS.  | INVENTORIES                 | 286            | 278            | LONG TERM LIABILITIES                |                     |                |
|          |  | PREPAID INSURANCE           | 125            | 73             | DUE WITHIN I YEAR                    | 129                 | 123            |
| 000      | NEI UNKESIKICIED POSITION  | TOTAL CURRENT ASSETS        | 2,575          | 2,287          | 1 YEAR                               | 402                 | 465            |
| 2,000    |  |                             |                |                |                                      | 594                 | 588            |
| (5       |  |                             |                |                | TOTAL LIABILITIES                    | 5,221               | 3,549          |
| ,000     |  |                             |                |                |                                      |                     |                |
| \$ 2,000 |  |                             |                |                | NET POSITION                         |                     |                |
|          |  | CAPITAL ASSETS              |                |                | NET INVESTMENT IN CAPITAL ASSETS     | 58,092              | 58,971         |
|          |  | LAND                        | 7,144          | 7,144          | RESTRICTED FOR:                      | •                   |                |
| 1,000    |  | CONSTRUCTION IN PROCESS     | 6,977          | 7,173          | HARBOR DREDGING AND                  | 9                   |                |
|          |  | OTHER CAPITAL ASSETS-       | 47,368         | 46,442         | PIER MAINTENANCE                     |                     |                |
| 0        |  | NET                         |                |                | FOREIGN TRADE ZONE                   |                     | i              |
|          | EV 2012 FV 2013 FV 2014 FV 2015 FV 2016  | TOTAL CAPITAL ASSETS        | 61,489         | 60,759         | UNRESTRICTED                         | 751                 | 526            |
|          |  | TOTAL ASSETS                | 64,064         | 63,046         | TOTAL NET POSITION                   | 58,843              | 59,497         |

## STATEMENT OF NET POSITION- UNRESTRICTED FUNDS PORT AUTHORITY OF NEW HAMPSHIRE

(\$,000 \$)

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CONTINUED FINANCIAL OBLIGATION TO SUPPORT UNREIMBURSED CAPITAL PROJECTS HAS DETERIORATED FINANCIAL STRUCTURE AND MAY REQUIRE REDUCTION IN SERVICES. \$ 1.9 MILLION IN STORM WATER MANAGEMENT SYSTEM MODIFICATION AND IMPROVEMENT PROJECT COSTS IN PAST THREE FISCAL YEARS. THE PIER EXPANSION FUND HAS PROVIDED \$1.0 MILLION IN MONIES WHILE \$0.9 MILLION HAS BEEN ABSORBED BY UNRESTRICTED FUND BALANCES.

#### NET UNRESTRICTED POSITION



| AUG 31<br>2015 | 336                                  | 701                  | 532                         |                    |                   |                      |                | 2    |                 | 11,401   | 73                   | 11,474             |
|----------------|--------------------------------------|----------------------|-----------------------------|--------------------|-------------------|----------------------|----------------|------|-----------------|--|----------------------|--------------------|
| JUN 30<br>2015 | 464                                  | 747                  | 711                         |                    |                   |                      |                |      |                 | 11,497   | (138)                | 11,359             |
| LIABILITIES    | ACCOUNTS PAYABLE AND ACCRUED EXPENSE | INFADNED PEVENIE     | TOTAL LIABILITIES           |                    |                   |                      |                |      | NET POSITION    | NET INVESTMENT IN<br>CAPITAL ASSETS<br>RESTRICTED FOR: | UNRESTRICTED         | TOTAL NET POSITION |
| AUG 31<br>2015 |                                      | 545                  | 22                          | 34                 | 41                | 605                  |                | 377  | 3,586           | 7,438  | 11,401               | 12,006             |
| 30N 30         |                                      | 290                  | 223                         | 52                 | 001               | 573                  |                | 377  | 3,582           | 7,538  | 11,497               | 12,070             |
| ASSETS         | CURRENT ASSETS                       | CASH AND INVESTMENTS | ACCOUNTS RECEIVABLE-<br>NET | INVENTORIES (FUEL) | PREPAID INSURANCE | TOTAL CURRENT ASSETS | CAPITAL ASSETS | LAND | CONSTRUCTION IN | OTHER CAPITAL ASSETS-<br>NET                           | TOTAL CAPITAL ASSETS | TOTAL ASSETS       |
|                |                                      |                      |                             | E S                | į                 | >                    |                |      | 1               | 1  | 1                    | 1 1                |

## STATEMENT OF NET POSITION- FOREIGN TRADE ZONE PORT AUTHORITY OF NEW HAMPSHIRE

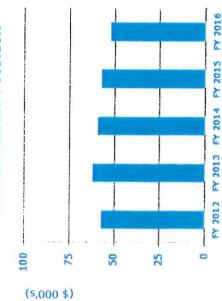
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STEADY STATE WITH NO INDICATION OF FINANCIAL CHALLENGES.

PRIOR YEAR WESTINGHOUSE RECEIVABLE DELINQUENT BY GREATER THAN 120 DAYS. FULLY RESERVED IN FY 2015

#### NET RESTRICTED POSITION



| ASSETS                                 | JUN 30<br>2015 | AUG 31<br>2015 | LIABILITIES                             | JUN 30<br>2015 | AUG 31<br>2015 |
|--|----------------|----------------|---|----------------|----------------|
| RESTRICTED ASSETS CASH AND INVESTMENTS | 54             | 52             | ACCOUNTS PAYABLE AND<br>ACCRUED EXPENSE | 7              | 1              |
| ACCOUNTS RECEIVABLES                   | 10             | 30             | UNEARNED REVENUE                        | - 7            | 1 11           |
| TOTAL RESTRICTED ASSETS                | 64             | 52             | TOTAL LIABILITIES                       |                |                |
| CAPITAL ASSETS                         |                |                | NET POSITION                            |                |                |
| LAND                                   | •              | 9              | NET INVESTMENT IN                       | T              |                |
| CONSTRUCTION IN PROCESS                | 7              | Dr.            | RESTRICTED FOR:                         |                |                |
| OTHER CAPITAL ASSETS-<br>NET           | (1)            | 11             | FOREIGN TRADE ZONE                      | 57             | 52             |
| TOTAL CAPITAL ASSETS                   | **             | -01            |   |                |                |
| TOTAL ASSETS                           | 49             | 52             | TOTAL NET POSITION                      | 27             | 52             |

### STATEMENT OF NET POSITION- HARBOR DREDGING PORT AUTHORITY OF NEW HAMPSHIRE

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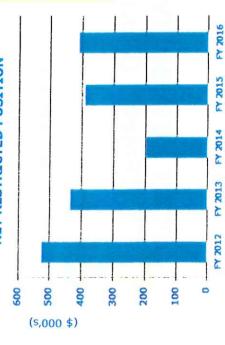
CONTINUED FINANCIAL OBLIGATION TO SUPPORT UNREIMBURSED CAPITAL PROJECTS FOR PORT OPERATIONS.

FY 2011- HAMPTON HARBOR \$140 FY 2012- SEABROOK / HAMPTON \$200 FY 2013- TURNING BASIN \$90 FY 2014- TURNING BASIN \$98 FY 2015

GROUND TRUCK SCALE \$120 GENERAL PIER REPAIRS \$50

SEABROOK / HAMPTON \$13

#### NET RESTRICTED POSITION



| ASSETS                       | JUN 30<br>2015 | AUG 31<br>2015 | LIABILITIES                    | 30N 30<br>2015 | AUG 31<br>2015 |
|------------------------------|----------------|----------------|--------------------------------|----------------|----------------|
| RESTRICTED ASSETS            |                |                | ACCOUNTS PAYABLE AND           | 264            | à              |
| CASH AND INVESTMENTS         | 449            | 393            | TOTAL LIABILITIES              | 700            |                |
| ACCOUNTS RECEIVABLES         | 204            |                | IOTAL LIABILITIES              | 497            | U.             |
| TOTAL RESTRICTED ASSETS      | 653            | 393            |                                |                |                |
| CAPITAL ASSETS               |                |                | NET POSITION                   |                |                |
| LAND                         |                | 5              | NET INVESTMENT IN              | 989            | 728            |
| CONSTRUCTION IN PROCESS      | 487            | 530            | CAPITAL ASSETS RESTRICTED FOR: |                |                |
| OTHER CAPITAL ASSETS-<br>NET | 199            | 198            | HARBOR DREDGING AND            |                |                |
| TOTAL CAPITAL ASSETS         | 989            | 728            | PIER MAINTENANCE               | 389            | 393            |
| TOTAL ASSETS                 | 1,339          | 1,121          | TOTAL NET POSITION             | 1,075          | 1,121          |

# STATEMENT OF NET POSITION- REVOLVING LOAN FUND PORT AUTHORITY OF NEW HAMPSHIRE

| DISCUSSION AND ANALYSIS   30N 30   AUG 31   2015    |                                  |  |  | The state of the s |                |   |                |                |
|--|----------------------------------|--|--|--|----------------|---|----------------|----------------|
| STEADY STATE WITH NO INDICATION OF RESTRICTED ASSETS  ANY FINANCIAL CHALLENGES RELATIVE TO THE CASH AND INVESTMENTS  ACCOUNTS PRECEIVABLES  CASH AND INVESTMENTS  ACCOUNTS RECEIVABLES  CASH AND INVESTMENT STATE  CASH AND INVESTMENT STATE  ACCOUNTS PRECEIVABLES  ACCOUNTS PRECEIVABLES  ACCOUNTS PRECEIVABLES  ACCOUNTS PRECEIVABLES  ACCOUNTS PRECEIVABLES  ACCOUNTS PREVENT INVESTMENT IN  INTERPRETATION  TOTAL RESTRICTED FOR:  ACCOUNTS PREVENT INVESTMENT IN  INTERPRETATION  TOTAL ASSETS  ACCOUNTS PREVENT INVESTMENT IN  INTERPRETATION  INTERPRE | • DISCU                          | SSION AND ANALYSIS   | ASSETS                                 | JUN 30<br>2015   | AUG 31<br>2015 | LIABILITIES                             | JUN 30<br>2015 | AUG 31<br>2015 |
| CURRENT ECONOMIC ENVIRONMENT DOES HOWEVER CHALLENGE THE DEMAND FOR HOWEVER CHALLENGE THE DEMAND FOR TOTAL RESTRICTED ASSETS  1,200  1,200  1,000  900  900  900  900  900  1,153  1,154  1,157  1,156  1,157  1,158  1,159  1,159  1,159  1,159  1,159  1,159  1,159  1,159  1,159  1,159  | STEADY S<br>ANY FINA<br>FUND BAL | STATE WITH NO INDICATION OF ANCIAL CHALLENGES RELATIVE TO THE LANCE. | RESTRICTED ASSETS CASH AND INVESTMENTS | 373  | 712            | ACCOUNTS PAYABLE AND<br>ACCRUED EXPENSE | 1              | 1              |
| 1,200 1,000 1,000 1,000 1,100 1,100 1,100 1,110  | CURRENT                          | F ECONOMIC ENVIRONMENT DOES R CHALLENGE THE DEMAND FOR               | ACCOUNTS RECEIVABLES                   | 781  | 742            | TOTAL LIABILITIES  NET POSITION         | च              | 테              |
| 1,200 1,100  | TOTOKE                           | LOANS.   | TOTAL RESTRICTED ASSETS                | 1,154  | 1,157          | NET INVESTMENT IN<br>CAPITAL ASSETS     | E              | 1              |
| 1,200 1,100 1,100 1,000 1,000 900 800  | N                                | T RESTRICTED POSITION  |  |  |                | RESTRICTED FOR:<br>REVLOVING LOAN FUND  | 1,153          | 1,156          |
| 1,100 TOTAL ASSETS 1,154 1,157 TOTAL NET POSITION 1,153  |                                  |  |  |  |                |   |                |                |
| 900  |                                  |  | TOTAL ASSETS                           | 1,154  | 1,157          | TOTAL NET POSITION                      | 1,153          | 1,156          |
| 006  | 1,000                            |  |  |  |                |   |                |                |
| 908  | 006                              |  |  |  |                |   |                |                |
| 200  | 008                              |  |  |  |                |   |                |                |
|  | 700                              |  |  |  |                |   |                |                |

#### CASH FLOW PROJECTIONS FOR THE NINE MONTH PERIOD ENDING JUNE 30, 2016

BOARD OF DIRECTORS MEETING OCTOBER 15, 2015



### TABLE OF CONTENTS

PEASE DEVELOPMENT AUTHORITY

CAPITAL EXPENDITURES SUMMARY OVERVIEW

CREDIT FACILITIES GRANT AWARDS

**DIVISION OF PORTS AND HARBORS** SUMMARY OVERVIEW- UNRESTRICTED FUNDS

HARBOR DREDGING AND PIER MAINTENANCE RESTRICTED FUNDS

FOREIGN TRADE ZONE REVOLVING LOAN

3-4 5-8

**PAGES** 

11-12

# PEASE DEVELOPMENT AUTHORITY CASH FLOW SUMMARY OVERVIEW (EXCLUDING DIVISION OF PORTS AND HARBORS) OCTOBER 1, 2015 TO JUNE 30, 2016

| (\$ 000's)  OPENING FUND BALANCE SOURCES OF FUNDS |        |                      | DISCOSSION  | NOI  |                      |
|---|--------|----------------------|---|--|----------------------|
| OPENING FUND BALANCE SOURCES OF FUNDS             | AMOUNT | THE DOOR             | A OT BINITION IN  | - daultai a Ot daa   | 2/21/22/14/2         |
| SOURCES OF FUNDS                                  | 317    |                      | SHORT TERM LINE OF CREDIT WITH THE PROVIDENT BANK SHORT TERM LINE OF CREDIT WITH THE PROVIDENT BANK           | CONTINUE OF CREDIT WITH THE PROVIDENT BANK  THANK OF BEAT OF ALL PROVIDENT CANAL | ENT BANK             |
|   |        | EXPENDITURES         | IRES.   | CIED GRAINI RELA   | ED CAPITAL           |
| I KADEPOKI TENANTS                                | 6,488  | CURRENT SENSI        | ENSITIVITIES TOW  | TOWARD FUTURE PROJECTIONS  | CTIONS               |
| FEDERAL / STATE GRANT AWARDS (SEE PAGE #9)        | 1,998  | 2) ACCURACY          | ) KECELPI OF FEDERAL / STATE GRANT AWARDS,<br>YO OF CAPITAL EXPENDITURE FORECAST AND 3)<br>T BEVENITE CTDEAMS | AL / STATE GRANT   | AWARDS,<br>ST AND 3) |
| GOLF COURSE FEE AND CONCESSION REVENUES           | 975    | LYDELON I            | POJECTED CASH AN  | O. C.  |                      |
| PORTSMOUTH AIRPORT                                |        | 1.500                | FROJECI ED CASH AND DEBI BALANCES   | D DEBI BALANCES  |                      |
| SKYHAVEN AIRPORT HANGAR AND FUEL REVENUES         | 161    | -                    | DEBT STATE  |  | OF A SE              |
| MUNICIPAL SERVICE FEE (COP)- NET                  | 4      | 1,000                | ~   |  |                      |
| EXTERNAL BANK WORKING CAPITAL- NET                | (200)  | 200                  | 1   |  |                      |
|   | 9,546  | 250                  |   |  |                      |
| USES OF FUNDS                                     |        | NOW DO               | Net Jan   |  |                      |
| PERSONNEL SERVICES                                | 4,225  |                      | ESTRICTED CASH  | TOC YES  | NOT THE              |
| CAPITAL EXPENDITURES- NON GRANT (SEE PAGES #6-#8) | 1,520  |                      |   |  |                      |
| CAPITAL EXPENDITURES- GRANT (SEE PAGE #5)         | 2,097  |                      |   |  |                      |
| OPERATING EXPENSES                                | 1,395  | TOTAL FU             | TOTAL FUND BALANCES   | BALANCE AT E   | BALANCE AT           |
| LONG TERM DEBT RETIREMENT                         | 116    |                      |   | 10-01-2015   | 06-30-2015           |
|   | 9,353  | PDA UNRESTRICTED     | TRICTED   | 317  | 871                  |
| NET CASH FLOW                                     | 193    | PDA DESIGNATED TOTAL | TOTAL   | 983  | 936                  |
| CLOSING FUND BALANCE                              | 510    |                      |   |  |                      |

## STATEMENT OF CASH FLOW (EXCLUDING THE DIVISION OF PORTS AND HARBORS) OCTOBER 1, 2015 TO JUNE 30, 2016 PEASE DEVELOPMENT AUTHORITY

|  |          | The second second second |       |       |       |       |       |       |       |        |
|--|----------|--------------------------|-------|-------|-------|-------|-------|-------|-------|--------|
|  | <u> </u> | NOV                      | DEC   | JAN   | EB    | MAR   | APR   | MAY   | JUN   | TOTAL  |
| OPENING FUND BALANCE                         | 317      | 781                      | 794   | 300   | 456   | 431   | 484   | 1,069 | 1,109 | 317    |
| SOURCES OF FUNDS                             |          |                          |       |       |       |       |       |       |       |        |
| GRANT AWARDS (SEE PAGE #8)                   | 312      | •                        | 225   | 103   | 188   | 400   | •     | 470   | 300   | 1,998  |
| TRADEPORT TENANTS                            | 1,051    | 557                      | 532   | 1,036 | 557   | 557   | 1,071 | 557   | 570   | 6,488  |
| MUNICIPAL SERVICE FEE                        | 355      | 205                      | 208   | 355   | 205   | 208   | 355   | 205   | 208   | 2,304  |
| GOLF COURSE                                  | 175      | 175                      | 20    | 35    | 35    | 40    | 75    | 175   | 215   | 975    |
| PORTSMOUTH AIRPORT                           | 20       | 45                       | 45    | 20    | 45    | 45    | 20    | 45    | 45    | 420    |
| SKYHAVEN AIRPORT                             | 20       | 18                       | 16    | 15    | 15    | 15    | 18    | 21    | 23    | 161    |
| WORKING CAPITAL RLOC- NET                    | (200)    | 1                        | 1,000 | (200) | (250) | (250) | r     | Ē     | Ė     | (200)  |
|  | 1,463    | 1,000                    | 2,076 | 1,094 | 795   | 1,015 | 1,569 | 1,473 | 1,361 | 11,846 |
| USE OF FUNDS                                 |          |                          |       |       |       |       |       |       |       |        |
| WAGES AND BENEFITS                           | 552      | 403                      | 410   | 415   | 443   | 465   | 547   | 445   | 545   | 4,225  |
| CAPITAL- NONGRANT<br>(SEE PAGES #5-#7)       | 36       | 219                      | 272   | 95    | 20    | 125   | 130   | 468   | 125   | 1,520  |
| CAPITAL- GRANT RELATED (SEE PAGE #4)         | 291      | 255                      | 263   | 187   | 222   | 257   | 187   | 410   | 25    | 2,097  |
| OPERATING EXPENSES                           | 120      | 110                      | 475   | 125   | 105   | 115   | 120   | 110   | 115   | 1,395  |
| MUNICIPAL SERVICE FEE                        | Ē        | I,                       | 1,150 | •     | ī     |       | -     | 1     | 1,150 | 2,300  |
| LONG TERM DEBT RETIREMENT (SEE PAGES #9-#10) |          | u                        | П     | 116   | 11    | п     | ii    | 11    | ш     | 116    |
|  | 666      | <u>786</u>               | 2,570 | 938   | 820   | 362   | 984   | 1,433 | 1,960 | 11,653 |
| NET CASH FLOW                                | 464      | 13                       | (464) | 156   | (25)  | 23    | 585   | 40    | (288) | 193    |
| CLOSING FUND BALANCE                         | 781      | 794                      | 300   | 456   | 431   | 484   | 1,069 | 1,109 | 210   | 510    |

# PEASE DEVELOPMENT AUTHORITY CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS) OCTOBER 1, 2015 TO JUNE 30, 2016

|   | DOC! | NON | DEC | JAN |     | MAR | APR | MAY | N         | TOTAL |
|---|------|-----|-----|-----|-----|-----|-----|-----|-----------|-------|
| GRANT REIMBURSEMENT                     |      |     |     |     |     |     |     |     |           |       |
| PORTSMOUTH AIRPORT                      |      |     |     |     |     |     |     |     |           |       |
| OBSTRUCTION MITIGATION- PHASE II        | 20   | 30  | 30  | 20  | 20  | 20  | 30  | 13  |           | 303   |
| IDENTIFICATION MANAGEMENT SYSTEM**      | •    | •   | 1   | 105 | 20  | 32  | 40  | 30  | •         | 260   |
| ASR CONSTRUCTION (SBG 1602)             | 170  | 12  | 9   | 2   | 7   | •   | 10  | 208 | 25        | 435   |
| PAVEMENT AND DRAINAGE (SBG 1603)        | 26   | က   |     |     | ,   | 2   | 2   | 124 |           | 187   |
| BATHROOM RENOVATIONS **                 | S    | 10  | Ŋ   | Ŋ   | 80  | 130 | 105 | 32  |           | 375   |
| SKYHAVEN AIRPORT                        |      |     |     |     |     |     |     |     |           |       |
| RUNWAY CONSTRUCTION                     | ,    | 200 | 200 |     | •   | 1   |     | •   | •         | 400   |
| TAXILANE PAVEMENTS (DESIGN)             |      | •   | 20  | 25  | 40  | 40  | •   | 1   | •         | 125   |
| RUNWAY DESIGN                           | 8    |     | 2   | •   |     | 1   | 9   |     | ,         | 10    |
| TRADEPORT<br>MULTI USE PATH (ROUTE #33) | 2    |     |     |     |     |     |     |     |           | 7     |
| TOTAL GRANT                             | 291  | 255 | 263 | 187 | 222 | 257 | 187 | 410 | <u>25</u> | 2,097 |
|   |      |     |     |     |     |     |     |     |           |       |

# PEASE DEVELOPMENT AUTHORITY

CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS)
OCTOBER 1, 2015 TO JUNE 30, 2016 (CONTINUED):

| OCT                                    |      |     |     |   |            |     |     |     |       |
|--|------|-----|-----|---|------------|-----|-----|-----|-------|
|  | NON  | DEC | JAN | 8 | MAR        | APR | MAY | NOC | TOTAL |
|  |      |     |     |   |            |     |     |     |       |
| NONGRANT REIMBURSEMENT                 |      |     |     |   |            |     |     |     |       |
| TRADEPORT                              |      |     |     |   |            |     |     |     |       |
| AIRPORT ENTRANCE SIGN- EXETER STREET** |      | 1   | 444 |   | í          |     | •   |     | m     |
| STORM WATER TREATMENT **               |      | •   |     | , | ï          | •   | 20  | 1   | 20    |
| BUILDING DEM- 53 DURHAM **             | ï    | i   | 0,  | 1 | 20         | •   | ,   | •   | 20    |
| UNDERGROUND STREET LIGHTING **         | , 76 | 33  |     |   | i          | •   | ï   | ×   | 116   |
| SIDEWALKS- PEDESTRIAN FACILITIES**     | ,    | ı   |     | • | •          | •   | 20  | 22  | 75    |
| DRAINAGE DITCHES **                    |      | ı   | ı   | ı | ٠          | 20  | 1   | ī   | 20    |
| SURFACE TRANSPORTATION PLAN **         |      |     |     | • | 25         | •   | 2   | •   | 25    |
| 07                                     | 97   | ଞ୍ଜ | n . | а | <u>7</u> 2 | 20  | 100 | 25  | 339   |

### CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS) PEASE DEVELOPMENT AUTHORITY

OCTOBER 1, 2015 TO JUNE 30, 2016 (CONTINUED):

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#### CAPITAL EXPENDITURES (EXCLUDING THE DIVISION OF PORTS AND HARBORS) OCTOBER 1, 2015 TO JUNE 30, 2016 (CONTINUED) PEASE DEVELOPMENT AUTHORITY

300 90 50 TOTAL 100 NO. MAY 20 APR 10 MAR 20 FEB 8 JAN 20 DEC NOV 힝 NONGRANT REIMBURSEMENT (CONTINUED): ROOF REPLACEMENT TERMINAL BUILDING \*\* SECURITY ACCESS SYSTEM REPLACEMENT\*\* OVERHEAD DOOR- INCINERATOR PLANT \*\* HVAC SYSTEM UPGRADE- 7 LEE STREET \*\* AIRFIELD RUNWAY RELAMPING (LEED) \*\* REROOFING OF HUT # 7 AND #8 \*\* VEHICLE FLEET REPLACEMENT \*\* 75 ROCHESTER- FIRE ALARM \*\* VEHICLE FLEET- DUMP BODY \*\* BUILDING INFRASTRUCTURE \*\* PORTSMOUTH AIRPORT NEW SECURITY DOORS- P1\*\* FORKLIFT REPLACEMENT \*\* LOADER PLOW- ARTIC \*\* MAINTENANCE

468

130

125

272

219

TOTAL NONGRANT

## RECEIPT GRANT AWARDS (EXCLUDING THE DIVISION OF PORTS AND HARBORS) OCTOBER 1, 2015 TO JUNE 30, 2016 PEASE DEVELOPMENT AUTHORITY

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| PORTSMOUTH AIRPORT         35         -  |  | DG  | NOV | DEC | JAN | EB  | MAR | APR | MAY | NOI | TOTAL |  |
|--|--|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|--|
| SEII   | PORTSMOUTH AIRPORT                             |     |     |     |     |     |     |     |     |     |       |  |
| SEII   | OBSTRUCTION MITIGATION- PHASE I                | i   | 1   | (1) | 35  | 31  |     | 16. | •   |     | 35    |  |
| NSTEM**  1603)  1003  10 | OBSTRUCTION MITIGATION- PHASE II               |     | 1.  | 73  | ı   | 75  |     | ř   | 95  | E   | 245   |  |
| 1603)  | IDENTIFICATION MANAGEMENT SYSTEM**             |     | •   | ٠   | 1   | 55  | Î   | •   | 100 |     | 155   |  |
| E (SBG 1603)   | ASR CONSTRUCTION (SBG 1602)                    | ř   | ı   | •   | ,   |     | ,   | - 1 | ı   | 180 | 180   |  |
| AND RECON  | PAVEMENT AND DRAINAGE (SBG 1603)               | i   | ı   |     | ı   |     |     | •   | •   | 120 | 120   |  |
| AND RECON  | BATHRROM RENOVATIONS                           | 1   | •   | ,   | •   |     | 9   |     | 200 | 1   | 200   |  |
| NN AND RECON   | SKYHAVEN AIRPORT                               |     |     |     |     |     |     |     |     |     |       |  |
| ON 400 75  50 75  150 8 - 75  150 8 75  150 8 75  150 8 75  150 8 75  150 8 75  150 8 75  150 8 75  150 8 75  150 75   | RUNWAY REHAB DESIGN AND RECON                  | •   |     | •   | 89  | 1   | ì   | 1   | J   | 1   | 89    |  |
|  | RUNWAY CONSTRUCTION                            |     | ı   |     | •   |     | 400 |     | 1   | (1) | 400   |  |
| OVERY       - <td>TAXILANE PAVEMENTS</td> <td></td> <td>•</td> <td>1</td> <td></td> <td>20</td> <td>•</td> <td>•</td> <td>75</td> <td>•</td> <td>125</td> <td></td>  | TAXILANE PAVEMENTS                             |     | •   | 1   |     | 20  | •   | •   | 75  | •   | 125   |  |
| COVERY 150   | RUNWAY DESIGN                                  | •   | •   |     | 1   | œ   |     | 1   | 1   |     | œ     |  |
| 312 150  | TRADEPORT                                      |     |     |     |     |     |     |     |     |     |       |  |
| 312  | FEMA SNOW RECOVERY                             |     | •   | 150 | •   |     |     | •   | •   |     | 150   |  |
| <u>312</u> <u>- 225</u> <u>103</u> <u>188</u> <u>400</u> <u>- 470</u>  | MULTI USE PATH (GRAFTON DRIVE<br>SECTION ONLY) | 312 |     |     |     | į   |     | ï   | 1   |     | 312   |  |
|  | TOTAL GRANT                                    | 312 | 11  | 225 | 103 | 188 | 400 | п   | 470 | 300 | 1,998 |  |

# CREDIT FACILITIES AND OUTSTANDING DEBT ANALYSIS PEASE DEVELOPMENT AUTHORITY

THE PROVIDENT

**CREDIT FACILITIES AT** 

| SEPTEMBER 30, 2015                    | BANK (RLOC)                              |                              |                             |                             |  |                 |
|---------------------------------------|--|------------------------------|-----------------------------|-----------------------------|--|-----------------|
| AMOUNT OF ORIGINAL<br>CREDIT FACILITY | 5,000                                    | OUTSTANDING<br>DEBT ANALYSIS | BALANCE<br>AT<br>09-30-2015 | BALANCE<br>AT<br>06-30-2015 | MATURITY<br><u>DATE</u>                            | INTEREST RATE % |
| AMOUNT AVAILABLE                      | 4,500                                    | THE PROVIDENT<br>BANK (RLOC) | 200                         | 2,750                       | 12-31-2016   | 2.87            |
| EFFECTIVE DATE                        | 03-10-2011                               | CITY OF PORTSMOUTH           | 581                         | 581                         | 12-31-2020   | 4.50            |
|                                       |  |                              | 1,081                       | 3,331                       |  |                 |
| TERM DATE                             | 12-31-2016                               | WEIGHTED<br>AVERAGE          | 3.75                        | 3.14                        |  |                 |
| PURPOSE                               | TO PROVIDE<br>WORKING<br>CAPITAL         | TRENDI                       | NG THE ONE MO               | NTH FHLB (BOS               | TRENDING THE ONE MONTH FHLB (BOSTON) INTEREST RATE | <u> </u>        |
| INTEREST RATE                         | ONE MONTH ELLS FHLB + 250 BASIS POINTS   | 0.40<br>0.38<br>0.36<br>0.34 | 00000                       | 0 0 0                       |  |                 |
| MINIMUM SIZE OF<br>DRAWDOWN           | NO MINIMUM                               | 0.32                         |                             |                             |  |                 |
| ОТНЕК                                 | DOES NOT CARRY<br>THE STATE<br>GUARANTEE | JAN FEB                      | MAR APR MAY                 | JUN JUL                     | AUG SEP OCT  | NOV DEC         |

#### DIVISION OF PORTS AND HARBORS CASH FLOW SUMMARY OVERVIEW (EXCLUDING RESTRICTED FUNDS) OCTOBER 1, 2015 TO JUNE 30, 2016

(\$ 000's)

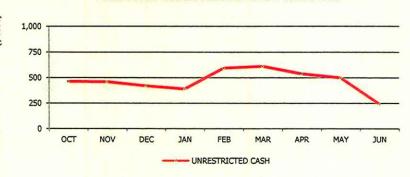
| (\$ 000's)               | AMOUNT       |
|--------------------------|--------------|
| OPENING FUND BALANCE     | 608          |
| SOURCES OF FUNDS         |              |
| FACILITY RENTALS         | 418          |
| FUEL SALES               | 375          |
| REGISTRATIONS / WHARFAGE | 360          |
| MOORING FEES             | 335          |
| PARKING FEES             | 50           |
|                          | 1,538        |
|                          |              |
| USES OF FUNDS            |              |
| PERSONNEL SERVICES       | 930          |
| CAPITAL EXPENDITURES     | 210          |
| FUEL PROCUREMENT         | 325          |
| OPERATING EXPENSES       | 439          |
|                          | <u>1,904</u> |
| NET CASH FLOW            | (366)        |
| CLOSING FUND BALANCE     | 242          |

#### DISCUSSION

CURRENT SENSITIVITIES TOWARD FUTURE PROJECTIONS INCLUDE 1) ACCURACY OF CAPITAL EXPENDITURE FORECAST, 2) WORKERS COMPENSATION CLAIMS AND OR LEGAL SETTLEMENTS, 3) FUEL CONSUMPTION DEMAND AND 4) CONTAINMENT OF EMPLOYEE OVERTIME.

LEASE AGREEMENT WITH STATE OF MAINE DEPARTMENT OF TRANSPORTATION EXPIRES DECEMBER 31, 2017.

#### PROJECTED UNRESTRICTED CASH BALANCES



| TOTAL FUND BALANCES | BALANCE AT<br>10-01-2015 | BALANCE AT<br>06-30-2015 |
|---------------------|--------------------------|--------------------------|
| UNRESTRICTED FUNDS  | 608                      | 321                      |
| HARBOR DREDGING     | 402                      | 449                      |
| FOREIGN TRADE ZONE  | 52                       | 54                       |
| REVOLVING LOAN FUND | <u>425</u>               | <u>373</u>               |
| TOTAL               | 1,487                    | 1.197                    |

(\$,000 \$)

STATEMENT OF CASH FLOW- UNRESTRICTED FUNDS **DIVISION OF PORTS AND HARBORS** OCTOBER 1, 2015 TO JUNE 30, 2016

# STATEMENT OF CASH FLOW- HARBOR DREDGING FUND OCTOBER 1, 2015 TO JUNE 30, 2016 DIVISION OF PORTS AND HARBORS

|                            | 덩   | NOV | DEC | JAN | 題    | MAR | APR | MAY | NUC | TOTAL |
|----------------------------|-----|-----|-----|-----|------|-----|-----|-----|-----|-------|
| OPENING FUND BALANCE       | 402 | 398 | 400 | 391 | 402  | 388 | 396 | 330 | 400 | 402   |
| SOURCES OF FUNDS           |     |     |     |     |      |     |     |     |     |       |
| PIER USAGE FEES            | 4   | -   | 7   | 10  | 7    | 7   | 7   | o   | 8   | 09    |
| REGISTRATIONS              | н   | •   |     |     | т    | т   | н   | 1   | н   | 7     |
| FUEL FLOWAGE FEES          |     | н   | н   | 1   | ,    | j   | п   | 7   | 2   | 7     |
|                            | ľ   | 2   | 8   | 11  | œ    | œ   | 6   | 12  | 11  | 74    |
| USE OF FUNDS               |     |     |     |     |      |     |     |     |     |       |
| PERSONNEL SERVICES         | Ĺ   | į   | ٠   | •   | ì    |     | ,   | i   | 1   |       |
| BUILDINGS AND FACILITIES   | ,   | 1   | 1   | 1   | 1    | •   | ,   | •   | 1   |       |
| GENERAL AND ADMINISTRATIVE |     | '   | 1   |     | î    | 1   |     |     | 1   |       |
| UTILITIES                  | •   | 1   | J   |     |      | •   | 1   | 1   | 1   | ,     |
| PROFESSIONAL SERVICES      | 2   | al. | 2   |     | 2    | •   | •   | 2   |     | 00    |
| ALL OTHER                  | 7   | •   | 15  |     | 20   | Eq. | 15  |     | 15  | 72    |
|                            | თ   | ï   | 17  |     | 22   |     | 15  | 2   | 15  | 80    |
| NET CASH FLOW              | 4)  | 2   | (6) | Ħ   | (14) | œ   | (9) | 10  | 4)  | (9)   |
| CLOSING FUND BALANCE       | 398 | 400 | 391 | 402 | 388  | 396 | 390 | 400 | 396 | 396   |

(\$,000 \$)

#### STATEMENT OF CASH FLOW- FOREIGN TRADE ZONE OCTOBER 1, 2015 TO JUNE 30, 2016 DIVISION OF PORTS AND HARBORS

|                            | 5   | NOV | DEC | JAN | EB EB     | MAR       | APR             | MAY | NOC | TOTAL |
|----------------------------|-----|-----|-----|-----|-----------|-----------|-----------------|-----|-----|-------|
| OPENING FUND BALANCE       | 22  | 20  | 23  | 23  | 63        | 61        | 61              | 61  | 23  | 22    |
| SOURCES OF FUNDS           |     |     |     |     |           |           |                 |     |     |       |
| FACILITY RENTALS           | ï   | ស   | i   | 10  | ī         | ī         | r               | 1   | •   | 15    |
| ALL OTHER                  |     | •   | î   | 1   | ï         |           | Tr <sub>i</sub> | Ē   | ï   | •     |
|                            | я   | Ŋ   | i   | 10  | ř         |           |                 | •   | î   | 15    |
| USE OF FUNDS               |     |     |     |     |           |           |                 |     |     |       |
| PERSONNEL SERVICES         | r,  |     | ļ   | 1   |           | 1         | ı               | i   |     |       |
| BUILDINGS AND FACILITIES   | ,   | 1   | 1   |     | í         | !         | ı               | ì   | ,   | ,     |
| GENERAL AND ADMINISTRATIVE | 1   |     | ı   | ì   |           | 1         | •               | ï   | - 1 | •     |
| UTILITIES                  | 1   | ı   | Ĭ   | 1   | •         | 1         |                 | í   | !   | •     |
| PROFESSIONAL SERVICES      | 2   | 2   | •   | ī   | 2         | 1 0 1     | t.              | 7   |     | ø     |
| ALL OTHER                  |     | r   | •   | 1   | •         |           | í               | 1.  | 1   | 1     |
|                            | 2   | 2   | 1   | ä   | 2         | ľ         |                 | 2   | ,   | œ     |
| NET CASH FLOW              | (2) | m   |     | 10  | (2)       |           | i               | (2) |     | 7     |
| CLOSING FUND BALANCE       | 20  | 23  | 23  | 83  | <u>61</u> | <u>61</u> | 61              | 29  | 29  | 29    |

## STATEMENT OF CASH FLOW- REVOLVING LOAN FUND OCTOBER 1, 2015 TO JUNE 30, 2016 DIVISION OF PORTS AND HARBORS

(\$,000 \$)

|                               | <u>0</u> | NOV | DEC | JAN | 8   | MAR | APR | MAY | NOC | TOTAL |
|-------------------------------|----------|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| OPENING FUND BALANCE          | 382      | 303 | 315 | 327 | 340 | 352 | 365 | 378 | 392 | 382   |
| SOURCES OF FUNDS              |          |     |     |     |     |     |     |     |     |       |
| LOAN REPAYMENTS               | 10       | 11  | 11  | 11  | 11  | 12  | 12  | 12  | 12  | 102   |
| INTEREST INCOME-LOANS         | 3        | m   | m   | м   | м   | ო   | ო   | l w | ı m | 27    |
| INTEREST INCOME- FUND BALANCE |          | '   | •   | н   | •   | •   | •   | Н   |     | 7     |
|                               | 13       | 14  | 14  | 15  | 14  | 15  | 15  | 16  | 7   | 131   |
| <b>USE OF FUNDS</b>           |          |     |     |     |     |     |     |     |     |       |
| NEW LOANS ISSUED              | 06       | •   |     | 1   |     | •   | 1   |     |     | 6     |
| PERSONNEL SERVICES            | 1        | 1   | į   |     | ,   | 1   |     |     |     | 8     |
| BUILDINGS AND FACILITIES      | •        |     |     | -   | ,   |     |     |     |     |       |
| GENERAL AND ADMINISTRATIVE    |          | 1   | •   | •   | ,   | i   |     |     |     |       |
| UTILITIES                     | ı        |     | •   | 1   |     |     |     |     |     |       |
| PROFESSIONAL SERVICES         | 2        | 2   | 2   | 7   | 2   | 2   | 2   | 2   | C   | . 6   |
| ALL OTHER                     |          | 0.  | ı   | •   |     |     | 1   |     | 1 1 | ġ '   |
|                               | 92       | 2   | 2   | 2   | 7   | 2   | 2   | 2   | 7   | 108   |
| NET CASH FLOW                 | (62)     | 12  | 12  | 13  | 12  | 13  | 13  | 14  | 13  | 23    |
| CLOSING FUND BALANCE          | 303      | 315 | 327 | 340 | 352 | 365 | 378 | 392 | 405 | 405   |

NOTE: 1) EXCLUDES SERQUESTERED FUND BALANCE OF \$43.

| * |  |
|---|--|
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#### **MOTION**

#### Director Allard:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to execute an extension to the Right of Entry with Jalbert Leasing, Inc. dba C & J Bus Lines for the premises located at 45 Exeter Street. The Right of Entry is extended for a period of six (6) months beginning May 15, 2015, with one (1) 6 month option to extend through May 14, 2016, at the Executive Director's sole discretion on the same terms and conditions set forth in the Right of Entry dated September 9, 2014 attached hereto.

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ph: 603-433-6088 fax: 603-427-0433



DEVELOPMENT AUTHORITY

September 9, 2014

Mr. James Jalbert Jalbert Leasing, Inc. d/b/a C & J Bus Lines 185 Grafton Drive Portsmouth, NH 03801

Re:

Right of Entry for Use of Parking Area Exeter Street, Portsmouth, NH

Dear Mr. Jalbert:

This letter will authorize C & J Trailways ("C & J") to use and to enter upon and utilize the parking area situated at Exeter Street, Portsmouth, New Hampshire as shown on the attached Exhibit A (the "Premises") for the period commencing November 16, 2014 through, through midnight May 14, 2015 for the purposes of parking C & J customer vehicles on a valet basis only. The privileges granted under this Right of Entry will expire at midnight on May 14, 2015, unless otherwise extended by agreement of C & J and Pease Development Authority and subject to the express prior approval of the Pease Development Authority Board of Directors.

This authorization is conditioned upon the following:

- 1. C & J's agreement herein that any use of the Premises is at its sole risk and that its signature below constitutes its agreement to assume full responsibility for any and all risk of loss or damage to property and injury or death to persons by reason of or incident to its entry or the entry by any of its employees, agents, patrons, or invitees upon the Premises and/or the exercise of any of the authorities granted herein. C & J expressly waives all claims against the Pease Development Authority for any such loss, damage, personal injury or death caused by or occurring as a consequence of C & J's and its employees, agents, patrons, or invitees use of the Premises or the conduct of activities or the performance of responsibilities under this authorization. C & J further agrees to indemnify, save, hold harmless, and defend the Pease Development Authority, its officers, board members, agents and employees, from and against all suits, claims, demands or actions, liabilities, judgements, costs and attorney's fees arising out of or related to C & J's, and its employees, agents, patrons, or invitees use of the Premises or any activities conducted or undertaken in connection with or pursuant to this authorization.
- 2. C & J understands and acknowledges that this Right of Entry: (a) allows only temporary use of the Premises; (b) is granted on a non-exclusive basis; and (c) may be revoked at will by PDA or terminated at will and that PDA need not state a reason for any such revocation or termination. The use of the Premises shall be orderly and efficient, shall not constitute a nuisance and shall not cause disruption to other Airport activities.

James Jalbert C & J Bus Lines September 9, 2014 Page 2

3. C & J and/or any agent of C & J providing to the Pease Development Authority satisfactory evidence of comprehensive general liability insurance to a limit of not less than Four Million Dollars (\$4,000,000.00) per occurrence, naming the Pease Development Authority as an additional insured; automobile liability insurance in the amount of One Million Dollars (\$1,000,000.00) and evidence of workers compensation coverage to statutory limits.

Each such policy or certificate therefor issued by the insurer shall contain: (i) a provision that no act or omission of any employee, officer or agent of C & J which would otherwise result in forfeiture or reduction of the insurance therein provided shall affect or limit the obligation of the insurance company to pay the amount of any loss sustained; (ii) provide that the insurer shall have no right of subrogation against Pease Development Authority; and (iii) a provision that any liability insurance coverage required to be carried shall be primary and non-contributing with respect to any insurance carried by PDA. It is the intent of C & J that such policies will not be cancelled. Should a policy cancellation occur, PDA will be advised in accordance with policy provisions.

- 4. C & J's agreement that all vehicles parked at the Premises will be driven to and from the Premises by a valet service provided by C & J at its sole expense and that its patrons will not be allowed to self-park vehicles on the Premises. C & J's further agreement to take such steps as may be required to ensure that vehicles are not left on the Premises in excess of the term limits of this Right of Entry and to assume full responsibility for the removal of vehicle(s)left on the Premises after May 14, 2015. All vehicles shall be removed from the Premises no later than midnight, May 14, 2015.
- 5. C & J agrees the vehicles may be parked in the area depicted in Exhibit A. PDA has the right, in its sole discretion, to terminate all of or any portion of the Premises used for vehicle parking as a priority for Pease operations.
- 6. C & J shall provide snow removal and salting, as necessary, for the Premises during the periods of use provided for under the terms of this Right of Entry.
- 7. C & J shall coordinate the initial snow removal with the Pease Maintenance Department. All snow removal, sanding, and salting shall be at C & J's own cost and expense.
- 8. PDA shall not be responsible for damages to property or injuries to persons which may arise from or be attributable or incident to the condition or state or repair of the Premises, or the use and occupation thereof, or for damages to the property or injuries to the person of C & J's patrons, officers, agents, servants or employees, or others who may be on the Premises at its invitation.
- 9. C & J's agreement that C & J's maintenance and management of the Premises shall be done at C & J's own costs and expense.
- 10. C & J's agreement to restore the Premises to the same or better conditions existing prior to

James Jalbert C & J Bus Lines September 9, 2014 Page 3

the commencement of this Right of Entry.

- C & J's agreement herein that this letter of authorization does not constitute a grant 12. of an exclusive interest in the Premises, an option to lease the Premises or an offer to lease the Premises.
- C & J's agreement to pay a fee of \$2,221.67 per month for the period of use under this Right 13. of Entry and pro-rated for partial periods

Please indicate by your signature below C & J's consent to the terms and conditions of this Right of Entry and return the same to me with evidence of insurance and payment of fee as required before November 16, 2014.

Very truly yours,

David R. Mullen **Executive Director** 

Agreed and accepted this 17 day of Septemba, 2014

C & J Trailways

P:\C&J\ROE\ParkingLotROEExeterSt1114.wpd

EXHIBIT "A"

**PREMISES** 



Potential Satellite Parking for C&J Trailways

DESIGNED BY: MRM

DATE: 8/22/14

SCALE: 1"=60'



PEASE DEVELOPMENT AUTHORITY

55 INTERNATIONAL DRIVE, PORTSMOUTH, NH 03801



#### MOTION

#### Director Bohenko:

The Pease Development Board of Directors authorizes the Executive Director to execute License Agreement Amendment No. 4 with Lonza Biologics, Inc. for the use of a portion of the parking area adjacent to 55 International Drive. The License is hereby extended for a period of one (1) year from November 1, 2015 through October 31, 2016, subject to all other terms and conditions of the License, as amended, remaining in full force and effect; and on substantially the same terms and conditions set forth in the License Agreement Amendment No. 4 attached hereto.

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# License Agreement Amendment No. 4

| Licens  | Licensor: Pease Development A |           |  |               | A" or "Licensor")   |                      |
|---------|-------------------------------|-----------|--|---------------|---------------------|----------------------|
| Licens  | see:                          |           | Lonza Biologics, Inc. (  | "Lonza" or "  | Licensee")          |                      |
| Licens  | sed Pren                      | nises:    | Parking area adjacent to   | o 55 Internat | ional Drive, Portsm | outh, NH             |
| Licens  | se Date:                      |           | October 31, 2011   |               |                     |                      |
| betwee  | This I<br>en PDA              |           | Agreement Amendment censee:  | No. 3 made    | e effective Novemb  | per 1, 2014, by and  |
| contin  | ued use                       |           | Licensee desires to exte<br>e parking area adjacent  |               |                     |                      |
| 2016;   | WHE                           | REAS, 1   | PDA has agreed to exte   | end the tern  | n of the License th | nrough October 31,   |
| acknov  |                               |           | EFORE, for good and rties agree to amend the   |               |                     | eceipt of which is   |
|         | 1.                            |           | rm of the License is extended to October 31, 2016.   | nded for one  | (1) year from Nove  | ember 1, 2015        |
|         | 2.                            | monthl    | rdance with Paragraph 21 or<br>y basis through October<br>/100 (\$308.39) Dollars or<br>e. | 31, 2016, a   | License Fee of Thre | ee Hundred Eight     |
|         | 3.                            |           | er terms and conditions of tinue to be binding upon  |               |                     | all force and effect |
| Date: _ |                               |           | , 2015   |               | Date:               | , 2015               |
| Lonza   | Biologi                       | ics, Inc. |  |               | Pease Developme     | ent Authority        |
| By: _   |                               |           | Duly Authorized  |               | David R. Mullen     | - 21                 |
| Title:  |                               |           | (Print Name)   |               | Executive Directo   | r                    |



#### DEVELOPMENT AUTHORITY

#### **MEMORANDUM**

To:

Pease Development Authority Board of Directors

From:

David R. Mullen, Executive Director

Date:

October 15, 2015

Re:

Sublease between Martin's Point Healthcare, Inc and Elsa Nesbitt Get Healthy

Nutrition, LLC

In accordance with the "Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements" adopted by the Board on August 8, 1996, I am pleased to report that PDA has approved of a sublease between Martin's Point Health Care, Inc. (fka Penobscot By Medical Associates, Inc dba Martin's Point Health Care) and Elsa Nesbitt Get Healthy Nutrition, LLC ("Get Healthy Nutrition") at 161 Corporate Drive. The Sublease for 120 square feet is for a base term of three years. Get Healthy Nutrition will use the premises for dietetics treatments and services and related uses.

The Delegation to Executive Director: Consent, Approval of Subleases provides that:

"A Sublease Agreement subject to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

- 1. The use of the Subleased Premises associated with the sublease is permitted under the original sublease;
- 2. The sublease is consistent with the terms and conditions of the original Lease;
- 3. The original Lessee remains primarily liable to Lessor to pay rent and to perform all other obligations to be performed by Lessee under the original Lease; and
- 4. The proposed Sublessee is financially and operationally responsible.

Conditions one through three have been met. As to condition four, PDA relies on Martin's Point Health Care, Inc.'s continued primary liability for payment of rent and other obligations pursuant to the PDA/Martin's Point Health Care, Inc. Lease.

The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Lamson was consulted and granted her consent.

P:\MARTINS POINT\Boardmem101515.wpd



AUTHORITY

#### MEMORANDUM

To:

Pease Development Authority Board of Directors

From:

David R. Mullen, Executive Director

Date:

October 15, 2015

Re:

Sublease between Shaines & McEachern Company Portsmouth LLC and Lonza

Biologics, Inc.

In accordance with the "Delegation to Executive Director: Consent, Approval of Subsublease Agreements" adopted by the Board on August 8, 1996, I am pleased to report that PDA has approved of a sublease between Shaines & McEachern Company Portsmouth LLC ("Shaines & McEachern") and Lonza Biologines Inc. ("Lonza") 11,412 square feet at 282 Corporate Drive. The Shaines & McEachern/Lonza sublease is for a base term of two years effective September 8, 2015. Lonza a pharmaceuticals company, will use the Subleased Premises for general business offices.

The Delegation to Executive Director: Consent, Approval of Sub-subleases provides that;

"A Sublease Agreement subject to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

- 1. The use of the Subleased Premises associated with the sublease is permitted under the original sublease;
- 2. The sublease is consistent with the terms and conditions of the original Lease;
- 3. The original Lessee remains primarily liable to Lessor to pay rent and to perform all other obligations to be performed by Lessee under the original Sublease: and
- 4. The proposed Lessee is financially and operationally responsible."

Conditions one through three have been met. As to condition four, PDA relies on Shaines & McEachern's continued primary liability for payment of rent and other obligations pursuant to the PDA/Shaines & McEachern Sublease. The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Lamson was consulted and granted her consent.

P:\SHAINES\Board\Boardmem101515.wpd





#### **MEMORANDUM**

To: Pease Development Authority Board of Directors

From: David R. Mullen, Executive Director

Date: October 15, 2015

Re: Sublease between 222 International, Limited Partnership and Kirk Communications

In accordance with the "Delegation to Executive Director: Consent, Approval of Subsublease Agreements" adopted by the Board on August 8, 1996, I am pleased to report that PDA has approved of a sublease between 222 International, Limited Partnership ("222ILP") and Kirk Communications for 3,007 square feet at 195 New Hampshire Avenue. The 222ILP/Kirk sublease is a for a base term of five years with one 5 year option to extend. Kirk, a website design and development company, will use the premises for general business offices.

The Delegation to Executive Director: Consent, Approval of Sub-subleases provides that;

"A Sublease Agreement subject to this delegation of authority shall not be consented to, approved or executed unless all of the following conditions are met:

- 1. The use of the Subleased Premises associated with the sublease is permitted under the original sublease;
- 2. The sublease is consistent with the terms and conditions of the original Lease;
- 3. The original Lessee remains primarily liable to Lessor to pay rent and to perform all other obligations to be performed by Lessee under the original Lease; and
- 4. The proposed Sublessee is financially and operationally responsible."

Conditions one through three have been met. As to condition four, PDA relies on 222ILP's continued primary liability for payment of rent and other obligations pursuant to the PDA/222ILP Sublease.

The Delegation to Executive Director: Consent, Approval of Sub-sublease Agreements also requires the consent of one member of the PDA Board of Directors. In this instance, Director Lamson was consulted and granted her consent.

P:\TWOINTL\195 New Hampshire\Board\Boardmemo101515.wpd



#### MOTION

#### Director Preston:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to enter into Amendment No. 2 of the Terminal Lease & Airfield Operating Agreement with Allegiant Air, LLC on substantially the same terms and conditions of the draft Amendment No. 2 attached hereto.

N:\RESOLVES\Allegiant1015.wpd

OOO TAKING YOU THERE

ph: 603-433-6088 fax: 603-427-0433 www.peasedev.org

# DRAFT

# TERMINAL LEASE & AIRFIELD OPERATING AGREEMENT AMENDMENT NO. 2

Lessor:

Pease Development Authority ("Lessor" or "PDA")

Lessee:

Allegiant Air, LLC (Lessee)

Premises:

Airport Terminal Building, 36 Airline Avenue

Portsmouth International Airport at Pease, Portsmouth, New Hampshire

Lease Date:

October 25, 2013

This Amendment No. 2 to the Terminal Lease and Airfield Operating Agreement (the "Agreement") effective November 8, 2015 by and between the above referenced Lessor and Lessee:

WHEREAS, Lessor and Lessee entered into an Agreement on October 25, 2013 which Agreement had a term commencement date of November 8, 2013 (the date on which Lessee began air passenger service at Portsmouth International Airport at Pease).

WHEREAS, Lessee desires to extend its Agreement for one additional year through November 7, 2016 and Lessor has agreed to the same;

NOW, THEREFORE, Lessor and Lessee agree for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, that the Agreement be amended as set forth below:

- a.) Article 3, Section 3.1 is amended to extend the Agreement through November 7, 2016.
- b.) Article 4.A.1. "Lessee's Service Obligations" is deleted in its entirely and replaced with the following language:

Lessee shall exercise best efforts to re-commence commercial passenger air transportation services on or about October 1, 2015. For a period of one (1) year following commencement of such operations, Lessee will schedule and, to the extent not otherwise excused, will provide a minimum of two (2) scheduled direct departure and return flights per week between the following airports: Portsmouth International Airport at Pease (PSM) and Sanford-Orlando Airport (SFB), Fort Lauderdale International Airport (FLL) and Punta Gorda (PGD). Notwithstanding the foregoing, Lessee may seasonally schedule service on its routes and temporarily suspend or reduce service during periods of time when demand is historically low (e.g., around the start of most academic school years in September / October or such other times when demand has diminished).

c.) Article 23 entitled "Notices" is amended to insert Lessee's new address which is as follows:

Allegiant Air, LLC 1201 N. Town Center Drive Las Vegas, NV 89144

d.) Section 10 of Exhibit D entitled "Lease Provisions Required by the Federal avigation Administration" is amended to include the following additional language in italics:

"This Lease shall be subordinate to the provisions and requirements of any existing or future agreement between the Lessor and the United States, relative to the development, operation or maintenance of the airport including, but not limited to, Federal Airport Improvement Project Grant Assurances as the same are deemed applicable to this Lease agreement."

e.) All other terms and conditions of the Agreement, as amended, shall remain in full force and effect and shall continue to be binding upon the Parties.

IN WITNESS WHEREOF, Lessor and Lessee have executed this Amendment No. 1 effective October \_\_\_, 2015

| Lessee: | ALLEGIANT AIR, LLC          |
|---------|-----------------------------|
|         | Ву:                         |
|         | Print Name:                 |
|         | Its:                        |
|         |                             |
| Lessor: | PEASE DEVELOPMENT AUTHORITY |
|         | RAF                         |
|         | By: David R. Mullen         |
|         | Its: Executive Director     |

| STATE OF NEVADA   |  |
|---|--|
| COUNTY OF CLARK   | : SS.  |
| , personally known to me (or proved to of Allegiant Air, LLC, and on oath sta |  |
|   | Notary Public in and for said County and State   |
|   | Printed Name:  |
|   | My commission expires:   |
| STATE OF NEW HAMPSHIRE COUNTY OF ROCKINGHAM                                   | : ss.  |
| personally known to me (or proved to<br>Director of the Pease Development Au  | said County and State, personally appeared David R. Mullen, o me on the basis of satisfactory evidence) to be the Executive athority and on oath stated that he was authorized to execute this this free and voluntary act for the uses and purposes set forth |
|   | *  |
|   | Notary Public in and for said County and State   |
|   | Printed Name:  |
|   | My commission expires:   |



#### **MOTION**

#### Director Torr:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to enter into Amendment No. 9 of the Car Rental Concession Lease and Operating Agreement with Enterprise Rent-A-Car Company on substantially the same terms and conditions of the Amendment No. 9 attached hereto.

N:\RESOLVES\Enterprise1015.wpd

OOO TAKING YOU THERE

ph; 603-433-6088 fax: 603-427-0433 www.peasedev.org

#### CAR RENTAL CONCESSION LEASE AND OPERATING AGREEMENT

#### AMENDMENT NO. 9

Lessor:

Pease Development Authority ("Lessor" or "PDA")

Lessee:

Enterprise Rent-A-Car Company of Boston, LLC

a Delaware limited liability company ("Lessee")

Premises:

Portsmouth International Airport at Pease

Air Passenger Terminal Building, Portsmouth, New Hampshire

Lease Date:

September 20, 1999

This Amendment No. 9 to the Car Rental Concession Lease and Operating Agreement is ("Agreement") made effective November 1, 2015, by and between the above referenced Lessor and Lessee;

WHEREAS, effective May 29, 2008, Lessee assumed the Agreement pursuant to an Assignment and Assumption Agreement;

WHEREAS, the Lease was amended and the term was extended through October 31, 2015;

WHEREAS, Lessee has requested and Lessor has agreed to amend the Lease to extend the October 31, 2016;

NOW, THEREFORE, Lessor and Lessee agree for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, that the Agreement be amended as set forth below:

- a.) Article 3.1 is amended to extend the term of the Car Rental Concession Lease and Operating Agreement through October 31, 2016. Lessee is also granted an option to extend the Lease for one (1) year upon the same terms and conditions, subject to the express prior approval of the Executive Director of the PDA. Lessee agrees to provide Lessor with at least three (3) months advance written notice of its intent.
- b.) All other terms and conditions of the Car Rental Concession Lease and Operating Agreement, as amended, shall remain in full force and effect and shall continue to be binding upon the Parties.

IN WITNESS WHEREOF, Lessor and Lessee have executed this Lease Amendment No.9 which shall be effective November 1, 2015.

| Lessee: | 8.          | Enterprise Rent-A-Car of Boston, LLC a Delaware limited liability company |
|---------|-------------|---|
|         | By:         |   |
|         | Its:        |   |
| Lessor: | z           | Pease Development Authority   |
|         | By:<br>Its: | Executive Director  |

# STATE OF NEW HAMPSHIRE COUNTY OF ROCKINGHAM, ss.

| known to me (or proved to me<br>the Pease Development Autho                                      |   |
|--|---|
|  | Notary Public in and for said County and State Printed Name: My commission expires:   |
|  |   |
| STATE OF NEW HAMPSHI<br>COUNTY OF ROCKINGHA  |   |
| for said County and State, pers<br>me (or proved to me on the ba<br>Enterprise Rent-A-Car of Bos | 2015, before me,, a Notary Public in and sonally appeared, personally known to sis of satisfactory evidence) to be the of ton, LLC a Delaware limited liability company and on oath stated that the this instrument and acknowledged it to be his/her free and voluntary et forth herein. |
|  | Notary Public in and for said County and State Printed Name: My commission expires:   |



#### DEVELOPMENT AUTHORITY

## **MEMORANDUM**

To:

David R. Mullen, Executive Director

pper

From:

Maria J. Stowell, P.E., Engineering Manager

Date:

September 22, 2015

Subject:

Sign Revision Report for Lonza Biologics at 282 Corporate Drive

In accordance with your authority under the "Delegation to Building Inspector: Consent and Approval of Minor Revisions to Existing Signs" adopted by the Board on June 20, 2005, I am reporting the following:

Lonza Biologics, requested to modify the sign located at 282 Corporate Drive. The former tenant, Elbrys, has left the building and Lonza has now leased their space. Lonza will be using the same acrylic panel insert and will be replacing the Elbrys logo with their own. The tenant's sign proof sheets is attached to this report.

This sign revision meets the all of the following conditions:

- 1. Required for maintenance and a revision to sign graphics reflecting a new name or logo for an existing tenant.
- 2. No substantive change in size or style of the sign.
- 3. Consistent with the terms and conditions of the original sign approval.
- 4. All other conditions of the PDA Land Use Controls are satisfied.

Director Lamson has reviewed the sign revisions and has given her approval. At the upcoming Board meeting, please report the revisions of the sign at 282 Corporate Drive.

N:\ENGINEER\Board Memos\2015\282 Corporate Signage 9.22.15.docx

ph: 603-433-6088

fax: 603-427-0433

www.peasedev.org

# SHAINES MCEACHERN ATTORNEYS

Lonza

282





DEVELOPMENT AUTHORITY

#### MEMORANDUM

TO:

Pease Development Authority Board of Directors

FROM:

David R. Mullen, Executive Director

RE:

Contract Reports

DATE:

October 15, 2015

\*

In accordance with Article 3.9.1.1 of the PDA Bylaws, I am pleased to report the following:

1. Project Name:

Employee Assistance Program

PDA Obligation

\$2,900 (for two years) Vice-Chairman Loughlin

Board Authority: Summary:

For the provision of services to PDA employees in accordance with

the Agreement for services attached hereto.

2. Project Name:

East Coast Heating & Air Conditioning - Skyhaven Airport

PDA Obligation

\$4,500

Board Authority:

Vice-Chairman Loughlin

Summary:

To upgrade the hearing units in the snow removal equipment building

at Skyhaven Airport by East Coast Heating & Air Conditioning,

PDA's HVAC services provider.

3. Project Name:

**ETS** Corporation

PDA Obligation

\$4,696.45

Board Authority:

Vice-Chairman Loughlin

Summary:

For the purchase of computer equipment to upgrade the Golf Course

credit card system.

4. Project Name:

Childs HVAC

PDA Obligation

\$8,000

Board Authority:

Vice-Chairman Loughlin

Summary:

To remove and replace the condensor unit at the Portsmouth Fish

Pier.

P:\BOARDMTG\Contractrpt1015.wpd



Nicholas A. Toumpas Commissioner

> Paula N. Booth Director

# STATE OF NEW HAMPSHIRE DEPARTMENT OF HEALTH AND HUMAN SERVICES

Liberty House
119 PLEASANT STREET, CONCORD, NH 03301-3852
603-271-4336 1-800-852-3345 Ext. 4336
FAX: 603-271-6635 TDD Access: 1-800-735-2964

EMPLOYEE ASSISTANCE PROGRAM

August 19, 2015

David R. Mullen, Executive Director Pease International Tradepost 55 International Drive Portsmouth, New Hampshire 03801

Dear Mr. Mallen:

Dave

Please find enclosed for your signature, the Interagency Agreement between the Pease Development Authority and the Employee Assistance Program (EAP) for fiscal years 2016 and 2017.

In an effort to ensure the efficient continuation of this program, and to help us stay within the established policies and procedures, please sign the enclosed document and return to EAP at your earliest convenience. As soon as both copies have been properly executed, we will return one to you for your records.

The employees of the State of New Hampshire are its greatest assets. The staff at the EAP makes every effort to support them in all phases of their lives and is proud of its accomplishments. We at EAP look forward to serving your agency over the next two years. If you have any questions, please feel free to contact me at 271-4336.

Sincerely,

Paula N. Booth, ACSW, CEAP

PNB/plh Enclosures

#### STATE OF NEW HAMPSHIRE

#### AGREEMENT BY AND BETWEEN

# PEASE DEVELOPMENT AUTHORITY AND STATE OF NEW HAMPSHIRE EMPLOYEE ASSISTANCE PROGRAM

The Employee Assistance Program agrees to provide the following services to the Pease Development Authority according to the conditions specified herein.

#### 1. Service Definition

The Employee Assistance Program (EAP) will provide services to the **Pease Development Authority** employees having personal problems which could adversely affect performance or personal well being. Specialized services will be provided to support supervisors in managing difficult situations. Services will be provided statewide regardless of work location.

The Employee Assistance Program further agrees to provide the Pease Development Authority with:

- "Reasonable Cause" training programs to comply with the Omnibus Transportation Act;
- · Problem identification of issues, resource development and follow-up;
- Onsite crisis response;
- Trauma debriefings;
- Management and/or supervisory consultation;
- · Mediation services for workplace conflicts;
- Educational programs designed for supervisors and/or employees;
- Orientation programs for employees and management personnel on an ongoing basis;
- Health and Wellness newsletter articles, for inclusion in the Pease Development Authority Newsletter or publications;
- Posters and related informational materials to all Pease Development Authority locations and offices;
- Lending library materials covering topics from recovery to self-help;
- · Support and transition groups; and
- Onsite standby services.

In order to facilitate the EAP's provision of services, the Pease Development Authority agrees to provide:

- Pease Development Authority personnel with at least three hours of administrative leave time to utilize the individual services provided by the program;
- Pease Development Authority personnel with administrative leave time to attend training, orientation and educational programs conducted by EAP;
- · If available, space for training, orientation and education programs provided by EAP;
- Space for display of EAP informational posters and information; and
- · Logistical support to further the purposes of these agreements.

#### 2. Term

This agreement shall remain in effect from July 1, 2015 and terminating June 30, 2017.

#### 3. Cost of Services and Payment

Pease Development Authority shall pay Fourteen Hundred, Fifty and No/100 Dollars (\$1,450.00) per year for EAP services rendered through June 30, 2017. All part-time employees are at no cost. Payment as invoiced.

#### **SIGNATURES**

Acting in our official capacities, we the undersigned agree to abide by and execute the terms and conditions specified in this Agreement. We further state our continued commitment and intent to execute these provisions in a cooperative spirit, in order to ensure the proper and effective delivery of services to the employees of the Pease Development Authority.

| NICHOLAS A. TOUMPAS, Commissioner<br>Department of Health and Human Services | Date            |
|--|-----------------|
| DAVID R. MULLEN, Executive Director Pease Development Authority              | 8/27/15<br>Date |
| PAULA N. BOOTH, ACSW, CEAP Director  | Date            |



Date:

January 2, 2015

To:

Dane Kirkwood

Pease Development Authority

From:

Dan Westbrook

Re:

Skyhaven Airport

Dear Dane,

Upon review of the facility and a subsequent service call to acid clean one of the severely clogged Hydronic unit heaters in the garage, I have determined the best course of action would be to replace the existing unit heaters. Years of the hydronic loop not being treated correctly have resulted in the coils being plugged, and the attempted cleaning and flush have led me to make this recommendation.

I have also done a load estimate on the building and have determined the size of the fan coils only provide the facility with the ability of heat to about 55 degrees at best. This is also compounded by the door gaskets around the garage doors allowing major loss during cold weather. The boiler can accommodate larger capacity coils with the current pipe sizes, so I have calculated bumping up the Sterling HS-72 coils with a capacity of 52.3 mbtu/h @ to HS-96 coils with a capacity of 69.7mbtu/h @. This give us a net gain of if almost 50mbtu/h when the loss of the glycol factor is calculated in. This would also be based on the door gaskets being repaired/replaced as well.

I would expect that you would have a cost not to exceed of roughly \$4,500.00. If you have any questions, please let me know.

Regards, Dan Westbrook Cc: Peter Robitaille



# **PURCHASE ORDER**

#### **ETS Corporation**

DATE: 09/03/2015

10 Pidgeon Hill Drive, Sterling Va. 20165 Phone 703.421.9101 Fax 703.421.3741 hadi@etsms.com

VENDOR ETS Corporation

10 Pidgeon Hill Drive Suite 200

Sterling Va. 20165 703.421.9101

account associated with each ETS Merchant ID#.

SHIP PEASE GOLF COURSE

200 GRAFTON DR

PORTSMOUTH NH 03801

| SHIPPING METHOD | SHIPPING TERMS | DELIVERY DATE |
|-----------------|----------------|---------------|
| Ground          | N/A            | N/A           |

| QTY | ITEM #          | DESCRIPTION           | JOB    | UNIT PRICE             | LINE TOTAL |
|-----|-----------------|-----------------------|--------|------------------------|------------|
| 6   | INGENICO ISC250 | EMV TERMINAL          | N/A    | \$649.00               | \$3,894.00 |
| 1   | INGENICO IWL250 | EMV WIRELESS TERMINAL | N/A    | \$749.00               | \$749.00   |
|     |                 |                       |        | SUBTOTAL               | \$4,643.00 |
|     |                 |                       |        | SHIPPING &<br>HANDLING | \$53.45    |
|     |                 | ECON. DEV. AP         | PROVAL | TOTAL                  | \$4,696.45 |

If payment not received in full within 30-days of order, payment will be drafted from existing (voided check on file) depository

# Proposal =

AHW. Geno

#### CHILDS HVAC

P.O. Box 804 PLAISTOW, NEW HAMPSHIRE 03865 (603) 642-7462 FAX (603) 642-5130

| PROPOSAL SUBMITTED TO A JAN 01 1/  | PHONE                                   | DATE 8-5-15  |
|--|---|--|
| STREET   | JOB NAME                                |  |
| CITY, STATE and ZIP CODE  TO STEE MADE TO STATE AND STAT | JOB LOCATION                            |  |
| ARCHITECT DATE OF PLANS  |   | JOB PHONE  |
| We Propose hereby to furnish material and labor — complete in acco   | ordance with specifications below, for  | the sum of:  |
| the property library in this interest and table complete in accomplete i |   | Shama 013  |
| Payment to be made as follows:   | to order                                | dollars (\$ 0000,000).   |
|  | 40 01.11                                | 10/11  |
| All material is guaranteed to be as specified. All work to be completed in a workman manner according to standard practices. Any alteration or deviation from specifications to  | De Cianatura                            | 1. Clirle  |
| -low involving extra costs will be executed only upon written orders, and will become<br>extra charge over and above the estimate. All agreements contingent upon strikes, as<br>dents or delays beyond our control. Owner to carry fire, tornado and other necess<br>insurance. Our workers are fully covered by Workman's Compensation Insurance.  | an organization                         |  |
| We hereby submit specifications and estimates for:  (Onder 50) Unit and  Condenser unit will  elevical and secure  all Junk and deebin   | installation courset rot                | of now<br>of now<br>vig. lives<br>will remove  |
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#### MOTION

#### Director Torr:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to:

- 1. enter into an Contract with Advanced Excavating and Paving, Inc. in an amount not to exceed \$32,330 for the installation of power supply conduits and related materials related to the installation of five LED street lights; and
- 2. expend up to \$9,631 for contingencies to install infrastructure required for the installation of the five LED street lights;

all in accordance with the memorandum of Maria J. Stowell, P.E., Engineering Manager, dated September 10, 2015, attached hereto.

N:\RESOLVES\Streetlights1015.wpd



#### **MEMORANDUM**

To:

David Mullen, Executive Director

From:

Maria J. Stowell, P.E., Manager, Engineering

Date:

October 5, 2015

Subject:

New Street Lights – Contractor Approval

As reviewed with the Board of Directors during the September meeting (memo attached), PDA has received bids for the construction of infrastructure required for the installation of five street lights on the Tradeport. Attached is a drawing indicating where these lights will be installed.

The Engineering Department advertised a Request for Bids in late September to install infrastructure for the five new lights. Only one bid was received and it was opened on October 2<sup>nd</sup>. That bid was submitted by Advanced Excavating and Paving, Inc. (Advanced) for \$32,330. For this price, Advanced will be installing power supply conduit, concrete bases, light poles, truss arms, hand holes, and a transformer pad. Advanced has successfully completed other site work at Pease for PDA tenants and for the City of Portsmouth. We think the bid price is reasonable and recommend award despite the lack of additional bids.

The work by Advanced, together with the costs of materials and installation by Eversource, brings the total defined project cost to \$115,369. The project was budgeted at 125,000 which should be an adequate amount to cover unforeseen costs.

At this month's board meeting, please ask the Board to authorize the Executive Director to enter into a contract with Advanced Excavating & Paving, Inc., in the amount of \$32,330 and to authorize up to \$9,631 (8%) for contingencies to install infrastructure required for the installation of five street lights as described.

N:\ENGINEER\Board Memos\2015\Street Lights2.docx



#### MEMORANDUM

To:

David R. Mullen, Executive Director

From:

Maria Stowell, Engineering Manager 115

Date:

September 10, 2015

Subject:

New Street Lights on Pease International Tradeport

Over the past months, staff has been coordinating with Eversource and the City of Portsmouth to erect new street lights in dimly lit areas of the Tradeport. A total of six new street lights are proposed, five on Corporate Drive and one on Oak Avenue. The new lights would be fed through an underground conduit system, consistent with PDA's policy of removing overhead utility wires wherever possible.

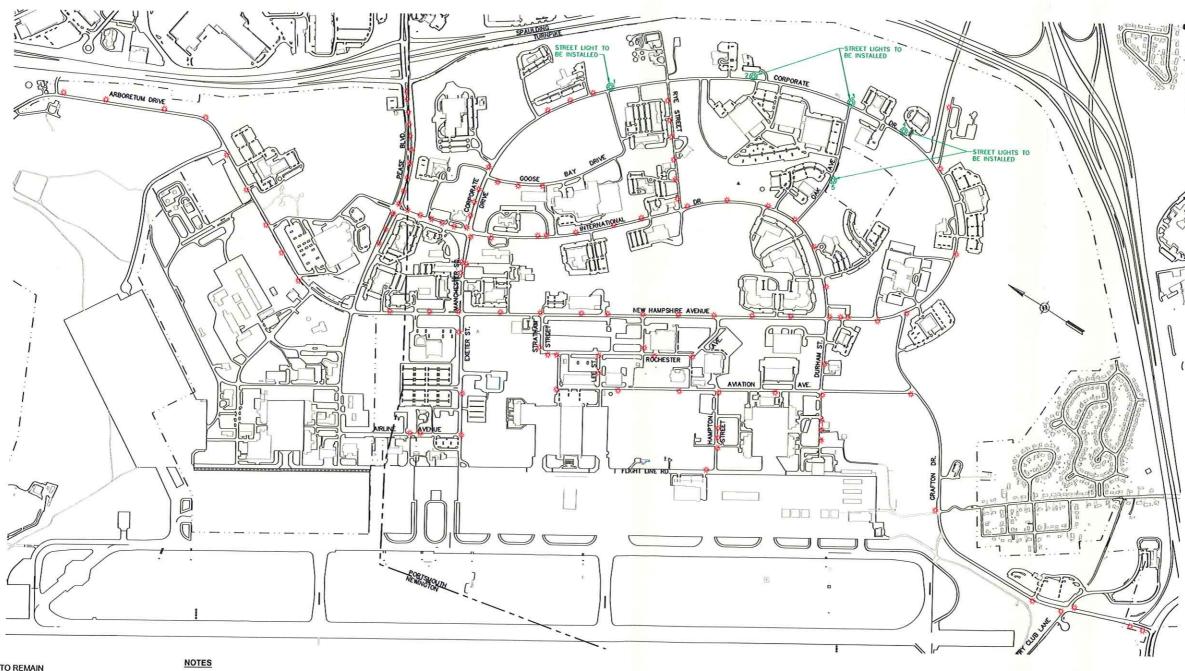
In accordance with the Municipal Services Agreement (MSA), the City provides electrical service and maintenance to a certain number of street lights determined as of the date of the MSA (July 1, 1998). Additional street lighting must be approved by the City following application to the Department of Public Works (DPW). After consultation with DPW, staff recommends that, together with adding the six new street lights, we also remove six lights keeping the same total number. This approach is in line with the City's management of its own street lights in that it reduces light pollution and energy costs. We have identified six existing street lights that are either unnecessary or are redundant. The attached exhibit shows the locations of lights to be added and removed.

We are currently out to bid for the work associated with erecting these new lights. Bids are due on October 2 and we plan to request approval to enter into a construction contract at the October Board of Directors meeting. The contractor will be installing power supply conduit, concrete bases, light poles, truss arms, hand holes, and a transformer pad. In addition to the cost of the construction contract, there will be costs associated with purchasing the new light fixtures and engaging Eversource to energize the system. The compatible light fixtures are available from Speclines at a cost of \$7,170.00 for six LED fixtures. Eversource will be installing the LED fixtures, running the new wires, and energizing each light for an estimated cost of \$75,869.00. The final Eversource cost will be adjusted up or down based on the actual work performed. This money is due before Eversource will perform any work.

Although we will not have bids for the construction phase of the work until next month, I would like to secure Board approval for the street light removal and the Eversource and light fixture expenditures in September. At next week's Board of Directors meeting, please request authorization to:

- Remove six street lights in anticipation of installing six LED street lights, all as shown on the attached Exhibit;
- 2. Spend \$7,170.00 to purchase six LED fixtures from Speclines, the manufacturer specified by Eversource; and
- 3. Enter into an agreement and prepay Eversource \$75,869.00 to remove six lights, install six new lights and energize the underground system

ph: 603 433-8000



#### LEGEND

- \* EXISTING STREET LIGHT TO REMAIN
- NEW STREET LIGHT TO BE INSTALLED
- 1 4 5 ® ® BREAKAWAY BASES, LIGHT POLES AND TRUSS ARMS TO BE INSTALLED. CONDUIT, HAND HOLE AND CONCRETE LIGHT POLE BASE PREVIOUSLY INSTALLED. COORDINATE WITH EVERSOURCE TO ENERGIZE.
  - 30' POWER SUPPLY CONDUIT, HAND HOLE, LIGHT POLE AND BREAKAWAY BASES, LIGHT POLE AND TRUSS ARM TO BE INSTALLED. COORDINATE WITH EVERSOURCE TO ENERGIZE.
- 5 150' POWER SUPPLY CONDUIT, HAND HOLE, LIGHT POLE AND BREAKAWAY BASES, LIGHT POLE, TRUSS ARM AND TRANSFORMER PAD TO BE INSTALLED. COORDINATE WITH EVERSOURCE TO ENERGIZE.
- LED FIXTURES WILL BE PURCHASED BY THE PEASE DEVELOPMENT AUTHORITY AND PROVIDED TO EVERSOURCE FOR INSTALLATION.
- 2. THE PEASE DEVELOPMENT AUTHORITY WILL PAY ALL COSTS FOR WIRING TO EVERSOURCE DIRECTLY.

PEASE INTERNATIONAL
TRADEPORT
STREET LIGHT
INSTALLATION PLAN



55 INTERNATIONAL DRIVE PORTSMOUTH, NH 03801 Date: 8/31/15 NOT TO SCALE



#### MOTION

#### Director Lamson:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to expend funds in an estimated amount of \$16,300 for the cleaning of the oil water separators by Tradebe Environmental Services, LLC, PDA's on-call hazardous waste collector; all as otherwise set forth in the memorandum from Maria Stowell, P.E., Manager - Engineering, dated October 6, 2015 and attached hereto.

N:\RESOLVES\Tradebe0915.wpd



#### DEVELOPMENT AUTHORITY

### **MEMORANDUM**

To:

David Mullen, Executive Director

From:

Maria J. Stowell, PE, Manager, Engineering

Date:

October 6, 2015

Subject:

Oil Water Separator Maintenance

Staff has been working with Tradebe Environmental Services, LLC, PDA's on-call hazardous waste collector, to assess the maintenance required to clean out the oil water separators on the airport and at the maintenance garage. On September 28th each oil water separator was inspected to determine if cleaning was warranted.

As required by our National Pollutant Discharge Elimination System (NPDES) Permit, the o/w separator at McIntyre Brook is cleaned every year. The others are checked for oil and sediment yearly and cleaned as required.

Tradebe provided a proposal for the following oil water separators to be cleaned:

\$ 2,800 2,100 Gallon o/w separator at 7 Lee Street \$ 13,500 250,000 Gallon o/w separator at McIntyre Brook \$ 16,300

Please note that these prices are estimates and will be adjusted based on actual quantities of sediment and oily waste removed. At this month's board meeting, please request authorization to proceed with this work in accordance with Tradebe's proposal and PDA's agreement for Spill Emergency Response and Waste Disposal Services.

N:\ENGINEER\Board Memos\2015\Tradebe.docx

## **MEMORANDUM**

To:

David R. Mullen, Executive Director

pen

From:

Scott DeVito, PGA General Manager

Date:

October 7, 2015

Subject:

Blue Nine Course Usage Report

This memo is in response to the request from Golf Committee Chairman Bohenko regarding the usage and associated cost of operation for the Blue Nine Course.

Play on the Blue Nine is increasing despite the increased availability of all 27 holes.

Additionally, the Blue Nine costs slightly less than one third of the overall budget to maintain.

To best compare usage, we pulled data from:

- two years prior to the construction of the lower holes, FY2011 and FY2012
- one year after the construction period, FY2015
- the first three months of FY2016

During these time periods all 27 holes were available to book. We did not look at the FY2013 and FY2014 numbers because not all 27 holes were open for play during these years.

| Fiscal Year | Total Rounds | Blue Nine<br>Rounds | % of total<br>Rounds | Days lower nine holes<br>closed – requiring play<br>on the Blue Nine |
|-------------|--------------|---------------------|----------------------|--|
| FY2011      | 47,876       | 12,242              | 25.5%                | 19   |
| FY2012      | 51,515       | 14,312              | 27.7%                | 34   |
| FY2015      | 49,837       | 14,089              | 28.5%                | 1  |
| FY2016      | 27,526       | 8,721               | 31.6%                | 0  |

When looking at operational costs for each nine hole course, we focused on the areas of highest cost: total acreage of greens, fairways, tees and rough areas. These areas have the highest associated cost each season in fertilizers, disease control, water and labor. There is more rough area on the 18 hole course to manage, but there are items such as cart paths, leaf/debris clearing, underbrush mowing on the Blue Nine that are of equal labor demands and associated cost on an annual basis. There is more acreage on the 18 hole course being irrigated then on the Blue Nine, so the water cost is less for the Blue Nine then the other two 9 hole courses.

Operational Cost Breakdown: Blue Nine = 31% 18 Hole Course = 69%

| Courses        | Green Complexes | Fairways | Teeing Area | Rough Area |
|----------------|-----------------|----------|-------------|------------|
| 18 Hole Course | 4 Acres         | 17 Acres | 2 ½ Acres   | 28 Acres   |
| Blue Nine      | 2 Acres         | 9 Acres  | 1 Acre      | 11 Acres   |

Availability of all 27 holes has a number of significant advantages for the facility.

- Almost one third more tee times available then an 18 hole course
- Season Pass Holders can still play when hosting an 18 hole golf outing
- Helps maintain pace of play when players choose to play Blue Nine instead of turning to back nine
- Able to accommodate more walk on traffic
- Ability to host small groups without disrupting scheduled leagues or other events
- Can host golf outings of 180 players or more (have a date reserved in 2016 for all 27)
- A competitive price point option for either an 18 hole or 9 hole round
- More challenging design

# Memorandum

To: Kim W. Hopper, A.A.E., Airport Manager

From: Sandra McDonough, Airport Operations/Community Liaison

Date: 10/6/2015

Subj: Noise Report for August 2015

For the calendar month of August 2015, we received a total of 193 inquiries.

Out of the 193 inquiries, 107 of them are helicopter related with 86 being from one residence. It is difficult to determine based and non-based helicopters, but it is safe to assume the majority of the helicopters were operated by Seacoast Helicopters. The 107 helicopter inquiries were generated by 15 residences from three communities. Most helicopter inquiries were generated in Portsmouth and also included Rye and Kittery.

Eighty-five inquiries were fixed wing aircraft with 76 of them being from one residence in Newmarket. The inquiries regarding fixed wing were from a large geographical area including Newington, Durham, Newmarket, Hampton, Rye and Kittery. A majority of the complaints were military aircraft to include non-based C5s and based KC135s.

Attached is the Noise Report for August 2015

# PDA Noise Report Log

# For the Period: 08/01/15 to 08/31/15

| # | Date     | Time  | Caller Information                          | Туре | Aircraft               | Narratives  | Follow Up   |
|---|----------|-------|---|------|------------------------|---|---|
| 1 | 8/1/2015 | 9:29  | ID Number 68 Miller Avenue Portsmouth, NH   | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a call back is unnecessary.   |
| 2 | 8/1/2015 | 9:54  | ID Number 68 Miller Avenue Portsmouth, NH   | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over<br>my house, very low, very loud. Please give us a break!   | Caller has indicated in the past that a call back is unnecessary.   |
| 3 | 8/1/2015 | 14:23 | ID Number 68 Miller Avenue Portsmouth, NH   | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a call back is unnecessary.   |
| 4 | 8/2/2015 | 10:17 | ID Number 68 Miller Avenue Portsmouth, NH   | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter again. I guess there's no possibility of some quiet on Sunday morning so people can go to church in peace? No - guess not.  | Caller has indicated in the past that a call back is unnecessary.   |
| 5 | 8/2/2015 | 11:55 | ID Number 109  Tanner Court  Portsmouth, NH | ON   | Robinson<br>Helicopter | It's 1152 on Sunday morning and for about the third time, I guess, a helicopter has flown right over my house. No need to call me back. Now he's circling around again. He does that sometimes. No need to call me back, no need to investigate. I just decided that today I'm going to keep track of how many times I'm annoyed by this helicopter. I'm going to, if my patience holds out, call in every time, just as a way of keeping a tally. So, this is my first call but this is about the fourth time the helicopter has flown over, disturbing the peace. Thank you. Bye. | Caller stated in his first call of the day that he does not need a call back. He intends or calling eveytime a helicopter goes over his house today.  |
| 6 | 8/2/2015 | 12:08 | ID Number 109  Tanner Court  Portsmouth, NH | ON   | Robinson<br>Helicopter | Yeh, XXXXX XXXXX, XX Tanner Ct. XXX-XXX-XXXX. It's 1206 and there he is again. A little louder than he was the last time. Thank you. Bye bye.   | Caller stated in his first call of the day that he does not need a call back. He intends or calling everytime a helicopter goes over his house today. |

Tuesday, October 06, 2015

Page 1 of 29

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT, APU=AUXILLARY POWER UNIT, W=WEB REPORT

#### For the Period: 08/01/15 to 08/31/15

| #  | Date     | Time  | Caller Information                          | Type | Aircraft               | Narratives   | Follow Up   |
|----|----------|-------|---|------|------------------------|--|---|
| 7  | 8/2/2015 | 12:25 | ID Number 68  Miller Avenue  Portsmouth, NH | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call back is unnecessary.   |
| 8  | 8/2/2015 | 12:27 | ID Number 109 Tanner Court Portsmouth, NH   | ON   | Robinson<br>Helicopter | Hi, XXXXX XXXXX again. XX Tanner Ct., XXX-XXX-XXXX. It's 1225. No need to call me. I just wanted to let you know that the helicopter is flying overhead again. I know this is probably going to be annoying for you to keep hearing from me all day long. But you probably know what the implications of that are. That's it for now. Bye bye. | Caller stated in his first call of the day that<br>he does not need a call back. He intends on<br>calling eveytime a helicopter goes over his<br>house today. |
| 9  | 8/2/2015 | 14:08 | ID Number 68  Miller Avenue  Portsmouth, NH | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call back is unnecessary.   |
| 10 | 8/2/2015 | 14:11 | ID Number 109 Tanner Court Portsmouth, NH   | ON   | Robinson<br>Helicopter | Hi, XXXXX XXXXX again. XX Tanner Ct., XXX-XXX-XXXX. No need to call me, no need to do any research. Another helicopter up there; same helicopter again.  | Caller stated in his first call of the day that he does not need a call back. He intends on calling eveytime a helicopter goes over his house today.          |
| 11 | 8/2/2015 | 14:17 | ID Number 109 Tanner Court Portsmouth, NH   | ON   | Robinson<br>Helicopter | XXXXX XXXXX, XX Tanner Ct., XXX-XXX-XXXX. There he is again. It's 1416.  | Caller stated in his first call of the day that he does not need a call back. He intends on calling eveytime a helicopter goes over his house today.          |
| 12 | 8/2/2015 | 14:17 | ID Number 68  Miller Avenue Portsmouth, NH  | ON   | Robinson<br>Helicopter | Emailed: Red helicopter circling over downtown Portsmouth, very low, very loud.  | Caller has indicated in the past that a call back is unnecessary.   |

Tuesday, October 06, 2015

Page 2 of 29

### For the Period: 08/01/15 to 08/31/15

| #  | Date     | Time                                  | Caller Information   | Type                 | Aircraft               | Narratives   | Follow Up   |
|----|----------|---------------------------------------|--|----------------------|------------------------|--|---|
| 13 | 8/3/2015 | 13:35                                 | ID Number 68   | ON                   | Robinson<br>helicopter | NOISE COMPLAINT - Red helicopter directly over my  | Caller has indicated in the past that a cal                         |
|    |          | Miller Avenue nencopter house, then c | house, then circling around Market Square - always the same route. | back is unnecessary. |                        |  |   |
|    |          |                                       | Portsmouth, NH   |                      | . Cate.                |  |   |
|    |          |                                       |  |                      |                        |  |   |
| 14 | 8/3/2015 | 14:05                                 | ID Number 68   | ON                   | Robinson               | NOISE COMPLAINT - Red helicopter directly over my  | Caller has indicated in the past that a cal                         |
|    |          |                                       | Miller Avenue  |                      | helicopter             | house, then circling over Market Square, always exactly the same route.  | back is unnecessary.  |
|    |          |                                       | Portsmouth, NH   |                      |                        | same route.  |   |
|    |          |                                       |  |                      |                        |  |   |
| 15 | 8/5/2015 | 9:27                                  | ID Number 68   | ON                   | Robinson               | NOISE COMPLAINT - Red helicopter   | Caller has indicated in the next divine                             |
|    |          |                                       | Miller Avenue  |                      | helicopter             | The honopid  | Caller has indicated in the past that a cal<br>back is unnecessary. |
|    |          |                                       | Portsmouth, NH   |                      |                        |  | •   |
|    |          |                                       | i orismouth, 1411  |                      |                        |  |   |
| 16 | 8/5/2015 | 9:58                                  | ID Number 68   | ON                   | Robinson               | NOISE COMPLAINT - Red helicopter   | 0.11.1.11.11.11.11.11.11.11.11.11.11.11.                            |
|    |          |                                       |  |                      | helicopter             | Noise com Exhvi - Red hencopter  | Caller has indicated in the past that a cal back is unnecessary.    |
|    |          |                                       | Miller Avenue  |                      |                        |  | )   |
|    |          |                                       | Portsmouth, NH   |                      |                        |  |   |
| 17 | 8/6/2015 | 13:57                                 | ID Number 187  | TGL                  | C5                     | Empired, District Control of the Con |   |
|    |          |                                       | Cedar Point Road   | TOL                  | CJ                     | Emailed: Big loud aircraft disturbing the peace, again!  | McDonough left message 8/7. No respon                               |
|    |          |                                       | Durham, NH   |                      |                        |  |   |
|    | 01510000 | 1010 1020 I                           | 100000000000000000000000000000000000000                            |                      |                        |  |   |
| 18 | 8/6/2015 | 14:12                                 | ID Number 181  | TGL                  |                        | See notes on 8/6 at 21:27  |   |
|    |          |                                       | Bayview Road   |                      |                        |  |   |
|    |          |                                       | Newmarket, NH  |                      |                        |  |   |
| 19 | 8/6/2015 | 14:15                                 | ID Number 181  | ON                   |                        | See notes on 8/6 at 21:27  |   |
|    |          |                                       | Bayview Road   |                      |                        | See notes on 6/0 at 21:27  |   |
|    |          |                                       | Newmarket, NH  |                      |                        |  |   |

Tuesday, October 06, 2015

Page 3 of 29

#### For the Period: 08/01/15 to 08/31/15

| #  | Date     | Time  | Caller Information                              | Type | Aircraft  | Narratives   | Follow Up  |
|----|----------|-------|---|------|-----------|--|--|
| 20 | 8/6/2015 | 15:30 | ID Number 185<br>Hemlock Drive<br>Gilmanton, NH | ON   | C5        | For the second time in a week, what appeared to be a military plane, flew very low over the lake heading east. The sound is loud and it looks like the plane is going to land very near by, or crash. What is the purpose of this? It is frightening!  | McDonough spoke with caller on 8/7. Caller stated her call is not a complaint. She was concerned at first but ultimately just wanted information in the aircraft flying. |
| 21 | 8/6/2015 | 19:19 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | TGL  |           | See notes on 8/6 at 21:27  |  |
| 22 | 8/6/2015 | 21:10 | ID Number 186<br>Island Path<br>Hampton, NH     | TGL  | KC135R X2 | Emailed: What has changed with the large aircraft slowly flying very low right over the Hampton seacoast? (right over my head - as I write this!) This has happened about 8 to 10 times today (4 times in the last hour).  | Left message 8/7 and 8/31. No response.  |
| 23 | 8/6/2015 | 21:11 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | TGL  | KC135R X2 | Caller has expressed concern pertaining to safety issues with<br>the aircraft that fly in the vicinity of her home. All flights that<br>were researched were flying as published. Due to the number<br>it is difficult to research every flight. These are looked at on a<br>case by case basis. | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |
| 24 | 8/6/2015 | 21:26 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | ON   | KC135R X2 | Caller has expressed concern pertaining to safety issues with<br>the aircraft that fly in the vicinity of her home. All flights that<br>were researched were flying as published. Due to the number<br>it is difficult to research every flight. These are looked at on a<br>case by case basis. | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |
| 25 | 8/6/2015 | 21:27 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | ON   | KC135R X2 | Caller has expressed concern pertaining to safety issues with<br>the aircraft that fly in the vicinity of her home. All flights that<br>were researched were flying as published. Due to the number<br>it is difficult to research every flight. These are looked at on a<br>case by case basis. | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |
| 26 | 8/7/2015 | 9:39  | ID Number 181<br>Bayview Road<br>Newmarket, NH  | ON   |           | See notes on 8/6 at 21:27  |  |

Tuesday, October 06, 2015

Page 4 of 29

### For the Period: 08/01/15 to 08/31/15

| #  | Date     | Time  | Caller Information                              | Type | Aircraft               | Narratives  | Follow Up   |
|----|----------|-------|---|------|------------------------|---|---|
| 27 | 8/7/2015 | 13:34 | ID Number 188<br>Pocahontas Road<br>Kittery, ME | ON   | C5                     | Emailed: Very loud plane  | McDonough followed up with ATCT. The airfield had smaller aircraft working in the pattern and used the east side of the airfield to separate the larger aircraft. |
| 28 | 8/7/2015 | 13:41 | ID Number 188<br>Pocahontas Road<br>Kittery, ME | ON   | C5                     | Emailed: Very loud plane  | McDonough followed up with ATCT. The airfield had smaller aircraft working in the pattern and used the east side of the airfield to separate the larger aircraft. |
| 29 | 8/7/2015 | 13:54 | ID Number 188<br>Pocahontas Road<br>Kittery, NH | ON   | C5                     | Emailed: Very loud plane  | McDonough followed up with ATCT. The airfield had smaller aircraft working in the pattern and used the east side of the airfield to separate the larger aircraft. |
| 30 | 8/7/2015 | 14:21 | ID Number 68  Miller Avenue  Portsmouth, NH     | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter                         | Caller has indicated in the past that a call back is unnecessary.   |
| 31 | 8/7/2015 | 15:43 | ID Number 68 Miller Avenue Portsmouth, NH       | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. | Caller has indicated in the past that a call back is unnecessary.   |
| 32 | 8/7/2015 | 16:04 | ID Number 68 Miller Avenue Portsmouth, NH       | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house  | Caller has indicated in the past that a call back is unnecessary.   |
| 33 | 8/7/2015 | 16:09 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | TGL  |                        | See notes on 8/6 at 21:27   |   |

Tuesday, October 06, 2015

Page 5 of 29

### For the Period: 08/01/15 to 08/31/15

| #  | Date              | Time  | Caller Information | Type | Aircraft               | Narratives   | Follow Up   |
|----|-------------------|-------|--------------------|------|------------------------|--|---|
| 34 | 8/7/2015          | 16:47 | ID Number 68       | ON   | Robinson<br>Helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over<br>my house. Apparently this is the only place in NH where he is | Caller has indicated in the past that a call back is unnecessary. |
|    |                   |       | Miller Avenue      |      | rioncopter             | able to fly this thing.  | back is unnecessary.  |
|    |                   |       | Portsmouth, NH     |      |                        | Action Action (Control Control   |   |
|    |                   |       |                    |      |                        |  |   |
| 35 | 8/7/2015          | 17:00 | ID Number 181      | TGL  |                        | See notes on 8/6 at 21:27  |   |
|    |                   |       | Bayview Road       |      |                        |  |   |
|    |                   |       | Newmarket, NH      |      |                        |  |   |
| 26 | 9/7/2015          | 17.45 | m. v               |      |                        |  |   |
| 30 | 8/7/2015          | 17:45 | ID Number 181      | TGL  |                        | See notes on 8/6 at 21:27  |   |
|    |                   |       | Bayview Road       |      |                        |  |   |
|    |                   |       | Newmarket, NH      |      |                        |  |   |
| 37 | 8/7/2015          | 17:52 | ID Number 181      | TGL  |                        | See notes on 8/6 at 21:27  |   |
|    |                   |       | Bayview Road       |      |                        | 500 notes on 6/0 at 21.27  |   |
|    |                   |       | Newmarket, NH      |      |                        |  |   |
|    |                   |       |                    |      |                        |  |   |
| 38 | 8/8/2015          | 9:14  | ID Number 68       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call back is unnecessary. |
|    |                   |       | Miller Avenue      |      | •                      |  | outh is uniferessary.   |
|    |                   |       | Portsmouth, NH     |      |                        |  |   |
|    |                   |       |                    |      |                        |  |   |
| 39 | 8/8/2015          | 9:49  | ID Number 68       | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a call                      |
|    |                   |       | Miller Avenue      |      | helicopter             | my house.  | back is unnecessary.  |
|    |                   |       | Portsmouth, NH     |      |                        |  |   |
|    |                   |       |                    |      |                        |  |   |
| 40 | 40 8/8/2015 10:05 | 10:05 | ID Number 68       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call                      |
|    |                   |       | Miller Avenue      |      |                        |  | back is unnecessary.  |
|    |                   |       | Portsmouth, NH     |      |                        |  |   |

Tuesday, October 06, 2015

Page 6 of 29

### For the Period: 08/01/15 to 08/31/15

| #                 | Date          | Time          | Caller Information      | Type  | Aircraft                                    | Narratives   | Follow Up   |
|-------------------|---------------|---------------|-------------------------|---|---|--|---|
| 41                | 8/8/2015      | 10:24         | ID Number 68            | ON  | Robinson<br>helicopter                      | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  | Caller has indicated in the past that a cal<br>back is unnecessary. |
|                   |               | Miller Avenue | Miller Avenue           |   | •   |  | ouck is unifecessary.   |
|                   |               |               | Portsmouth, NH          |   |   |  |   |
|                   |               |               |                         |   |   |  |   |
| 42                | 8/8/2015      | 11:08         | ID Number 68            | ON  | Robinson<br>helicopter                      | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  | Caller has indicated in the past that a cal                         |
|                   |               |               | Miller Avenue           |   | nencopter                                   | my nouse.  | back is unnecessary.  |
|                   |               |               | Portsmouth, NH          |   |   |  |   |
|                   |               |               | ,                       |   |   |  |   |
| 43                | 8/8/2015      | 11:42         | ID Number 68            | ON  | Robinson<br>helicopter                      | Emailed: NOISE COMPLAINT - Red helicopter directly over<br>my house. Six times so far this morning.  | Caller has indicated in the past that a call back is unnecessary.   |
|                   |               |               | Miller Avenue           |   | ,   | and the second s | back is unifecessary.   |
|                   |               |               | Portsmouth, NH          |   |   |  |   |
|                   |               |               |                         |   |   |  |   |
| 44 8/8/2015 11:59 | ID Number 68  | ON            | Robinson<br>helicopters | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. | Caller has indicated in the past that a cal |  |   |
|                   |               |               | Miller Avenue           |   | nencopters                                  | my nouse.  | back is unnecessary.  |
|                   |               |               | Portsmouth, NH          |   |   |  |   |
|                   |               |               |                         |   |   |  |   |
| 45                | 8/8/2015      | 15:37         | ID Number 68            | ON  | Robinson                                    | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a cal                         |
|                   |               |               | Miller Avenue           |   | helicopter                                  | my house. That makes 12 times today (plus a couple I did not log). Does that seem reasonable to you?   | back is unnecessary.  |
|                   |               |               | Portsmouth, NH          |   |   | log). Does that seem reasonable to you?  |   |
|                   |               |               | Torismouth, 1411        |   |   |  |   |
| 46                | 8/8/2015      | 15:55         | ID Number 68            | ON  | Robinson                                    | Emailed: NOISE COMPLAINT - Red helicopter - 13 times   | Caller has indicated in the past that a cal                         |
|                   |               |               |                         |   | helicopter                                  | today.   | back is unnecessary.  |
|                   |               |               | Miller Avenue           |   |   |  |   |
|                   |               |               | Portsmouth, NH          |   |   |  |   |
| 47                | 8/8/2015      | 16:10         | ID Number 68            | ON  | Robinson                                    | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a cal                         |
|                   |               |               |                         |   | helicopter                                  | my house.  | back is unnecessary.  |
|                   |               |               | Miller Avenue           |   |   |  | <u> </u>  |
|                   |               |               | Portsmouth, NH          |   |   |  |   |
|                   |               |               |                         |   |   |  |   |
| day Oate          | ober 06, 2015 |               |                         |   |   |  | Page 7 of 29  |

#### For the Period: 08/01/15 to 08/31/15

| #   | Date              | Time          | Caller Information | Type | Aircraft               | Narratives   | Follow Up  |
|-----|-------------------|---------------|--------------------|------|------------------------|--|--|
| 48  | 48 8/8/2015 16:26 | 16:26         | ID Number 68       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter                          | Caller has indicated in the past that a caback is unnecessary.   |
|     | Miller Ave        | Miller Avenue |                    |      |                        |  |  |
|     |                   |               | Portsmouth, NH     |      |                        |  |  |
|     |                   |               |                    |      |                        |  |  |
| 49  | 8/8/2015          | 16:47         | ID Number 68       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter - 10 times so far today. | Caller has indicated in the past that a cal back is unnecessary. |
|     |                   |               | Miller Avenue      |      |                        |  |  |
|     |                   |               | Portsmouth, NH     |      |                        |  |  |
|     |                   |               |                    |      |                        |  |  |
| 50  | 8/8/2015          | 17:22         | ID Number 68       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter                          | Caller has indicated in the past that a cal back is unnecessary. |
|     |                   |               | Miller Avenue      |      |                        |  |  |
|     |                   |               | Portsmouth, NH     |      |                        |  |  |
|     |                   |               |                    |      |                        |  |  |
| 51  | 8/8/2015          | 18:24         | ID Number 68       | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter, two passes              | Caller has indicated in the past that a ca                       |
|     |                   |               |                    |      | helicopter             | directly over my house - 14 times today.                           | back is unnecessary.   |
|     |                   |               | Miller Avenue      |      |                        |  |  |
|     |                   |               | Portsmouth, NH     |      |                        |  |  |
| 52  | 8/8/2015          | 19:45         | ID Number 68       | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter, 15 times                | Caller has indicated in the past that a cal                      |
| 32  | 6/6/2013          | 15.43         | 1D Number 68       | ON   | helicopter             | today, a new record.   | back is unnecessary.   |
|     |                   |               | Miller Avenue      |      |                        | •  | **************************************                           |
|     |                   |               | Portsmouth, NH     |      |                        |  |  |
|     |                   |               |                    |      |                        |  |  |
| 53  | 8/8/2015          | 20:03         | ID Number 68       | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over            | Caller has indicated in the past that a ca                       |
|     |                   |               |                    |      | helicopter             | my house, 16 times today.  | back is unnecessary.   |
|     |                   |               | Miller Avenue      |      |                        |  |  |
|     |                   |               | Portsmouth, NH     |      |                        |  |  |
| 54  | 8/9/2015          | 13:24         | ID Number 68       | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter                          | Caller has indicated in the past that a ca                       |
| J-4 | 0/7/2013          | 13.24         | ID Number 00       | ON   | helicopter             | Emaned. NOISE COMPLAINT - Red nencopier                            | back is unnecessary.   |
|     |                   |               | Miller Avenue      |      | <b>★</b> 77 704        |  |  |
|     |                   |               | Portsmouth, NH     |      |                        |  |  |
|     |                   |               |                    |      |                        |  |  |
|     |                   |               |                    |      |                        |  |  |

### For the Period: 08/01/15 to 08/31/15

| #  | Date                   | Time         | Caller Information   | Type     | Aircraft  | Narratives  | Follow Up   |
|----|------------------------|--------------|--|----------|---|---|---|
| 55 | 8/9/2015               | 13:34        | ID Number 68   | ON       | Robinson<br>helicopter                                  | Emailed: NOISE COMPLAINT - Red helicopter               | Caller has indicated in the past that a c                       |
|    |                        |              | Miller Avenue  |          | back is unnecessary.                                    |   |   |
|    |                        |              | Portsmouth, NH   |          |   |   |   |
|    |                        |              |  |          |   |   |   |
| 56 | 56 8/9/2015 13:43      | ID Number 68 | ON   | Robinson | Emailed: NOISE COMPLAINT - Red helicopter directly over | Caller has indicated in the past that a c               |   |
|    |                        |              | Miller Avenue  |          | helicopter  | my house.   | back is unnecessary.  |
|    |                        |              | Portsmouth, NH   |          |   |   |   |
|    |                        |              | Fortsmouth, NH   |          |   |   |   |
| 57 | 8/9/2015               | 14:02        | ID Number 68   | ON       | Robinson  | Emailed: NOISE COMPLAINT - Red helicopter               | College has in discount in the control of                       |
|    |                        |              | 2011   |          | helicopter  | 2 di 1 - Red nencopiei                                  | Caller has indicated in the past that a calback is unnecessary. |
|    |                        |              | Miller Avenue  |          |   |   | <u>,</u>  |
|    |                        |              | Portsmouth, NH   |          |   |   |   |
| 58 | 58 8/9/2015 14:20 ID N | ID Number 68 | ON   | Robinson | Emailed: NOISE COMPLAINT - Red helicopter directly over | C-llb'- l' 1'- 1  |   |
|    |                        |              |  |          | helicopter  | my house  | Caller has indicated in the past that a caback is unnecessary.  |
|    |                        |              | Miller Avenue  |          |   |   | ,·  |
|    |                        |              | Portsmouth, NH   |          |   |   |   |
| 59 | 8/9/2015               | 15:49        | ID Number 68   | ON       | Robinson  | Emailed: NOISE COMPLAINT - Red helicopter directly over | C-ll1   |
|    |                        |              | Miller Avenue  |          |   | my house, always the same route.                        | Caller has indicated in the past that a caback is unnecessary.  |
|    |                        |              | Portsmouth, NH   |          |   |   | out is unifocusary.   |
|    |                        |              |  |          |   |   |   |
| 60 | 8/9/2015               | 16:24        | ID Number 68   | ON       | Robinson  | Emailed: NOISE COMPLAINT - Red helicopter               | Caller has indicated in the past that a ca                      |
|    |                        |              | Miller Avenue  |          | helicopter  |   | back is unnecessary.  |
|    |                        |              | Portsmouth, NH   |          |   |   |   |
|    |                        |              | 2000 - 100 - |          |   |   |   |
| 61 | 8/9/2015               | 16:57        | ID Number 68   | ON       | Robinson  | Emailed: NOISE COMPLAINT - Red helicopter               | Caller has indicated in the past that a ca                      |
|    |                        |              | Miller Avenue  |          | helicopter  |   | back is unnecessary.  |
|    |                        |              |  |          |   |   | •   |
|    |                        |              | Portsmouth, NH   |          |   |   |   |

Page 9 of 29

## For the Period: 08/01/15 to 08/31/15

| #  | Date              | Time         | Caller Information | Туре     | Aircraft   | Narratives   | Follow Up  |
|----|-------------------|--------------|--------------------|----------|--|--|--|
| 62 | 8/9/2015          | 17:11        | ID Number 68       | ON       | Robinson   | Emailed: NOISE COMPLAINT - Red helicopter                            | Coller has indicated in the country of   |
|    |                   |              |                    |          | helicopter   | 2 divi - Red hencopter   | Caller has indicated in the past that a cal<br>back is unnecessary.            |
|    | Miller Avenue     |              |                    |          | outers annocessary.  |  |  |
|    |                   |              | Portsmouth, NH     |          |  |  |  |
| 63 | 63 8/9/2015 17:18 | ID Number 68 | ON                 | Robinson | Emailed, NOISE COMPLANTS DAVID   |  |  |
|    |                   |              |                    |          | helicopter   | Emailed: NOISE COMPLAINT - Red helicopter directly over<br>my house. | Caller has indicated in the past that a cal                                    |
|    |                   |              | Miller Avenue      |          | A. A.  |  | back is unnecessary.   |
|    |                   |              | Portsmouth, NH     |          |  |  |  |
|    |                   |              |                    |          |  |  |  |
| 64 | 8/10/2015         | 9:04         | ID Number 68       | ON       | Robinson   | Emailed: NOISE COMPLAINT - Red helicopter directly over              | Caller has indicated in the past that a cal                                    |
|    |                   |              | Miller Avenue      |          | helicopter   | my house.  | back is unnecessary.   |
|    |                   |              | Portsmouth, NH     |          |  |  |  |
|    |                   |              | i orismouth, NA    |          |  |  |  |
| 65 | 8/10/2015         | 11:02        | ID Number 68       | ON       | Robinson   | Emailed: NOISE COMPLAINT - Red helicopter                            |  |
|    |                   |              |                    |          | helicopter   | Emarica: NOISE CONFLAINT - Red nelicopter                            | Caller has indicated in the past that a cal<br>back is unnecessary.            |
|    |                   |              | Miller Avenue      |          |  |  | back is unnecessary.   |
|    |                   |              | Portsmouth, NH     |          |  |  |  |
| 66 | 8/10/2015         | 11:47        | ID Number 68       | ON       | D  |  |  |
|    |                   | *****        | 1D Number 08       | ON       | Robinson<br>helicopter   | Emailed: NOISE COMPLAINT - Red helicopter                            | Caller has indicated in the past that a cal                                    |
|    |                   |              | Miller Avenue      |          | nencopter  |  | back is unnecessary.   |
|    |                   |              | Portsmouth, NH     |          |  |  |  |
|    |                   |              | ,                  |          |  |  |  |
| 67 | 8/10/2015         | 12:00        | ID Number 190      | ON       | Robinson   | Emailed: Hi, this is a general complaint about frequency and         | McDemoush and a vist at the state of   |
|    |                   |              | W. 172             |          | helicopter   | level of noise. I spend summers on Badgers Island and those          | McDonough spoke with caller and<br>informed the caller the airport cannot tell |
|    |                   |              | Wentworth Road     |          |  | helicopters are relentless. They come by very often quite low        | the helicopters where the they can and   |
|    |                   |              | New Castle, NH     |          |  | and the worst part is they circle around and come by again just      | cannot fly.  |
|    |                   |              |                    |          | minutes after their first pass. They definitely decrease quality of life around this otherwise beautiful area. |  |  |

Tuesday, October 06, 2015

Page 10 of 29

### For the Period: 08/01/15 to 08/31/15

| Date         | Time  | Caller Information                             | Type | Aircraft               | Narratives  | Follow Up  |
|--------------|-------|--|------|------------------------|---|--|
| 68 8/10/2015 | 12:38 | ID Number 157 Ruth Street Portsmouth,          | ON   | Robinson<br>helicopter | "Yes, my name is XXXX. I live on Ruth Street in Portsmouth. I'm calling in regards to a helicopter incident. The time of the incident is 20 minutes to 1. And what happened was is the helicopter has been repeatedly passing back and forth. It was probably the 6th pass over our area today. But this time on the 6th pass, he was right at the tree tops. I don't know if something was wrong with the helicopter or what, but this was the lowest I've ever seen him come in. And he wasn't even close to 500 feet. It almost looked like something was wrong with the helicopter he was flying so low and he was going awful slow. So I don't know if they were low taking pictures or something or like I said something was wrong. But he was right at the, probably a couple hundred feet above the tree line over my neighbor's house across the street from me so  Anyway just reporting it, like I said the noise was deafening. It was more the concern of how low he was this time other than the noise. Thank you very much. Bye." | McDonough spoke with the caller and informed him Seacoast Helicopters flew their normal tours at 1000 feet today. Caller stated it was a different path than what the tours normally fly and he heard lots of backfiring. McDonough thinks it could have been a different helicopter flying over Portsmouth. |
| 69 8/10/2015 | 12:47 | ID Number 189<br>Airport Road<br>Newington, NH | ON   | information            | I am looking for, who to apply to for benefits for the noise from the airplanes. It shakes the house unbelievably and the noise is getting worse. If you can call me at that number. Thank you."  | McDonough spoke with caller and discussed the Noise Exposure Map that we recently updated. The caller does not qualify for the sound insulation program before or after the Noise Exposure Map we updated.   |
| 70 8/10/2015 | 13:26 | ID Number 68 Miller Avenue Portsmouth, NH      | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house, always exactly the same route.  | Caller has indicated in the past that a call back is unnecessary.  |
| 71 8/10/2015 | 13:44 | ID Number 68 Miller Avenue Portsmouth, NH      | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house  | Caller has indicated in the past that a call back is unnecessary.  |
| 72 8/10/2015 | 14:35 | ID Number 68 Miller Avenue Portsmouth, NH      | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.   | Caller has indicated in the past that a call back is unnecessary.  |

Page 11 of 29

### For the Period: 08/01/15 to 08/31/15

| #  | Date      | Time  | Caller Information                             | Type | Aircraft                | Narratives   | Follow Up   |  |  |  |
|----|-----------|-------|--|------|-------------------------|--|---|--|--|--|
| 73 | 8/10/2015 | 17:52 | ID Number 77 Ruth Street Portsmouth, NH        | ON   | Robinson<br>helicopters | Emailed: Two Seacoast Helicopters flew over my house at the same time. Very loud with two of them at once. Can you ask them if they can stagger the times or off-set the routes so there are not two flying at the same time right next to each other?   | McDonough left a message. No response.  |  |  |  |
| 74 | 8/10/2015 | 17:52 | ID Number 68 Miller Avenue Portsmouth, NH      | ON   | Robinson<br>helicopter  | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  | Caller has indicated in the past that a call back is unnecessary.   |  |  |  |
| 75 | 8/10/2015 | 19:23 | ID Number 181<br>Bayview Road<br>Newmarket, NH | TGL  | KC135R                  | See notes on 8/6 at 21:27.   | See notes on 8/6 at 21:27.  |  |  |  |
| 76 | 8/10/2015 | 20:43 | ID Number 181<br>Bayview Road<br>Newmarket, NH | TGL  | KC135R                  | See notes on 8/6 at 21:27.   | See notes on 8/6 at 21:27.  |  |  |  |
| 77 | 8/10/2015 | 20:46 | ID Number 181<br>Bayview Road<br>Newmarket, NH | TGL  | KC135R                  | See notes on 8/6 at 21:27  | See notes on 8/6 at 21:27.  |  |  |  |
| 78 | 8/10/2015 | 20:53 | ID Number 191<br>Bayview Rd<br>Newmarket, NH   | TGL  | KC135R                  | Caller has expresses concerns pertaining to low flying aircraft both military and civilian. All flight that have been researched have been found to be flying as published. All flights that were researched were flying as published. Due to the number of calls it is difficult to research every flight. These calls will be looked at on a case by case basis. | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns. |  |  |  |
| 79 | 8/10/2015 | 20:54 | ID Number 191<br>Bayview Road<br>Newmarket, NH | TGL  |                         | Caller has expresses concerns pertaining to low flying aircraft both military and civilian. All flight that have been researched have been found to be flying as published. All flights that were researched were flying as published. Due to the number of calls it is difficult to research every flight. These calls will be looked at on a case by case basis. | Caller has been given the number to FSDC (Flight Standards District Office) to contact for her safety concerns. |  |  |  |

Tuesday, October 06, 2015

Page 12 of 29

#### For the Period: 08/01/15 to 08/31/15

| #  | Date        | Time  | Caller Information                             | Type | Aircraft | Narratives   | Follow Up   |
|----|-------------|-------|--|------|----------|--|---|
| 8  | 0 8/10/2015 | 20:58 | ID Number 191<br>Bayview Road<br>Newmarket, NH | TGL  | KC135R   | Caller has expresses concerns pertaining to low flying aircraft both military and civilian. All flight that have been researed have been found to be flying as published. All flights that were researched were flying as published. Due to the number of calls it is difficult to research every flight. These calls will be looked at on a case by case basis. | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns. |
| 8  | 1 8/10/2015 | 21:00 | ID Number 191<br>Bayview Road<br>Newmarket, NH | TGL  | KC135R   | Caller has expresses concerns pertaining to low flying aircraft both military and civilian. All flight that have been researed have been found to be flying as published. All flights that were researched were flying as published. Due to the number of calls it is difficult to research every flight. These calls will be looked at on a case by case basis. | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns. |
| 8: | 2 8/12/2015 | 13:43 | ID Number 181<br>Bayview Road<br>Newmarket, NH | ON   | KC135R   | See notes on 8/6 at 21:27.   | See notes on 8/6 at 21:27.  |
| 8: | 3 8/12/2015 | 13:48 | ID Number 181<br>Bayview Road<br>Newmarket, NH | ON   | KC135R   | See notes on 8/6 at 21:27.   | See notes on 8/6 at 21:27.  |
| 84 | 8/12/2015   | 13:53 | ID Number 181<br>Bayview Road<br>Newmarket, NH | TGL  |          | See notes on 8/6 at 21:27.   | See notes on 8/6 at 21:27.  |
| 8: | 5 8/12/2015 | 13:59 | ID Number 181<br>Bayview Road<br>Newmarket, NH | ON   |          | See notes on 8/6 at 21:27.   | See notes on 8/6 at 21:27.  |
| 86 | 8/12/2015   | 20:21 | ID Number 181<br>Bayview Road<br>Newmarket, NH | ON   |          | See notes on 8/6 at 21:27.   | See notes on 8/6 at 21:27.  |

Tuesday, October 06, 2015

Page 13 of 29

### For the Period: 08/01/15 to 08/31/15

|    | Date      | Time  | Caller Information                              | Type | Aircraft   | Narratives  | Follow Up                                   |
|----|-----------|-------|---|------|------------|---|---|
| 87 | 8/12/2015 | 20:26 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | ON   |            | See notes on 8/6 at 21:27.  | See notes on 8/6 at 21:27.                  |
| 88 | 8/12/2015 | 20:30 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   |            | See notes on 8/6 at 21:27.  | See notes on 8/6 at 21:27.                  |
| 89 | 8/12/2015 | 20:36 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | ON   |            | See notes on 8/6 at 21:27.  | See notes on 8/6 at 21:27.                  |
| 90 | 8/12/2015 | 20:38 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | ON   |            | See notes on 8/6 at 21:27.  | See notes on 8/6 at 21:27.                  |
| 91 | 8/12/2015 | 20:40 | ID Number 110<br>Bayview Road<br>Newmarket, NH  | TGL  | KC135R X 2 | "Hello, this is XXXX. I'm calling from Mountain View Terrance in Rye. There is a jet flying repeatedly right over my house. I don't think that's necessary. I think the jet can practice without flying over the same houses over and over again. Can you please direct the pilots to use some variety in choosing their flight paths when practicing, or even, when looping around, to land once or twice? Just stop them from riding over my house time and time again. It's 8:31 tonight, August 12th. Thank you." | McDonough left a message 8/16. No response. |
| 92 | 8/12/2015 | 20:43 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | ON   |            | See notes on 8/6 at 21:27.  | See notes on 8/6 at 21:27.                  |
| 93 | 8/12/2015 | 20:49 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | ON   |            | See notes on 8/6 at 21:27.  | See notes on 8/6 at 21:27.                  |

Tuesday, October 06, 2015

Page 14 of 29

# For the Period: 08/01/15 to 08/31/15

| 94         81/12/2015         21/15         21/15         21/15         21/15         21/15         21/15         35ee notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.           95         8/12/2015         21/12         D. Number 181         T/GL         KC157R         See notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.           96         8/13/2015         21/12         D. Number 181         DR         KC157R         See notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.           97         8/13/2015         8.13         D. Number 181         ON         See notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.           98         8/13/2015         8.13         D. Number 181         ON         See notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.           101         8/13/2015         1.21         D. Number 181         ON         See notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.           101         8/13/2015         1.21         D. Number 181         ON         See notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.           101         8/13/2015         1.21         D. Number 181         ON         See notes on 8/6 at 21/27.         See notes on 8/6 at 21/27.           <   | #           | Date            | Time  | Caller Information                             | Type | Aircraft | Narratives                 | Follow Up                  |
|--|-------------|-----------------|-------|--|------|----------|----------------------------|----------------------------|
| 21:00         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on  | 94          |                 | 20:55 | ID Number 181<br>Bayview Road<br>Newmarket, NH | NO   |          | See notes on 8/6 at 21:27. | See notes on 8/6 at 21:27. |
| 21:02         ID Number 181         TGL         KC135R         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.       | 95          |                 | 21:00 | ID Number 181<br>Bayview Road<br>Newmarket, NH | NO   | ÷        | See notes on 8/6 at 21:27. | See notes on 8/6 at 21:27. |
| 7:03         ID Number 181         DEP         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.           8:18         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.           8:31         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.           8:31         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.           10:52         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.           10:52         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.           12:15         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.  | 96          |                 | 21:02 | ID Number 181<br>Bayview Road<br>Newmarket, NH | TGL  | KC135R   | See notes on 8/6 at 21:27. | See notes on 8/6 at 21:27. |
| 8:18         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8 | 76          |                 | 7:03  | ID Number 181<br>Bayview Road<br>Newmarket, NH | DEP  |          | See notes on 8/6 at 21:27. | See notes on 8/6 at 21:27. |
| 8:31         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.           10:52         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.           12:15         ID Number 181         ON         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.           12:15         IB ayview Road         Newmarket, NH         See notes on 8/6 at 21:27.         See notes on 8/6 at 21:27.   | 86          |                 | 8:18  | ID Number 181<br>Bayview Road<br>Newmarket, NH | NO   |          | See notes on 8/6 at 21:27. | See notes on 8/6 at 21:27. |
| 10:52       ID Number 181       ON       See notes on 8/6 at 21:27.       See notes on 8/6 at 21:27.         Newmarket, NH       See notes on 8/6 at 21:27.       See notes on 8/6 at 21:27.       See notes on 8/6 at 21:27.  | 66          |                 | 8:31  | ID Number 181<br>Bayview Road<br>Newmarket, NH | NO   |          | See notes on 8/6 at 21:27. | See notes on 8/6 at 21:27. |
| 12:15 ID Number 181 ON See notes on 8/6 at 21:27. See notes on 8/6 a Notes on 8/6 at 21:27. See notes on 8/6 at 21:27.   | 100         |                 | 10:52 | ID Number 181<br>Bayview Road<br>Newmarket, NH | NO   |          | See notes on 8/6 at 21:27. | See notes on 8/6 at 21:27. |
|  | 101         |                 | 12:15 | ID Number 181<br>Bayview Road<br>Newmarket, NH | NO O |          | See notes on 8/6 at 21:27. | See notes on 8/6 at 21:27. |
|  | Tuesday, Oc | stober 06, 201. | 8     |  |      |          |                            | Page 15 of 29              |

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT,

APU=AUXILLARY POWER UNIT, W=WEB REPORT

# For the Period: 08/01/15 to 08/31/15

| Follow Up          | Caller has indicated in the past that a call | back is unnecessary.            | See notes on 8/6 at 21:27.                     | See notes on 8/6 at 21:27.                     |  |  | Caller has indicated in the past that a call back is unnecessary.                      | Caller has indicated in the past that a call back is unnecessary. |
|--------------------|--|---------------------------------|--|--|--|--|--|---|
| Narratives         | Emailed: NOISE COMPLAINT - Red helicopter    |                                 | See notes on 8/6 at 21:27.                     | Description: NOISE COMPLAINT - Red helicopter, two passes, and a lot lower than 1000'. | Emailed: NOISE COMPLAINT - Red helicopter                         |
| Aircraft           | Robinson                                     | padomar                         |  |  |  |  | Robinson   | Robinson  |
| Type               | NO   |                                 | NO   | NO   | NO   | NO   | NO NO  | NO  |
| Caller Information | ID Number 68                                 | Miller Avenue<br>Portsmouth, NH | ID Number 181<br>Bayview Road<br>Newmarket, NH | ID Number 68 Miller Avenue Portsmouth, NH  | ID Number 68 Miller Avenue Portsmouth, MH                         |
| Time               | 14:16  |                                 | 20:20  | 20:27  | 8:29   | 9:53   | 12:19  | 12:46   |
| Date               | 8/13/2015                                    |                                 | 8/13/2015                                      | 8/13/2015                                      | 8/14/2015                                      | 106 8/14/2015                                  | 8/14/2015  | 8/14/2015   |
| #                  | 102  |                                 | 103  | 104  | 105  | 106  | 107  | 108   |

Page 16 of 29

Tuesday, October 06, 2015

# For the Period: 08/01/15 to 08/31/15

|                    |   |   |   |  |   | ="  |  |
|--------------------|---|---|---|--|---|---|--|
| Follow Up          | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. | Caller has indicated in the past that a call back is unnecessary. |  |   |   |  |
| Narratives         | Emailed: NOISE COMPLAINT - Red helicopter                         | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. | See notes on 8/6 at 21:27.                     | See notes on 8/6 at 21:27.                      | See notes on 8/6 at 21:27.                      | See notes on 8/6 at 21:27.                     |
| Aircraft           | Robinson<br>helicopter  | Robinson  | Robinson  |  |   |   |  |
| Type               | NO  | NO  | NO  | NO   | NO  | NO  | NO NO  |
| Caller Information | ID Number 68<br>Miller Avenue<br>Portsmouth, NH                   | ID Number 68 Miller Avenue Portsmouth, NH                         | ID Number 68 Miller Avenue Portsmouth, NH                         | ID Number 181<br>Bayview Road<br>Newmarket, NH | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ID Number 181<br>Bayview Drive<br>Newmarket, NH | D Number 181<br>Bayview Drive<br>Newmarket, NH |
| Time               | 13:01   | 13:19   | 14:16   | 16:42  | 17:41   | 18:06   | 18:20  |
| Date               | 8/14/2015   | 8/14/2015   | 8/14/2015   | 8/14/2015                                      | 8/14/2015                                       | 8/14/2015                                       | 8/14/2015                                      |
| #                  | 109   | 110   | H   | 112  | 113   | 114   | 115  |

Tuesday, October 06, 2015

Page 17 of 29

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT,

APU=AUXILLARY POWER UNIT, W=WEB REPORT

### For the Period: 08/01/15 to 08/31/15

| # Date        | Time  | Caller Information                              | Туре | Aircraft               | Narratives  | Follow Up  |
|---------------|-------|---|------|------------------------|---|--|
| 116 8/14/2015 | 18:48 | ID Number 191<br>Bayview Drive<br>Newmarket, NH | ON   |                        | See notes on 8/10 20:53.  |  |
| 117 8/14/2015 | 19:37 | ID Number 191<br>Bayview Drive<br>Newmarket, NH | ON   |                        | See notes on 8/10 20:53.  |  |
| 118 8/14/2015 | 19:54 | ID Number 181<br>Bayview Road<br>Newmarket, NH  | ON   |                        | See notes on 8/6 at 21:27.  | Caller has indicated in the past that a call back is unnecessary.  |
| 119 8/15/2015 | 10:42 | ID Number 195 Thornton Street Portsmouth, NH    | ON   | Robinson<br>helicopter | Emailed: The helicopters are flying too low- this is making their noise a serious source of noise pollution. They are invasive on our air space, and must be required to fly higher. I'm pretty sure their height is currently too low for safety purposes also. Please act now with common sense, so as not to engender more serious opposition. | McDonough sent an email with a response but the caller did not leave her phone number and the email got kicked back. |
| 120 8/15/2015 | 12:53 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   |                        | See notes on 8/6 at 21:27.  |  |
| 121 8/15/2015 | 14:16 | ID Number 68 Miller Avenue Portsmouth, NH       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter over S. Playground, trip #10 today.   | Caller has indicated in the past that a call back is unnecessary.  |
| 122 8/15/2015 | 17:37 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   |                        | See notes on 8/6 at 21:27.  |  |

Tuesday, October 06, 2015

Page 18 of 29

#### For the Period: 08/01/15 to 08/31/15

| #   | Date      | Time  | Caller Information                                | Type | Aircraft               | Narratives   | Follow Up   |
|-----|-----------|-------|---|------|------------------------|--|---|
| 123 | 8/15/2015 | 20:22 | ID Number 190<br>Wentworth Road<br>New Castle, NH | ON   | helicopter             | Emailed: Yes I emailed a few days ago and got a call back. I understand you can't do anything but I'll keep complaining anyway. No need to call me back. That damn copter from HELL is flying overhead at ten past 8 pm? really? will I hear them at midnight soon? It's too badPortsmouth was a nice place. | Caller stated in his email that he did not need a call back.    |
| 124 | 8/15/2015 | 20:25 | ID Number 191<br>Bayview Drive<br>Newmarket, NH   | ON   |                        | See notes on 8/10 20:53.   |   |
| 125 | 8/15/2015 | 20:39 | ID Number 181<br>Bayview Drive<br>Newmarket, NH   | ON   |                        | See notes on 8/6 at 21:27.   |   |
| 126 | 8/16/2015 | 9:32  | ID Number 191<br>Bayview Drive<br>Newmarket, NH   | ON   | PC-12?                 | See notes on 8/10 20:53.   |   |
| 127 | 8/16/2015 | 10:36 | ID Number 68 Miller Avenue Portsmouth, NH         | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  | Caller has indicated in the past that a calback is unnecessary. |
| 128 | 8/16/2015 | 11:07 | ID Number 68 Miller Avenue Portsmouth, NH         | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  | Caller has indicated in the past that a calback is unnecessary. |
| 129 | 8/16/2015 | 11:26 | ID Number 181<br>Bayview Drive<br>Newmarket, NH   | ON   |                        | See notes on 8/6 at 21:27.   |   |

Tuesday, October 06, 2015

Page 19 of 29

# For the Period: 08/01/15 to 08/31/15

| #           | Date                      | Time      | Caller Information   | Type    | Aircraft               | Narratives   | Follow Up   |
|-------------|---------------------------|-----------|--|---------|------------------------|--|---|
| 13          | 130 8/16/2015             | 11:59     | ID Number 68   | NO<br>O | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a call  |
|             |                           |           | Miller Avenue<br>Portsmouth NH   |         | nudomar<br>1           | my nouse. That makes unce untes today before innentime.  | oack is unnecessary.  |
|             |                           |           |  |         |                        |  |   |
| 131         | 1 8/16/2015               | 12:18     | ID Number 68   | NO      | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a call  |
|             |                           |           | Miller Avenue<br>Portsmouth, NH  |         | rencopier              | ny nouse.  | back is unnecessary.  |
|             |                           |           | 20 H M M M M M M M M M M M M M M M M M M   |         |                        |  |   |
| 132         | 2 8/16/2015               | 12:38     | ID Number 68   | NO      | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house   | Caller has indicated in the past that a call  |
|             |                           |           | Miller Avenue<br>Portsmouth, NH  |         |                        |  | oden is minecessary.  |
|             |                           |           |  |         |                        |  |   |
| 133         | 3 8/16/2015               | 13:13     | ID Number 68   | NO      | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a call  |
|             |                           |           | Miller Avenue  |         | nelicopter             | my house.  | back is unnecessary.  |
|             |                           |           | Portsmouth, NH   |         |                        |  |   |
| 134         | 4 8/16/2015               | 13:31     | ID Number 68   | NO      | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a call  |
|             |                           |           | Miller Avenue  |         | nelicopter             | my house.  | back is unnecessary.  |
|             |                           |           | Portsmouth, NH   |         |                        |  |   |
| 135         | 5 8/16/2015               | 13:36     | ID Number 192  | NO      | Robinson               | Emailed: Red helicopter flying over the house making loud  | McDonough sent an email on 8/18 because   |
|             |                           |           | Stimson Street   |         | helicopter             | noise. It keeps turning almost directly over the house making<br>the noise louder. It's been going on for a while but this is my | the original email did not contain a contact<br>number. McDonough left her number if he |
|             |                           |           | Kittery, ME  |         |                        | first complaint. It goes on all day and gives us no peace on a Sunday. Thank you.  | would like to discuss the matter any further.   |
| 136         | 8/16/2015                 | 13:46     | ID Number 68   | NO      | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a call  |
|             |                           |           | Miller Avenue  |         | nencobre               | my nouse.  | back is unnecessary.  |
|             |                           |           | Portsmouth, NH   |         |                        |  |   |
|             |                           |           |  |         |                        |  |   |
| Tuesday, Oc | Tuesday, October 06, 2015 | 2         |  |         |                        |  | Page 20 of 29   |
| Transfer I  | 4                         | 1 2 4 2 5 | The second secon |         |                        |  |   |

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT,

APU=AUXILLARY POWER UNIT, W=WEB REPORT

# For the Period: 08/01/15 to 08/31/15

| #           | Date                      | Time  | Caller Information              | Type | Aircraft               | Narratives   | Follow Up   |
|-------------|---------------------------|---|---------------------------------|------|------------------------|--|---|
| 137         | 8/16/2015                 | 14:04   | ID Number 68                    | NO   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. Trin #9 today.   | Caller has indicated in the past that a call                      |
|             |                           |   | Miller Avenue<br>Portsmouth, NH |      |                        | , to compare the property of t | oach is differently.  |
| 138         | 8/16/2015                 | 14:23   | ID Number 68                    | NO   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a call                      |
|             |                           |   | Miller Avenue<br>Portsmouth, NH |      | nencopier              | my nouse. #11 today  | back is unnecessary.  |
| 139         | 8/16/2015                 | 14:33   | ID Number 68                    | NO   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter. Trip #12  | Caller has indicated in the past that a call                      |
|             |                           |   | Miller Avenue                   |      | helicopter             |  | back is unnecessary.  |
|             |                           |   | Portsmouth, NH                  |      |                        |  |   |
| 140         | 8/16/2015                 | 14:44   | ID Number 43                    | NO   | Robinson               | You have heard from me before and you're probably going to   | McDonough left a message 8/19 and 9/31.                           |
|             |                           |   | Gates Street                    |      | nelicopter             | hear from me again. Kight now I m at a point of screaming and that is when I usually call. The red helicopters started this  | No response.  |
|             |                           |   | Portsmouth, NH                  |      |                        | morning and have not stopped. I'm so sick of hearing them and seeing them. I so sick of seeing them circle around my house and hear their rators as they on around. I can even see   |   |
|             |                           |   |                                 |      |                        | their tail numbers now. There are so low. They seem to be descending every time this year especially. Last year they   |   |
|             |                           |   |                                 |      |                        | were much higher. I don't even know what their limit is but<br>they are so intrusive. They are such a invasion of my quite<br>life. I just had to register that complaint. There is no reason  |   |
| 3           |                           | 0<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10<br>10 | 200 121 000000000               |      |                        | to call me back but please report this. Thank you.   |   |
| 141         | 8/16/2015                 | 14:50   | ID Number 68                    | NO   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. #13 today  | Caller has indicated in the past that a call back is unnecessary. |
|             |                           |   | Miller Avenue                   |      |                        |  | ř   |
|             |                           |   | Portsmouth, NH                  |      |                        |  |   |
| 142         | 8/16/2015                 | 14:57   | ID Number 68                    | NO   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a call                      |
|             |                           |   | Miller Avenue                   |      |                        | ing industry and a   | DACK IS UILLOCOSSALY.   |
|             |                           |   | Portsmouth, NH                  |      |                        |  |   |
| Tuesday Oct | Tuesday, October 06, 2015 |   |                                 |      |                        |  |   |

Tuesday, October 06, 2015

Page 21 of 29

### For the Period: 08/01/15 to 08/31/15

| #   | Date      | Time  | Caller Information                              | Type | Aircraft               | Narratives   | Follow Up   |
|-----|-----------|-------|---|------|------------------------|--|---|
| 143 | 8/16/2015 | 15:05 | ID Number 68 Miller Avenue Portsmouth, NH       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  | Caller has indicated in the past that a call back is unnecessary.   |
| 144 | 8/16/2015 | 15:09 | ID Number 193 Millpond Way Portsmouth, NH       | ON   | Robinson<br>helicopter | Hi. I would like to register my complaint about this red tourist helicopter doing frequent overflights. Today is Sunday the 16th of August, 2015. Around three o'clock this afternoon there was a couple of crossovers here that seemed to be unusually loud, flight pattern and this happens over and over again during the tourist season. It seems to me that there ought to be a flight pattern that could diminish the noise rather than just sticking your fingers in our eyes day after day. I'm located in the Christian Shores neighborhood on Mill Pond Way. Thank you | McDonough spoke with the caller on 8/17. Caller said he called the police to see if we were under attack. The police gave him the number to the PDA noise line.   |
| 145 | 8/16/2015 | 15:18 | ID Number 194 Highland Street Portsmouth, NH    | ON   | Robinson<br>helicopter | I'm filing a complaint like probably every other resident of the City of Portsmouth regarding the red helicopter. All they have been doing is flying all weekdays, all day Saturday and then I have had to suffer through it all day Sunday. And I'm sick of it. I don't understand why this can't stop. This is positively noise pollution and it is also disturbing the peace. And it has to stop. I want someone to respond back to me immediately.   | McDonough Spoke with the caller on 8/17. Caller believes the regulations should change. Helicopter should not be allowed to operate at the expense of the residents. McDonough gave her the number to the FAA FSDO office in Maine. |
| 146 | 8/16/2015 | 15:31 | ID Number 68  Miller Avenue  Portsmouth, NH     | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. #16 today. How would you like it if this guy was flying over YOUR house? When are we going to get some help with this situation?   | Caller has indicated in the past that a call back is unnecessary.   |
| 147 | 8/16/2015 | 15:31 | ID Number 191<br>Bayview Drive<br>Newmarket, NH | ON   |                        | See notes on 8/10 20:53.   | McDonough left a message 8/16. McDonough will call again on Monday when she is in the office.   |
| 148 | 8/16/2015 | 15:52 | ID Number 191<br>Bayview Drive<br>Newmarket, NH | ON   |                        | See notes on 8/10 20:53.   |   |

Tuesday, October 06, 2015

Page 22 of 29

### For the Period: 08/01/15 to 08/31/15

| #   | Date      | Time  | Caller Information                              | Type | Aircraft               | Narratives  | Follow Up   |
|-----|-----------|-------|---|------|------------------------|---|---|
| 149 | 8/16/2015 | 15:53 | ID Number 103  Clinton Street  Portsmouth, NH   | ON   | Robinson<br>helicopter | My name is XXXX and I'm calling from XXX Clinton Street in Portsmouth and I don't really need to be contacted. I'm just calling to complain about the red helicopter. This is Sunday afternoon and it has gone over our house at least a half a dozen times in the last hour. At least one of those times quite low. We had this happen the other night while we were eating dinner during the hour we counted the same, a least a half a dozen times and ya know I don't have a scientific count about how much the helicopter is flying but that just seems like too much. Thank you. | Caller stated he does not require a call back<br>but McDonough called to get verify Street<br>information. Caller indicated he is not so<br>concerned with the current traffic but he is<br>worried the helicopter flying will increase<br>over time. |
| 150 | 8/17/2015 | 13:17 | ID Number 68 Miller Avenue Portsmouth, NH       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a call back is unnecessary.   |
| 151 | 8/17/2015 | 13:26 | ID Number 68 Miller Avenue Portsmouth, NH       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.   | Caller has indicated in the past that a call back is unnecessary.   |
| 152 | 8/17/2015 | 14:22 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   | KC135R X2              | See notes on 8/6 at 21:27.  |   |
| 153 | 8/17/2015 | 14:24 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   | KC135R                 | See notes on 8/6 at 21:27.  |   |
| 154 | 8/17/2015 | 14:27 | ID Number 191<br>Bayview Drive<br>Newmarket, NH | ON   | C130                   | See notes on 8/10 20:53.  |   |

Tuesday, October 06, 2015

Page 23 of 29

### For the Period: 08/01/15 to 08/31/15

| #   | Date      | Time  | Caller Information                              | Type | Aircraft               | Narratives   | Follow Up   |
|-----|-----------|-------|---|------|------------------------|--|---|
| 155 | 8/17/2015 | 14:59 | ID Number 68 Miller Avenue Portsmouth, NH       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  | Caller has indicated in the past that a call back is unnecessary. |
| 156 | 8/17/2015 | 15:26 | ID Number 68  Miller Avenue Portsmouth, NH      | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter. 171 times so far this year. When are we going to get some help with this miserable situation? | Caller has indicated in the past that a call back is unnecessary. |
| 157 | 8/17/2015 | 17:08 | ID Number 68 Miller Avenue Portsmouth, NH       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  | Caller has indicated in the past that a call back is unnecessary. |
| 158 | 8/17/2015 | 17:54 | ID Number 68 Miller Avenue Portsmouth, NH       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  | Caller has indicated in the past that a call back is unnecessary. |
| 159 | 8/17/2015 | 18:11 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   | KC135R                 | See notes on 8/6 at 21:27.   |   |
| 160 | 8/17/2015 | 20:00 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   | KC35R x2               | See notes on 8/6 at 21:27.   |   |
| 161 | 8/17/2015 | 20:23 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   | KC135R X2              | See notes on 8/6 at 21:27.   |   |

Tuesday, October 06, 2015

Page 24 of 29

#### For the Period: 08/01/15 to 08/31/15

| #   | Date      | Time  | Caller Information                              | Type | Aircraft               | Narratives  | Follow Up  |
|-----|-----------|-------|---|------|------------------------|---|--|
| 162 | 8/17/2015 | 20:29 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   | KC135R X2              | See notes on 8/6 at 21:27.  |  |
| 163 | 8/17/2015 | 20:33 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   | KC35R                  | See notes on 8/6 at 21:27.  |  |
| 164 | 8/17/2015 | 22:09 | ID Number 191  Bayview Drive Newmarket, NH      | ON   | KC135R x2,<br>C310     | See notes on 8/10 20:53.  |  |
| 165 | 8/17/2015 | 22:15 | ID Number 191 Bayview Drive Newmarket, NH       | ON   | KC-135R/<br>C310       | See notes on 8/10 20:53.  |  |
| 166 | 8/18/2015 | 10:52 | ID Number 75  Mark Street  Portsmouth, NH       | ON   | Robinson<br>Helicopter | Emailed: Please tell him to stop flying over the Middle School. It is now filled with kids for orientation. Change his flight path. He flies up to 25 times a day over the same houses, schools, etc. | McDonough spoke with the caller and the caller wants the helicopters to fly different route over the city and also states the Robinson helicopter is an unsafe helicopter. |
| 167 | 8/18/2015 | 12:58 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   |                        | See notes on 8/6 at 21:27.  |  |
| 168 | 8/18/2015 | 14:39 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   |                        | See notes on 8/6 at 21:27.  |  |

Tuesday, October 06, 2015

Page 25 of 29

# For the Period: 08/01/15 to 08/31/15

| #                  | Date          | Time  | Caller Information                               | Type | Aircraft | Narratives                 | Follow Up                              |
|--------------------|---------------|-------|--|------|----------|----------------------------|--|
| 169                | 8/18/2015     | 19:40 | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | NO   |          | See notes on 8/6 at 21:27. |  |
| 170                | 8/19/2015     | 8:41  | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | NO   |          | See notes on 8/6 at 21:27. |  |
| 171                | 8/19/2015     | 8:53  | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | NO   |          | See notes on 8/6 at 21:27. |  |
| 172                | 8/19/2015     | 8:58  | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | NO   |          | See notes on 8/6 at 21:27. |  |
| 173                | 8/19/2015     | 9:03  | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | NO   |          | See notes on 8/6 at 21:27. |  |
| 174                | 8/19/2015     | 9:38  | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | NO   | =        | See notes on 8/6 at 21:27. |  |
| 175                | 8/19/2015     | 9:54  | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | NO   |          | See notes on 8/6 at 21:27. |  |
| 176                | 176 8/21/2015 | 15:30 | ID Number 06<br>Little Bay Road<br>Newington, NH | TGL  | KC135R   | Emailed: Loud              | McDonough left a message. No response. |
| Tuesday, October 0 | 9             | 2015  |  |      |          |                            | Page 26 of 29                          |

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT,

APU=AUXILLARY POWER UNIT, W=WEB REPORT

### For the Period: 08/01/15 to 08/31/15

| #         | Date          | Time  | Caller Information   | Type | Aircraft               | Narratives  | Follow Up   |
|-----------|---------------|-------|--|------|------------------------|---|---|
| 177       | 8/22/2015     | 10:32 | ID Number 68   | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a caback is unnecessary.      |
|           |               |       | Miller Avenue  |      |                        |   | back is unnecessary.  |
|           |               |       | Portsmouth, NH   |      |                        |   |   |
| 178       | 8/22/2015     | 11:20 | ID Number 68   | ON   | Robinson               | Empiled, NOISE COMPLANTE D. 11.1  |   |
|           |               |       | Name of the second of the seco | 011  | helicopter             | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a cal<br>back is unnecessary. |
|           |               |       | Miller Avenue  |      |                        |   | out is unicocosuly.   |
|           |               |       | Portsmouth, NH   |      |                        |   |   |
| 179       | 8/22/2015     | 12:21 | ID Number 68   | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over                                 | Caller has indicated in the past that a cal                         |
|           |               |       | Millor A   |      | helicopter             | my house.   | back is unnecessary.  |
|           |               |       | Miller Avenue Portsmouth, NH   |      |                        |   |   |
|           |               |       | Fortsmouth, NH   |      |                        |   |   |
| 180       | 8/22/2015     | 12:35 | ID Number 125  | ON   | Robinson               | Emailed: Red helicopter flying low over downtown  | Caller has indicated in the past that a cal                         |
|           |               |       | New Castle Avenue  |      | helicopter             | Portsmouth, one block from Market Square. Noise reverberated as it passed over.         | back is unnecessary. She calls to provid                            |
|           |               |       | Portsmouth, NH   |      |                        | reverberated as it passed over.   | data for future analysis.   |
|           |               |       |  |      |                        |   |   |
| 181       | 8/22/2015     | 17:04 | ID Number 68   | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over                                 | Caller has indicated in the past that a cal                         |
|           |               |       | Miller Avenue  |      | nencopter              | my house.   | back is unnecessary.  |
|           |               |       | Portsmouth, NH   |      |                        |   |   |
|           |               |       |  |      |                        |   |   |
| 182       | 8/22/2015     | 17:53 | ID Number 68   | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over                                 | Caller has indicated in the past that a call                        |
|           |               |       | Miller Avenue  |      | helicopter             | my house. 178 times so far this year. When are you going to<br>do something about this? | back is unnecessary.  |
|           |               |       | Portsmouth, NH   |      |                        | •   |   |
|           |               |       |  |      |                        |   |   |
| 183       | 8/22/2015     | 18:19 | ID Number 68   | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a cal                         |
|           |               |       | Miller Avenue  |      |                        |   | back is unnecessary.  |
|           |               |       | Portsmouth, NH   |      |                        |   |   |
|           |               |       |  |      |                        |   |   |
| day, Octo | ober 06, 2015 |       |  |      |                        |   | Page 27 of 29   |

### For the Period: 08/01/15 to 08/31/15

| #   | Date      | Time  | Caller Information                                   | Туре | Aircraft               | Narratives  | Follow Up   |
|-----|-----------|-------|--|------|------------------------|---|---|
| 184 | 8/24/2015 | 16:58 | ID Number 181<br>Bayview Drive<br>Newmarket, NH      | TGL  | KC135R X2              | See notes on 8/6 at 21:27.  |   |
| 185 | 8/26/2015 | 12:41 | ID Number 109 Tanner Court Portsmouth, NH            | ON   | R66                    | 12:41: Description: Overflight by a small helicopter - probably a Robinson R22 or maybe an R-44 - at an altitude I would estimate at 2 or 300 feet. Naturally it was quite loud. I called this in, but I think I forgot to leave my phone number, being somewhat astonished by the altitude. I would like to have Seacoast Helicopters contacted and asked if his helicopters are flying in this vicinity, and, if so, at what altitude. News Update: he just flew over again, at about 12:35. It's an R-22. I'll see if I can get a tail number from one of these photographs. 13:22: OK, I do have a photo taken 2015-08-26 12:39:37 pm, showing a Robinson R66, tail number N5QH. I'm willing to swear under oath that he could not have been any higher than 300 feet on his first pass. Is the pilot of the aircraft ready to swear under oath that he was flying at 1,000 feet or above? Could you ask him that for me? | McDonough checked with Seacoast helicopters. They were hired by a company to film the downtown. He was flying lower than his normal 1000ft for tours. The helicopter did not go below 600ft. McDonough spoke with the ATCT Manager who spoke to the controller working that day and the controller remembers the helicopter flying between 700 and 900ft. The R66 was used for the film crew and cameras. |
| 186 | 8/28/2015 | 12:20 | ID Number 196<br>Longmarsh Road<br>Durham, NH        | ON   | F18 x3                 | "Hi, I just wanted to file a noise complaint. Some kind of a jet was just circling overhead for about five minutes and its sound was deafening and my two year old was trying to sleep. I just wanted to file a complaint to say that I don't think those types of planes should be allowed to fly over residential areas. Thanks.  | McDonough spoke to caller on 8/28 and informed her there were 3 F-18's that flew here on a training mission and separated to allow spacing before landing. Caller stated the aircraft should only fly over the ocean or the desert.   |
| 187 | 8/29/2015 | 12:00 | ID Number 125<br>New Castle Avenue<br>Portsmouth, NH | ON   | Robinson<br>helicopter | Emailed: Between 12 noon and 2:00 PM helicopters passed over our neighborhood / property at least 12 times! At one point there seemed to be two helicopters doing tours over the area simultaneously. Noisy and irritating, made it difficult to enjoy the summer day outside.  | Caller has indicated in the past that a call back is unnecessary. She calls to provide data for future analysis.  |
| 188 | 8/30/2015 | 12:01 | ID Number 197  Little Harbor Road  Portsmouth, NH    | ON   | Robinson<br>helicopter | Emailed: Loud red helicopter back & forth over my house all day. Large decrease in enjoyment of life, highly annoying. Please tell them to stop.  | McDonough left a message on 8/31. No response.  |

Tuesday, October 06, 2015

Page 28 of 29

### For the Period: 08/01/15 to 08/31/15

| #   | Date      | Time   | Caller Information | Type | Aircraft               | Narratives  | Follow Up   |
|-----|-----------|--------|--------------------|------|------------------------|---|---|
| 189 | 8/30/2015 | 12:31  | ID Number 68       | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over   | Caller has indicated in the past that a call                      |
|     |           |        | Miller Avenue      |      | helicopter             | my house.   | back is unnecessary.  |
|     |           |        | Portsmouth, NH     |      |                        |   |   |
|     |           |        |                    |      |                        |   |   |
| 190 | 8/30/2015 | 12:47  | ID Number 68       | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over   | Caller has in Francis II at 1                                     |
|     |           |        |                    |      | helicopter             | my house. Always the same route.  | Caller has indicated in the past that a call back is unnecessary. |
|     |           |        | Miller Avenue      |      |                        |   |   |
|     |           |        | Portsmouth, NH     |      |                        |   |   |
| 101 | 0/20/2015 | 1/45   |                    |      |                        |   |   |
| 191 | 8/30/2015 | 16:27  | ID Number 68       | ON   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a call                      |
|     |           |        | Miller Avenue      |      | nencopter              |   | back is unnecessary.  |
|     |           |        | Portsmouth, NH     |      |                        |   |   |
|     |           |        |                    |      |                        |   |   |
| 192 | 8/30/2015 | 16:30  | ID Number 68       | ON   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter again.  | Caller has indicated in the past that a call                      |
|     |           |        |                    |      | helicopter             | 100 noncopiet again.  | back is unnecessary.  |
|     |           |        | Miller Avenue      |      |                        |   | . 100 e444.5-2-10000 400 0000 0000 0000 0000 0000 0000            |
|     |           |        | Portsmouth, NH     |      |                        |   |   |
| 193 | 8/30/2015 | 16:30  | ID Number 70       | ON   | D.L.                   |   |   |
|     |           | . 3.00 | Trainioe /0        | UN   | Robinson<br>helicopter | Emailed: Red helicopter ruining my weekend - last night<br>sitting outside at a restaurant, today swimming at Peirce island | McDonough was unable to leave a message                           |
|     |           |        | Mark Street        |      |                        | pool, and now circling my house. Enough is enough!  | because the phone just rang and rang. 8/3                         |
|     |           |        | Portsmouth, NH     |      |                        | C 7   | obstacle the phone just lang and lang. 8/31                       |

Tuesday, October 06, 2015

Page 29 of 29

## Memorandum

To: Kim W. Hopper, A.A.E., Airport Manager

From: Sandra McDonough, Airport Operations/Community Liaison

**Date:** 10/6/2015

Subj: Noise Report for September 2015

For the calendar month of September 2015, we received a total of 132 inquiries.

Out of the 132 inquiries, 51 of them are helicopter related with 34 being from one residence. It is difficult to determine based and non-based helicopters, but it is safe to assume the majority of the helicopters were operated by Seacoast Helicopters. On September 14, 2015 we received 6 helicopter complaints about a non-based helicopter practicing approaches into Portsmouth Hospital's helipad. All regulations were followed and verified with the ATCT. The 51 helicopter inquiries were generated by 15 residences from three communities. Most helicopter inquiries were generated in Portsmouth and also included Eliot and Kittery.

Eighty-one inquiries were fixed wing aircraft with 77 of them being from one residence in Newmarket. The majority of the inquiries regarding fixed wing aircraft were almost exclusively military aircraft both based and non-based. One residence inquired about a civilian PC12 that was running their engines and did not call to use the Run-Up Enclosure. The company has acknowledged the mistake and will follow procedures to utilize the GRE when performing power run ups. Most of the inquiries originated in Newmarket and also included Portsmouth and Rye.

Attached is the Noise Report for August 2015

# For the Period: 09/01/15 to 09/30/15

| Eliot, ME  Eliot, ME  Divinible 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over my house.  Miller Avenue  Portsmouth, NH  Divinible 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter my house.  Miller Avenue  Doumber 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter my house. When are you going to do something about this?  Miller Avenue  Doumber 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter my house. When are you going to do something about this?  Miller Avenue  Portsmouth, NH  Divinible 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter.  Miller Avenue  Portsmouth, NH  Divinible 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter.  Miller Avenue  Portsmouth, NH  Divinible 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter.  Miller Avenue  Portsmouth, NH  Divinible 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter again.  Miller Avenue  Portsmouth, NH  Divinible 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter again.  Miller Avenue  Portsmouth, NH  Divinible 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter again.  Miller Avenue  Portsmouth, NH  Divinible 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter again. | Date Ti        | Time<br>13:05 | Caller Information ID number 201          | Type | Aircraft                | Narratives ""'m calling about the Seacoast Heliconters I just realled them  | Follow Up   |
|--|----------------|---------------|---|------|-------------------------|---|---|
| D Number 68 Miller Avenue Portsmouth, NH D number 68 ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter my house. When are you going to do something about this? Portsmouth, NH D number 68 ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter my house.  Miller Avenue Portsmouth, NH D Number 68 ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter Miller Avenue Portsmouth, NH D Number 68 ON Robinson Emailed: NOISE COMPLAINT - Red helicopter again.  Miller Avenue Portsmouth, NH D Number 68 ON Robinson Emailed: NOISE COMPLAINT - Red helicopter again.  Miller Avenue Portsmouth, NH Niller Avenue Portsmouth, NH Niller Avenue Portsmouth, NH Niller Avenue Portsmouth, NH Niller Avenue  | 3              |               | Eliot, ME                                 | Z.   | Kobnison<br>helicopters | In calling about the Seacoast Helicopters. I just called them to complain and the guy was very rude and told me to call you and he hung up on me. I've called to complain before. The helicopters are flying very low over our house in Eliot, Maine. One flew over just now and barely cleared the top of the trees and I find it very annoying, obnoxious, and loud. It starts early in the morning on Sundays. Thank you very much." | Unknown caller.   |
| D number 68  Miller Avenue Portsmouth, NH  ID Number 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over my house. When are you going to do something about this?  Miller Avenue Portsmouth, NH  ID Number 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter directly over helicopter Miller Avenue Portsmouth, NH  ID Number 68  ON Robinson Emailed: NOISE COMPLAINT - Red helicopter again.  Miller Avenue Portsmouth, NH  Miller Avenue Portsmouth, NH  Portsmouth, NH  Miller Avenue Portsmouth, NH  Portsmouth, NH  Miller Avenue  | 7:07           |               | ID Number 68 Miller Avenue Portsmouth, NH | NO   | Robinson<br>helicopter  | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a call back is unnecessary. |
| D number 68   ON Robinson  | <del>-</del> : | 2             | ID number 68 Miller Avenue Portsmouth, NH | NO   | Robinson<br>helicopter  | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. When are you going to do something about this?  | Caller has indicated in the past that a call back is unnecessary. |
| D Number 68 ON Robinson Emailed: NOISE COMPLAINT - Red helicopter helicopter Miller Avenue Portsmouth, NH D Number 68 ON Robinson Emailed: NOISE COMPLAINT - Red helicopter again. helicopter Avenue Portsmouth, NH  | λi             | 4             | ID number 68 Miller Avenue Portsmouth, NH | NO   | Robinson<br>helicopter  | Emailed: NOISE COMPLAINT - Red helicopter directly over my house.   | Caller has indicated in the past that a call back is unnecessary. |
| ID Number 68 ON Robinson Emailed: NOISE COMPLAINT - Red helicopter again.  Miller Avenue Portsmouth, NH  | ?!             | ∞             | ID Number 68 Miller Avenue Portsmouth, NH | NO   | Robinson<br>helicopter  | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a call back is unnecessary. |
|  | `              | 14:30         | ID Number 68 Miller Avenue Portsmouth, NH | NO   | Robinson                | Emailed: NOISE COMPLAINT - Red helicopter again.  | Caller has indicated in the past that a call back is unnecessary. |

Tuesday, October 06, 2015

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT, APU=AUXILLARY POWER UNIT, W=WEB REPORT

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# For the Period: 09/01/15 to 09/30/15

| #        | Date                      | e Time    | ne       | Caller Information              | Type   | Aircraft               | Narratives  | Follow Up   |
|----------|---------------------------|-----------|----------|---------------------------------|--------|------------------------|---|---|
|          | 7 9/4/2015                | 015 17:43 | 13       | ID Number 68                    | NO     | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over                   | Caller has indicated in the past that a call                          |
|          |                           |           |          | Miller Avenue<br>Portsmouth, NH |        | neircopter             | my house. WHEN ARE YOU GOING TO DO SOMETHING ABOUT THIS?                  | back is unnecessary.  |
|          | 8 9/5/2015                | 015 11:09 | 6        | ID Number 68                    | NO     | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter                                 | Caller has indicated in the past that a call                          |
|          |                           |           |          | Miller Avenue<br>Portsmouth. NH |        | helicopter             |   | back is unnecessary.  |
|          |                           |           |          |                                 |        |                        |   |   |
|          | 9 9/5/2015                | 015 11:16 | 9        | ID number 68                    | NO     | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter                                 | Caller has indicated in the past that a call                          |
|          |                           |           |          | Miller Avenue<br>Portsmouth, NH |        | nencopiet              |   | back is unnecessary.  |
|          |                           |           |          | 85                              |        |                        |   |   |
|          | 10 9/5/2015               | 12:17     | 7        | ID Number 68                    | NO     | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter                                 | Caller has indicated in the past that a call                          |
|          |                           |           |          | Miller Avenue                   |        | nencopter              |   | back is unnecessary.  |
|          |                           |           |          | Portsmouth, NH                  |        |                        |   |   |
|          | 11 9/5/2015               | 12:31     |          | ID Number 68                    | NO     | Seacoast               | Emailed: NOISE COMPLAINT - Red helicopter                                 | Caller has indicated in the past that a call                          |
|          |                           |           |          | Miller Avenue<br>Portsmouth, NH |        | belicopter             |   | back is unnecessary.  |
|          | 3100/3/0 C1               |           |          |                                 |        |                        |   |   |
|          |                           | 64:21     | <i>y</i> | L Number 68                     | N<br>O | Seacoast<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter                                 | Caller has indicated in the past that a call back is unnecessary.     |
|          |                           |           |          | Numer Avenue<br>Portsmouth, NH  |        |                        |   |   |
|          | 13 9/5/2015               | 15 15.45  | \ \      | ID Number 200                   | 2      | Dolling                |   |   |
|          |                           |           | <b>.</b> |                                 | Š      | helicopter             | Emailed: Disruptive noise directly over our home. Began at 8:30 am today. | McDonough left a message 9/8.<br>McDonough emailed 9/16. No response. |
|          |                           |           |          | Dunlin Way<br>Portsmouth, NH    |        |                        |   |   |
|          |                           |           |          |                                 |        |                        |   |   |
| Tuesday, | Tuesday, October 06, 2015 | .2015     |          |                                 |        |                        |   | Page 7 of 20  |

# For the Period: 09/01/15 to 09/30/15

| #  | Date     | Time  | Caller Information              | Type | Aircraft   | Narratives   | Follow Up  |
|----|----------|-------|---------------------------------|------|------------|--|--|
| 14 | 9/5/2015 | 16:53 | ID Number 70                    | NO   | Robinson   | Emailed: This is a beautiful holiday weekend, which means  | McDonough left a message. No response.                                 |
|    |          |       | Mark Street<br>Portsmouth, NH   |      | nencopter  | the red helicopter is flying directly over my house every 15 to 30 minutes. Why do I have no right to peace?   |  |
| 15 | 9/7/2015 | 16:32 | ID Number 68                    | NO   | Seacoast   | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call                           |
|    |          |       | Miller Avenue<br>Portsmouth, NH |      | Aviation   |  | back is unnecessary.   |
|    |          |       |                                 |      |            |  |  |
| 16 | 9/7/2015 | 16:49 | ID Number 68                    | NO   | Seacoast   | Emailed: NOISE COMPLAINT - Red helicopter. When are von soins to do comerhine about this?  | Caller has indicated in the past that a call                           |
|    |          |       | Miller Avenue<br>Portsmouth, NH |      |            | you bound to do sometimes about this:  | oack is uniccessary.   |
|    |          |       |                                 |      |            |  |  |
| 17 | 9/8/2015 | 9:12  | ID Number 68                    | NO   | Robinson   | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call                           |
|    |          |       | Miller Avenue                   |      | nelicopter |  | back is unnecessary.   |
|    |          |       | Portsmouth, NH                  |      |            |  |  |
| 18 | 9/8/2015 | 17:03 | ID Number 68                    | NO   | Robinson   | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call                           |
|    |          |       | Miller Avenue                   |      | nencopier  |  | back is unnecessary.   |
|    |          |       | TOTOMORE, INT.                  |      |            |  |  |
| 19 | 9/9/2015 | 11:35 | ID Number 181<br>Bavview Drive  | NO   | KC135R     | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that  | Caller has been given the number to FSDO                               |
|    |          |       | Newmarket, NH                   |      |            | were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis.   | for her safety concerns.   |
| 20 | 9/9/2015 | 11:39 | ID Number 181                   | NO   | KC135R     | Caller has expressed concern pertaining to safety issues with  | Caller has been given the number to FSDO                               |
|    |          |       | Bayview Drive<br>Newmarket, NH  |      |            | the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis. | (Flight Standards District Office) to contact for her safety concerns. |
|    |          |       |                                 |      |            |  |  |

Tuesday, October 06, 2015

Page 3 of 20

# For the Period: 09/01/15 to 09/30/15

|                    | j 1  |  |  |  | i i  | 1  |
|--------------------|--|--|--|--|--|--|
| Follow Up          | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |
| Narratives         | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis. | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis. | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis. | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis. | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis. | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis. |
| Aircraft           | KC135R   | KC135R   | KC135R   | KC135R   | KC135R   | KC135R   |
| Type               | NO   | NO   | NO O   | NO   | NO   | NO   |
| Caller Information | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | D Number 181<br>Bayview Drive<br>Newmarket, NH   | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | ID Number 181<br>Bayview Drive<br>Newmarket, NH  | ID Number 181<br>Bayview Drive<br>Newmarket, NH  |
| Time               | 12:22  | 12:28  | 12:34  | 12:39  | 20:23  | 20:25  |
| Date               | 9/9/2015   | 9/9/2015   | 9/9/2015   | 9/9/2015   | 9/9/2015   | 26 9/9/2015  |
| #                  | 21   | 22   | 23   | 24   | 25   | 26   |

Tuesday, October 06, 2015

# For the Period: 09/01/15 to 09/30/15

| #  | Date      | Time  | Caller Information                                 | Type   | Aircraft                | Narratives   | Follow Up  |
|----|-----------|-------|--|--------|-------------------------|--|--|
| 27 | 9/11/2015 | 23:30 | ID Number 198<br>Woodlawn Circle<br>Portsmouth, NH | GPU    | PC12                    | "This is XXXX. I live on Wood Lawn Circle in Portsmouth. I'm calling with a complaint about the noise at Pease. It's been going on since 8 o'clock Friday night September 11th. It is now 11:27 and it's still going on. It sounds like a whine of an engine and I'm wondering it may be the air national guard up there, one of their planes testing it. But it's really annoying, It is Friday September 11th 2015 and we will never forget. Bye." | Spoke with Frank Diglio on Tuesday 9/15. The pc12 that was using the GRE earlier had issues and after working on the issues the PC12 did not call for the GRE rather ran up on the PlaneSense ramp. Left message 9/15. McDonough spoke with the caller on 9/16 and discussed the details of the run-up and informed the caller the aircraft should have been using the run-up enclosure. Frank will follow up with the mechanics at a meeting on 9/16. |
| 28 | 9/12/2015 | 9:28  | ID Number 68 Miller Avenue Portsmouth, NH          | NO     | Robinson                | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call back is unnecessary.  |
| 29 | 9/12/2015 | 9:46  | ID Number 68 Miller Avenue Portsmouth, MH          | NO     | Robinson                | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call back is unnecessary.  |
| 30 | 9/12/2015 | 10:19 | ID Number 68 Miller Avenue Portsmouth, NH          | NO     | Seacoast<br>helicopters | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call back is unnecessary.  |
| 31 | 9/12/2015 | 10:54 | ID Number 68 Miller Avenue Portsmouth, NH          | NO     | Seacoast<br>helicopters | Emailed: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call back is unnecessary.  |
| 32 | 9/12/2015 | 11:17 | ID Number 68 Miller Avenue Portsmouth, NH          | Z<br>O | Robinson                | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. Why does he always have to fly directly over my house. Why can't he change the route now and then?   | Caller has indicated in the past that a call back is unnecessary.  |

Tuesday, October 06, 2015

ige 5 of 20

# For the Period: 09/01/15 to 09/30/15

Tuesday, October 06, 2015

#### For the Period: 09/01/15 to 09/30/15

| #  | Date      | Time  | Caller Information                              | Type | Aircraft                          | Narratives   | Follow Up  |
|----|-----------|-------|---|------|-----------------------------------|--|--|
| 38 | 9/14/2015 | 18:41 | ID Number 157  Ruth Street Portsmouth, NH       | ON   | Green<br>helicopter,<br>non based | Yes, Hello, my name is XXXX I'm calling about a noise complaint against a helicopter, and the incident happened around 6:36. I live on Ruth Street in Portsmouth. I understand my wife made a call about 20 minutes ago. That sun-of-abitch is not 500' and I got pictures to prove it this time. It's a darker greenish helicopter with probably some white or silver on it. I'll tell you right now, if that guy is 500' you can kiss my ass, because there is no way that thing is that low over my house. All the neighbors are out in the middle of the street right now watching this guy fly back and forth over our house. This is getting to be bullshit. So, I want it on record that this is a definite violation. There's no doubt in my mind this guy is just skimming the rooftops. I know it ain't the red one, but wherever this guy is from, he needs to be contacted. He is definitely in violation. Thank you, bye. | McDonough called and informed the caller that the non-based helicopter was practicing approaches into the new heliport at Portsmouth hospital.   |
| 39 | 9/14/2015 | 18:55 | ID Number 136  Thornton Street Portsmouth, NH   | ON   | green<br>helicopter,<br>non based | Hi, my name is XXXX, at XXX Thornton St. here in Portsmouth, NH. A really, really loud helicopter passed right overhead, about 6:15, and again, maybe 20 minutes later. So, that's three times over. He's going right over, he came very low. It was absolutely deafening. It's very, very upsetting, and I hope other people are calling here, because it's the flight path, it's just wrong. This is a residential area. We shouldn't be under siege, and having this helicopter fly this low. Thank you.  | McDonough returned call 9/15 and spoke with CN157(spouse of CN199) about using better verbiage before calling the noise line. I informed him I am investigating the concern and I will call him with any information I find. 9/15 Helicopter was practicing new approaches into the heliport at Portsmouth hospital. |
| 40 | 9/14/2015 | 19:00 | ID Number 136  Thornton Street Portsmouth, NH   | ON   | green<br>helicopter,<br>non based | Emailed: VERY loud and VERY low - all over residential community. Passed over 3 different times starting at 6.15 pm  | McDonough returned call 9/15 and spoke with CN157(spouse of CN199) about using better verbiage before calling the noise line. I informed him I am investigating the concern and I will call him with any information I find. 9/15 Helicopter was practicing new approaches into the heliport at Portsmouth hospital. |
| 41 | 9/15/2015 | 13:51 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   |                                   | Caller has expressed concern pertaining to safety issues with<br>the aircraft that fly in the vicinity of her home. All flights that<br>were researched were flying as published. Due to the number<br>it is difficult to research every flight. These are looked at on a<br>case by case basis.   | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |

Tuesday, October 06, 2015

Page 7 of 20

# For the Period: 09/01/15 to 09/30/15

| # 24 | <b>Date</b> 9/15/2015 | Time  | Caller Information D Number 181                 | Type | Aircraft  | Narratives Caller has evernessed concern againment to act.  | Follow Up  |
|------|-----------------------|-------|---|------|-----------|---|--|
| 1    |                       |       | Bayview Drive<br>Newmarket, NH                  |      |           | the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |
| 43   | 9/15/2015             | 15:09 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |           | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |
| 4    | 9/15/2015             | 15:12 | ID Number 65<br>Washington Street<br>Rye, NH    | TGL  | C5/KC135R | Emailed: It is now 3:04 pm and in the past hour I have had 6 - 7 airplanes fly, low, over my house. Is there any way the flight path can be changed so they're are not ALWAYS flying over our home? We can't sit out on our back deck, watch TV at night, or enjoy the backyard. Some planes fly over late at night, early morning, and now in the middle of the day. It's very frustrating. This is not my first complaint, as I'm sure you are aware. | Spoke with CN 65 on 9/16. The aircraft vary their routes when they train in the area but since she is in the flight path there is little that can be done. She indicated it has increased over the past 3 years. |
| 45   | 9/15/2015             | 19:54 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |           | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |
|      | 46 9/15/2015          | 20:04 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |           | Caller has expressed concern pertaining to safety issues with the aircraft that fly in the vicinity of her home. All flights that were researched were flying as published. Due to the number it is difficult to research every flight. These are looked at on a case by case basis.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |
| 6 74 | 9/15/2015             | 20:22 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |           | Caller has expressed concern pertaining to safety issues with<br>the aircraft that fly in the vicinity of her home. All flights that<br>were researched were flying as published. Due to the number<br>it is difficult to research every flight. These are looked at on a<br>case by case basis.  | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns.  |
| 8 8  | 9/16/2015             | 13:50 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | 181  |           | See ID Number 181 on 9/15 at 13:51.   | See ID Number 1810n 9/15 at 13:51.   |

Tuesday, October 06, 2015

Page 8 of 20

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT, APU=AUXILLARY POWER UNIT, W=WEB REPORT

## For the Period: 09/01/15 to 09/30/15

| #            | Date                      | Time  | Caller Information                              | Туре | Aircraft               | Narratives                                | Follow Up   |
|--------------|---------------------------|-------|---|------|------------------------|---|---|
| 49           | 9/16/2015                 | 13:50 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51.                               |
| 90           | 9/16/2015                 | 13:56 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51.                               |
| 51           | 9/16/2015                 | 15:26 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | No   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51.                               |
|              | 9/16/2015                 | 15:30 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51.                               |
| 53           | 9/16/2015                 | 15:41 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51.                               |
| 54           | 9/16/2015                 | 15:46 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51.                               |
| 55           | 9/16/2015                 | 16:23 | ID Number 68 Miller Avenue Portsmouth, NH       | NO   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter | Caller has indicated in the past that a call back is unnecessary. |
| 98           | 9/16/2015                 | 19:20 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51.                               |
| Tuesday, Oct | Tuesday, October 06, 2015 |       |   |      |                        |   | Page 9 of 20  |

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT, APU=AUXILLARY POWER UNIT, W=WEB REPORT

# For the Period: 09/01/15 to 09/30/15

| #                  | Date        | Time          | Caller Information                              | Type | Aircraft | Narratives                          | Follow Up                           |
|--------------------|-------------|---------------|---|------|----------|-------------------------------------|-------------------------------------|
| 57                 | 7 9/16/2015 | 21:15         | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 28                 | 3 9/16/2015 | 21:34         | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 89                 | 9/16/2015   | 21:59         | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 09                 | 9/16/2015   | 22:05         | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 61                 | 9/16/2015   | 22:12         | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 62                 | 2 9/16/2015 | 22:18         | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 63                 | 3 9/16/2015 | 22:37         | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 49                 | 9/16/2015   | 22:42         | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| Tuesday, October 0 | 9           | S<br>ATIO WA- | .2015 A D-AM DIN III DA - GA GIT WIE THE        |      |          |                                     | Page 10 of 20                       |

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT,

APU=AUXILLARY POWER UNIT, W=WEB REPORT

# For the Period: 09/01/15 to 09/30/15

| #  | Date      | Time  | Caller Information                              | Туре | Aircraft               | Narratives  | Follow Up   |
|----|-----------|-------|---|------|------------------------|---|---|
| 65 | 9/16/2015 | 22:48 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.   | See ID Number 181 on 9/15 at 13:51.                               |
| 99 | 9/17/2015 | 9:16  | ID Number 68 Miller Avenue Portsmouth, NH       | NO   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a call back is unnecessary. |
| 19 | 9/17/2015 | 10:16 | ID Number 75  Mark Street  Portsmouth, NH       | NO   | Robinson               | Emailed: Fourth pass directly over the middle school, why risk it. New Zealand and Australia grounded the R44's for safety. An R44 crashed in Ketchum in August due to gearbox failure. Tell Bruce stop flying over the school and actually be a good neighbor rather than lip service. | McDonough spoke with caller and reiterated                        |
| 89 | 9/17/2015 | 14:05 | ID Number 68 Miller Avenue Portsmouth, NH       | NO O | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter directly over my house again.   | Caller has indicated in the past that a call back is unnecessary. |
| 69 | 9/17/2015 | 17:01 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.   | See ID Number 181 on 9/15 at 13:51.                               |
| 70 | 9/17/2015 | 17:06 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.   | See ID Number 181 on 9/15 at 13:51.                               |
| 17 | 9/17/2015 | 17:27 | ID Number 68 Miller Avenue Portsmouth, NH       | NO   | Robinson               | Emailed: NOISE COMPLAINT - Red helicopter   | Caller has indicated in the past that a call back is unnecessary. |
|    |           |       |   |      |                        |   |   |

Tuesday, October 06, 2015

Page 11 of 20

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT,

APU=AUXILLARY POWER UNIT, W=WEB REPORT

### For the Period: 09/01/15 to 09/30/15

| ŧ  | Date      | Time  | Caller Information                              | Type | Aircraft                | Narratives  | Follow Up   |
|----|-----------|-------|---|------|-------------------------|---|---|
| 72 | 9/17/2015 | 19:29 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   |                         | See ID Number 181 on 9/15 at 13:51.   | See ID Number 181 on 9/15 at 13:51.   |
| 73 | 9/17/2015 | 20:10 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   |                         | See ID Number 181 on 9/15 at 13:51.   | See ID Number 181 on 9/15 at 13:51.   |
| 74 | 9/17/2015 | 21:30 | ID Number 202<br>Longmarsh Road<br>Durham, NH   | ON   | KC135 x2                | Emailed: Low flying air craft making almost a screeching noise. Painful, had to cover ears.   | McDonough left a message. No response   |
| 75 | 9/18/2015 | 8:30  | ID Number 203<br>Deermeadow<br>Durham, NH       | ON   | general                 | Live call Called concerning an increase in activity over the past few years.  | McDonough discussed troop flights as cyclical and the past few months have be high. McDonough also mentions some o the military activity over the past 2 week: Aircraft that have night training requirements have a shorter window of opportunity in the summer due to the day being longer. Caller was satisfied with thinformation given to her. |
| 76 | 9/18/2015 | 16:04 | ID Number 75  Mark Street  Portsmouth, NH       | ON   | Robinson<br>helicopters | Emailed: There's an Airworthiness Directive for Robinson R44's to replace delaminating rotors. Please instruct Bruce to stop flying over populated area, ie our Middle School, downtown and Prescott Park.  It's not worth the risk and makes him a bad business owner in my opinion. If he doesn't a group will be handing out fliers in downtown siting the crash in Ketchum in August and the grounding of all R44's in New Zealand and Australia. | McDonough spoke with caller and informed him The Seacoast Helicopters to were effected have been modified.  |
| 77 | 9/19/2015 | 10:00 | ID Number 204  Main Street  Kittery, ME         | ON   | Robinson<br>helicopters | "Hello, I live in Kittery, Maine. I have been watching a helicopter flying around here consistently throughout the day, to the point where it is so annoying. I feel like I live in a war zone. So, I don't know how they get the right to do that. It is completely annoying. It's like someone running a lawn mower all day. It's unacceptable, and I don't know why you allow it. If you need to contact me."                                      | McDonough left message. No response.  |

Tuesday, October 06, 2015

Page 12 of 20

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# For the Period: 09/01/15 to 09/30/15

| Follow Up          | ittery, McDonough left message. No response.  1. 19. From ers have lis a damn he damn nething  | directly over Caller has indicated in the past that a call back is unnecessary.            | See ID Number 181 on 9/15 at 13:51.             | Caller has indicated in the past that a call back is unnecessary. | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             |
|--------------------|--|--|---|---|---|---|---|
| Narratives         | "My name is XXXXXX. I live at XX Main St. Kittery, Maine. Are you kidding me? It is Saturday, Sept. 19. From 10:00 AM, it is now 1755. The freaking helicopters have been going by my house every 15 minutes. This is a damn joke. You need to shut it down the way you did the damn scrap piles. This is ridiculous, you need to do something about this, you really do." | Emailed: NOISE COMPLAINT - Red helicopter directly over my house, really low, really LOUD. | See ID Number 181 on 9/15 at 13:51.             | Emailed: NOISE COMPLAINT - Red helicopter                         | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             |
| Aircraft           | Robinson<br>helicopter   | Robinson<br>helicopter   |   | Robinson<br>helicopter  |   |   |   |
| Type               | NO   | NO   | NO  | NO  | NO  | NO  | NO  |
| Caller Information | ID Number 204<br>Main Street<br>Kittery, ME  | ID Number 68 Miller Avenue Portsmouth, NH  | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ID Number 68 Miller Avenue Portsmouth, NH                         | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ID Number 181<br>Bayview Drive<br>Newmarket, NH |
| Time               | 10:00  | 11:53  | 6:05  | 12:23   | 19:40   | 20:24   | 20:30   |
| Date               | 78 9/19/2015   | 79 9/19/2015   | 80 9/21/2015                                    | 1 9/21/2015   | 2 9/21/2015                                     | 3 9/21/2015                                     | 4 9/21/2015                                     |
| #                  | <i>L</i>   |  | ∞   | 81  | 83  | 8   | \$  |

Tuesday, October 06, 2015

age 13 of 20

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT, APU=AUXILLARY POWER UNIT, W=WEB REPORT

# For the Period: 09/01/15 to 09/30/15

| #                  | Date      | Time   | Caller Information                              | Type | Aircraft | Narratives                          | Follow Up                           |
|--------------------|-----------|--------|---|------|----------|-------------------------------------|-------------------------------------|
| 88                 | 9/22/2015 | 13:02  | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 98                 | 9/22/2015 | 13:55  | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 87                 | 9/22/2015 | 14:20  | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 88                 | 9/22/2015 | 14:27  | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 68                 | 9/22/2015 | 14:44  | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 06                 | 9/22/2015 | 14:53  | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 16                 | 9/22/2015 | 14:55  | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| 92                 | 9/22/2015 | 15:01  | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |          | See ID Number 181 on 9/15 at 13:51. | See ID Number 181 on 9/15 at 13:51. |
| Tuesday, October 0 | 9         | AII MY | AD-AM DIIN IID DR-DM DIIN IID                   | 3    |          |                                     | Page 14 of 20                       |

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT,

APU=AUXILLARY POWER UNIT, W=WEB REPORT

## For the Period: 09/01/15 to 09/30/15

| #            | Date                      | Time  | Caller Information                              | Type | Aircraft               | Narratives                                | Follow Up                           |
|--------------|---------------------------|-------|---|------|------------------------|---|-------------------------------------|
| 93           | 9/22/2015                 | 15:06 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51. |
| 96           | 9/22/2015                 | 15:21 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51. |
| 95           | 9/23/2015                 | 11:50 | ID Number 68 Miller Avenue Portsmouth, NH       | NO   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter | See ID Number 181 on 9/15 at 13:51. |
| 96           | 9/23/2015                 | 13:06 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51. |
| 97           | 9/23/2015                 | 13:59 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51. |
| 86           | 9/23/2015                 | 14:24 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ON   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51. |
| 66           | 9/23/2015                 | 14:31 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51. |
| 100          | 9/23/2015                 | 14:48 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.       | See ID Number 181 on 9/15 at 13:51. |
| Tuesday, Oct | Tuesday, October 06, 2015 |       |   |      |                        |   | Page 15 of 20                       |

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT,

APU=AUXILLARY POWER UNIT, W=WEB REPORT

# For the Period: 09/01/15 to 09/30/15

| #                  | Date                      | Time  | Caller Information                              | Type | Aircraft               | Narratives  | Follow Up                           |
|--------------------|---------------------------|-------|---|------|------------------------|---|-------------------------------------|
| 101                | 1 9/23/2015               | 14:57 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.                               | See ID Number 181 on 9/15 at 13:51. |
| 102                | 2 9/23/2015               | 14:59 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.                               | See ID Number 181 on 9/15 at 13:51. |
| 103                | 3 9/23/2015               | 15:05 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.                               | See ID Number 181 on 9/15 at 13:51. |
| 104                | 9/23/2015                 | 15:25 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.                               | See ID Number 181 on 9/15 at 13:51. |
| 105                | 9/23/2015                 | 15:35 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.                               | See ID Number 181 on 9/15 at 13:51. |
| 106                | 106 9/23/2015             | 16:05 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.                               | See ID Number 181 on 9/15 at 13:51. |
| 107                | 107 9/23/2015             | 16:07 | ID Number 68 Miller Avenue Portsmouth, NH       | NO   | Robinson<br>helicopter | Emailed: NOISE COMPLAINT - Red helicopter directly over my house. | See ID Number 181 on 9/15 at 13:51. |
| 108                | 9/23/2015                 | 16:19 | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO   |                        | See ID Number 181 on 9/15 at 13:51.                               | See ID Number 181 on 9/15 at 13:51. |
| Tuesday, October ( | Tuesday, October 06, 2015 |       |   |      |                        |   | Page 16 of 20                       |

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT, APU=AUXILLARY POWER UNIT, W=WEB REPORT

# For the Period: 09/01/15 to 09/30/15

| #          | Date        | Time    | Caller Information                              | Type  | Aircraft        | Narratives                              | Follow Up                           |
|------------|-------------|---------|---|-------|-----------------|---|-------------------------------------|
| 109        | 9 9/23/2015 | 16:40   | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO NO |                 | See ID Number 181 on 9/15 at 13:51.     | See ID Number 181 on 9/15 at 13:51. |
| 110        | 0 9/23/2015 | 22:08   | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO    |                 | See ID Number 181 on 9/15 at 13:51.     | See ID Number 181 on 9/15 at 13:51. |
| II II      | 1 9/23/2015 | 22:12   | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO    |                 | See ID Number 181 on 9/15 at 13:51.     | See ID Number 181 on 9/15 at 13:51. |
| 112        | 2 9/23/2015 | 22:16   | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO NO |                 | See ID Number 181 on 9/15 at 13:51.     | See ID Number 181 on 9/15 at 13:51. |
| 113        | 3 9/24/2015 | 14:41   | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO    |                 | See ID Number 181 on 9/15 at 13:51.     | See ID Number 181 on 9/15 at 13:51. |
| 114        | 4 9/24/2015 | 15:57   | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO O  |                 | See ID Number 181 on 9/15 at 13:51.     | See ID Number 181 on 9/15 at 13:51. |
| 1115       | 5 9/24/2015 | 15:59   | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO    |                 | See ID Number 181 on 9/15 at 13:51.     | See ID Number 181 on 9/15 at 13:51. |
| 116        | 6 9/24/2015 | 16:02   | ID Number 181<br>Bayview Drive<br>Newmarket, NH | NO    |                 | See ID Number 181 on 9/15 at 13:51.     | See ID Number 181 on 9/15 at 13:51. |
| Tuesday, O |             |         |   | 1     |                 |   | Page 17 of 20                       |
| TYPE KEV:  |             | =AM RIT | AR=AM RIIN-IIP PR=PM RIIN-IIP MY                | MX=M  | JUN ANDLIN ANDE | TOTAL A DITION TO IN-OXIDED TOTAL VIOLE | TOT TO THE OTHER TOTAL              |

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT,

APU=AUXILLARY POWER UNIT, W=WEB REPORT

## For the Period: 09/01/15 to 09/30/15

| Follow Up          | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | Caller has indicated in the past that a call back is unnecessary. |
|--------------------|---|---|---|---|---|---|---|
| Narratives         | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | See ID Number 181 on 9/15 at 13:51.             | Emailed: NOISE COMPLAINT - Red helicopter                         |
| Aircraft           |   |   |   |   |   |   | Robinson  |
| Type               | NO  |
| Caller Information | ID Number 181<br>Bayview Drive<br>Newmarket, NH | ID Number 68 Miller Avenue Portsmouth, NH                         |
| Time               | 19:38   | 19:50   | 19:57   | 20:09   | 20:12   | 20:27   | 11:07   |
| Date               | 117 9/24/2015                                   | 9/24/2015                                       | 9/24/2015                                       | 9/24/2015                                       | 9/24/2015                                       | 9/24/2015                                       | 9/25/2015   |
| #                  | 117   | 118   | 119   | 120   | 121   | 122   | 123   |

Tuesday, October 06, 2015

Page 18 of 20

TYPE KEY: AR=AM RUN-UP, PR=PM RUN-UP, MX=MAINTENANCE APU/GPU, ON=OVERFLIGHT NOISE, OL=OVERFLIGHT LOW, TGL=TOUCH AND GO LANDINGS, C=CIVILIAN, M=MILITARY, T=TRANSIENT, GPU=GROUND POWER UNIT, APU=AUXILLARY POWER UNIT, W=WEB REPORT

## For the Period: 09/01/15 to 09/30/15

| #   | Date          | Time  | Caller Information                                  | Type | Aircraft    | Narratives   | Follow Up   |
|-----|---------------|-------|---|------|-------------|--|---|
| 12  | 124 9/25/2015 | 11:40 | ID Number 68  | NO   | Robinson    | Emailed: NOISE COMPLAINT - Red helicopter directly over  | Caller has indicated in the past that a call  |
|     |               |       | Miller Avenue<br>Portsmouth, NH                     |      | nencopter   | my nouse   | back is unnecessary.  |
| 12  | 125 9/26/2015 | 19:46 | ID Number 191<br>Bayview Drive<br>Newmarket, NH     | NO   |             | Caller has expresses concerns pertaining to low flying aircraft both military and civilian. All flight that have been researed have been found to be flying as published. All flights that were researched were flying as published. Due to the number of calls it is difficult to research every flight. These calls will be looked at on a case by case basis. | Caller has been given the number to FSDO (Flight Standards District Office) to contact for her safety concerns. |
| 12  | 126 9/27/2015 | 10:47 | ID Number 129 Thornton Street Portsmouth, NH        | NO   | helicopters | Emailed: I have been told that there is a meeting on Wed 30th Sept to discuss noise complaints. Please confirm if this is correct as there is no reference to it on the schedule of meetings on this web site.  Thanks.  | McDonough confirmed NCC meeting on<br>September 30th.   |
| 12  | 127 9/27/2015 | 11:07 | ID Number 68 Miller Avenue Portsmouth, NH           | NO   | Robinson    | Description: NOISE COMPLAINT - Red helicopter  | Caller has indicated in the past that a call back is unnecessary.   |
| 128 | 8 9/27/2015   | 11:40 | ID Number 68 Miller Avenue Portsmouth, NH           | NO   | Robinson    | Description: NOISE COMPLAINT - Red helicopter directly over my house   | Caller has indicated in the past that a call back is unnecessary.   |
| 12  | 129 9/28/2015 | 11:47 | ID Number 125<br>Newcastle Avenue<br>Portsmouth, NH | NO   | helicopters | Description: Beautiful day, trying to enjoy time outside on deck. Red helicopter was over property 11:52, 11:54, 12:26 and 12:55. After four noisy passes in a short time, moved indoors!  | McDonough left a message but no response.   |

Page 19 of 20

Tuesday, October 06, 2015

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## For the Period: 09/01/15 to 09/30/15

| Follow Up          |               | area of Osprey Landing, instead of the industrial area of Woodbury Ave.! When it flies over I cannot carry on a Woodbury Ave.! When it flies over I cannot carry on a Woodbury Ave.! When it flies over I cannot carry on a Also wanted to confirm the noise meeting also wanted to confirm the noise meeting on September 30th.  On S | Emailed: NOISE COMPLAINT - Red helicopter Caller has indicated in the past that a call | back is unnecessary. |                | Emailed: I try to be tolerant of community noise issues. The Left message. No response. | netroopter has maily put me over the edge. All day yesterday, Sunday, it buzzed up and down my street. Today, Monday it is driving me crazy. From morning until night, it does not stop.  It does not seem fair that one man can make morn, at the |
|--------------------|---------------|--|--|----------------------|----------------|---|--|
| Narratives         | Emailed: The  | area of Osprey Landing, in avea of Osprey Landing, in Woodbury Ave.! When it telephone conversation bechelping my daughter with Jover we need to stop & wa continue. The owner has of clearly show he has no inte community on how his flig rights! He has attempted to that find this a problem an will not be intimidated by Joocket", nor remain silent!  | Emailed: NOI   |                      |                | Emailed: I try  | Sunday, it buz<br>driving me cra<br>It does not see  |
| Aircraft           | Robinson      | nencopier  | Robinson   | nencopier            |                | Robinson  | nencopier  |
| Type               | NO            |  | NO   |                      |                | NO  |  |
| Caller Information | ID Number 49  | Blue Heron Drive<br>Portsmouth, NH   | ID Number 68   | Miller Avenue        | Portsmouth, NH | ID Number 137   | Gates Street<br>Portsmouth, NH   |
| Time               | 11:51         |  | 14:46  |                      |                | 18:21   |  |
| Date               | 130 9/28/2015 |  | 9/28/2015  |                      |                | 9/28/2015   |  |
| #                  | 130           |  | 131  |                      |                | 132   |  |

Page 20 of 20

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Tuesday, October 06, 2015



### MOTION

### Director Allard:

The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$2,808.00 for legal services rendered to the Pease Development Authority by:

| 1. | Anderson & Kreiger, LLP | \$2,000.00 |  |  |
|----|-------------------------|------------|--|--|
|    | Through July 31, 2015   |            |  |  |

- Donahue, Tucker & Ciandella, PLLC\* 2. Through August 31, 2015 576.00
- 3. Sheehan Phinney Bass + Green Through August 31, 2015 232.00

Total \$2,808.00

\*Subject to reimbursement by 25, 29 Retail, LLC

N:\RESOLVES\Legalservices1015.wpd

### **ANDERSON**

### KREIGER

Anderson & Kreiger LLP One Canal Park, Suite 200 Cambridge, MA 02141 (617) 621-6500

EIN: 04-2988950

August 20, 2015

Pease Development Authority Lynn Marie Hinchee, General Counsel 360 Corporate Drive Portsmouth, NH 03801

Reference # 113748

/ 1047-4136

In Reference To:

Federal Regulatory Advice

**Professional Services** 

Total Current Billing: 2,000.00
Previous Balance Due: 0.00

Total Now Due: 2,000.00

PLEASE NOTE: ALL BALANCES DUE WITHIN 30 DAYS

### DONAHUE, TUCKER & CIANDELLA, PLLC

Attorneys at Law
225 Water Street
Exeter, New Hampshire 03833
603-778-0686 www.dtclawyers.com

### CELEBRATING 30 YEARS OF SERVICE TO OUR CLIENTS

September 17, 2015

Pease Development Authority 55 International Drive Newington, NH 03801-2882 Our File # 0969 0004 Invoice # 115617 SCS Billing through 08/31/2015

**Total Balance Due** 

\$576.00

RE: General Land Use Only

### **BILLING SUMMARY**

| Total Balance Now Due                 |     | \$576.00 |
|---------------------------------------|-----|----------|
| Total of new charges for this invoice |     | \$576.00 |
| Total expenses incurred               | 524 | \$16.00  |
| Total professional services           |     | \$560.00 |

Please include invoice number with your payment. We accept Visa, Mastercard, & Discover for your convenience. Thank you.

3

Sep 29, 2015

SHEEHAN PHINNEY BASS + GREEN, PROFESSIONAL ASSOCIATION 1000 ELM STREET P.O. BOX 3701 MANCHESTER, NH 03105-3701

### SERVICE AND EXPENSE MAILBACK SUMMARY

RE: Trade Port - General Representation CLIENT/CASE NO. 14713-10167 BILLING ATTORNEY: Robert P Cheney

| \$232.00     | SERVICES RENDERED: | PROFESSIONAL | FOR | TOTAL |
|--------------|--------------------|--------------|-----|-------|
| \$0.00<br>   | TOTAL EXPENSES:    |              |     |       |
| \$232.00     | TOTAL THIS BILL:   |              |     |       |
| \$0.00       | PREVIOUS BALANCE:  |              |     |       |
| \$232.00<br> | TOTAL BALANCE DUE: |              |     |       |

PAYMENT DUE 30 DAYS FROM INVOICE DATE

Please return this page with your remittance and please reference the client/case number on all related correspondence.

| AMOUNT | PAID | \$ |  |
|--------|------|----|--|
|--------|------|----|--|



### PEASE DEVELOPMENT AUTHORITY

### PORT COMMITTEE MEETING

### THURSDAY, AUGUST 27, 2015 @ 8:00 A.M.

- 1. CALL TO ORDER
- 2. APPROVE MINUTES OF THE APRIL 2, 2015 MEETING
- 3. NEW BUSINESS
  - Discussion with Representatives of Promote Our Port
- 4. PUBLIC COMMENT
- 5. PRESS QUESTIONS
- 6. ADJOURNMENT



PORTS AND HARBORS

555 Market Street, Suite 1 Portsmouth, NH 03801

TO:

David Mullen, Executive Director, PDA

FROM:

Geno J. Marconi, Director, DPH

DATE:

August 10, 2015

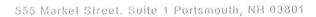
RE:

Commercial Mooring For Hire

The Pease Development Authority, Division of Ports and Harbors has received a request for a commercial mooring for hire from Esther's Marina, LLC.

I have reviewed the attached paperwork and concur with the local Harbormaster and Chief Harbormaster that the request meets all the requirements of the PDA-DPH Code of Administrative Rules regarding commercial moorings for hire. Therefore, I am requesting approval of the application.

If you have any questions or need further information, please let me know.





PORTS AND HARBORS

TO:

David Mullen, Executive Director, PDA

FROM:

Geno J. Marconi, Director, DPH

DATE:

September 17, 2015

RE:

Commercial Mooring Transfer

The Pease Development Authority, Division of Ports and Harbors has received a request for the transfer of a commercial mooring, permit #1373, from Norm and Eric Bernier Lobster Company to Peter Jeffrey Riccio.

I have reviewed the attached paperwork and concur with the local Harbormaster and the Deputy Chief Harbormaster that the request meets all the requirements of the PDA-DPH Code of Administrative Rules regarding commercial mooring transfers. Therefore, I am requesting approval of the transfer.

If you have any questions or need further information, please let me know.



### **MOTION**

### Director Bohenko:

In accordance with the provisions of RSA 12-G:42, X, the PDA Board of Directors hereby adopts "Pda 700 Slip Permits; State-Owned Restricted Piers" as attached hereto effective October 20, 2015; and authorizes the Division Director to take any necessary or recommended action in accordance with RSA 541-A, in furtherance of this matter.

N:\RESOLVES\Pda700Adopted1015.wpd

### Pda 700 SLIP PERMITS; STATE-OWNED RESTRICTED PIERS

### 701 PURPOSE

Readopt Pda 701.01, effective 3-21-07 (Document #8845), to read as follows:

Pda 701.01 <u>Purpose</u>. The purpose of Pda 700 is to provide a comprehensive slip permit system pursuant to RSA 12-G:42, VI, for the implementation of RSA 12-G:42, VII which authorizes the authority to set and collect fees for state-owned slips in ports, harbors, and state tidal waters. State-owned slips exist at both state-owned commercial piers and state-owned restricted piers. Because pier use, berthing, and skiff permits issued under Pda 600 for state-owned commercial piers function as slip permits under RSA 12-G:42, VII, Pda 700 recognizes that these permits constitute slip permits. The pier use, berthing, and skiff permits issued under Pda 600 allow a vessel to occupy a state-owned slip at a state-owned commercial pier. The slip permits issued under Pda 700 for state-owned restricted piers allow a vessel to occupy a state-owned slip at a state-owned restricted pier.

### PART Pda 702 SLIP PERMITS REQUIRED

Readopt Pda 702.01 – Pda 702.04, effective 3-21-07 (Document #8845), to read as follows:

Pda 702.01 <u>Slip Permit Required for State-Owned Slip; Exceptions</u>. No vessel shall occupy a state-owned slip, unless the owner or operator of the vessel has obtained a slip permit for such vessel, except for the following:

- (a) A private recreational vessel secured to a recreational-use pier in compliance with Pda 603.01;
  - (b) A vessel secured to a business-use pier in compliance with Pda 603.02(d);
  - (c) A vessel secured to a state-owned restricted pier in compliance with Pda 703.01; and
- (d) A vessel secured to a recreational-use pier in compliance with Pda 603.01(d)(1)b.2., 5., 6., or 7.

Pda 702.02 <u>Limited Applicability of Slip Permits for State-Owned Restricted Piers</u>. Any vessel with a slip permit issued under Pda 706 shall only be authorized to occupy a state-owned slip at a state-owned restricted pier.

Pda 702.03 <u>Certain Permits Constitute Slip Permits</u>. For the purposes of the comprehensive slip permit system established in Pda 700, the following permits issued under Pda 600 shall constitute a slip permit:

- (a) A pier use permit issued under Pda 600;
- (b) A berthing permit issued under Pda 600 for the Portsmouth pier berthing area; and
- (c) A skiff permit issued under Pda 600.

Pda 702.04 <u>Limited Applicability of Slip Permits for State-Owned Commercial Piers</u>. Any vessel with a slip permit listed under Pda 702.03 shall only be authorized to occupy a

state-owned slip at a state-owned commercial pier. Such vessel shall not be authorized to occupy a state-owned slip at a state-owned restricted pier, unless the owner, operator, or duly authorized agent has applied for and obtained a slip permit under Pda 704 and Pda 706.

PART Pda 703 USE OF STATE-OWNED RESTRICTED PIERS; REMOVAL OF VESSELS

Readopt Pda 703.01 – Pda 703.02, effective 3-21-07 (Document #8845), to read as follows:

Pda 703.01 <u>Use of State-Owned Restricted Piers</u>. A vessel without a slip permit issued under Pda 706 may be secured to a state-owned restricted pier, if the vessel operator requests permission to be so secured and the division director or an employee of the division:

- (a) Determines that the securing of the vessel would not interfere with the use of the pier by another vessel approaching, departing from, or already secured to the pier and that one or more of the following applies:
  - (1) The vessel requires emergency repairs;
  - (2) Weather or tide conditions make it hazardous for the vessel not to be secured to the pier;
  - (3) A medical emergency exists involving a passenger or crew member;
  - (4) The crew or passengers, or both, of the vessel are making use of state-owned facilities for official government business; or
  - (5) Failure to secure the vessel to the pier would result in an imminent and substantial hazard to navigation or to the safety of any person on board such vessel; and
- (b) Gives the operator of the vessel oral permission to be secured to the pier, but only for as long as the situation creating the reason for the stay exists.

Pda 703.02 <u>Removal of Vessels from State-Owned Restricted Piers</u>. If any vessel is secured to or berthed at or otherwise occupies a slip or a portion of a slip at a state-owned restricted pier in violation of Pda 700, and the owner or operator is not available or refuses to move the vessel, the division shall remove or arrange for the removal of such vessel from the state-owned restricted pier in accordance with RSA 12-G:52-b.

### PART Pda 704 PERMITS

Readopt Pda 704.01 – Pda 704.02, effective 3-21-07 (Document #8845), to read as follows:

Pda 704.01 <u>Granting of Annual State-Owned Restricted Pier Slip Permits; Modification, Duration, and Nontransferability.</u>

(a) The division director or designee shall grant pursuant to Pda 706.01 annual state-owned restricted pier slip permits for state-owned restricted piers, on a space available basis, only for vessels authorized under a written contractual agreement with the authority to make use of or berth at the Barker wharf or the Burge wharf.

- (b) Only the owners or operators of the vessels specified pursuant to (a) above shall be permitted to apply for an annual state-owned restricted pier slip permit under Pda 700 by:
  - (1) Identifying the state-owned restricted pier for which the applicant seeks a slip permit;
  - (2) Submitting a completed application form as described in Pda 709.01 to the division; and
  - (3) Paying the applicable annual slip permit fee.
- (c) An annual state-owned restricted pier slip permit shall be valid for a one-year period from January 1 to December 31. All annual state-owned restricted pier slip permits issued during the time period from January 1 to December 31 shall expire on December 31.
  - (d) Annual state-owned restricted pier slip permits shall not be transferable.
- (e) An annual state-owned restricted pier slip permit for the Barker wharf or the Burge wharf shall allow the permit holder to occupy a slip or portion of a slip at the designated wharf subject to the requirements of Pda 700 and such additional terms and conditions set forth in a written contractual agreement between the authority and the permit holder, the permit holder's employer or hirer, or any association in which the permit holder is a member.
- (f) Any available slip space not specifically reserved or scheduled for priority use under the terms of a written contractual agreement with the authority shall be available to the division for its use or use by a vessel:
  - (1) With an annual state-owned restricted pier permit and a written contractual agreement with the authority to utilize a state-owned restricted pier;
  - (2) Authorized by the division to secure to a state-owned restricted pier under Pda 703.01; or
  - (3) With a single-use state-owned restricted pier slip permit obtained under Pda 704.02(a).
- (g) An annual state-owned restricted pier slip permit shall be modified by substitution of a modified or replacement vessel for the vessel identified in the permit if the following conditions are met:
  - (1) The permit holder provides to the division, at least 14 days before making use of the modified or replacement vessel under the annual state-owned restricted pier slip permit:
    - a. Written notice of any changes to vessel information under Pda 709.01(b)(8); and
    - b. If there is a new registration for the vessel, a copy of such registration; and
  - (2) Before making use of a modified or replacement vessel under the annual

state-owned restricted pier slip permit, the permit holder pays to the division an amount equal to the difference in the amount, if any, that the slip permit fee for the modified permit exceeds the slip permit fee paid for the original permit.

- (h) The expiration date of an annual state-owned restricted pier slip permit modified under (g) above shall be the same as the originally issued permit.
- (i) In order to maintain updated information with the division, each annual state-owned restricted pier slip permit holder shall notify the division in writing, within 30 days of the change, of any changes to information required pursuant to Pda 709.01(b)(1)-(7).
- Pda 704.02 <u>Granting of Single-Use State-Owned Restricted Pier Slip Permits; Duration and Nontransferability.</u>
- (a) The division director or designee shall grant pursuant to Pda 706.02 single-use stateowned restricted pier slip permits for the Barker wharf or the Burge wharf only for the following vessels on a space available basis:
  - (1) A charter boat;
  - (2) A commercial cargo vessel in transit requiring a temporary berth or seeking to load or unload cargo in New Hampshire; or
  - (3) Any vessel invited to Portsmouth harbor by a nonprofit organization registered in New Hampshire or any state or local governmental agency to attend or otherwise participate in any celebration, festival, or historical reenactment held within the state.
- (b) The division director or designee shall grant pursuant to Pda 706.02 single-use stateowned restricted pier slip permits for the marine terminal wharves on a space available basis for any vessel:
  - (1) Proposing to occupy all or a portion of one of the slips located at the marine terminal wharves; and
  - (2) That agrees to pay the applicable slip fee and all other applicable fees associated with use of the marine terminal wharves.
- (c) The owner or operator of a vessel identified under (a) or (b) above shall be permitted to apply for a single-use state-owned restricted pier slip permit.
- (d) A single-use state-owned restricted pier slip permit shall allow the vessel to occupy a slip or portion of a slip at the state-owned restricted pier, as specified in the permit, subject to the Pda 700.
- (e) A single-use state-owned restricted pier slip permit shall be valid for a one-time use of the pier for the period of time specified in the permit, not to exceed 24hours. The holder of the permit may extend the stay beyond the time in the permit by paying the required fee(s), subject to available slip space.
  - (f) A single-use state-owned restricted pier slip permit shall not be transferable.

- (g) Any person who qualifies for a single-use state-owned restricted pier slip permit may make application for a permit by:
  - (1) Submitting an application as described in Pda 706.02 to the division; and
  - (2) Paying the single-use state-owned restricted pier slip permit fee.

PART Pda 705 WAIT LIST FOR BARKER AND BURGE WHARVES [RESERVED]

PART Pda 706 PERMIT APPLICATIONS; PROCESSING OF APPLICATIONS

Readopt with amendment Pda 706.01, effective 3-21-07 (Document #8845), to read as follows:

Pda 706.01 <u>Annual State-Owned Restricted Pier Slip Permit; Application Requirements;</u> Processing.

- (a) An applicant for an annual state-owned restricted pier slip permit shall:
  - (1) Obtain an annual state-owned restricted pier slip permit application form:
    - a. In person, from the division office located at 555 Market Street, Portsmouth, New Hampshire; or
    - b. By sending a request in writing, including a self-addressed, stamped envelope to the division office at the following address:

Pease Development Authority Division of Ports and Harbors 555 Market Street Portsmouth, NH 03801-3532

- (2) Provide the information and certification required on the annual state-owned restricted pier slip permit application form, as provided in Pda 709.01(b) and (d); and
- (3) Attach to the application the following:
  - a. A photocopy of the applicant's New Hampshire state tidal, other state or International Maritime Organization number registration for a commercial vessel;
  - b. If the vessel described on the application is a charter boat, a photocopy of the vessel's New Hampshire state tidal or other state registration and U.S. Coast Guard merchant mariner's license for the operator; and
  - c. Payment of the annual state-owned restricted pier slip permit fee, provided that fees paid in the form of a check or a money order shall be made payable to "Pease Development Authority, Division of Ports and Harbors" or "PDA-DPH."

- (b) The applicant or the applicant's duly authorized officer or member shall sign the application.
- (c) Upon receipt of the application form by the division, the division director or designee shall verify that:
  - (1) The applicant has provided all applicable information and documentation required under Pda 709.01;
  - (2) The application has attached the documentation required under (a)(3) above;
  - (3) The vessel information on the New Hampshire state tidal, other state or International Maritime Organization registration or federal documentation is the same vessel information provided on the application;
  - (4) The annual state-owned restricted pier slip permit fee is paid, provided that the check or money order is made payable to "Pease Development Authority, Division of Ports and Harbors" or "PDA-DPH" and is attached to the application;
  - (5) There is a valid written contractual agreement between the authority and the applicant covering the permit period;
  - (6) There is no reason to deny the application under Pda 707.02; and
  - (7) The applicant has signed the application.
- (d) Within 30 days of receipt of the application by the division, the division director or designee shall grant or deny the application consistent with the provisions of Pda 707.
- (e) If the applicant is granted an annual state-owned restricted pier slip permit under Pda 707, the division director or designee shall:
  - (1) Issue an annual state-owned restricted pier slip permit to the applicant;
  - (2) Sign and date the permit(s); and
  - (3) Mail a photocopy of the permit(s) to the applicant at the address specified by the applicant on the permit application, or, if none is specified, to the applicant's permanent address.

Readopt Pda 706.02, effective 3-21-07 (Document #8845), to read as follows:

Pda 706.02 <u>Single-Use State-Owned Restricted Pier Slip Permit; Application Requirements; Processing.</u>

- (a) Only the owner, operator, or agent of an owner or operator of a vessel specified in Pda 704.02 shall be eligible to apply for a single-use state-owned restricted pier slip permit.
- (b) Prior to or immediately upon securing a vessel to a state-owned restricted pier, an applicant for a single-use state-owned restricted pier slip permit shall make an oral or written application.

- (c) The applicant shall provide the information required in Pda 709.02(a) to the division either:
  - (1) By telephone in accordance with:
    - a. Signage posted by the division at the state-owned restricted pier that displays the telephone number(s) of the division; or
    - b. The instructions on the division's Internet website that provide the telephone number(s) of the division; or
  - (2) In person to the division at the pier or the division's office.
- (d) If the applicant contacts the division by telephone, the division director or an employee of the division shall enter the information provided by the applicant on a single-use state-owned restricted pier slip permit application form and allow the applicant to secure the vessel to the pier after the division director or employee verifies the accuracy of the information relating to the vessel operator and vessel provided under (b) above, if space is available.
  - (e) Once the vessel is secured to the state-owned restricted pier, the applicant shall:
    - (1) Display to, and allow a copy to be made by, the division director or employee of the division:
      - a. The applicant's New Hampshire state tidal or other state registration or International Maritime Organization number for a commercial vessel; and
      - b. If the vessel described on the application is a charter boat, a photocopy of the vessel's New Hampshire state tidal or other state registration and U.S. Coast Guard merchant mariner's license for the operator;
    - (2) Make payment of the single-use state-owned restricted pier slip permit fee, provided that fees paid in the form of a check or a money order shall be made payable to "Pease Development Authority, Division of Ports and Harbors" or "PDA-DPH;" and
    - (3) Sign the application form.
- (f) Upon receipt of a signed application and tender of the single use state-owned restricted pier slip permit fee, the division director or employee shall grant or deny the application consistent with the provisions of Pda 707.
- (g) If the applicant is granted a single-use state-owned restricted pier slip permit under Pda 707, and meets the requirements of (e) above, the division director or employee shall:
  - (1) Enter the time of day and date that the permit was granted on the permit;
  - (2) Sign the permit; and
  - (3) Issue a single-use state-owned restricted pier slip permit to the applicant.

PART Pda 707 GRANT OR DENIAL OF PERMIT APPLICATION; REVOCATIONS; HEARINGS

Readopt Pda 707.01 – Pda 707.02, effective 3-21-07 (Document #8845), to read as follows:

Pda 707.01 <u>Annual and Single-Use State-Owned Restricted Pier Slip Permits</u>. Applications under Pda 706 for annual state-owned restricted pier slip permits and single-use state-owned restricted pier slip permits shall be granted unless denied by the division in accordance with Pda 707.02.

### Pda 707.02 Reasons for Denial of Application.

- (a) The director shall deny a permit application for an annual or single-use state-owned restricted pier slip permit if the applicant:
  - (1) Is not a qualified applicant under Pda 704.01(a) and (b) or Pda 704.02(a) or
  - (b), as applicable;
  - (2) Has not included the required permit fee;
  - (3) Has not provided the required information and documentation under Pda 709, for the type of permit applied for;
  - (4) Has provided materially false information on the application form or to a representative of the division, or has provided materially false or invalid information in any of the documentation required under Pda 709;
  - (5) Has failed to:
    - a. Timely pay any fees or other costs due the authority or the division under RSA 12-G:42-53 or rules adopted thereunder and such fees or other costs remain due and payable at the time the application is filed;
    - b. Timely pay any fines assessed under RSA 12-G:52 or RSA 12-G:52-a and such fine or fines remain due and payable at the time the application is filed; or
    - c. Obey any lawful order of the director, the chief harbor master, the deputy chief harbor master, a harbor master, or an assistant harbor master and full compliance with such lawful order remains outstanding at the time the application is filed; or
  - (6) Has not signed the application.
- (b) The director shall deny a permit application for an annual state-owned restricted pier slip permit or single-use state-owned restricted pier slip permit if the division determines that the vessel cannot be safely secured at the slip, taking into consideration the LOA, width, and draft of the vessel, the strength of the particular pier to which the vessel will be secured, and the potential for storms, wind, waves, tides, currents, and wash at the proposed location.

Readopt with amendment Pda 707.03, effective 3-21-07 (Document #8845), to read as follows:

### Pda 707.03 Revocation of State-Owned Restricted Pier Slip Permit.

- (a) The director shall revoke an annual state-owned restricted pier slip permit or singleuse state-owned restricted pier slip permit for any of the following reasons, as applicable to the type of permit:
  - (1) The permit was transferred in violation of Pda 704.01(d) or 704.02(f);
  - (2) The applicant has provided materially false information on the application form or to a representative of the division, or has provided materially false or invalid information in any of the documentation required under Pda 709;
  - (3) The permit holder's use of the state-owned restricted pier is in violation of the law, including any rule set forth in Pda 700, presents an imminent and substantial threat to human health, public safety, or the environment, or is likely to result in immediate and substantial damage to division property;
  - (4) The permit holder has failed during the term of the permit to:
    - a. Timely pay any fees or other costs due the authority or the division under RSA 12-G:42-53 or rules adopted thereunder and such fees or other costs remain due and payable for more than 30 days;
    - b. Timely pay any fines assessed under RSA 12-G:52 or RSA 12-G:52-a and such fine(s) remain due and payable for more than 30 days; or
    - c. Obey any lawful order of the director, the chief harbor master, the deputy chief harbor master, a harbor master, or an assistant harbor master and full compliance with such lawful order remains outstanding for more than 30 days;
  - (5) The permit holder ceases to have any ownership interest in a vessel identified in the permit holder's permit;
  - (6) The permit holder returned the permit to the division in accordance with Pda 707.06; or
  - (7) The permit holder did not provide the written notification to the division required under Pda 707.06(a).
- (b) The director shall provide notice and opportunity for a hearing before revocation of an annual state-owned restricted pier slip permit or single-use state-owned restricted pier slip permit.

Readopt Pda 707.04 – Pda 707.06, effective 3-21-07 (Document #8845), to read as follows:

Pda 707.04 Hearings; Notice of Denial.

- (a) Any hearing required pursuant to Pda 707.03 shall be held by the division director or designee.
- (b) If a permit is denied or revoked under Pda 707.03(b) after notice and opportunity for a hearing, notice of the denial or revocation and the reason(s) therefor shall be sent to the applicant in writing within 10 working days of the decision.

Pda 707.05 Removal of Vessel from the State-Owned Restricted Pier if Permit Revoked. Within 10 days of receipt of a notice of revocation of a permit pursuant to Pda 707.03(b), or, if the applicant or permit holder files a request for reconsideration pursuant to Pda 708, within 10 days of receipt of a notice of decision under Pda 708.03(b), the vessel for which the permit was issued shall be permanently removed from its slip. If the vessel is not removed by 11:59 p.m. on the tenth day following the receipt of such notice, a representative of the division shall arrange for the removal of the vessel from its slip. The owner of the vessel shall be responsible for any costs incurred by the division in removing the vessel from its slip.

Pda 707.06 <u>Written Notification and Return of Permit Required in Certain</u> Circumstances.

- (a) A permit holder shall provide written notification to the division within 15 days of the sale or other disposition of the vessel for which a state-owned restricted pier slip permit has been issued.
- (b) A person required under (a) above to provide written notification to the division shall return the permit to the division within 15 days of the event requiring notification under (a) above.

### PART Pda 708 RECONSIDERATION

Readopt Pda 708.01 – Pda 708.03, effective 3-21-07 (Document #8845), to read as follows:

Pda 708.01 <u>Reconsideration</u>; Who May Petition. The following person(s) may petition the division director for reconsideration pursuant to Pda 708:

- (a) Any holder of an annual state-owned restricted pier slip permit or single-use state-owned restricted pier slip permit issued under Pda 700 whose permit was revoked by the division director pursuant to Pda 707.03; and
- (b) Any applicant for an annual state-owned restricted pier slip permit or single-use state-owned restricted pier slip permit whose application was denied by the division director pursuant to Pda 706.01(d) or Pda 706.02(f).

Pda 708.02 <u>Requirements for Petition for Reconsideration</u>. A petition for reconsideration shall:

- (a) Specify the date of the challenged decision;
- (b) Specify every reason that the action taken by the division director was unlawful or unreasonable, including any error of law or error of fact;
  - (c) Include as an attachment a copy of the application or request that was denied or

failed to receive approval; and

(d) Include any new or additional information relevant to the matter proposed for reconsideration.

### Pda 708.03 Reconsideration by Division Director.

- (a) A petition for reconsideration by the division director shall be filed with the division director within 10 days from receipt of notice of:
  - (1) Revocation of a permit pursuant to Pda 707.03; or
  - (2) Denial of a permit pursuant to Pda 706.01(d) or 706.02(f).
- (b) The division director shall review a petition for reconsideration within 10 days of receipt and notify the petitioner of his or her decision on whether to grant or deny the petition within 5 business days of review.
- (c) When making a decision on a petition for reconsideration, the division director shall consider any new or additional information relevant to the matter under reconsideration that was not available:
  - (1) In a permit denial proceeding, when the application in question was submitted; or
  - (2) In a permit revocation proceeding, when the decision to revoke a permit was rendered.
- (d) The division director shall grant a petition for reconsideration if the division director finds it more likely than not that the decision was based on an error of law or fact or lacked facts that could reasonably sustain the decision.
- (e) The division director shall deny a petition for reconsideration if the petition for reconsideration was not timely filed in accordance with (a) above, or the division director finds it more likely than not that the decision was not based on any error of law or that there were facts reasonably sustaining the decision.

### PART Pda 709 FORMS

Readopt with amendment Pda 709.01, effective 3-21-07 (Document #8845), to read as follows:

### Pda 709.01 Annual State-Owned Restricted Pier Slip Permit Application Form.

- (a) Each person seeking an annual state-owned restricted pier slip permit shall complete an annual state-owned restricted pier slip permit application form provided by the division and:
  - (1) Deliver the completed application to:

Pease Development Authority Division of Ports and Harbors 555 Market Street Portsmouth, NH 03801-3532; or

(2) Mail the completed application to:

Pease Development Authority Division of Ports and Harbors 555 Market Street Portsmouth, NH 03801-3532

- (b) The applicant shall provide the following information on the annual state-owned restricted pier slip permit application form:
  - (1) The applicant's full legal name:
  - (2) The name and address of the applicant's business;
  - (3) The applicant's mailing address, if different from the business address identification in (2) above;
  - (4) Which address the applicant requests be used as the correspondence address by the division;
  - (5) The applicant's type of business organization;
  - (6) The applicant's telephone number(s) including:
    - a. Business telephone number;
    - b. Home telephone number;
    - c. Business fax number, if the applicant has a business fax number;
    - d. Emergency telephone number; and
    - e. Cell telephone number, if different from permanent telephone number;
  - (7) The applicant's e-mail address, if the applicant has an e-mail address;
  - (8) The following information pertaining to the vessel:
    - a. Vessel name;
    - b. New Hampshire or other state registration number or International Maritime Organization number;
    - c. Federal documentation number, if applicable;
    - d. Vessel LOA;
    - e. Vessel width;

- f. Vessel draft;
- g. Vessel color; and
- h. Type of vessel;
- (9) The state-owned restricted pier for which the applicant is seeking a slip permit; and
- (10) The amount of slip space requested at the pier identified in (9) above.
- (c) The applicant shall attach the documentation required under Pda 706.01(a)(3).
- (d) By his or her signature, the applicant shall certify the following:

"I certify that the statements and information in the enclosed documents are to the best of my knowledge and belief true, accurate and complete. I am aware that my state-owned restricted pier slip permit may be withdrawn by the Pease Development Authority for submitting false statements or information or omitting required statements or information."

(e) The applicant or the applicant's duly authorized officer or member shall sign and date the application.

Readopt with amendment Pda 709.02, effective 3-21-07 (Document #8845), to read as follows:

Pda 709.02 Single-Use State-Owned Restricted Pier Slip Permit Application Form.

- (a) The applicant, the division director, or an employee of the division shall enter the following information provided by an applicant under Pda 706.02(c) on a single-use state-owned restricted pier slip permit application form:
  - (1) The applicant's full legal name;
  - (2) The applicant's permanent address;
  - (3) The applicant's telephone number(s) including:
    - a. Business telephone number;
    - b. Home telephone number;
    - c. Cell telephone number, if different from permanent telephone number;
       and
    - d. An emergency contact telephone number;
  - (4) The following information pertaining to the vessel and registration and identification numbers:

- a. Vessel name;
- b. New Hampshire or other state registration number or International Maritime Organization number;
- c. Federal documentation number, if applicable;
- d. Vessel LOA;
- e. Vessel width;
- f. Vessel draft;
- g. Vessel color; and
- h. Type of vessel;
- (5) The state-owned restricted pier for which the applicant is seeking a slip permit and the reason the applicant wishes to use the state-owned restricted pier; and
- (6) The amount of slip space requested at the pier identified in (5) above.
- (b) The form shall require the division director or an employee of the division to verify that the applicant has displayed the documentation required under Pda 706.02(e)(1).
  - (c) By his or her signature, the applicant shall certify the following:

"I certify that the statements and information in this application are to the best of my knowledge and belief true, accurate and complete. I am aware that my stateowned restricted pier slip permit may be withdrawn by the Pease Development Authority for submitting false statements or information or omitting required statements or information."

(d) The applicant or the applicant's duly authorized officer or member shall sign and date the application.



### **MOTION**

### Director Loughlin:

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to accept on behalf of the PDA – Division of Ports and Harbors ("DPH"), a Department of Homeland Security Grant Offer in the amount of \$17,760 to upgrade the video security system servers at Division facilities; all in accordance with the memorandum of Geno J. Marconi, Division Director, dated October 5, 2015 attached hereto.

N:\RESOLVES\PortSecurityGrant1015.wpd



555 Market Street, Suite 1 Portsmouth, NH 03801

PORTS AND HARBORS

Date:

October 5, 2015

To:

**PDA Board of Directors** 

From:

Geno Marconi, Port Director

Subject:

**Port Security Grant** 

The Department of Homeland Security has approved a grant application submitted by the Division of Ports and Harbors to upgrade the servers for the Division's video security systems at the Market Street Marine Terminal, the Portsmouth Commercial Fish Pier and the Marine Facilities at Rye and Hampton. Attached is a memo from Deputy Chief Harbor Master Grant Nichols explaining the purpose of the upgrades.

The Grant application was for \$17,760.00 and requires no matching funds.

The Division of Ports and Harbors recommends that the PDA Board of Directors accepts the security grant.

### **MEMORANDUM**

To: Director Marconi

From: DCHM Nichols

Date: September 28, 2015

Re: Acceptance of 2015 Port Security Grant

As you are aware, the Division of Ports and Harbors (DPH) maintains a 30-camera security system throughout the port area with cameras mounted in various locations from Portsmouth to Hampton, New Hampshire. We share these cameras with federal, state, county and local authorities in our effort to increase Maritime Domain Awareness (MDA).

DPH currently utilizes a mixture of analog and digital cameras in its system. As cameras have failed due to the extreme weather conditions in the port area or, have been damaged in some other manner, e.g. lightning strikes, we have replaced analog cameras with newer digital technology. The three (3) existing Digital Video Recorders (DVR's) used in our system do not complement the high-definition/higher performance capabilities of the cameras available on the market which we have purchased with money awarded under through previous Port Security Grants.

In May of 2015, DPH submitted a grant application in the amount of \$17,760 under the FY 2015 Port Security Grant Program. We were advised that we were selected to receive the funds in August. Should the Pease Development Authority Board of Directors choose to accept the grant award, we would seek to replace our three (3) current DVR's with three (3) Network Video Recorders. Replacing the older DVR's with new, higher performance NVR's will allow the installation of higher definition digital cameras, enhancing DPH and other responsible state and federal agencies command and control capabilities in both maritime security related events and maritime accident response.

Should the board vote in favor of accepting the funds, I can start the process immediately through the NDGRANTS website.





## MOTION

**Director Torr:** 

In accordance with NH Code of Administrative Rules Pda 300 Port Captains, Pilots and Pilotage, and the memorandum of Geno Marconi, Division Director, dated September 1, 2015 attached hereto, the Pease Development Authority hereby approves of the reappointment of Captain Christopher D. Holt as a Class I Pilot for the Portsmouth Harbor and Piscataqua River through August 20, 2020.

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555 Market Street, Suite 1 Portsmouth, NH 03801

PORTS AND HARBORS

Date:

September 1, 2015

To:

**PDA Board of Directors** 

From:

Geno Marconi, Port Director

Subject:

**Pilot Reappointment** 

The Division of Ports and Harbors, in accordance with RSA 12: 47 and the New Hampshire Code of Administrative Rules CHAPTER Pda 300 PORT CAPTAINS, PILOTS AND PILOTAGE, has received an application for reappointment as a CLASS I Pilot from Captain Christopher D. Holt.

Captain Christopher Holt has submitted the application form under Pda 306.02 Application Form for Pilot Reappointment including all required certifications.

Upon review of the application and all supporting documentation and certifications, the Division has determined that Captain Christopher D. Holt has met the requirements set forth in Pda 305.06 Minimum Requirements for Pilot Appointment or Reappointment and therefore recommends that the PDA Board of Directors reappoint Captain Christopher David Holt as a CLASS I Pilot for Portsmouth Harbor and the Piscataqua River for the Line of Demarcation to Dover Point, New Hampshire for a term to expire August 20, 2020.





## **MOTION**

**Director Preston:** 

The Pease Development Authority Board of Directors hereby authorizes the Executive Director to execute a Right of Entry with Sunrise Adventure Charters for marine charter vessel operations located at the Hampton Harbor Marine facilities; all otherwise in accordance with the terms and conditions set forth in the memo of Geno J. Marconi, Division Director, dated October 5, 2015, and attached hereto.

N:\RESOLVES\ROESunriseAdventures1015.wpd

ph: 603-433-6088

fax: 603-427-0433

www.peasedev.org



555 Market Street, Suite 1 Portsmouth, NH 03801

PORTS AND HARBORS

TO:

Pease Development Authority

**Board of Directors** 

FROM:

Geno J. Marconi, Director

Division of Ports and Harbors

DATE:

October 05, 2015

RE:

Right of Entry (ROE)

Sunrise Adventure Charters

The Division of Ports and Harbors has received a request for a Right of Entry (ROE) from Captain Jim Flanders dba "Sunrise Adventure Charters" for the pick-up and discharge of charter boat passengers at the Rye and Hampton Harbor Marine Facilities.

The Division has reviewed the request and recommends approval of the ROE subject to the following Terms and Conditions:

TERM:

July 1, 2016 through June 30, 2017

FEE:

Apply for and secure an Annual Pier Use Permit

**INSURANCE:** 

Minimum insurance coverage, to include Protection

and Indemnity Insurance in the amount of

\$1,000,000.00 endorsed for piers, docks and gangway

coverage. Workers Compensation coverage,

Automobile liability coverage in a minimum amount of \$1,000,000.00 and commercial general liability in a minimum amount of \$1,000,000.00, as the same may be required or appropriate in connection with the individual operations of each entity doing business on State property. Coverage amounts and types may change from time to time contingent upon the nature and scope of operations of each entity authorized to

conduct business at Division properties.

ADDITIONAL REQUIREMENTS:

All entities issued a Right of Entry are subject to all applicable Administrative Rules and Policies as promulgated by the Pease Development Authority.



July 20, 2015

Mr. Geno Marconi, Director Division of Ports and Harbors 555 Market St., P.O. Box 369 Portsmouth, NH 03802-0369

Dear Mr. Marconi,

The purpose of this letter is to request approval for Right of Entry (ROE) for commercial fishing and fishing charter operations at the Hampton Harbor State Facility beginning 2016 season.

registration and certificate of insurance are enclosed. Please

let me know if more information or documentation is

I have owned and operated Sunrise Adventure Charters, commercial fishing, charter and lobster fishing business at the Hampton River Marina since 2005. I currently hold a U.S. Coast Guard 50 gross ton master license, State of New Hampshire Charter Boat License, State of New Hampshire Commercial Fishing License, and a National Marine Fisheries ground fish permit for commercial sales. Current copies of all federal and state licenses, permits, boat

Thank you for your consideration.

Respectfully,

needed.

Capt. Jim Flanders

Sunrise Adventure Charters

Capt. Jim Flanders
Sunrise Adventure Charters
47 Meetinghouse Rd.
Merrimack, NH 03054
(603) 345-4946



# **MOTION**

Director Allard:

The Pease Development Authority Board of Directors authorizes the Executive Director to expend funds in the total amount of \$2,242.50 for legal services rendered to the Division of Ports and Harbors by:

1. Sheehan Phinney Bass + Green
Through July 1, 2015 \$1,151.50
Through August 31. 2015 \$ 116.00

2, Susan Marshall, Esq. Through July 31, 2015

\$ 975.00

**Total** 

\$2,242.50 ======

N:\RESOLVES\LegalServicesDPH1015.wpd

ANALYSIS - LEGAL FEES SHEEHAN PHINNEY BASS + GREEN

|                    | PEASE TRADEPORT | EPORT                        |                  |                    | DINISIC      | ON OF PORTS | DIVISION OF PORTS AND HARBORS | S            |             |
|--------------------|-----------------|------------------------------|------------------|--------------------|--------------|-------------|-------------------------------|--------------|-------------|
| DATE               | GENERAL         | GOLF<br>COURSE<br>PERMITTING | HODGSON<br>BROOK |                    | CLF          | GENERAL     | Regulatory                    | Subsurface   | Stormwater* |
| FY 2011            | \$12,884.42     |                              |                  |                    | \$81.894.40  | \$1,325.00  |                               |              |             |
| FY 2012            | \$17,235.99     |                              |                  |                    | \$96,696.03  | \$115.29    | \$22,769.90                   | \$18,402.27  | \$23,504.33 |
| FY 2013            | \$4,364.43      | \$19,636.31                  | \$25,208.41      |                    |              | \$650.00    | \$100,262.34                  | \$46,924.04  | \$31,343.00 |
| FY 2014            | \$19,272.30     |                              | \$2,494.00       |                    |              |             | \$90,551.47                   | \$35,974.64  | \$2,974.00  |
| FY 2015            | \$8,112.67      |                              |                  |                    |              |             | \$31,948.93                   | \$6,740.00   | \$406.00    |
| FY 2016            | \$232.00        |                              |                  |                    |              |             | \$1,151.50                    |              | \$116.00    |
| Cumulative Total   | \$62,101.81     | \$19,636.31                  | \$27,702.41      |                    | \$178,590.43 | \$2,090.29  | \$246,684.14                  | \$108,040.95 | \$58,343.33 |
| Total PDA Expenses | \$109,440.53    |                              |                  | Total DPH Expenses | \$593,749.14 |             |                               |              |             |
|                    |                 |                              |                  | *Capitalized Exp.  |              |             |                               |              |             |
|                    |                 |                              |                  |                    |              |             |                               |              |             |
| FYCumAug2015       |                 |                              |                  |                    |              |             |                               |              |             |

3

SHEEHAN PHINNEY BASS + GREEN, PROFESSIONAL ASSOCIATION 1000 ELM STREET P.O. BOX 3701 MANCHESTER, NH 03105-3701

### SERVICE AND EXPENSE MAILBACK SUMMARY

RE: Regulatory Issues Relating to Port Operations -----CLIENT/CASE NO. 14713-16200 BILLING ATTORNEY: Robert P Cheney

\$377.00 2.90.00 TOTAL FOR PROFESSIONAL SERVICES RENDERED: TOTAL EXPENSES: \$0.00 \$377.00 290.00 TOTAL THIS BILL: PREVIOUS BALANCE: \$861.50 \$1,238.50 1151.50

TOTAL BALANCE DUE:

PAYMENT DUE 30 DAYS FROM INVOICE DATE

Please return this page with your remittance and please reference the client/case number on all related correspondence.

| AMOUNT | PAID | <br>Ś |  |  |
|--------|------|-------|--|--|
|        |      |       |  |  |

PAGE

3

# SHEEHAN PHINNEY BASS + GREEN, PROFESSIONAL ASSOCIATION 1000 ELM STREET P.O. BOX 3701 MANCHESTER, NH 03105-3701

### SERVICE AND EXPENSE MAILBACK SUMMARY

| \$116.00   | SERVICES RENDERED: | PROFESSIONAL | FOR | TOTAL |
|------------|--------------------|--------------|-----|-------|
| \$0.00<br> | TOTAL EXPENSES:    |              |     |       |
| \$116.00   | TOTAL THIS BILL:   |              |     |       |
| \$0.00     | PREVIOUS BALANCE:  |              |     |       |
| \$116.00   | TOTAL BALANCE DUE: |              |     |       |

### PAYMENT DUE 30 DAYS FROM INVOICE DATE

Please return this page with your remittance and please reference the client/case number on all related correspondence.

| AMOUNT | PAID | \$ |
|--------|------|----|
|        |      |    |

# Invoice No. 2015-07-28-0145

July 28, 2015

### Billed to:

Pease Development Authority Pease International Tradeport 55 International Drive Portsmouth, NH 03801-2002

Attn: Ms. Marie Aleksy

Amount due:

\$ 975 (16.25 hours @ \$60 per hour=\$ 975). Time sheet attached.

Submitted by:

Susan E. Marshall 33 Hilltop Road

Philadelphia PA 19118